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Squeeze goes on for four years

Lamont keeps tight grip on public purse

By Peter Riddell and Jill Sherman

THE cabinet last night decided on a far-reaching overhaul of its system of controlling public spending after the sharp rise in expenditure and borrowing of the past few years.

Government departments will face a tight squeeze on their programmes right through to the general election after ministers agreed tough spending targets not only for next year, but for subsequent years as well. This is designed to hold down public borrowing, which has risen both because of the impact of the recession on spending and tax receipts and because of the increases in departmental budgets announced before the election.

Senior officials admitted last night that the present system had failed to keep public spending under control as it should, and emphasised that the next spending round would be the toughest for more than a decade. Downing Street said that the total would not be allowed to rise beyond the limited £245 billion, so that £14 billion in bids by departments wanting to spend more

than they have been allocated will have to be eliminated or offset by savings elsewhere.

The squeeze will in practice be tighter, since the recession has resulted in unavoidable increases in spending on unemployment benefit, although some of that — probably about £4 billion — will come out of the £8 billion reserve for next year.

After an unexpectedly long three-hour discussion, Downing Street sought to reassure financial markets made nervous by the deterioration in Britain's public finances and the continuation of the recession. Spending was weak and share prices fell yesterday after official figures showed a drop of 0.2 per cent in the volume of retail sales last month and a small widening in the balance of payments current account deficit to £722 million.

The new feature to emerge from last night's discussions was the overhaul in the framework for controlling spending "to ensure that the share of national income taken by public expenditure will fall over time". Spending totals will be determined by a new cabinet committee chaired by the Chancellor and bilateral discussions between the Treasury and spending departments will be concerned solely with the allocation of available resources. In future there will be no Star Chamber to adjudicate in disputes between the Treasury and individual departments.

The statement said that the aggregate spending limits would be designed to ensure that "the growth in public spending is kept below the underlying growth rate of the economy". These totals would not be reopened in later spending rounds and ministers who asked for increases in their programmes would do so in the knowledge that they would be offset by reductions elsewhere.

This new framework will from 1994 exclude the impact of variations in the economic cycle, such as the rise in unemployment benefit spending caused by the recession. Similarly, if spending on benefits falls when the economy is strong, as in the

late 1980s, that will also be excluded from the calculations. Other demand-led benefits, such as retirement pensions, would come within the main cash ceiling.

To reinforce the tough target for next year, the cabinet also agreed ceilings for later years, which cover the period up to the election. For 1994-95 and 1995-96, total spending will grow by no more than 3 and 2.5 per cent respectively. Because the government is assuming a further marked slowdown in the rate of inflation, Whitehall officials were last night estimating that these totals would still permit a growth in spending in real terms. For next year, spending would rise by 2.8 per cent on this basis, and by 0.75 and 1 per cent respectively in the two following years. These rises are, however, much smaller than in the past few years.

Michael Portillo, chief secretary to the Treasury, will now start discussions with individual departments so that Norman Lamont can make his usual autumn statement in late October or early November. The new system could affect a wide range of spending programmes as officials last night insisted that the priority was the manifesto commitment to reduce the share of spending in national income rather than any individual spending pledges.

There is likely to be close focus on road, housing, urban development and defence programmes. The environment department has also been seeking extra money for the introduction from next April of the council tax to replace the poll tax.

Health spending, which was to rise by £1.85 billion to nearly £30 billion, a 2.75 per cent rise in real terms, is also likely to be curbed. Although the manifesto commits the government to real growth in health spending, the increase is expected to be less generous. Virginia Bottomley, will nevertheless be arguing for up to £800m to fund the community care policy.

Capital spending on new school buildings could also be under threat.

Spending curbs, page 6



Footsteps of murder: a friend re-enacting the last moments yesterday of Rachel Nickell, who was stabbed to death on Wimbledon Common last Wednesday while walking with her son and dog. The woman, who asked to be called Jane, wore blue jeans and a grey T-shirt similar to those worn by

Rachel. The boy in the reconstruction, a relative of a police officer, wore blue track suit bottoms and a green T-shirt like those worn by Rachel's son Alex, who was found clinging to his mother. A black Labrador took the part of Rachel's dog Molly. Jane parked Rachel's grey Volvo in the car park of the

south London park and walked to the scene of the murder. Det Supt John Bassett, who is in charge of the murder enquiry, said he was confident of catching the killer. Among suspects are a man seen washing his hands in a stream near the murder spot and an old man seen on a bicycle with a dog.

Girl's killer threatened

Wayne Scott Singleton, a petty criminal obsessed with flying, was jailed for life for strangling Lynne Rogers, whom he lured to a bogus interview for a job as an air stewardess.

As Singleton was sentenced, the girl's father lunged at him and shouted: "I'll kill you. I'll have you one way or another." Page 3

Britain blamed

British policy on unemployment was blamed by the European social affairs commissioner for disturbances on housing estates. Page 2

Ship's patron

The Duke of Edinburgh yesterday became patron of a £5 million seven-year project to restore *Trincamalee*, a nineteenth century frigate. Page 8

Moving up

Two high-flying civil servants have been promoted to key posts in a series of changes set off by Sir Peter Kemp's retirement as permanent secretary at the Office of Public Service and Science. Page 7

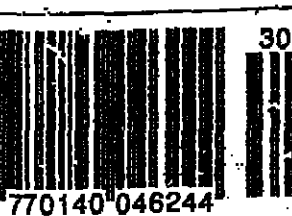
Right to die

The Court of Appeal is hearing a legal battle on the right of a 20-year-old Jehovah's Witness to die. She has been given life-saving blood transfusions against her wishes. Page 16

Police blamed

A British professor's report strongly criticises South African police for failing to prevent the Boipatong mass killings and for inefficiency in pursuing its perpetrators. Page 9

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1X

Hurd flies to UN in surprise mission

FROM JAMES BONE IN NEW YORK

DOUGLAS Hurd, the foreign secretary, yesterday made an unexpected visit to the United Nations after the UN secretary-general rejected a key part of last week's London peace accord on Bosnia-Herzegovina.

Mr Hurd, the current chairman of the European Community Council of Ministers, decided to fly to New York to meet Boutros Boutros Ghali, the UN head, for an hour before beginning a scheduled trip to Manila for a summit of Southeast Asian ministers.

In a report to the security council yesterday, Dr Boutros Ghali complained that he had not been consulted about the EC-brokered peace accord and could not provide the requested UN assistance in placing the heavy weapons of the warring sides under international supervision.

The UN head said starkly that the task was "simply beyond the present operational and logistical capability of the United Nations". Mr Hurd's visit obviously was intended to help bridge the growing rift between the EC's peacemaking efforts in the former Yugoslav republics and the UN's peacekeeping role there.

In London, a Foreign Office spokesman denied that the foreign secretary's trip had been set up at short notice when a UN weapons inspection team had to withdraw from outside Iraq's ag-

German fears, page 11

Press watchdog refuses to rule on Mellor allegations

By Melinda Wittstock, media correspondent

AN ENQUIRY into the rules governing the privacy of public figures was launched by the Press Complaints Commission yesterday after its chairman, Lord McGregor of Durris, scrapped plans to rebuke *The People* for its story about David Mellor's relationship with an actress.

The commission refused to rule on whether the story was in the public interest, but issued an unanimous statement saying that the public has the right to be informed about the private behaviour of politicians if it affects the conduct of public business.

Lord McGregor, under pressure from politicians who want a privacy law, denied that the commission had ducked the issue during yesterday's three-hour emergency meeting, which had originally been called to decide whether *The People*'s report contravened the industry's code of conduct. Instead the meeting decided that the code was unclear in its definition of the public interest.

The statement reflected a

change of heart by Lord McGregor, who on Tuesday night had drafted a ruling sympathetic to Mr Mellor. This was abandoned after it emerged that further stories about Mr Mellor would be published in yesterday's newspapers. Lord McGregor had been told by the heritage ministry to expect an official complaint from Mr Mellor, but when this did not materialise and soundings with editors indicated that the full story had yet to be told, Lord McGregor decided an adjudication would be impossible.

The eventual statement said: "In the case of politicians the public has a right to be informed about private behaviour which affects or may affect the conduct of public business. The holders of public office must always be subject to public scrutiny, thus judgments about invasions of privacy must balance two sets of rights which may often conflict."

Patsy Chapman, editor of *News of the World* and a

commission member, interpreted the statement as a vindication for *The People*, but Lord McGregor was quick to deny that the story had been found in the public interest. "To say that if you don't find against that you are finding for is a most curious proposition of logic," he said. Later Ms Chapman said she had been wrong to give the impression

Continued on page 16, col 3

Calcott enquiry, page 2

US threatens Iraq strike

THE United States has warned Iraq that continued defiance of United Nations resolutions could lead to a military strike.

The White House said that Washington was consulting its Gulf war allies on what action might be taken. Military confrontation came closer when a UN weapons inspection team had to withdraw from outside Iraq's ag-

riculture ministry after an 18-day stand-off. Rolf Ekeus, the chief weapons inspector, said the team returned to its hotel after a man tried to stab an inspector with a skewer. Police merely looked on. A Western diplomat called the decision to withdraw "another step towards the brink".

Full story, page 10
Leading article, page 13

Popeye torn off a strip for abortion cartoon

FROM BEN MACINTYRE IN NEW YORK

POPEYE the Sailorman, the cartoon character with a tendency to solve disputes simply by flattening everyone in sight, has become embroiled in the rather more complex issue of abortion, making him the latest in series of fictional characters to be dragged into the American political arena.

The cartoonist who draws the Popeye cartoons has been sacked for producing a series of strips in which Olive Oyl, Popeye's long-time and skinny companion, asserts her right to choose abortion.

Olive does not become pregnant, but when she receives an unsolicited baby doll through the post, she and Popeye discuss the problem and decide to "send it back to its maker". They are overheard by two priests, who assume that they are contemplating abortion,

and start rallying anti-abortion activists to oppose Olive Oyl's decision. Olive tells them she "can do what she wants to do because it's her life".

Bob London, who draws Popeye, was told on Friday last week by King Features, the company which syndicates the comic strip, that he had 30 days to clear his desk. An editor at King Features said: "The explicit subject matter of these particular strips was found inappropriate for inclusion in the family-oriented Popeye strip."

Mr London said that the idea for the controversial cartoon came from the battle over a recent US Supreme Court decision to uphold but weaken the Roe v Wade case which allows abortion. "My idea all along has been to show these old cartoon characters coping with the modern world."

He said that he was about half-way through the current two-month story line when it was dropped, so the ultimate fate of Olive Oyl's unwanted baby will probably remain a mystery.

Popeye and Co are the latest fictional characters to intrude into American politics. Last month Vice-President Dan Quayle criticised a female character in a television soap for deciding to have a child out of wedlock, raising protests from women's groups. In a separate incident Ross Perot, the former Presidential hopeful, criticised another fictional television character, Doogie Hawser, when the series portrayed him losing his virginity at the age of 18.

But Popeye and Olive Oyl make somewhat contradictory political role models. While Popeye wields organic food (spinach) he is clearly addicted to extreme violence, and Olive Oyl, whatever her views on abortion, is hardly a model of independent womanhood: she spends most of her time shopping or watching television.



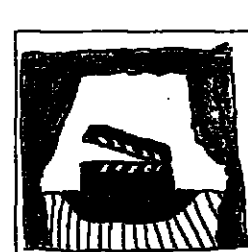
TODAY IN THE TIMES

THE PICTURE OF HUMOUR



Bernard Levin goes to the Hayward and finds himself laughing out loud with Magritte. Page 12

A FARCE OF A PICTURE



Geoff Brown asks why do film makers persist in plundering the stage for material. *Life & Times* page 1

THE PICTURE OF WIT



Muriel Spark reveals the truth about herself — and a host of her characters. *Life & Times* page 5

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Britain under threat from most virulent strain of HIV

SCIENTISTS have found two distinct strains of HIV, the virus responsible for Aids, which are thought to differ in their virulence and ability to be transmitted sexually.

If that turns out to be the case, it might help to explain why the long threatened Aids epidemic in Britain has not yet materialised: because the strain of the virus circulating in Britain is less easily transmitted sexually and less virulent than that in Africa. If so, it is probably only a matter of time before the other strain arrives.

The two strains, or subtypes, were found by scientists from the Centres for Disease Control in Atlanta, Georgia,

led by Chin-Yih Ou, in a study of the Aids epidemic in Thailand. Subtype A, Dr Ou told the eighth International Conference on Aids in Amsterdam yesterday, is similar to the strain of the virus found in Africa where heterosexual transmission of HIV is causing an explosive spread of Aids. Subtype B is closer to the strain found in Europe and the United States, where heterosexual spread has been much slower.

Samples of the virus were collected from 41 patients in seven different places in Thailand, and the sequence of the gene responsible for making the virus's envelope protein determined for each sample.

Predictions of an Aids epidemic have so far proved unfounded in the United Kingdom, but an international conference believes its arrival is inevitable, Nigel Hawkes reports

The genetic sequences showed that the virus divided into two groups, widely separated from each other.

Among prostitutes of both sexes, and others for whom sexual transmission was the most likely source of infection, the A subtype was commonest: 86 per cent were infected with this strain. Among drug users, however, 76 per cent had the other strain.

Dr Ou said he did not know the reason for these differ-

ences but suggested there were two simultaneous epidemics of Aids in Thailand, one passed on through contaminated needles and the other through sexual contact.

The two epidemics had arisen separately from the independent introduction into the country of both HIV subtypes in about 1988. Research had begun to establish if the two strains differed in their ability to be transmitted sexually and in virulence.

Aids specialists point out

that there are other differences between the continents, including, for example, a higher incidence of other sexually transmitted diseases in Africa.

In a separate section of the conference, doctors from St Thomas's and Guy's Hospitals in London called for a change in the way HIV tests are conducted in ante-natal clinics in Britain. At present, samples taken in routine ante-natal checks are tested for HIV in an anonymous

process which can count the number of HIV positive women but cannot identify them by name.

Last year, the team reported that it had identified 13 HIV positive women out of 2,931 tested at its hospitals, of whom ten were of African origin. The procedure made it impossible to identify these women for counselling or treatment.

Ian Christie of St Thomas's said that in the interests of the women themselves and their children, named rather than anonymous testing should be considered. Such screening should be universal, he said, as it already is in many hospitals for hepatitis B. The sug-

gestion is likely to prove controversial. The health department has always believed that if testing were not anonymous, women would be reluctant to be tested at all, and the growth of HIV infection could no longer be accurately tracked.

Meanwhile, an Aids drug that has shown promise in trials is to be tested on a larger scale in direct comparison with the leading Aids drug, AZT, the American drug company Bristol-Myers Squibb said.

In studies reported to the conference, scientists from the company said that the drug, known as Stavudine or d4T, had produced very

promising results. Dr Robert Anderson said that the drug had shown anti-viral effects in 47 HIV positive people while Dr Lisa Dunkle said that 264 patients who had taken the drug for between three months and two years had shown improved immune system functioning, weight gain and an improvement in well-being.

The range of doses tested had been safe and well tolerated, the company said. The next stage would involve a larger trial of 700 patients in Britain, America, France and Italy.

Advances tell off L&T section, page 6

Jobs policy blamed for riots in Britain

BY TOM WALKER IN BRUSSELS AND ARTHUR LEATHLEY

BRITISH policy on unemployment was yesterday blamed by the European commissioner for social affairs for being behind disturbances on housing estates. Vasso Papandreu warned the British government that the Commission planned to take responsibility for reducing joblessness.

In a forthright condemnation of British government policy which again raised the prospect of conflict between Brussels and Westminster, the Greek socialist commissioner linked the recent violence on Britain's housing estates to unemployment.

"Additional measures will have to be adopted at Community level," she said. "Unemployment will have to be one of the fundamental elements to be dealt with if we are to deal with our other problems of poverty and social inequality."

She said the commission would prepare a study on countering unemployment to be presented to its foreign ministers.

Referring specifically to Britain's recent troubles in towns and cities, Mrs Papandreu forecast that urban violence would increase if the government concentrated on

driving inflation down at the cost of increasing jobless figures. "Of course it's linked," Mrs Papandreu said when asked about the recent clashes between youths and police in British cities and towns.

"There's a new kind of city poverty. You see it in Britain, in Paris and the United States. Social exclusion manifests itself in special unrest."

The announcement of proposals for European action on a matter of domestic policy will heighten the government's unease over opposition from Tory MPs and activists who have vowed to campaign throughout the summer against ratification of the Maastricht treaty.

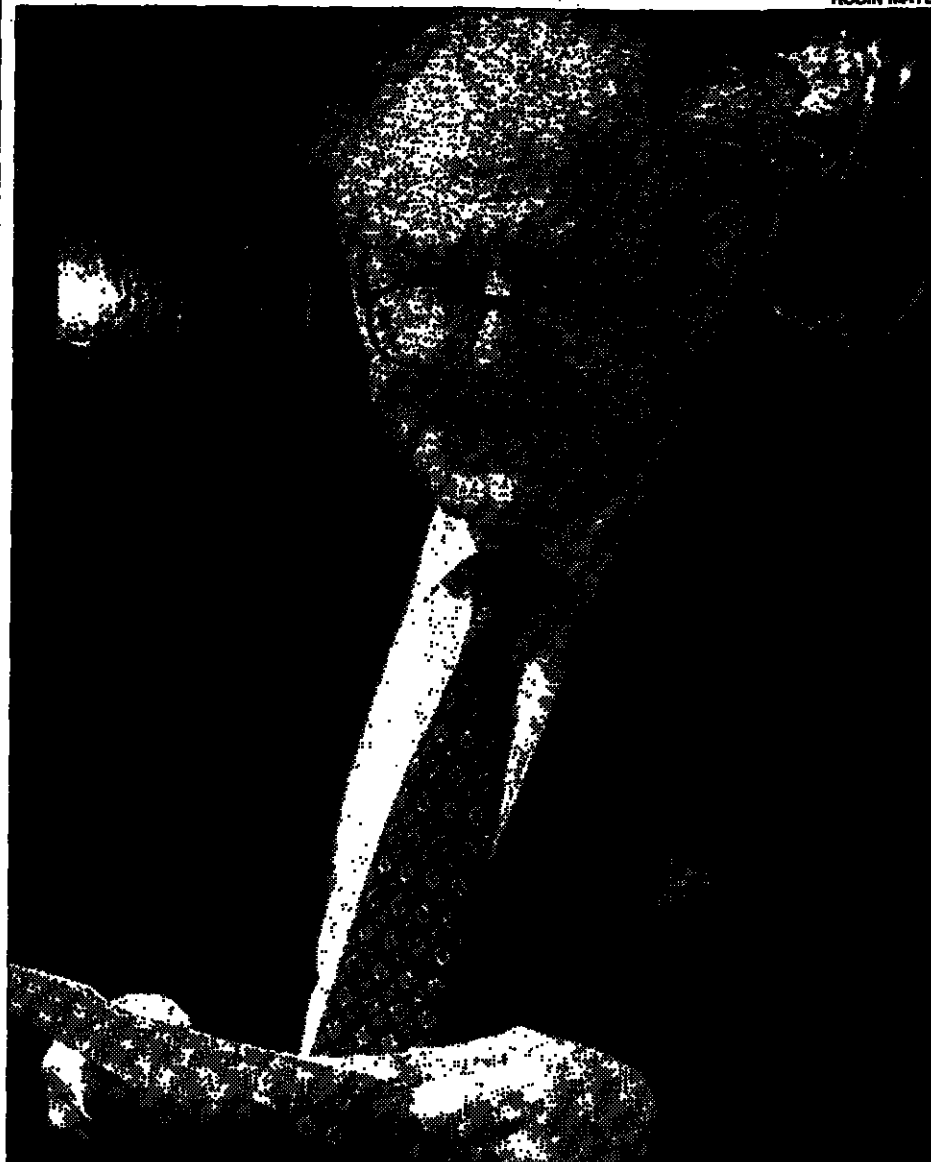
James Cran, one of the MPs opposing the treaty, said: "In one sense we are delighted by this. It helps stoke up the fire. However, we would rather have something more sensitive." He dismissed Mrs Papandreu's comments as "the sort of talk which is alienating the British public and the public of other countries in their regions".

Her comments coincided with the start of a concerted attempt by the government to head off discontent among MPs. Tristram Garel-Jones, the European affairs minister, led a concerted summer campaign, which will involve senior ministers, to unite the party behind Maastricht.

The threat of continual sniping from party activists and MPs during the early months of Britain's European Community presidency has convinced the government that it must make its pro-Maastricht case forcibly and constantly. A government spokesman said: "We are not going to just take the criticism without answering back, preferably first."

Mr Garel-Jones yesterday accused those in the party opposed to ratifying the treaty of threatening Britain's credibility by "bad-tempered isolationism" and appealed to them to find ways of improving the Community rather than dismantling it.

In a clear effort to appeal to all sections of the party, he made specific reference to the views of Baroness Thatcher and Nicholas Ridley, two leading Tories whose scepticism towards Europe still appeals to many Conservative MPs and activists. He quoted Lady Thatcher's call, during her 1988 Bruges speech, for Europe to speak with a single voice and recalled the comments of Nicholas Ridley, the former environment secretary, who opposed European economic and monetary union but said that only Britain's foes would rejoice if Britain were not at the centre of European decision-making.



No decision: Lord McGregor leaving the meeting yesterday

Mellor case reveals split among press monitors

WHEN Sir David Calcutt, QC, begins his enquiry in September into whether newspaper self-regulation is sufficient to curb the worst excesses of the press, he is certain to consider some way of giving the Press Complaints Commission more teeth.

At present, the commission has no means other than public rebuke to punish transgressors of the industry's code of practice. Unlike the Independent Television Commission, it has no powers to fine regular offenders or to prevent publication. With funds of £1 million a year and only four full-time complaints officers, it has little money to investigate how, for instance, *The People* obtained its exposure of David Mellor's relationship with Antonia de Sancha.

Yesterday it avoided using its powers to adjudicate on third party complaints by declining to make a judgment on coverage of the Mellor incident. If it had adjudicated against *The People*, the paper would have been obliged to publish in full the commission's adjudication.

Instead, the commission will submit to Sir David later this year the results of its assessment of press intrusions into privacy. In analysing coverage of the private

Melinda Wittstock reports on a lack of unity and power in the Press Complaints Commission

lives of Mr Mellor, Virginia Bottomley, the Prince and Princess of Wales, Clare Short and Paddy Ashdown, the commission will consider whether it should recommend changes to the code to clarify what is justified in the public interest. Such changes may still be able to defuse demands for direct government intervention.

The commission, unlike its predecessor the Press Council, has no remit to defend freedom of the press. However, Lord McGregor of Durris, the chairman, has repeatedly made clear that the commission will do all it can to ward off a privacy law.

Avoidance of a clear judgment yesterday on *The People* story signifies just how difficult it is for all 15 members of the commission to interpret the public interest clause. The commission feared that, if it attempted to rule on the Mellor coverage, editors and lay members would have been unable to reach agreement.

Before the meeting, Patsy

Chapman, editor of the *News of the World*, threatened to resign from the commission if it found that *The People* story was not in the public interest. Many lay members privately believe the coverage was not justified. Lord McGregor, who angered editors last month by rebuking newspapers for "odious" and "prurient" reporting of marriage difficulties between the Prince and Princess of Wales, was anxious to avoid a repeat performance of last month's public split. He has said often that agreement between the lay members and editors was proof that self-regulation was working.

The code of practice, agreed by all newspaper editors, expressly prohibits intrusions or enquiries into an individual's private life without his or her consent, unless publication is in the public interest. That is defined as being necessary to detect and expose crime or anti-social conduct, protect public health and safety or prevent the public from being misled by a public figure. The code also makes clear that journalists should never obtain information or pictures through misrepresentation or subterfuge.

Privacy enquiry, page 1
Matthew Parris, page 12

Racial choice on schools opposed

A judge's ruling that parents have the right to select schools on racial grounds could pave the way to a segregated education system unless it is reversed, the appeal court was told yesterday (John O'Leary writes). The Council for Racial Equality has reopened issues raised in the case of Karrie Carney, who was transferred from a Middlesbrough primary school when her mother objected to her learning Hindi nursery rhymes, and applied for a place at a predominantly white school. Mr Justice Macpherson of Chury ruled last October that parental choice was "supreme" and that motives could not be questioned.

In seeking to overturn the judgment, Stephen Sedley, QC, said: "If my submissions are wrong, then not only can parents freely and openly give racial grounds for transfers, but others can openly encourage them to do so." Jenny Carney, the girl's mother, has always insisted that her main concern was that her daughter, then only five years old, should concentrate on learning her own language.

The appeal court yesterday refused Mrs Carney an adjournment to apply for legal aid because it said the case would concern only the principle behind the judge's ruling.

Thames 'is dying'

The river Thames is dying because of flawed planning procedures and a failure to exploit its transport potential, according to a report published yesterday. The absence of river-wide planning and management have inhibited the Thames from reclaiming its historic role as London's main transport artery, the report compiled by the London Rivers Association said. George Nicholson, its chairman, said: "The Thames is suffering a slow death by fragmented planning, with sites appropriate for working wharves becoming colonised by non river-related uses - London is becoming a landlocked city."

Leading article, page 13

Taxi rapist jailed

A London taxi driver was jailed for eight years yesterday for the double rape of a Spanish student. Judge Palmer, sentencing Frank Welton, 25, of Kestish Town, north London, said: "People who use London black taxi cabs are entitled to expect a safe journey, and you abused that trust in a most dreadful way." Harrow Crown Court was told that Welton had stopped his taxi between the West End and Earsl Court, got into the back and kissed the woman. He claimed that she responded and "it went from there". He told the court that he had had sex with three passengers in the past, saying: "It's one of the perks of the job, I suppose."

Timeshare rebuke

The timeshare company Club Riviera promised last night to continue trading after having its consumer credit licence revoked by the Office of Fair Trading. Sir Bryan Carsberg, director general of fair trading, ordered that the licence be withdrawn after complaints alleging inaccurate descriptions of properties. Without licences, the Manchester-based company and its associate firms will be unable to offer credit, finance sales or act as brokers for other companies. Simon Clarke, Club Riviera's sales and marketing director, said that it did not offer finance to customers, so loss of the licence would make "no difference to us whatsoever".

Botham receives OBE



Ian Botham, pictured above with his wife Kathy, was yesterday presented with his OBE by the Queen and admitted that his greatest wish was to play for England again. The cricketer said after the Buckingham Palace ceremony that the Queen commiserated with him over the "couple of little injuries" which contributed to him being dropped after the second Test in the series against Pakistan. He was not, though, written off. Botham said he had told the Queen he hoped he would play for England again. "Once you lose that wish, it is time to give the game away."

Grammars top league

Pupils at grammar schools achieved better GCSE results last year than those in independent schools or comprehensive schools, according to a government survey published yesterday. Almost nine out of ten pupils in the 152 remaining grammar schools were at the top three grades, compared with eight out of ten in the independent sector. Fewer than three out of ten in comprehensive schools reached this standard, which is considered the equivalent of an 'O' level pass. Grammar-maintained schools achieved a 54 per cent pass rate at the top grades. The average for all schools was almost 37 per cent.

Chapter Three The BLAZER SALE...



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Logodaedals seek solution in a word

BY HILWARD HIPPO

SUNDAY is the cynosure (tail of dog wags little bear, 8) of the year for paronomasiasts, anagrammatists, and all other logodaedals. Here is a clue to shed some light: this annual event incites to try to emit confusion (5, 9). Got it? Oh well, back to the boring mode of plain prose. The final of *The Times* InterCity crossword championships will be contested in London on Sunday.

The sharpest wordsmiths in the Western world, who wake with a pun and go to sleep in a hidden allusion, meet at the Hilton to discover this year's champion.

A fierce correspondence in *The Times* recently attacked the crossword for representing the education of an English girl at public school two generations ago. This was a bit exaggerated. A knowledge of the basic texts of

English literature, the Bible, Shakespeare, the Romantic poets and some elementary knowledge of history and Classical mythology are still a help. But T. S. Eliot and James Bond appear often. And the jargon of computers and statistics is common crossword currency. In any case, the glory of *The Times* crossword is that the answers can usually be arrived at by two routes, one of which requires no previous acquaintance with the word.

The 23 finalists this year range in age from the twenties to the sixties, and in professions from housewife to philatelist. They are:

David Adams, 42, a Sheffield solicitor and former Leeds champion; Peter Biddlecombe, 31, computer programmer from Palmers Green, north London, newcomer; Mrs Anne Bradford, 61, compiler of Longman's Crossword Solver's Dictionary, New

Barnet, Hertfordshire, previous finalist. Three newcomers, Alastair Bruce, 44, public affairs management consultant, Barnes, southwest London; David Burns, 55, computer security consultant, Putney, southwest London; and David Clarke, 41, accountant, Isleworth, west London. Miss Gudrun Collis, solicitor, Devises, Wiltshire previous finalist; Roy Dean, 65, retired diplomat, Bromley, winner of first national championship in 1970; Malcolm Fair, 49, Radcliffe on Trent, assistant personnel director for Nottinghamshire education authority, previous finalist. Terence Girdlestone, 66, retired technical officer, Bridgewater, Somerset, national champion in 1984; Guy Haslam, 29, editor of *The Puzzer*, Hammersmith, west London, newcomer; Derek Jarvis, 65, teacher, Barnet, north London, newcomer; Michael Macdonald-Cooper, 50, retired education administrator, Inchture, Tayside, reigning national champion. Peter Mayo, 48, Sheffield, se-

nior lecturer in Russian and Slavonic studies at Sheffield University, previous finalist; Neil McHale, 35, High Wycombe, in life assurance, previous finalist; P. J. Meade, 51, civil service mathematician, Shurdington, Gloucestershire, frequent finalist. Alan Mills, 40, computer project manager, Cretingham, Suffolk, newcomer; T. A. Owen, 58, director of the Welsh Arts Council, Bath, Avon, previous finalist; William Pilkington, 44, Nunthorpe, Middlesbrough, budget officer for Cleveland and national champion in 1987 and 1988. Clive Spate, 38, previous finalist, Woodthorpe, Nottingham, head of maths at Queen Elizabeth's Boys' School, Mansfield; Dr Alastair Sutcliffe, 56, a GP, Newton Mearns, Strathclyde, this year's Glasgow champion; Bryan Sylvester, 59, stamp dealer, Maidenhead, frequent finalist and Brenda Widger, 39, housewife, Altrincham, Cheshire, newcomer.

The final begins at 2pm (doors close at 1.45pm); admission free.

Father in court scene as man who lured teenager with job promise jailed

Life for fantasist who strangled girl

BY MICHAEL HORNSBY

WAYNE Scott Singleton, a petty criminal with an obsession about flying, was jailed for life yesterday for the murder of Lynne Rogers, who was lured to a bogus interview for an air stewardess's job and then strangled.

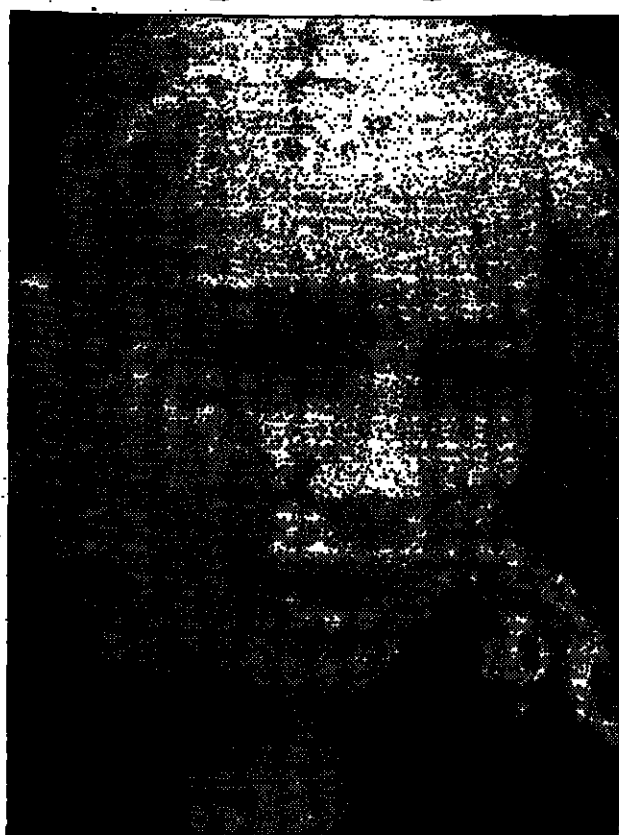
As the 36-year-old motor mechanic was sentenced at Lewes Crown Court, the dead girl's widowed father Derek Rogers lunged at him from behind the dock and shouted: "I'll kill you. I'll have you one way or another." He shouted at the judge: "Life, is that all? What he's done to me, my family, my daughter. And you put him away for 20 years."

Mr Justice Allott told Singleton he was passing the sentence prescribed by law and added: "I do so remaining, as the jury must, in ignorance of what actually happened after you had taken that girl into your custody. That is a matter that gives me grave concern as to your dangerousness." The jury had reached a unanimous verdict on the 16th day of the trial.

Singleton, from Crawley, West Sussex, obtained a copy of the 17-year-old girl's curriculum vitae which she enclosed in job applications to hundreds of companies. He then telephoned her home in Carford, southeast London, and persuaded her to attend an interview.

In several calls he spoke of a £14,000-a-year job as a secretary at Gatwick which would involve Miss Rogers working as a stewardess on continental flights for businessmen. Singleton was said to have lived a make-believe role which even led his wife to believe that he held a pilot's licence.

Lynne's sister Suzanne, 20, had told the court that Singleton said in one call to the family home: "Could you



Fatal lure: Lynne Rogers, whose dream of an air stewardess's job ended in death at the hands of the fantasist Scott Singleton, right

please hold on a moment", and moved away from the phone. She then heard his voice in the background as if on a Tannoy saying: "Flight 101 prepare for take-off," and other voices coming from planes as if she were listening to a control tower.

Despite misgivings by her father, Lynne met Singleton outside Charing Cross railway station last September where he picked her up in his car. Five days later the body of the strangled teenager, who loved horseriding, was found beneath bramble bushes on a track at Rotherfield, East Sussex. A farmer, worried about vandalism, took the number of

Singleton's car which was parked close to the spot.

Singleton, born Andre Reich though he never formally changed his name, told the jury that he spent most of the day Lynne disappeared at the home of his estranged wife Pat Reich, by whom he has two children, in Highgate, north London.

Singleton had convictions going back to 1971 including numerous offences relating to cars, burglaries and thefts, and convictions for assault in 1975, unlawful and malicious wounding in 1982, carrying a firearm and ammunition in 1983 and assault causing actual bodily harm in 1985. Singleton was



a fantasist who claimed to have a karate black-belt, portrayed himself as an former fighter pilot who had been wounded in action and as a successful businessman who owned a Rolls-Royce and a Pontiac sports car.

The reality was more prosaic. The Rolls was a wreck and his business ventures had failed. The nearest he came to flying was in a microlight aircraft.

The seeds of Lynne Rogers' murder were sown almost six months before her killing when she became redundant. The CV she sent to employers and agencies was received by a travel firm, Africa Hinterland based in the Greenwich

Commercial Centre, where Singleton ran a short-lived car repair business. Africa Hinterland closed in July 1991 and it is thought that Singleton rummaged around the centre's post room and found the document.

"It could have been he was in possession of the CV for some considerable time," said Det Supt Mike Bennison, who led the murder enquiry. "Maybe he saw Lynne, watched her, stalked her and then struck."

Despite the misgivings Lynne felt that the job was too good to reject and left home on September 4 at 10am to meet Singleton, who offered her a helicopter ride and din-

ner at the London Hilton.

Singleton was questioned at length by police about the murder but his dental record helped trap him, bites on the girl's chin matching a dental impression.

A cassette tape on which Singleton could be heard speaking like an air traffic controller played a crucial part in his trial. It was handed to police by *The Sun* newspaper after it had been discovered by Kim Arnold, Singleton's girl friend, who told the court that she found it in a cardboard box in his bedroom.

Singleton's counsel Michael Mansfield QC said after the trial that he would appeal.

Four years for lover in sex-thrill killing

A MAN was jailed for four years yesterday for accidentally killing his lover as they tried to heighten their pleasure during sexual intercourse.

Stuart Williamson admitted the manslaughter of Honor Matthews who died of suffocation as the pair tried to partially strangle each other as they made love. Defence counsel said the case "ought to be a warning to everyone".

Miss Matthews, 20, had placed a pillow over her face to stifle her screams during love-making.

After the case at Lewes Crown Court, East Sussex, Williamson's solicitor Jo Holden announced plans to appeal against the severity of the sentence.

Williamson, of Hastings, East Sussex, surrendered to police after realising Miss Matthews had died as a result of their sex session, the court was told. Before leaving the flat the couple shared, Williamson wrote a love poem and placed it by her face.

Police found a book at the flat entitled *The Black Art of Death* which detailed the position of points on the neck which could lead to strangulation.

Michael Gale, QC, for the defence, told the court: "The facts of this case are exceptional, if not unique. He was in love with her and he meant her no harm of any kind. Her death occurred as a result of bizarre sexual practices to which she was a willing partner and in which she herself indulged. One hopes this case will make the dangers known."

Anne Rafferty, QC, for the prosecution, said: "The couple had the practice, while having sex, of manually partially asphyxiating each other, which is designed to heighten the sensation. They held each other's necks to heighten the thrill."

NEWS IN BRIEF

Tomatoes trained to act tough

Britain's biggest chemicals company is planning to conduct field trials in Europe next year of a genetically modified tomato that does not go soft on ripening (Michael Hornsby writes).

ICI, in collaboration with scientists at Nottingham University, has developed a technique for "switching off" the gene that produces the softening enzyme, polygalacturonase, and causes the cell walls of the fruit to collapse.

The modified tomatoes can be picked when ripe without them becoming squashed, which should improve their flavour, reduce bruising in transport and cut the costs of storage and refrigeration for growers, the company says.

Keith Pike, marketing manager at ICI Seeds, said: "We are already conducting large-scale field trials in California and hope to launch modified tomatoes commercially in the United States in 1995."

Bail change

Ian Maxwell, who is accused of fraud, is to have his passport returned as a variation of bail to allow a family holiday at an undisclosed destination. The prosecution did not object because it had an itinerary of his plans and his sureties were in order.

Keays wins case

Sara Keays, the former mistress of Cecil Parkinson, was awarded undisclosed "substantial" damages in the High Court over allegations in the Birmingham *Sunday Mercury* that she was a vengeful woman. It was her fourth award.

Pay deal agreed

The leaders of 500,000 local government white-collar workers in England and Wales have voted to accept a 4.1 per cent pay offer. The decision was taken "reluctantly" by a 3-1 majority by 1,000 Nalco delegates at a meeting in London.

Libel settled

The architect Sir Richard Rogers has been awarded undisclosed libel damages in the High Court against Associated Newspapers over allegations in the *Evening Standard* that he made abusive remarks about the Prince of Wales.

City honoured

Liverpool Polytechnic, which becomes John Moores University in September, has awarded an honorary fellowship to the city in thanks for its support. The lord mayor, Rosemary Cooper, accepted the award at a ceremony at the Anglican cathedral.

St Paul's virgers abandon cassocks to ring the cash registers

VIRGERS at St Paul's Cathedral are being asked to shed their cassocks and take on the uniform of the tourist guide. The virgers, who with their black cassocks are often mistaken for clergymen, were told yesterday that their jobs will come to an end in October.

The 15 men and three women are being invited to apply for new jobs. Most will have to discard their clerical-style garb and to become uniformed stewards.

The virgers — St Paul's retains the traditional spelling — were yesterday issued with job application forms and advised that, existing

contracts of employment will end.

The Rev Rob Marshall, spokesman for the London diocese, said: "The main problem is that the virgers had to assume responsibility for operating the tills. They look like vicars taking money from people who want to get into church. We hope a uniform will avoid this embarrassment, as well as give an atmosphere of efficiency."

By charging for admission, St Paul's has avoided a £1 million loss and is on course to break even this year for the first time since 1987. Fr Marshall said the reorganisation could save

Virgers at St Paul's Cathedral, often mistaken for vicars, have a new, more prosaic role, Ruth Gledhill reports

the cathedral up to £100,000, although cathedral staff estimated a lower saving of £20,000.

Most of the virgers in England's 8,000 parishes are unsalaried, although many live in flats and houses provided by their church. They prepare the church for services and help in worship. All cathedrals and some larger churches employ virgers on the staff. Training is normally provided in-

house by their department heads.

Most virgers see their jobs as vocational, inspired by a call from God. Tom Cameron, the canon virger at St Paul's and an official with the Church of England Guild of Virgers, said: "Some people will be dreadfully unhappy at the thought of being stewards."

John Campbell, guild general secretary, said he was disappointed by the propos-

als, but the 600-strong guild will continue with plans to celebrate its diamond jubilee at St Paul's in September. Mr Campbell, a virger at Lincoln, said recruits saw their job as a complementary ministry to the priesthood.

Virgers at St Paul's are responsible for the cathedral's religious, liturgical and ceremonial duties. Some believe the lineage of their job can be traced back to the attendants in King Solomon's temple.

They are often seen on national television, wielding a mace and leading processions. After the cathedral began charging an admis-

sion fee last June, the virgers became more involved in shepherding the two million visitors.

As stewards, they will staff the tills, patrol the galleries and crypt and control the tourists. They will wear uniforms with badges, bearing a logo with the crossed swords of St Paul.

The 18 full-time virgers, supported by a pool of casual virgers, will be replaced from November by eight virgers, 12 stewards and up to six casual virgers. The basic salary will be increased slightly to £11,550 but overtime will disappear. No one who wishes to remain in the cathedral's em-

ployment will lose their job.

Michael Heather, the dean's virger, said: "I think the biggest problem is the reduction in take-home pay." He said one virger, with a mortgage and children, had complained that his take-home pay could fall by 40 per cent.

The restructuring will resolve the difficulties caused by members of the public who object to paying the entrance fee.

Mr Heather said: "When the virgers are on the tills wearing cassocks they find it awkward. People levy complaints to them about paying. They think they are clergymen."

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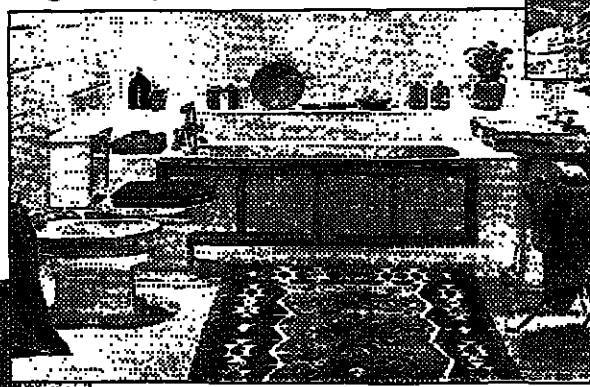
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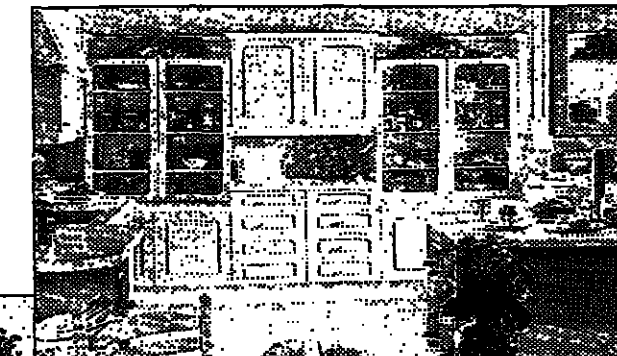


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R O L L S - R O Y C E  M O T O R C A R S



Halford acclaims end of job dispute as a victory for women

BY RONALD FAUX

ALISON Halford yesterday claimed a significant victory for herself and the Equal Opportunities Commission as her sex discrimination case ended at an industrial tribunal in Manchester.

A settlement negotiated by her lawyers will give her an ex gratia payment from public funds of £10,000 on behalf of James Sharples, chief constable of Merseyside, and £5,000 towards personal expenses from the home secretary.

Miss Halford, 52, the suspended assistant chief constable of Merseyside and once Britain's highest ranking policewoman, was not at the tribunal when the settlement was announced. Her charges of sexual discrimination against Mr Sharples, Sir Philip Myers, HM Inspector of Constabulary, the Northamptonshire police authority and the home secretary have been dropped. In return, Miss Halford will retire on grounds of ill health and disciplinary charges against her will be dropped.

After the hearing, Mr Sharples described Miss Halford's claims of victory as "farfetched". There were no winners, he said, and it was a thousand pities that Miss Halford had chosen to prosecute her sex discrimination complaint through a series of bizarre and unfounded allegations, which he had always denied. "Having attempted to substantiate them by her evidence I think it speaks for itself that she has chosen to withdraw them," he said.

Sinking costs and the time which Mr Sharples and his officers were having to devote to the case were out of all proportion to the matters at issue, he said.

But once the allegations were made the only way the proceedings could end was by their complete and unequivocal withdrawal. "I am only sorry that Miss Halford did not take this course of action many months ago. Had she done so, a great deal of public time and money would have been saved."

Mr Sharples said that some of the speculation about how much Miss Halford would receive had been wild and ill-informed. Her pension, he said, was no more and no less than her entitlement under the scheme to which she and the police service had contributed. The £10,000 Miss Halford had required as part of the settlement was probably less than the legal costs of all parties for one day of the tribunal. "Though I would like the opportunity to answer the grossly distorted allegations made against me and my officers, the public interest could not have been served by continuing the proceedings. I regard the payment of that sum to Miss Halford as being part of my public duty," Mr Sharples said.

A statement from Miss Halford read by Verena Jones, her solicitor, said that some may say Miss Halford should have pressed on with the case to a final conclusion and that many questions re-

mained unanswered. "When I started this case with the enormous help of the EOC I knew in my heart there would be no winners or losers. ... Although I have not achieved my goal of becoming a chief constable, a rank I know I could worthily hold, I believe that no woman will ever again suffer as much as I have through discrimination in the police force. The way has now been eased to allow women of courage and commitment to follow me up the greasy pole of promotion."

Valerie Amos, the EOC chief executive, described the Halford case as a landmark that had taken women in Britain one step further towards shattering the glass ceiling preventing them from getting top jobs in their chosen careers. "This case should be a warning to all employers that failure to ensure that their employment procedures are free from sex discrimination could result in legal action," she said.



Fighting for the cause: Valerie Amos, left, of the Equal Opportunities Commission, and Verena Jones, solicitor for Alison Halford, after reaching agreement yesterday at the Manchester tribunal hearing

Cash cuts threaten heart study

BY ALISON ROBERTS

VITAL research into the way fish oil can protect against heart disease is under threat from cuts, scientists said yesterday. More than £100,000 of government money, which has already been spent on the Cardiff-based project, would be wasted if the research was scrapped, they said.

The team at the Medical Research Council unit at Llandough Hospital hopes the work will prove theories that eating more fish oil can prevent a first heart attack. More than 1,000 patients at risk have been monitored for almost two years.

Dr Derek Shrimpton, a scientific adviser to the Council for Responsible Nutrition, said: "There is a fundamental problem with long-term studies. Politicians seem to be only interested in what is happening in the next two or three years."

The Medical Research Council will consider whether to continue funding at a meeting today but Dr Ray Rice, of the Fish Foundation, said that the council had indicated that it would stop the money.

Times investigation

Seminars leave firms divided

Management training or mind bending? Ray Clancy concludes her series on New Age courses

The confusion surrounding the techniques used in management training courses is illustrated by recent conflicting statements by senior executives of Guinness, one of the largest companies to provide such programmes for its staff.

Colin George, group personnel director, said at a recent conference that the company's Breakthrough programme was derived from Est, the training philosophy put forward by Werner Erhard, the Californian guru whose methods have been widely criticised in the United States. "All employees are being exposed to concepts which provide a language for constructive communication," he said.

Officially, Guinness is still evaluating the programme but, in a company magazine, Michael Cunnah, director of financial control, indicated that some staff had experienced difficulties with the concepts of the course. "The approach is not structured, so it is hard to understand the flow. The language is odd and difficult."

When asked to supply details of the course, Bill Spears, director of public affairs at Guinness Brewing Co, said that it did not use Est techniques. "No Est methods or programmes are used in any of our management development training. Selected phrases are similar to those in Est. It is the phrases that are the same, not the rest."

He described the Breakthrough programme as "a form of management development" that emphasised communication between people and departments. Asked to give details, he said: "I don't like attaching names to things. I would prefer to call it common sense management. It frees some of the old automatic management techniques which have become embedded in some levels of industrial thinking."

The course currently used by Guinness is provided by outside consultants based in Canada. Mr Spears said that a great deal of thought had gone into the programme, but he was unable to tell *The Times* the name of the company that acted as consultant. "The programme has been implemented on the full authority of Guinness," he said. "It is not some strange cult. Our management development people are not stupid."

They are professionals, they know what they are doing.

However, academics and medical therapists believe that professionals may not know what they are doing. They say that there is a thin line between motivating staff and a form of brainwashing. Businessmen in Britain are concerned that, without guidelines, companies and managers find it difficult to define what is acceptable and what is not.

"There is a huge hole in management training which appears to have been plugged for the moment by a wave of New Age thinking," said Bob Cumber, of the Association for Management Education and Development, which is drawing up a code of practice for its 2,000 members. "It is easy for an employer to say that a course is mandatory. The employee should be aware of the broad structure of the programme, its methodology and its input."

Mr Cumber, and many others, are aware that most courses run in-house or by consultants are perfectly acceptable and, although they may be pressured, they do not use deception or coercion. "We would advise employers to test a programme put forward to them by asking the trainers to detail their agenda, to give a clear synopsis and to state the origins of the methodology used," he said.

Ian Howarth, who founded the Cult Information Centre, a London-based help group, believes that the number of unacceptable courses is growing. "They are poised to go through the corporate structure of Britain like a cancer. I would be concerned about any company using Est-based techniques or methods. Est can be described as a therapy cult."

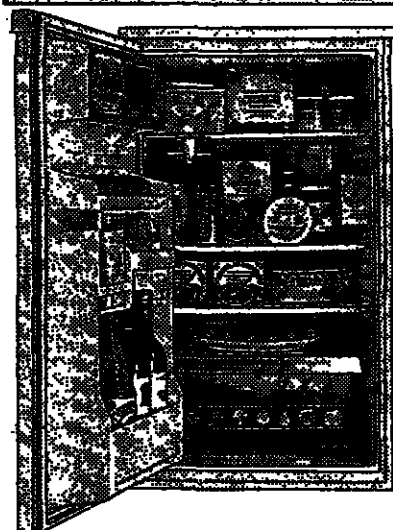
Mr Howarth, who spent several years in a cult, says that the number of enquiries from people who have been sent on courses at work has increased.

"Companies should be wary of courses using mind control techniques. They should carefully examine any programme that is offered. If they don't investigate these training programmes, they are playing Russian roulette with their employees."

Leading article, page 13

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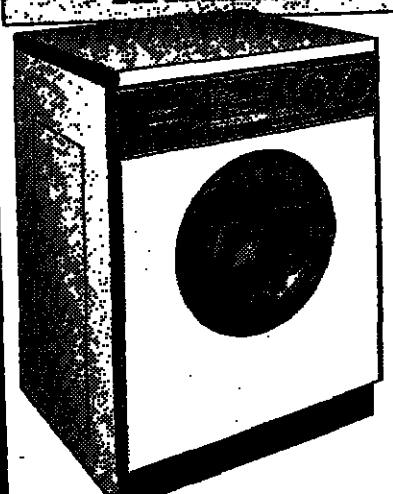
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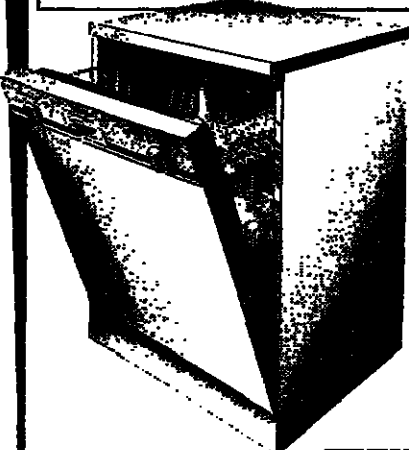
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Aids meeting loses edge as advances tail off



Salk scope of Aids vaccine will be limited

The International Aids Conference in Amsterdam this week has been a low-key affair, at least for anybody who might have been hoping for dramatic breakthroughs. In spite of the 10,000 participants, the countless presentations and the many simultaneous sessions, not very much exciting new science was on offer.

Perhaps, some participants wondered aloud, it is time to abandon the annual format of the conference. As basic knowledge about the disease has accumulated, the easier work has been done. What remains is more difficult and will be slow. It is doubtful whether the results presented this year justified so large and expensive a meeting.

One area where some progress was reported, however, was in the development of vaccines, designed either to prevent the disease or to treat it once it has become established. A team from John Hopkins University in Baltimore reported preliminary results of a pilot study

of a candidate vaccine on healthy human volunteers, who showed encouraging increases in antibody levels.

Another study, from the Walter Reed Army Institute of Research in Rockville, Maryland, and New York University, showed that another candidate vaccine, constructed from the envelope protein of HIV, can also stimulate the immune response, this time in people infected with the virus but still reasonably healthy.

Both of these are designed as therapeutic vaccines, and the results suggest that in principle at least such a vaccine may be possible, though the enhancement of circulating antibodies is a necessary but not a sufficient condition for a successful vaccine.

A different approach, also well-ventilated this week, is to look for a prophylactic vaccine, similar to those which have come close to banishing diseases such as polio from the Earth. Appropriately enough, Jonas Salk, the originator

of the polio vaccine, was in Amsterdam to participate in the discussion.

What he and others made quite clear is that a preventive Aids vaccine will never be a smashing success like the polio vaccine. Daniel Hoth, of the US National Institutes of Health, said: "An HIV vaccine is very unlikely to make the world safe for sex."

Samuel Katz of Duke University Medical Centre said that an HIV vaccine would probably be something like the one used against flu, which offers a worthwhile measure of protection while falling well short of the success of the measles and polio vaccines.

Dr Hoth produced figures that demonstrated, however, that even a vaccine of limited efficiency would be much better than nothing at all,

and also — less obviously — better than waiting longer for a more efficient vaccine. His prescription was that we should start to use a practical vaccine as soon as we had one, even if its efficiency was no more than 40 per cent. (The flu vaccine is reckoned 80 per cent effective.)

Among the dozen or so prophylactic vaccines so far developed, Dr Hoth saw reasons for hope. "Nothing we have so far is a home run, but we do have a number of candidates for a clinical trial of efficiency in perhaps three years' time," he said.

When that time comes, a number of difficult ethical decisions will have to be taken. Aids is an unusual disease, the symptoms of which some scientists believe are caused by an auto-immune process in

which the body attacks itself. Vaccines function by enhancing the immune response, so there is a potential danger that a vaccine may accelerate rather than slow down the disease. The rules for the trials will therefore require some very careful drafting. Who will be responsible if things go wrong?

Stephen Lwanga, of the Uganda Aids Commission Secretariat, in whose country these trials are expected to take place, said that the companies developing the vaccine would have to bear the responsibility. He added that a condition of agreeing to the trials was that if any vaccine was found to be effective, it would be made available to the people of the country at affordable prices.

Unfortunately, according to Michael De Wilde of the drug company SmithKline Beecham, that aim remains a long way out of reach. "It is very clear that the vaccines we are talking about will in no way be available at the sort of cost levels developing countries are

talking about," he said. "Oral polio vaccine is sold at about \$3-4 a dose, but there is no way that an HIV vaccine will come within two orders of magnitude of that price."

All this makes it clear that even if the scientific problems are solved, an HIV vaccine will be no panacea. If it raises hopes too high, June Osborn of the US National Commission on Aids warned, it could even do more harm than good, encouraging people to abandon the safe sexual practices that are the only effective way of avoiding the disease.

An HIV vaccine would be wonderful, she said, adding a layer of protection for people in high-risk occupations such as doctors and nurses, perhaps interrupting the transmission of HIV from mothers to babies. But it would not in her view ever replace the need for counselling and education, and she gave a warning against encouraging an excess of false hopes.

NIGEL HAWKES

Animals tamed by time

Nigel Hawkes considers the possibility that sheep have settled for a quiet life

Around the world there are six billion domestic chickens, one billion cows, one billion sheep and countless cats and dogs. Together with man himself, the domesticated animals are among the most numerous on earth.

But are they a group exploited to within an inch of their lives, as animal rights activists believe, or an interesting example of how a species can evolve to fill a cosy niche and live a quiet life? Stephen Budiansky, the presenter of next week's edition of *Antenna*, on BBC2 has no doubt of the answer.

It came to him, he says, while he was working on the small farm where he lives outside Washington. "Working with animals, I found that the slogans about 'enslavement' and 'exploitation' just don't seem to fit. Staying up half the night during lambing season or going out in a snowstorm to feed the horses, I've often found myself wondering 'Who's in charge here?' You can't spend much time on a farm and continue to

look at nature as a sort of theme park with nice landscaping," Mr Budiansky is not a full-time farmer. His real role is as a science writer, so he set out to investigate whether conventional attitudes towards the domestication of animals could really be justified. Are our pets and other domestic creatures the victims of a ruthless campaign of training and subjugation? Or are they more like Garfield, the fat cat in the cartoon strip, laughing behind his paws at the absurd lengths humans go to in order to satisfy him?

One curious thing is that the number of species successfully domesticated has been fixed for perhaps 9,000 years. Throughout human history we have added nothing to the original list, despite attempts at different times to tame

the gazelle and the hyena, among others. There seems to be a special natural characteristic that leads to successful domestication, one that not all animals share.

There is also archaeological evidence, from Tel Abu Hureyra in northern Syria, that suggests that domestication was far from an easy ride. Anthony Legge, an archaeologist from the University of London, has shown by examining the bones on the site that the switch from hunting gazelles to farming and eating domestic animals took at least a thousand years. Other evidence from the same site shows that the farmers led a much less healthy and leisured life than the hunters had done. They ate a duller diet, spent hours bent double, getting arthritis, grinding the coarse grains

to make a flour which then wore out their teeth. They paid a heavy price for settling down.

If the simple theory of domestication-by-force does not fit, what alternatives are there? Stephen Budiansky believes that the key is a process called neoteny, an evolutionary change that has been observed in many species, in which juvenile traits are retained into adulthood. The process is shown most clearly in different breeds of dog, all derived ultimately from the wolf.

Wolf puppies are playful creatures, rolling around endearingly and offering no threats. As they grow, they begin to carry objects around, demonstrating the retrieving instinct. Later, they learn to herd fleeing animals by running around them in broad sweeps. Finally, as full-grown wolves, they learn to hunt, not only rounding up other creatures but cutting them down as well.

Modern dog species can all be seen as examples of this development, arrested at different stages. The Pyrenean mountain dog, origi-



Domesticated bliss: sheep are kept by man, ultimately for man's benefit, but some maintain the care shown is kindness itself

nally bred to mingle with flocks of sheep in the mountains and discourage wolves, are great puppy-like creatures that do not herd, chase, or hunt. Retrievers reached the second stage of development before stopping, border collies the third. The dogs which are closest to the wild type are the Royal fawnie, corgis, which are quite prepared to go the whole hog and administer a sharp nip to the heels.

For wild animals, neoteny provides a method by which a species can adapt rapidly to changing circumstances. There is a far wider range of variation in juveniles of a species than there is in adults, so if juvenile characters can be retained into adulthood they give a species more evolutionary options. The very characteristics of juvenile animals — their curiosity, openness, and playfulness — are an advantage when the environment is undergoing rapid change, as it was at the end of the last glaciation, shortly before animals were first

domesticated. Mr Budiansky's thesis is that newly neotomised species were perfectly adapted to fit into the new pattern created when settled farming first began. "A rich new niche opened up for them. The fact that they reached sexual maturity early was a big advantage, because it enabled them to expand rapidly and fill the niches created around the new settlements," he says.

Based on this theory, then, domesticated creatures were already more than halfway to domestication before man even took a hand. Left to their own devices, they might have found survival in the wild impossible. "Wild sheep today teeter on the brink of extinction, wild cattle are extinct and horses would very likely be extinct had it not been for domestication," he says. By the time man came along to save the horse, it survived only on the plains in Ukraine. Now, thanks to domestication, it inhabits every continent.

Who, then, is the exploiter and who the exploited? Modern evolutionary theory holds that the purpose of an organism is to preserve its genes and to spread them as widely as it can through succeeding generations. By that token, few animals have done as well as the domesticated creatures, supported and protected by man.

Mr Budiansky has a lot of innocent fun at the expense of the animal rights lobby. He quotes the example of the "humane mouse trap" which catches mice alive so that they can be released in the wild, "where they have absolutely no desire to be," he says. House mice are a domestic species; they live with us, not in the woods. Freeing them to die in the wild is not humane, he says, but cruel.

"The extreme animal rightists have enormous naivety about what nature is like," he says. "Nature is not freedom, but an endless, constant struggle. Studies of baboons

in the wild show that they have very high levels of stress hormones, and chronic heart problems."

He is not heartless, however; no farmer can be. "I like and care for animals, but it's vital to respect their true natures. Animal rights — with all its emotional conviction, and simplicity — was born in the city. It's an entirely artificial world, nothing to do with nature as it really is."

Naturally, these views have not endeared him to the more committed supporters of animal rights in the US, but he hopes, at least, that he has forced them to think. Domesticated animals, he concludes, "have gained an unbeatable competitive edge by adapting to live with us. And now their natural place is not in the wild, their natural place is with us, living in a relationship which is to both their and our advantage."

● *Antenna* "The Beastly Truth" will be shown on BBC2 next Monday, July 27, at 8pm.

Salt house yields its secrets

A SIXTEENTH century salt factory, the Salt House, at Port Eirion, near Swansea, was built using German technology, archaeologists say. German engineers were employed by the Earl of Pembroke to design the plant, on the Gower coast, to extract salt from the Bristol Channel.

Gareth Dowdell, director of the Glamorgan-Gwent Archaeological Trust which is working with the Welsh Development Agency to preserve the ruins, said: "Three large reservoirs were built into the rocky beach. The seaward wall contained gaps to allow sea water in at high tide." The factory was on top of the reservoirs. A wooden pump believed to have been German-made, parts of which still survive, took the water to the top of the building. There the water was evaporated and the crystallized salt dried before being shipped around Britain.

"The techniques were unknown elsewhere in Britain before the late seventeenth century," Mr Dowdell said.

IOLA SMITH

Bronze Age people transform their image



Ancient treasure: Francis Pryor with a sword, one of many finds

ABOUT four million pieces of waterlogged wood hold the key to understanding technology, economics and ritual in the Bronze Age fenland of eastern England 3,500 years ago. Tools, houses and fortifications have been identified over the past decade at Flag Fen by Francis Pryor and his team.

Lying on the edge of an industrial zone just outside Peterborough, Flag Fen is an unprepossessing location, and an unexpected one for a project that has revolutionised ideas about prehistory and won prizes for its public-oriented presentation of the human past.

Francis Pryor found the site on a foggy day in November 1982: for most of the 1970s he had directed a big excavation at the Fens site, which was fast being taken over by light industry. He was recording one of the Roman roads when he tripped over an oak log and nearly fell into a fen drain. He then noticed that the log had been split deliberately the wrong way, across the grain. It was human handiwork, not nature, and was well below the Roman levels.

At first he assumed that it was part of a causeway, similar to the tracks found on the Somerset Levels from neolithic times onwards, but when further investigation showed that oak timbers occurred for 120ft along the banks of the drainage channel, Pryor realised he had stumbled on something

An excavation in Fenland has turned archaeological wisdom on its head

much bigger. That something was a defended island community living on an artificial platform in the Fens. Until then, as the latest issue of *Archaeology* says, "conventional archaeological wisdom held that the few ancient farmers who lived in these wetlands were unsophisticated peasants."

A decade of ambitious excavation and conservation by Mr Pryor and his wife, Maizie Taylor, has disclosed "a Bronze Age community whose members were skilled carpenters and metal workers. In 1800BC farmers raised cattle and sheep here, grew wheat and barley on its well-drained soils, and harvested fish and fowl even in winter," Mr Pryor said.

Numerous upright posts were found in four irregular rows, evidence of an important timber building raised on an artificial platform of gravel padded up with brushwood, and dating to half a millennium later. Criss-crossed timbers formed a foundation for a boardwalk eleven feet wide.

The degree of technical expertise is impressive: lacking saws and

relying on axes, adzes, mauls and wedges, prehistoric carpenters turned huge oaks into well-shaped posts and planks and assembled them with well-cut mortice-and-tenon joints. Some of their tools have been recovered, including an axe with a handle made from an oak stem and branch joining at just the right angle. The axe blade would have been of bronze: numerous tools and weapons have been found, including "a pair of shears in a fitted wooden box". The box had a slot in its base for the whetstone kept to sharpen the shears. A group of chisels, awls and punches were probably a craftsman's personal toolkit.

Pins, brooches and rings have also been found. Most had been deliberately damaged, but their fragments were often found together. Francis Pryor believes that they were dropped into the waters of the fen as offerings to local gods.

Although they lived in a remote place, the people of Flag Fen were anything but simple-minded: their control of the environment and its resources is a testimony to the emergence of an economically complex society in Britain long before the first written records.

NORMAN HAMMOND
Flag Fen, by Francis Pryor (English Heritage/Batford £12.95). *Archaeology* 45 No 4:38-43. *Antiquity* 66, pp 439-531.

UPDATE

Horn gene traced

SCIENTISTS have found the gene that determines whether cattle will grow horns making it possible to breed more hornless cattle, prized because they do not damage each other in transit and so fetch higher prices.

Australian scientists announced the breakthrough in identifying the gene in European cattle after years of joint research with colleagues in the United States. Hornless breeds already exist but discovering the gene will enable farmers with cross-bred cattle to identify bulls that will produce hornless offspring.

It is expected to take one or two more years of research to produce a simple kit, using blood, hair or semen samples, to test European cattle, which are bred worldwide, including in the United States and Australia, for the horn gene.

Nuclear advance

JAPAN is designing a plutonium-fueled reactor that may be built in Russia to help the former Soviet republics to dispose of tonnes of fissionable material from nuclear weapons. However, Tokyo is not deviating from its position of withholding substantial aid to the former Soviet Union until a territorial dispute is resolved. Other industrialised nations will be asked to provide funds to build the plant.

A spokesman for the Science and Technology Agency said that the agency and a government-run nuclear fuel company had begun designing what will be the world's largest plutonium-driven reactor. Unlike conventional fast-breeder reactors which produce some plutonium along with energy, the proposed fast-neutron plant is designed to consume plutonium and produce material unsuitable for use in nuclear weapons.

Hunger setback

FINDING a biotechnological solution to world hunger is proving harder than expected, researchers say. Demand for food is expected to at least double by the middle of the next century, and the hope remains



that molecular biologists will identify genes and perfect transplant techniques for developing more nutritional plant varieties that will use increasingly scarce resources, such as water, more efficiently.

"Several kinds of genetically engineered crop plants are close to the point of commercial release but none are yet on sale to farmers," said Peter Day, a professor of genetics at Rutgers University and an authority on agricultural gene manipulation, at the First International Crop Science Congress in Iowa. "This is in large part because some of our ideas were naive and simplistic and our expectations too great," he said.

Mercury mystery

MERCURY levels in the Florida Everglades are increasing substantially but scientists are not sure where the element is coming from, a University of Florida study says. The team conducted their soil tests in remote areas of the wetlands, far from any possible industrial sources of mercury.

They conclude that the mercury must have been airborne. Airborne mercury settles in soil and is transferred to water, where it is ingested by fish and passed along the food chain.

The scientists are not sure how the mercury gets transferred from the soil to the water and vice versa, although bacteria most certainly are involved.

Whitehall high flyers move up as top civil servant retires early

BY PETER RIDDELL

TWO of Whitehall's high flying civil servants have been promoted to key posts by John Major in a series of changes triggered by the early retirement of Sir Peter Kemp as permanent secretary at the Office of Public Service and Science.

Officials yesterday denied that Sir Peter had been dismissed after an intervention by William Waldegrave, the public services minister. They said that the responsibilities of the newly created department required someone with different skills. However, there have been reports of strains in working relations within the department. It is

highly unusual for a permanent secretary to retire more than two years before the normal civil service retirement age of 60.

Sir Peter was responsible for bringing in the Next Steps initiative, under which more than 70 civil service functions have been devolved to new executive agencies under their own management.

Mr Major has used Sir Peter's departure in September to announce a series of other changes involving the promotion of two highly regarded civil servants who are likely to play important roles in Whitehall until well into the next century.

Sir Peter is being succeeded by Richard Mottram, at present a deputy secretary in the Ministry of Defence.

Mr Mottram, 46, was principal private secretary to Michael Heseltine during the Westland affair in late 1985 and early 1986 and worked with Tom King on the Options for Change white paper, the post-Cold War review of Britain's defence requirements.

The other key promotion is of Andrew Turnbull to become second permanent secretary in charge of public expenditure in the Treasury. Mr Turnbull, 47, returned to the Treasury only in May after serving for almost four years as principal private secretary to the prime minister, including the transition to Mr Major in November 1990.

Mr Turnbull is following virtually the same career path as that of Sir Robin Butler, the cabinet secretary and his mentor, alternating spells in 10 Downing Street as a private secretary and work on the public expenditure side of the Treasury.

Mr Turnbull is taking over from Nicholas Monck. Mr Monck, 57, is to become permanent secretary at the department of employment



Standing down: Sir Peter Kemp in Whitehall. Officials denied he had been sacked

in succession to Sir Geoffrey Holland, who in turn is moving to the department of education. Sir Geoffrey, 54, was for 15 years involved with the Manpower Services Commission, serving as its director for seven years. Sir John Caines,

the present permanent secretary at the department of education, is to retire.

A reshuffle of senior posts is occurring at the department of education. John Vereker, the head of further and higher education, will become

head of schools, in succession to Nick Stuart, who is transferring to the employment department.

Roger Dawe, a deputy secretary at employment, will become the new head of further and higher education.

Choices made with eye to the future

IN JANUARY 1965, Sir Laurence Helsby, head of the home civil service, visited Richard Crossman, then housing minister, to discuss who would replace Dame Evelyn Sharp as his permanent secretary. Crossman had had a series of disagreements over the previous three months with the formidable Dame Evelyn, who was already over retirement age.

They discussed the two main choices. According to Crossman's diary entry: "I finally said I was prepared to give dinner to both men and then to give Helsby my opinion. He said I must appreciate that a permanent secretary would last longer than a minister and that therefore he was concerned to find one who not only got on with me but who was suitable for the department. I said that if he was not concerned to appoint someone who got on with me, I had to be even more concerned than ever to get someone who suited me." In the end, Dame Evelyn stayed and relations with Crossman improved.

That episode illustrates the delicate manoeuvring that always takes place in Whitehall over the appointment of permanent secretaries. This has been highlighted again by yesterday's confirmation of the early retirement of Sir Peter Kemp as permanent secretary at the Office of Public Service and Science.

Permanent secretaries are the long-term guardians of departmental interests, as

Peter Riddell reports on the delicate behind-the-scenes manoeuvring that accompanies the appointment of permanent secretaries

well as being responsible for organisation and promotion. Ministers are generally short-term occupants, before moving on or out of government. The relationship is always delicate.

Appointments of permanent and deputy secretaries are made by the prime minister on the advice of the head of the home civil service and recommendations by the senior appointments selection committee.

Cabinet ministers are consulted about the appointment of permanent secretaries to their departments. In the past, there have been several cases where a minister has quietly lobbied the prime minister and the head of the home civil service for a permanent secretary to be moved. The unusual feature of yesterday's announcement is that Sir Peter is retiring early and that rumours of his differences with William Waldegrave, the minister responsible for public services, and Sir Peter Levene, the government's efficiency adviser, have surfaced publicly.

In this case, relations and the difficulties of creating a new department seem to have been more important than a clash on policy.

Enthusiast breaks mandarin mould

BY MICHAEL EVANS, DEFENCE CORRESPONDENT

RICHARD Mottram, appointed permanent secretary yesterday at the Office of Public Service and Science, is a good example of a rapidly promoted civil servant who has appreciated and benefited from the philosophy of more open government. He is not an exponent of Whitehall-speak and, during his long career at the defence ministry, has revelled in explaining the finer points of defence and arms control policy.

Since his time as private secretary, first to Sir John Nott and then to Michael Heseltine when they were defence secretaries, Mr Mottram has been tipped for a top job. He is only 46 and no one doubts that he will one day return to the defence ministry as permanent secretary.

In his defence post as deputy under secretary (policy), he was one of the principal officials engaged in the Options for Change exercise and was angered when critics of the armed forces' restructuring plan claimed that there had been no proper strategic assessment of Britain's security requirements. Being a man with an incisive brain and an impressive grasp of his subject, he felt that everything had been examined properly. Ministers and officials always shied away from referring to the exercise as a defence re-

view. The nearest they got was calling it a "fundamental reassessment".

With his mop of curly fair hair, Mr Mottram looks more the part of a boffin than a policy adviser. But, as ministers have appreciated over the years, his expertise has been his ability to explain complex issues precisely.

He is a great enthusiast, naturally gregarious, and is probably the ideal choice for the new ministry, where his energy and ideas will help to shape the department's public image.

Mr Mottram is not a product of Oxford or Cambridge. He went to King Edward VI Camphill School, Birmingham, and to the University of Keele, where he won first-class honours in international relations. He joined the civil service in 1968 and was assigned to the defence ministry as an assistant principal. He was seconded to the Cabinet Office from 1975-8.

Married with three sons and a daughter, Mr Mottram likes going to the cinema and playing tennis. When he takes over his new appointment in September, his grade 2 salary of £73,216 will rise to a grade 1A £80,600. The appointment is the equivalent of a second permanent secretary because of the small size of the department.



Mottram: benefited from more open government

Rush to sell water industry criticised

BY SHEILA GUNN, POLITICAL CORRESPONDENT

THE Commons public spending watchdog yesterday criticised the government's rush to sell off the water industry, and questioned whether a better deal could have been achieved for the taxpayer.

With large profits for the companies and higher water bills for consumers since privatisation, the public accounts committee said that a phased sale of the ten water companies in England and Wales could have netted more than the £3.6 billion of net proceeds.

The MPs' report disclosed that the government gave the companies a dowry totalling £14.4 billion made up of debt write-off of £5.2 billion, cash injections of £1.5 billion, and tax allowances of £7.7 billion. Assets worth £34.5 billion were handed over. The committee recognised that the companies faced bills totalling £26 billion to modernise water and sewerage works to EC standards.

It added that ministers found themselves running out of time to reach a deal by 1989. In the closing stages of negotiations, they

had still not settled terms with the chairmen of the ten new companies. "In this final week the cash injection rose to £1.1 billion and the illustrative net proceeds fell from £5.7 billion to £4.4 billion," the report said. The proceeds were later reduced still further to £3.6 billion.

The MPs blamed the failure to bring in higher proceeds on the dual responsibility of ministers to make sure the new owners could finance their functions and, at the same time, to achieve the best price. In future they want those duties separated. They also criticised the £8.42 billion paid to the department's 36 main advisers on the sale.

Initial research by the environment department had pointed to little interest by investors in the new companies. But the report said that, in the end, the public offer was over-subscribed by 5.7 times.

House of Commons committee of public accounts 7th report: Sale of water authorities in England and Wales (Stationary Office £10.75)

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Loan	\$3,200	\$4,000
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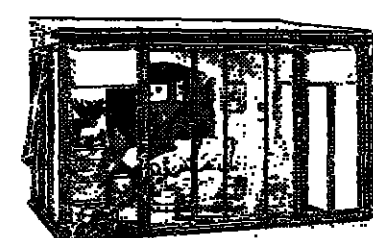
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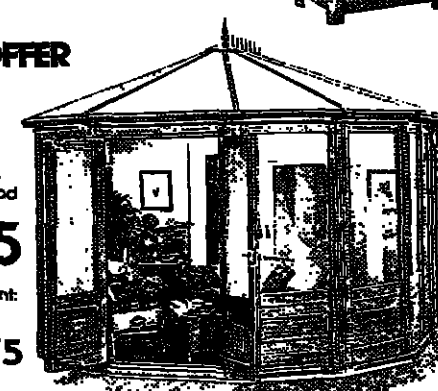
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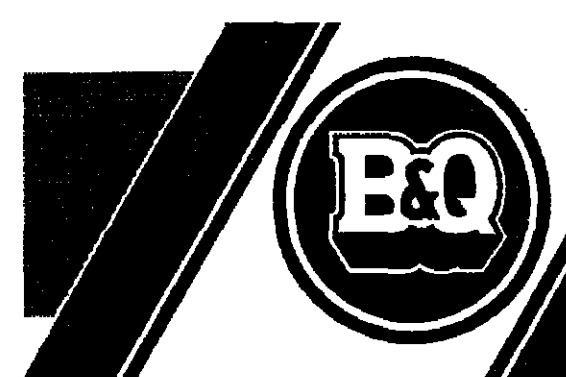
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Duke backs £5m project to save an imperial frigate

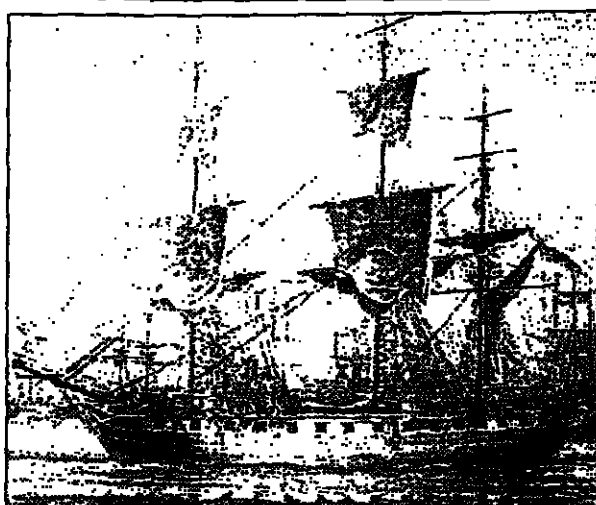
HIS Britannic Majesty's Ship *Trincomalee*, until recently a mouldering hulk in Portsmouth harbour, has regained royal favour. The Duke of Edinburgh yesterday became patron of a £5 million, seven-year project to restore the early nineteenth century frigate.

At the same time the Trincomalee Trust announced donations of £450,000 from English Heritage and the National Heritage Memorial Fund towards its appeal for £2.5 million to complete work on what it describes as the world's second oldest ship afloat. The USS *Constitution* in Boston is older.

The restoration work will be carried out at Hartlepool, Cleveland, the port and former shipbuilding town which has developed a talent for returning historic ships to their former glory. The best known is HMS *Warrior*, the Royal Navy's first ironclad, now displayed at Portsmouth.

Hartlepool's involvement happened almost by accident when a local firm was chosen to work on the *Warrior*. The company has gone but the concept remains, drawing on the skills of former North-Eastern shipyard workers and finance from

A frigate built to fight Napoleon's warships is being restored at last. Paul Wilkinson studies her history



Past glory: the *Trincomalee* last century

job creation bodies. Grants and other assistance totalling £1 million from Teesside Development Corporation and the town's council ensured that the *Trincomalee* project continued Hartlepool's new tradition.

The ship was better known to generations of youths as the Training Ship *Foudroyant*.

ant, a floating centre for sail-training courses. Until her move to Hartlepool in 1987, she spent 50 years in Portsmouth harbour, dismantled and disfigured by later additions.

Trincomalee was built in Bombay using local teak instead of the oak that formed most of Nelson's "wooden

walls". That probably accounts for her longevity. English oak would have perished long ago.

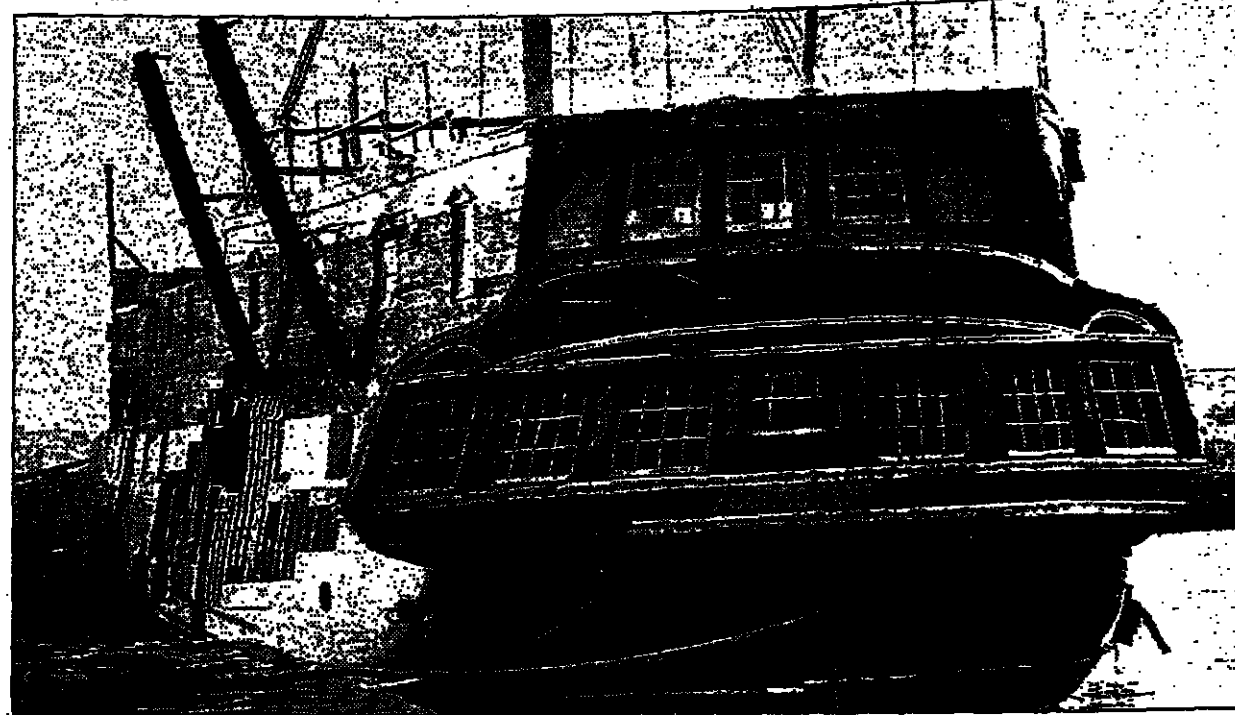
The scarcity and price of teak today forced her restorers to find an alternative. They chose West African Opepe.

The *Trincomalee* was ordered for the fight against Napoleon, but not launched until 1817, two years after his defeat at Waterloo. Thus at the end of her maiden voyage home, she was immediately laid up.

Then steam frigates usurped her as the "eyes" of the fleet, so it was not until 1845 that a role was found patrolling the outposts of empire where no coaling stations existed. For the next 12 years she cruised the Caribbean and then the Pacific, fighting in the Eastern campaign of the Crimean War.

Military service ended in 1857 when she was paid off at Chatham, Kent. She became a drill ship for Royal Navy volunteers three years later. In 1897, she was marked for the breaker's yard, but reprieved by chance.

HMS *Foudroyant*, a former Nelsonian flagship converted to sail training, was lost in a gale. Her owner



Present imperfect: the frigate, bearing the name *Foudroyant*, undergoing restoration work at Hartlepool

bought *Trincomalee* and renamed her just as the wreckers moved in.

The Hartlepool restoration is controlled by the project manager, Bill Stephenson, a former Teesside shipyard man, using a 30-

strong workforce. He said: "When you look at her construction you can only marvel at the amount of labour that must have been necessary to build her, and unlike us they had only axes to cut the timbers. There must

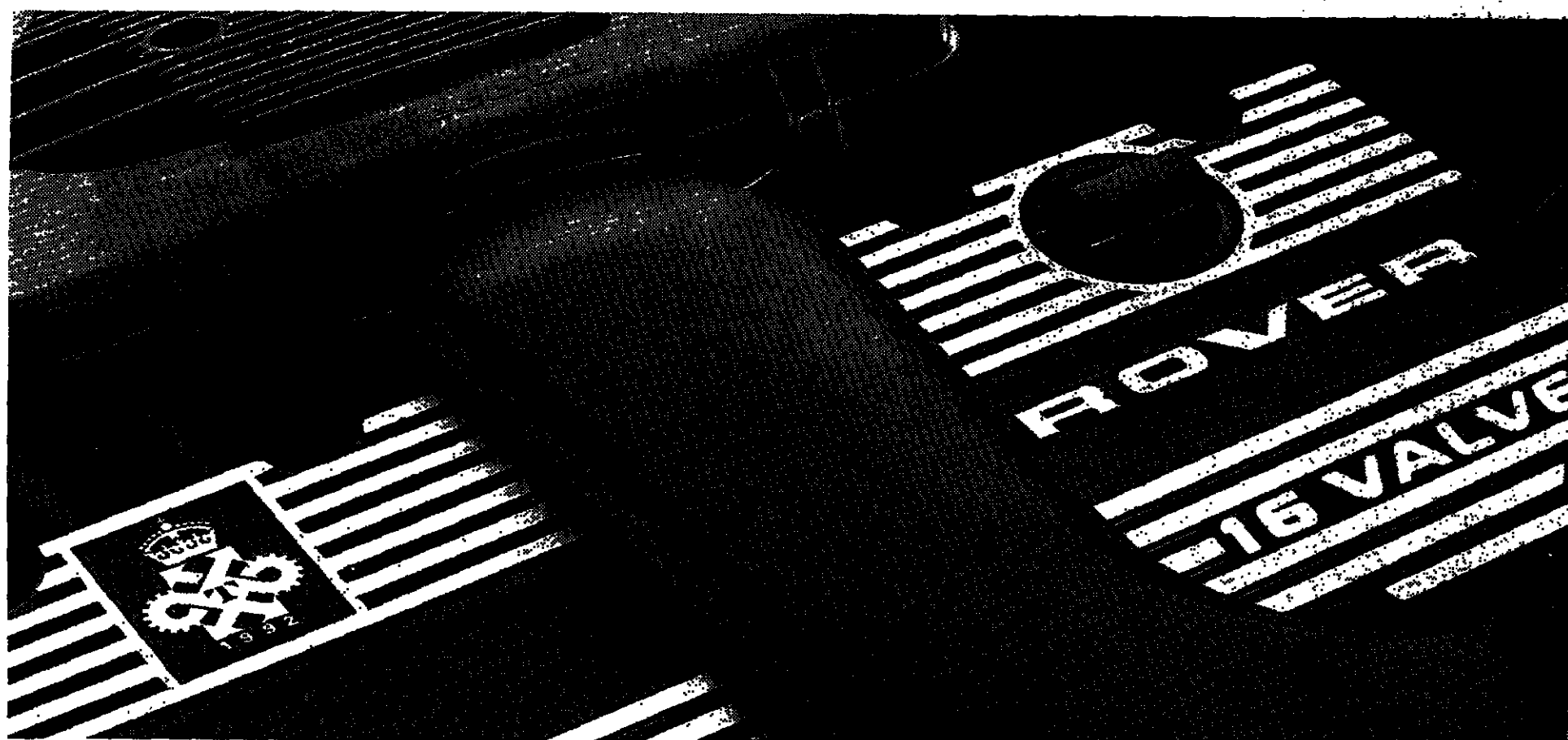
have been a boundless pool of cheap labour."

The restoration team will make use of drawings from the National Maritime Museum archives. The original plans were lost when the ship carrying them from India

was sunk by the *Constitution*. Completion is several years away but the trust has a display on board giving a flavour of life 175 years ago.

Image transformed L&T section, page 6

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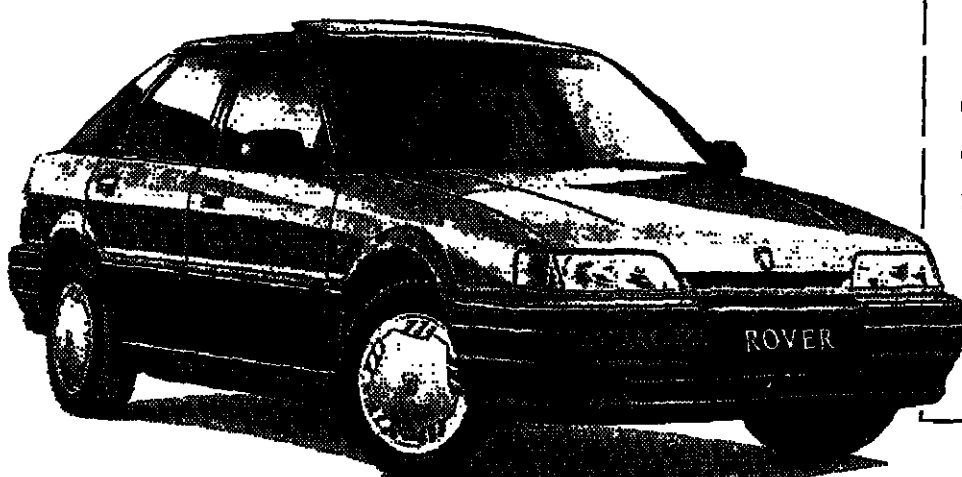
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Holiday hire cars 'unsafe'

BY KEVIN EASON
MOTORING CORRESPONDENT

CARS on hire to thousands of holidaymakers in Spain and Greece could be killers, according to a survey by *Holiday Which?* magazine.

The Consumers' Association magazine says that one in three cars inspected in some of the most popular resorts with British holidaymakers was dangerous. Only one in ten was fault free.

Which? found an alarming catalogue of faults. One Fiat Panda from Kourites Rentals in Salsis, Crete, had three bulging and cut tyres and wipers that did not work. When the faults were pointed out, a company representative simply "shrugged dismissively", *Which?* says.

Nine cars, almost one in six checked, were rated as "very dangerous" by the magazine's investigators and displayed easily detected "potentially lethal hazards" such as tyres likely to blow out, a leaking fuel tank and a missing wheel nut.

A further 11 of the total of 60 cars checked were "dangerous" with cut or bald tyres, brake lights not working and useless seat belts.

The cars were hired from rental outlets on Crete and on the Costa del Sol. They included vehicles from the multinational companies as well as local firms.

In all, 52 cars were found to be poorly maintained, with cut, bald or badly inflated tyres the biggest danger. *Which?* says that holidaymakers should not accept a car in poor condition. If they cannot find a safe car from the rental firm, they could win a refund after renting from another company or taking a taxi.

Motorists driving in ignorance

BY KEVIN EASON

BEWARE the motorist with the glazed expression as you battle through Britain's jammed motorways today for he may not know what he is doing.

According to a survey yesterday, seven out of ten motorists are "ignorant" of the road laws that govern the nation's 20 million vehicles.

Researchers interviewed 1,000 motorists to discover whether they knew key facts about drink-driving, tyre regulations and how to keep themselves and their passengers safe. The results turned out to be dismal with only a minority able to answer the questions by researchers for Tyreservices Great Britain, the national tyre fitting company.

As motorists pinch into the busiest season on the roads, John Cubbridge, Tyreservices' director and general manager, said that too many were risking lives and licences by being unaware of the law. "We were amazed at the results," he said. "It would seem that many motorists are driving around despite being generally ignorant of the laws to which they must conform."

The interviewers found that only one in seven knew the "blood" alcohol limit above which they would be breaking drink-drive laws, while nearly 40 per cent had no idea of the minimum legal tread depth for a tyre.

Two in five did not know it was the driver's responsibility to ensure that passengers wore seat belts. In addition, more than 13 per cent believed that a six-year-old child not wearing a seat belt in the rear seat would be prosecuted when, in fact, the driver would be causing the offence.

Islanders honour their giant export

BY KERRY GILL

ANGUS MacAskill, a 7ft 9in giant reputed to have been the world's strongest man, will be remembered today in a ceremony on the Outer Hebridean island of Berneray in the Sound of Harris.

Almost 130 years after his death, a cairn has been erected in memory of "Big Angus", Aonghas Mòr in Gaelic, who once amazed circus audiences across the United States when the midjet Tom Thumb danced in the palm of his hand.

Norris McWhirter, founding editor of *The Guinness Book of Records*, will unveil a plaque recording Angus's birth on Berneray and his emigration to Canada and the US where he found fame with the Barnum and Bailey circus.

The *Guinness Book of Records* states that Angus MacAskill, born in 1823, was the tallest "true" or non-pathological giant. He was known as the "gentle giant" because he abhorred violence. He weighed 36 stones and measured 80in around his chest.

He left Berneray for Nova Scotia with his family when he was six. He was a

strict Presbyterian and refused to fight anyone challenging his strength. One man whose hand he insisted on shaking was said to be paralysed for life.

He was named up with Charles Sherwood Stratton, billed as "General Tom Thumb", who was 2ft 6in tall at the age of 18. Big Angus would walk on stage with Tom in his pocket and then the midjet would dance in the palm of one of his hands, which were 6in wide and more than a foot in length.

The career of Aonghas Mòr ended when he tried to lift a 2,200lb anchor. He raised it onto his shoulder but one of the flukes cut into his back and he was never able to stand fully upright again. He died in 1853 after suffering an attack of what was described as "brain fever".

Today's ceremony, which will be attended by Angus's closest relative on Berneray, John MacAskill, aged 83, has been made possible by Donald MacKillop, a retired policeman. Mr MacKillop raised more than £2,000 to have the cairn built, to Angus's exact size.

Japan

one tangible result of President Bush's move to Japan in January 1991 was to make imports of cars from Japan a more important issue for the government's chief negotiator when the country agreed to a new trade pact with the US. The pact, which will be signed in the next few weeks, will allow Japanese cars to be imported into the US in much greater numbers than at present. The pact also allows Japanese cars to be imported into the US in much greater numbers than at present. The pact also allows Japanese cars to be imported into the US in much greater numbers than at present.

Police are criticised in report on Boipatong

FROM MICHAEL HAMLYN IN JOHANNESBURG

A STARTLING report throwing severe doubt on the efficiency of the South African police in failing to prevent the Boipatong mass killings and in pursuing its perpetrators has been prepared by Peter Waddington, sociology professor at Reading University, and two senior policemen from Scotland Yard.

The report, parts of which were leaked yesterday, will be published today by the judicial commission under Mr Justice Richard Goldstone, which is enquiring into violence and intimidation in this country. Dr Waddington was appointed by Judge Goldstone after President de Klerk, at the request of the South African police, formally asked him to appoint experts to evaluate police procedures.

According to the leaked version, which was carried on Radio 702, broadcasting to the Pretoria and Witwatersrand areas from Bophuthatswana, the investigation by Dr Waddington said that the general unavailability of the police, and the inadequate deployment of those who were available around Boipatong

on June 17 allowed the killers to do their work unhindered. During later incidents of unrest in the area the police relied on forceful suppression rather than negotiation with the local leaders.

According to the leaked report, there was no evidence of police complicity in the killings. The report was handed to Judge Goldstone earlier this week. Copies were given to interested parties so they might prepare for a commission hearing on Boipatong on August 5.

Reacting to the leaked report, Cyril Ramaphosa, secretary-general of the African National Congress, said Mr de Klerk must respond positively to the statements. If he did not, "it will prove once again that President de Klerk does not care for black lives that are being lost in this country".

The judge was sufficiently alarmed by the leak to issue a statement urging people not to comment on it, but to wait until they had seen the full report. He said: "On past occasions the commission has been concerned that public statements have been made, not in the context of its reports, but on second and third-hand reports of them. This has resulted in misrepresentation of the commission reports and their being used out of context."

Earlier, the judge had himself taken a step back from the Waddington report, saying: "It does not reflect any findings of or opinions of the commission or the committee investigating the Boipatong massacre, whether in general or in relation to the conduct of the South African police." He added that the findings were based on untested information given to the three experts, and on their opinions. The commission was in no way bound by them.

Conducting his own investigations into the present violence and into ways out of the constitutional impasse in negotiations, Cyrus Vance, the United Nations special representative, began his first full day of enquiries with a meeting with Mr de Klerk in Pretoria. He saw the president for two hours with R. F. "Pik" Botha, the foreign minister, Roelf Meyer, the constitutional development minister, and Gerrit Viljoen, minister in the president's office. He also met Hennis Kriel, the law and order minister.

The ANC and its allies meanwhile continued the steady build-up in their mass action campaign by occupying various offices and buildings in and around Transvaal.

R. W. Johnson, page 12



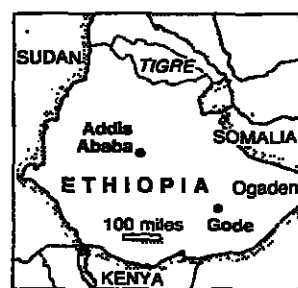
Ramaphosa: de Klerk must respond positively



Field of fire: a judicial report has cast doubt on the procedures of the South African police, seen here shooting at fleeing protesters at Boipatong on June 20

Africa's opposition heroes lose their way

The dawn of democracy is darkened across the continent by ethnic divisions, party bickering, corruption and economic decline, writes Sam Kiley



FOUR hundred Ethiopian veterans of the war with Fascist Italy have been scrubbing their uniforms, burnishing their traditional sabres ready for the funeral of the king who led them against Mussolini. Today, 100 years after his birth, Emperor Haile Selassie was due to have been buried.

But the veterans will not be marching alongside the Ethiopian emperor's golden state coach. His remains will continue to languish in the mausoleum because Ethiopia's royalist party says that the ceremony has been indefinitely postponed until the government agrees to a state funeral.

The refusal of the royalists to see the centenary of the ousted emperor's birth to lay him to rest in his rightful place reflects a lack of political savvy shared by many of Africa's nascent opposition parties.

Since taking power last year, Ethiopia's interim president, Meles Zenawi, has changed his ideology from Stalinism to free-market democracy. His government has experimented with regional elections and

allowed parties to form along ethnic lines; last month that backfired when the parties claiming to represent the majority Oromo tribe took up arms in protest at the imperfectly run elections. Now Mr Meles has another civil war on his hands.

The royalists appear not to have understood how their magnificent sideshow could not be state-funded at a time when hundreds of thousands are facing starvation, even though Mr Meles had agreed to allow the funeral, which could have added fuel to Ethiopia's ethnic fire.

The prospects for democracy are equally depressing else-

where in Africa, where opposition parties also lack pragmatic understanding or are simply unworthy of the potential voters' time.

Kenyan elections are expected next year but the opposition has shown itself little better than the corrupt regime of President Moi. The opposition Forum for the Restoration of Democracy has been unable to present a united front but insists on dividing itself along tribal lines. No credible presidential candidates have emerged. Oginga Odinga, the chairman of the forum, is in his eighties and no match for the robust Mr Moi. Other Kenyan parties include many

opportunistic defectors from Mr Moi's own party.

While Mr Moi's Kenya African National Union is entrenched in the country's administration and controls the government media, the opposition parties have proved incapable of speaking with one voice or producing any positive policies.

Last year President Mobutu of Zaire, instead of paying his army, allowed it to go on looting frenzies which wrecked the cities and caused economic devastation. The looting provided the perfect opportunity for the opposition to throw Mr Mobutu out. However, he looked like a powerful lion beside his main opponent, Etienne Tshisekedi, and by appointing his other leading opponent, Nguzu Karl-I-Bond, as prime minister, he scattered his enemies without having to roar.

Zambia's opposition, the Movement for Multi-Party Democracy, did manage to defeat Kenneth Kaunda last year. It appeared at first as if Zambia might herald the way for other African countries as corrupt elements of the ancien

regime were weeded out. Not so — already donors are despairing at the number of new palms demanding to be greased.

Angola is due to hold its first elections this September, yet Jonas Savimbi's Unita movement is demobilising its army ever more slowly and the foreign debt is mounting. United Nations officials there fear that elections will not be genuine and that fighting may resume.

Perhaps this year the most successful example of progress to democracy has been Nigeria, where this month the Social Democrats won a majority of parliamentary seats after fair and free elections. The outgoing military president, Ibrahim Babangida, defined the parties himself: one a step to the left of centre, the other a step to the right. No parties are allowed to form on ethnic or religious lines. President Babangida is orchestrating a slow dance to democracy with its finale at the presidential race in December — but "Western-style" it is not.

Letters, page 13

Sydney feels shame over TV series

FROM AFP IN SYDNEY

SYDNEY is hanging its collective head in shame over a television documentary suggesting it is racist, brash and materialistic.

Sylvania Waters (after the suburb where it is set) is a 12-part co-production by the BBC and the Australian Broadcasting Corporation and features a family, which comes across as typical of the city, living in luxury in a £390,000 seafront home. Part 1 was screened here on Tuesday. The series is also expected to be shown in Britain.

Laurie Donaher and his common-law wife, Noeline, are presented as nouveau riche, anti-union, insensitive, noisy and acquisitive. Worse is their racism. Mrs Donaher, for instance, suggests Asian immigrants should go home. Later in the series she hires a stripper to entertain friends; Laurie objects because the dancer is black.

Russia to keep using Vietnam naval base

FROM ABBY TAN IN MANILA

VIETNAM has agreed to keep its naval base at Cam Ranh Bay open to the Russians and Moscow is willing to help convert naval bases in the region to peaceful use.

Andrei Kozirev, the Russian foreign minister, confirmed that Nguyen Manh Cam, Vietnam's foreign minister, agreed to his request on Tuesday. The two ministers are in Manila for the 25th meeting of the Association of South East Asian Nations (Asean) foreign ministers.

The meeting ended yesterday with the foreign ministers issuing an unexpected declaration rejecting China's offer to put aside temporarily the issue of sovereignty over the Spratly Islands in the South China Sea.

Mr Kozirev said the Russian navy wanted to continue using the bay, which was the focal point of tension during the Cold war. It faces the

American naval base at the Philippines across the South China Sea. He said the navy will stay if the region considers its presence a source of stability. "I think it depends on discussions with Vietnam," he said. "I think we are not necessarily in a rush to leave."

China came to the meeting with peaceful intentions but its long-range plans to claim the Spratlys were met with scepticism. Asean diplomats say they did not agree with the pledge by Qian Qichen, the Chinese foreign minister, to "shelve" the sovereignty issue. The Asean declaration instead "emphasised the necessity to resolve all sovereignty and jurisdictional issues" without resorting to force.

Vietnam and China are the main rivals for the Spratlys. China's navy sunk three Vietnamese boats in 1988 when Hanoi challenged China's claims.

Japan bows to Cadillac diplomacy

FROM JOANNA PITMAN IN TOKYO

THE one tangible result of President Bush's mission to Japan in January to press for more imports of American cars became apparent recently when the Japanese government's chief cabinet secretary agreed to take delivery of a new Cadillac.

A reluctant Koichi Kato has been persuaded, in the name of good relations with one of Japan's most important trading partners, to part with the keys of his cosy Nissan President and to drive a 7.1 million yen (£31,000) Cadillac Fleetwood.

Clearly not overjoyed at the prospect of sitting behind the steering wheel of the vast black foreign car, he vowed to do his best to soldier on, but said, as he stared thoughtfully at the long distance between seat and pedals, that he hoped he would not cause any accidents. Remarking that the

steering wheel was on the wrong side and that the car would be extremely difficult to manoeuvre around the narrow streets near his home, in the Setagaya district of Tokyo, he put on a brave face and said: "For the sake of Japanese-US trade, we will have to overcome these problems."

For years Japan has tried to block imports of various uncomfortable cheap foreign products, claiming unique conditions in the Japanese market. French skis, for example, were not allowed in because it was said that Japanese snow is different from Alpine snow and therefore they could not function. Australian beef was kept out until recently on the reasoning that the intestines of Japanese people are shaped differently from Westerners and so foreign beef would be indigestible.

Foreign cars were trickier, until some wily mandarin

thought of designing parking spaces that would be too small to take the cars that foreigners were trying to sell. But this policy proved flawed when it became apparent that the yakuza, Japan's equivalent of the Mafia, had developed a soft spot for the Cadillac, because the solid bodywork, they said, would do a better job of protecting them from stray bullets than Japan's quaint homegrown Mitsubishi Lancers.

"For a politician it is not a good image to be seen riding around in a Cadillac," said Mr Kato, realising that another drawback of his grand gesture is that he could become the mistaken target of a mob attack.

American car makers have had particular trouble in prising open the Japanese market because of confusion over the position of the steering wheel and the inappropriate size of their

products. But German and British car manufacturers were doing better until this year when the economic slowdown prompted Japanese consumers to cut spending.

Until recently there were more Rover Minis sold in Japan than in Britain, due to the Mini's appealing size and what one adoring owner called its "cute image". This year, however, sales have slumped so much that Rover Japan has attempted to woo new customers with a glossy Mini magazine, a sort of Japanese *Tatler*. Mills & Boone and Beano rolled into one. Indulging in such headlines as "Cosy Way" and "Wonder Zone", the magazine's highlight is "The Mini love story", the syrupy tale of Hiroko and Hiroaki Saguchi, who met and married over a Mini and now spend "their sweet days filled with Mini-ness".

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US threatens Iraqis with force after UN inspector attacked

THE Bush administration yesterday warned Iraq that President Saddam Hussein's defiance of United Nations resolutions and his refusal to allow a search of ministry buildings in Baghdad could lead to punitive military action.

"Iraq must be held accountable," said Martin Fitzwater, the White House press secretary. Asked how the confrontation compared with earlier disputes with Baghdad over UN resolutions, Mr Fitzwater said: "We've had two or three experiences where we've reached this kind of point. I'd say this is about as serious as any we've faced."

The White House warning came only 24 hours after the State Department announced that military action against Iraq was not being ruled out. In past showdowns with Saddam, belligerent remarks have normally come from the Pentagon rather than the State Department, which has been far more diplomatic in its language.

Mr Fitzwater said America was consulting its Gulf war allies. The US believed that it was authorised to use military force under UN resolutions passed before the invasion of Kuwait and after the Gulf war ceasefire, he added.

Military confrontation came closer when a UN weapons inspection team was compelled to withdraw from outside the agriculture ministry in Baghdad after an 18-day stand-off. Rolf Ekeus, the chief UN weapons inspector, said the team pulled back to its hotel after a man tried unsuccessfully to stab one of the UN inspectors with a skewer in a car outside the building. Iraqi police looked on and let the attacker go free.

A senior Western diplomat called the team's decision to withdraw "another step towards the brink". He added: "The question of access to the agriculture ministry is not going away and will be pursued by one means or another in the days ahead."

James Bone in New York and Jamie Dettmer in Washington look at the chance of a strike on Baghdad



Britain, France and America have warned Iraq to expect an air strike if it refuses to co-operate with UN weapons inspections mandated by UN resolutions. Diplomats say the likely target would be a weapons-related building already scheduled for destruction by the UN.

But Mr Ekeus said yesterday that "very few" such buildings remain, most having already been destroyed by the UN. "There may be a couple of doubtful installations left," he said. Mr Ekeus said that, after the UN team was withdrawn, Iraq refused to monitor the agriculture ministry with a UN helicopter stationed at Rasheed airport.

He said the UN would use what other means it had to try to continue monitoring the building — an apparent reference to high-altitude surveillance by a U2 aircraft on loan from America.

When asked if he had any plan to evacuate the 70 UN weapons inspectors now in Iraq on various missions, Mr Ekeus said only: "We are going through all contin-

gencies." Earlier yesterday rumours began to circulate on the New York stock exchange that American warplanes were bombing Baghdad. Mr Fitzwater firmly denied this. "We are not bombing Baghdad and have no knowledge of any bombing in Iraq." The rumours affected the value of the dollar.

President Bush, who is facing an uphill re-election campaign, could have much to gain by taking tough action against the Iraqi dictator. "Most people are still spoiling for a fight with Saddam Hussein. There's a sense of unfinished business," said Daniel Pipes, director of the Foreign Policy Research Institute. A successful strike against Baghdad could well be seen by American voters as an example of Mr Bush's foreign policy strengths.

But the White House is aware that even limited military action could have a serious downside. Democrats could claim that a bombing raid had been ordered as a ploy to improve the president's re-election chances.

Iraq yesterday challenged the United States to force it to back down, while Arab commentators said Saddam was convinced allied threats were mere sabre-rattling. Iraq's state-run *Al-Thawra* newspaper taunted the United States with failing to back up its denunciation of Baghdad with concrete action.

"America is no longer a source of threats as it was before... the escalation of statements is no longer effective," *Al-Thawra* said. "When America mobilised that army of evil against Iraq, it failed and reaped nothing." It added: "Can it reap anything now, while it is impotent and unable to mobilise a single soldier?"

The official Iraqi news agency INA said the UN team had withdrawn "after Iraq had expressed readiness to give access to a neutral team", which proved that Baghdad had nothing to hide.



Herald of hope: James Baker waving on his arrival for talks at the presidential palace in Cairo yesterday

Rabin pledge to cut settlements hailed

FROM CHRISTOPHER WALKER IN CAIRO

MIDDLE EAST peace moves were boosted yesterday by an announcement from James Baker, the US Secretary of State, that the new Israeli government had pledged big cuts in the building of settlements in the occupied territories.

Jordanian and Egyptian officials hinted that Yitzhak Rabin, the Labour prime minister, had offered a total freeze, but this was not confirmed by Mr Baker, who nevertheless

expressed warm satisfaction with the changes in Israeli policy offered.

American sources said the setback in settlement building made it much more likely that President Bush would end the suspension of loan guarantees of \$10 billion (\$5.2 billion) when he holds talks with Mr Rabin in the United States in August.

President Mubarak of Egypt, who was addressing a joint press conference with Mr Baker, also confirmed that, during Israeli-Egyptian talks on Tuesday, Mr Rabin had pledged a big cutback in settlement construction.

Mr Baker said: "I am really very satisfied with the philosophy and orientation of this new government in Israel towards the question of settlements, and I am satisfied that

you are going to see a severe and substantial reduction in settlement activity." In an upbeat account of his mission so far, he added: "There really is a new approach to this question of settlements by the new government of Israel and it is one, frankly, that pleases the US because, as you know, we think settlements are an obstacle to peace."

Past Baker peace missions had been dogged by the provocative construction of new settlements by the Likud government, which was defeated in June's election.

Questioned about reports from Amman that Israel had promised a freeze on all settlements, not just those termed "political" by Mr Rabin, Mr Baker said: "All of the details are still to be worked out, or let me put it this way, all have not

been worked out. Some have. We are having ongoing discussions so I am not going to say any more."

Mr Baker indicated that, although he saw all settlements as an obstacle to peace, he did not object to security installations in the occupied lands. "Security installations are something that we distinguish from something called settlement settlements," he said. Western officials said a final announcement on settlements was expected after the Rabin-Bush talks.

Mr Baker then flew on for talks with President Assad of Syria. Mr Rabin's spokesman denied that he had offered an Israeli withdrawal from the Golan Heights, but added: "That does not mean Israel will stick to the last centimetre of the Golan Heights."

Vatican must pay for Pope's operation

The Vatican will receive a bill from the Catholic hospital that treated the Pope, who has had his sinuses taken out a week after surgery to remove an intestinal tumour. Adriano Bassola, rector of the Catholic University of the Sacred Heart, which runs the Gemelli hospital, said the bill would be at "discounted" subscriber rates because the health fund covering Vatican officials and employees had a special arrangement with the hospital, which was built on ground donated by the Vatican.

More than two-thirds of French people want Marie Curie, who discovered radium, to be the first woman honoured by burial in the Pantheon national memorial for the last resting place for France's illustrious men, an opinion poll in the Catholic *Pelerin* magazine said.

The Dalai Lama, on a five-day private visit to Hungary, called for worldwide disarmament in an address to 2,000 Hungarian Buddhists.

Nelson Mandela, the African National Congress leader, has become the first person to receive an honorary doctorate from Tehran University since the 1979 Islamic revolution.

Yakov Hazrat, 92, a founder of the socialist Hashomer Hazrat kibbutz movement and an early state leader, has died.

Cardinal Laurent Rugambwa, 80, the first black African elevated to cardinal in the Roman Catholic church, has retired as archbishop of Dar-es-Salaam, Tanzania.

President Mitterrand, 75, has been given a clean bill of health by doctors in Paris, who said the results of extensive tests in a recent medical check-up were normal.

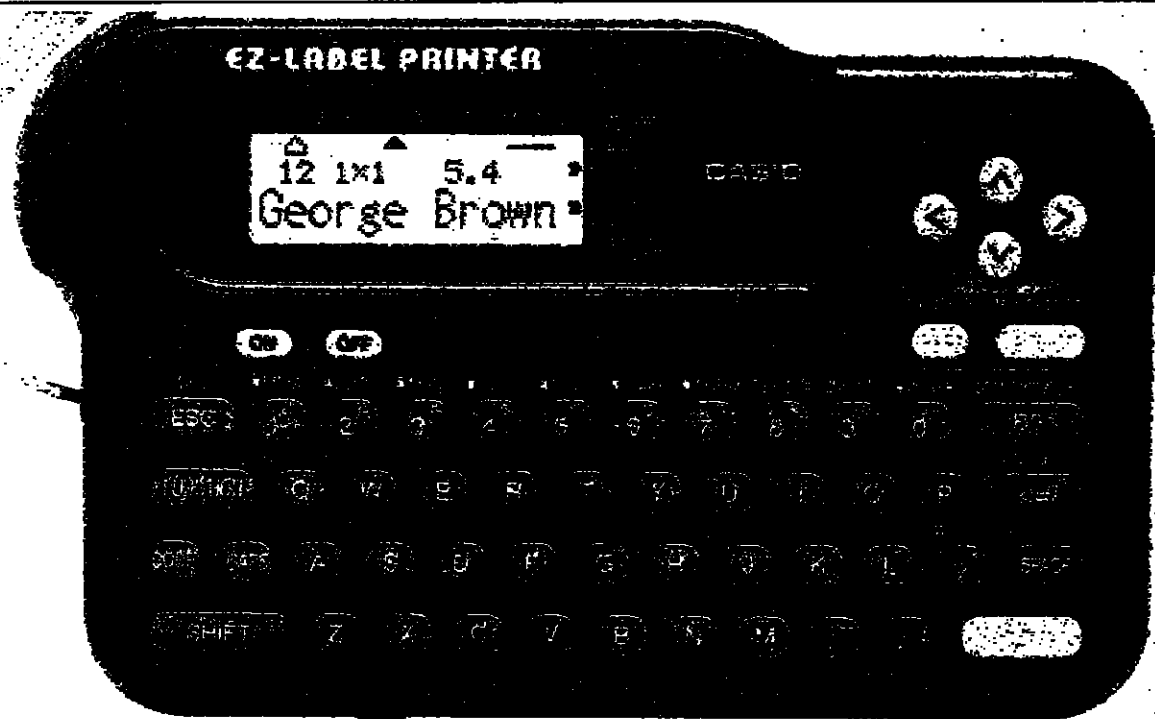
A search for buried gold at the beach house of Ferdinand Marcos, the former Philip-



pines dictator, above, has produced only soil and stones and will be called off, a senior official trying to recover his alleged ill-gotten wealth said.

An Australian court has ordered Tway Lock, 63, the former England test cricketer to stand trial on a charge of indecently assaulting a 15-year-old girl, the Australian Associated Press reported.

Peter Martins, 45, head of the New York City Ballet, faces assault charges filed by Doree Kessler, 28, his wife of seven months and the company's principal ballerina, officials said in Saratoga Springs.



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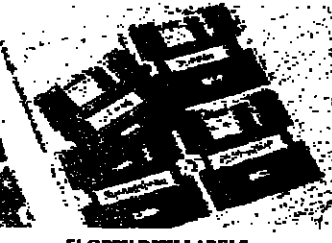
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Bush's faltering campaign calls Baker away from peace mission

FROM JAMIE DETTMER IN WASHINGTON

JAMES Baker is poised to quit his post as Secretary of State and return to the White House to take command of President Bush's troubled re-election campaign. Senior administration officials said last night that they expect Mr Baker to be at the helm of Mr Bush's campaign as it heads to the Republican convention in Houston next month.

Pressure has been mounting on President Bush for several weeks to appoint Mr Baker to head his campaign, which is widely being criticised as aimless. Republican strategists are aware that a big effort to regain the offensive against the Democrats and to cut down Bill Clinton's two-to-one lead over President Bush in the opinion polls is desperately needed. The Arkansas

governor has enjoyed a huge surge in the polls in the wake of last week's Democratic convention.

Mr Baker's recall has not been formally announced and Martin Fitzwater, the White House press secretary, yesterday dismissed reports of the move as "speculation". The Secretary of State, who left his post as Treasury secretary to revive Mr Bush's election campaign in 1988, has been evasive in his replies to questions from journalists travelling with him in the Middle East.

In Cairo yesterday, Mr Baker said: "Until you hear from the president of the United States, I wouldn't make a book on it." He insisted he was focusing on the Middle East peace process and expected to

remain so for the days and weeks ahead. But when asked if that would extend to months, he changed the subject.

In Arab circles there are widespread fears that Mr Baker's departure at such a crucial moment could seriously endanger his efforts to build a lasting Middle East peace. "Once his back is turned, the players will all start misbehaving in their old ways again," one moderate Arab said.

Whether Mr Baker, who is one of Mr Bush's oldest friends, will take leave of absence from the State Department or actually resign is still unclear, according to administration officials. A State Department source said that he would prefer to remain as Secretary of State.

Pot-bellied pig bores the exotic pet set

FROM BEN MACINTYRE IN NEW YORK

This little piggy went to market, this little piggy stayed at home, and this little piggy was made homeless after therapy for an eating disorder.

Once the pet of choice for America's wealthy and socially ambitious, the miniature Vietnamese pot-bellied pig has fallen horribly out of fashion. In the late 1980s, the tiny pigs could be seen being taken for walks in tailor-made outfits, riding in the passenger seats of convertible cars or dining with their owners in the smartest restaurants. Now, due to the recession and the vagaries of fashion, the pigs, which used to sell for up to \$10,000 (\$5,200) apiece, have started appearing in the "For Sale" columns for as little as \$50, and many have simply been abandoned. Some, sad to say, have been eaten.

Los Angeles animal shelters report a flood of abandoned pigs as the exotic pet set has tired of the animals. A number have been found roaming the freeways or snuffling through the rubbish bins in Malibu, others have been sent to auction, but most have wound up in animal shelters. Fashionable enmity is only part of the problem; the other is the nature of the beast itself.

What was sold in the pot-bellied boom of the late 1980s as a gentle, affectionate, and above all small pet, has in many cases grown into a fractious, boorish monster. Owners belatedly discovered why they were called pot-bellied — they are exceptionally greedy.

The *Wall Street Journal* recently described the barrowing case of Irene Tocherman who bought a pig, Emily, two years ago on the assumption that the pet

would grow no larger than 40lb and love her for ever. Emily now weighs 175lb and doesn't love anything except food.

She has taken to biting people, breaking furniture and turning the Tocherman house into a pigsty. Ms Tocherman's husband was recently cornered in the pantry by an irate Emily demanding dog biscuits and only narrowly escaped.

Readers say the original Vietnamese miniature, advertised variously as the "pocket pig" and a "hog to jog with", has been bred by unscrupulous dealers with larger and cheaper pigs to produce something altogether less petite. Although a weight-loss clinic for swine has been set up in Atlanta, pigs like humans, find dieting difficult and frustrating and be-

come, in the words of one owner, "kind of hysterical". It is technically possible to house-train the Vietnamese pot-belly, but while more intelligent than other house-hold pets, pigs can also become stubborn and vindictive if mistreated. When your pig holds a grudge against you, you smell it.

A vet in West Hills, Los Angeles, has founded an orphanage for abandoned pigs, where cast-off pot-bellies are placed in new homes only after extensive screening to ensure that the pets and their foster families are compatible.

Some owners have chosen to stand by their pigs, whatever the cost in carpet cleaner. A support group has been established for "people with giant pet pigs". The therapy may be life and pamper the average life of the pot-bellied pig is 15 years.

هكاه من الامام

Hurd joviality with Serb leader spurs German fears

FROM IAN MURRAY IN BONN

TELEVISION pictures last week of Douglas Hurd, the foreign secretary, joking with Slobodan Milosevic, the Serbian leader, have irritated German diplomats, who see Mr Milosevic as the main aggressor responsible for the civil war in the former Yugoslavia. One official said yesterday: "Britain ought to know better than anyone that appeasement does not work."

German criticism of Britain's European Community presidency emerged through leaks to German newspapers as parliament in Bonn interrupted its holiday for an emergency debate on the Bundeswehr's participation in the naval force monitoring United Nations sanctions in the Adriatic.

The parliamentary debate showed up the embarrassing contradictions in the German position. A majority voted in favour of the monitoring operation but against the involvement of German troops in any military action on land in the Balkans. The debate did nothing to resolve the constitutional argument about whether Germany ought to play a peacekeeping role in the world commensurate with its economic strength.

With Germany constitutionally prevented from playing a more active role, Britain has come under fire for failing to carry through the kind of policies the German government believes would help create peace in the Balkans and alleviate the attendant refugee problem. In particular there is German frustration at Mr Hurd's handling of the problem in his role as president of the EC's council of ministers.

Matters appear to have come to a head at the foreign affairs council in Brussels on Monday when, according to *Süddeutsche Zeitung*, Klaus Kinkel, the German foreign minister, was so annoyed at what he saw as the wooliness of the draft resolution on Yugoslavia that, according to

sides, he undiplomatically told Mr Hurd: "That's all hot air." He apparently repented the next day.

Herr Kinkel was further frustrated on Monday because he failed to convince the rest of the Community to share the burden of taking in refugees from Bosnia-Herzegovina. He remains under enormous domestic pressure to do so because Germany has already allowed in some 200,000 people from the area, stretching facilities and public tolerance to the limit.

The foreign ministers council, chaired by Mr Hurd, promised £86 million in aid but showed no enthusiasm for the German idea of a quota system to share out refugees.

Frankfurter Allgemeine Zeitung yesterday condemned this as "nothing less than hardhearted." The *General Anzeiger* complained that Herr Kinkel had suffered a serious defeat, had failed to assert himself on any issue and had allowed himself to be fobbed off with the excuse that dealing with refugees was a matter for interior ministers.

Die Welt went further and claimed that Britain and France were pursuing a restrictive policy on refugees. London had accepted only 1,300 since the start of the war, the paper said, compared with the 200,000 who had come to Germany. "The toughness of European neighbour states over the refugee question is chiefly burdening Germany," it said.

Herr Kinkel was also reported to be dismayed to find that the final EC statement did not include the threat of military action, even though this had been part of both the EC Lisbon summit and Group of Seven summit declarations. The lack of such a commitment in the latest EC statement did not help him yesterday in trying to defend his government's decision to send ships to the Adriatic.

Hurd visit, page 1

Bosnians fear they have been betrayed

A threat by the international community to impose sanctions against Croatia was the real reason for a Serb triumph in northern Bosnia, Tim Judah writes from Zagreb

AN APPALLING human drama is being played out before our eyes, not just in Sarajevo but especially in northern Bosnia. The populations of whole towns are in flight, running before what will certainly be celebrated as a famous Serb victory. But concern for the refugees has served to obscure the fact that Bosnia and Croatia have suffered a dramatic defeat and disastrous change in fortune.

For the past three months Bosnian forces have scored stunning successes in the northern Bosnian region of Posavina. Only three weeks ago the crucial Serb lines of communication between Serbia, the northern Bosnian Serb strongholds and the Serb-held territories in Croatia had been cut — now Muslim and Croatian forces have been routed and are in flight.

While many refugees and Bosnian soldiers believe that they have been betrayed in a Serbo-Croat deal to partition the republic, the real reasons for the loss of Posavina are different. According to Croatian sources, the collapse came because the Croatian government was served notice by the international community that, unless its regular troops and tanks withdrew from Bosnia, sanctions would be applied.

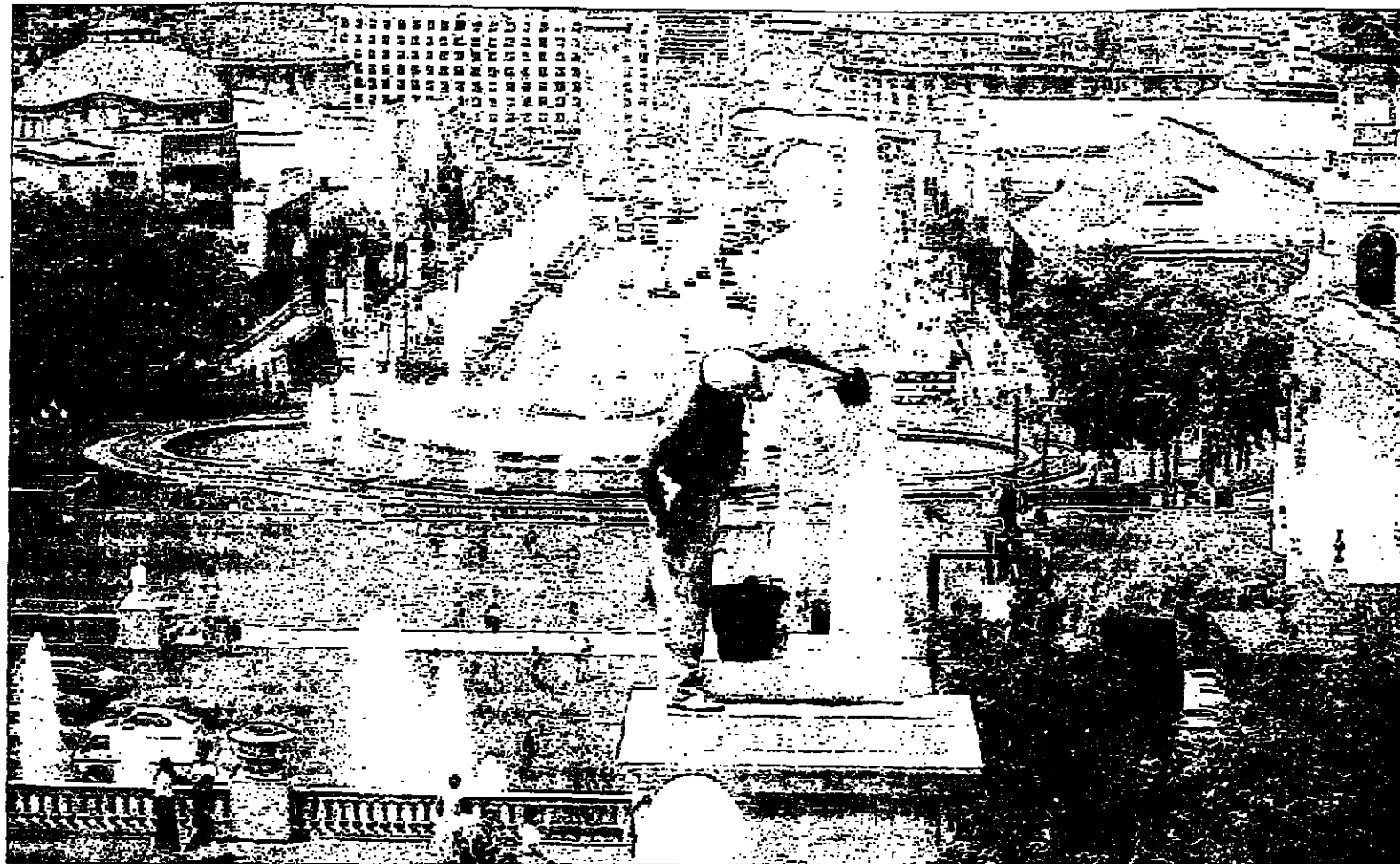
Faced with this and preparations for a big, two-pronged assault by Bosnian Serbs, a decision was made to pull out the regular Croatian troops. Without them the Bosnians, Croats and Muslims were unable to withstand the Serb attack.

The Posavina rout has been a disastrous blow to Croat hopes of strangling Serb-held territories in Croatia from behind, and it has provoked the mass flight of Muslims from the area as triumphant Serbs consolidate their victory by "ethnically cleansing" it.

Until now Croatia has resolutely denied that any soldiers under orders from Zagreb have been involved in the fighting in Bosnia. However, the defence pact signed by

President Tudjman of Croatia and President Izetbegovic of Bosnia on Tuesday night only formalised the existing co-operation. This is despite the proviso that the alliance comes into force only "in the event that the efforts of the international community continue to yield no results".

Hitherto Bosnia's Muslims have been reluctant to enter a close alliance with Croatia, fearing that Croatian ambitions mirror those of Serbia and that the republic will be partitioned. Because it has been made clear that there will be no foreign military intervention and because the Croats have not "ethnically cleansed" hundreds of thousands of Muslims, the Bosnians are now on their knees before the Croats, risking their help rather than succumbing to the republic's annihilation.



Back scrub: a worker cleans a statue overlooking Plaza de España in Barcelona in preparation for the start of next week's Olympic Games

Moldavian deal shows Moscow's caution

FROM MARY DEJEVSKY IN MOSCOW

FIGHTING continued in the Transdniest region of Moldova yesterday, despite a Russian-Moldavian peace agreement concluded on Tuesday in Moscow, which was also accepted by Transdniestrian leaders. Three Moldavian soldiers were reported to have been killed in the violence that erupted overnight in the disputed town of Bender.

The peace agreement, signed late on Tuesday, provides for a multilateral peacekeeping force to be sent to Transdniestria, where pro-Russian irregular forces are fighting the Moldavian army. Peacekeeping units from the Commonwealth of Independent States were sent to South Ossetia in northern Georgia this week, and reports say that fighting there has eased off.

In an undertaking which will disappoint Transdniestrian leaders, Russia specifically recognises the region as part of Moldova. Moldova, for its part, guarantees to respect the rights of minorities. Transdniestria is ethnically mixed; Moldavian, Russian and Ukrainian. It also stipulates that the region can determine its own future if the rest of Moldova decides in future to unite with neighbouring Romania.

Russia's formal acceptance of Moldova's territorial integrity continues the principle applied by Russia in its talks with Georgia on South Ossetia, where pro-Russian separatists wanted to force a change in the border. Russian officials understand that allowing a change of border to Russia's advantage in one place would open the way for borders to be changed in the opposite direction as well. In particular, it would set a precedent for the transfer of the disputed southern Kurile islands to Japan.

Yesterday, Russia's deputy foreign minister in charge of relations with Japan, Georgi Kunadze, spread an even thicker fog of diplomatic verbiage over Russia's already hazy intentions towards the Kurile islands.

Castro is set to dominate summit stage in Madrid

FROM DAVID ADAMS IN MADRID

DESPITE the lofty aims of the summit of heads of government from Latin America, Spain and Portugal which opens today, it is likely to be dominated by President Castro of Cuba.

The summit is designed to increase political and economic co-operation among the 21 members of an emerging commonwealth of Ibero-American nations. Although it is focused on a series of projects to increase educational and cultural ties between like-minded democratic nations, attention has instead centred on the "bad boys" of the region, notably the Cuban leader, who is making only his second visit to Spain, where his parents were born.

Dr Castro is taking full advantage of the trip to attend the opening of the Olympic Games in Barcelona on Saturday and to visit Expo '92 in Seville on Sunday. He has also been invited to spend the following week touring Gal-

icia where his parents grew up and an uncle still lives.

But it will not all be a smooth ride. Anti-Castro groups have pasted "Castro go home" stickers in the centre of Madrid and a demonstration is planned. In the face of criticism for allowing the extended visit, the Spanish government found it necessary to announce that Dr Castro's presence after the summit is not the result of an official state invitation, but one made by local politicians.

Adding insult to injury for his enemies, Dr Castro has been invited to speak in the Galician capital, Oviedo, on "the democratic crisis in Latin America," and also on "international economics."

Dr Castro's image as a charismatic revolutionary, which once held an attraction in socialist Spain, has nosedived. Cuban affairs are followed closely in the Spanish press which regularly regales its readers with tales of ide-

logical intrigue. Last week it was revealed that Ernesto Wong, security chief at the fortress-like Cuban embassy in Madrid, had asked for political asylum in Spain.

The defection has raised security concerns over the Castro visit. Diplomatic sources say the Cuban leader will bring his own team of bodyguards — as well as his own personal cook — and the Spanish government has prepared a bullet-proof car for him.

Last month Jorge Carol, the painter, joined the long list of Cubans seeking asylum in Spain. Señor Carol, who until his desertion was a leading figure in the pro-Castro Union of Cuban Writers and Artists, is highly regarded for his works of "tropical realism." He accused Dr Castro of heading a "senile and corrupt caste" and steering the country towards fascism.

Two other Latin American leaders in disgrace have taken heed of the Spanish saying: "To Seville goes he, who is dethroned by be." President Fujimori of Peru, who in April suspended democratic institutions in his country with the backing of the military, announced he was unable to travel to Spain and President Pérez of Venezuela last week was prohibited from leaving his country by a Senate vote due to the unstable political situation following an attempted coup in February.

Rebel attacks force Fujimori to stay put

FROM AFP IN LIMA

A CAR bomb exploded outside a school for the children of soldiers in Lima early yesterday in the latest of a string of attacks by guerrillas from the Sendero Luminoso (Shining Path) movement. President Fujimori has cancelled his trip to a summit of Ibero-American leaders in Madrid because of the escalating rebel offensive.

The car bomb went off at 7:40am at the Pedro Ruiz Gallo school in an area under tight army security, causing an unknown number of casualties, police said. The blast happened hours after a bomb attack on the Bolivian embassy injured at least 10 people, part of a wave of overnight attacks that hit a dozen government and privately-owned buildings. The school bombing came at the start of a two-day "armed strike" in which the guerrillas have threatened violence against workers who report to work.

The wave of bombings began last Thursday when a huge car bomb in the upmarket Miraflores district killed 22 people and injured 250. Sendero Luminoso has not claimed responsibility for the attacks.

● Caracas: Carlos Andrés Pérez, the Venezuelan president, survived a motion calling for his resignation when it fell by 104-95 votes in Congress. The president mustered sufficient support from independent deputies to quash the resolution from the opposition Copci party. Had it been approved, the government would have been forced to call a referendum on constitutional reforms, including ones that would shorten the president's term of office.

Almost six months after a coup attempt, Señor Pérez has been unable to boost a low standing in the polls that has prompted at least two leadership challenges. (Reuters)

EC backs off contentious rebate ruling

FROM GEORGE BROCK IN BRUSSELS

SHYING ever further away from any proposal that might inflame anti-European Community opinion in Britain, the European Commission yesterday issued three modest plans on Britain's budget rebate but left the final choice to national governments.

Only one of the options would cut Britain's budget privilege. Even after that change, money returned to the Treasury by Brussels would fall by a maximum of only £185 million in 1997, lowering the rebate by 6 per cent.

A Commission spokesman said that, because Britain had become poorer compared to its EC neighbours, the rebate should continue. British officials yesterday reiterated that the government would veto any proposal to reduce the rebate's value. But yesterday the Commission made no clear recommendation and no final decision by national governments is likely before the EC's winter summit.

● Madrid: Spain's Congress yesterday unanimously approved a change to the constitution which paves the way for ratification of the Maastricht treaty on European unity. The change, the first since Spain adopted a democratic constitution in 1978, allows citizens of other European Community countries living in Spain to stand in municipal elections. (Reuters)

NEWS IN BRIEF

FBI joins hunt for bombers

Rome: Seven FBI agents arrived in Palermo yesterday to help Italian investigators hunting the killers of Paolo Borsellino, the leading anti-Mafia magistrate, and his five bodyguards (Philip Willan writes).

The detectives went straight to the scene of Sunday's huge car bomb explosion to assist in the search for forensic evidence and try to determine the vantage points from which the remote-controlled bomb was detonated. FBI agents have also been assisting their Italian counterparts investigating the May 23 motorway bombing which killed Italy's best known anti-Mafia judge, Giovanni Falcone, and his wife and three bodyguards.

In Rome, Nicola Mancino, the interior minister, confirmed his confidence in Vincenzo Parisi, the head of police who has been blamed for the failure to protect Sicily's magistrate. He was punched as he left Palermo cathedral after the bodyguards' funeral. Borsellino's funeral is due to be held privately in Palermo today.

Letters leaked

Istanbul: Letters to Turkey over Cyprus, including those from John Major and Douglas Hurd, the foreign secretary, have appeared in the Turkish press. The messages urge Turkey to seize the opportunity of the talks in New York to resolve the Cyprus problem.

Post haste

Budapest: A multimillion pound project by Britain's Business Design Group to revamp Magyar Posta, the Hungarian post office, as it moves from complete state control to a competitive market was launched here.

Line blocked

Paris: The main railway line between France and Italy remained blocked by huge mudslides resulting from two nights of heavy storms that swept across France, killing four people, officials said. (AFP)

Zhivkov called

Sofia: Todor Zhivkov, Bulgaria's 80-year-old former Communist leader, was called as a witness in the trial of three former party leaders, charged with embezzlement and the misappropriation of state property. (AP)

Time to pray

Ajaccio: A Corsican has designed a computerised watch to enable airborne Muslims to calculate when to say their prayers if they are travelling through time zones. Prayer times change according to sunrise and sunset. (AFP)

Review of Press Self-Regulation

Sir David Calcutt QC has been asked by the Government to undertake an assessment of how self-regulation of the press has worked in practice since the Report of the Committee on Privacy and Related Matters was published in June 1990.

His terms of reference are:

- to assess the effectiveness of non-statutory self-regulation by the press since the establishment of the Press Complaints Commission, and
- to give his views on whether the present arrangements for self-regulation should now be modified or put on a statutory basis.

Sir David has also been asked to consider whether any further measures may be needed to deal with intrusions into personal privacy by the press, and to make recommendations.

Anyone who wishes to submit evidence to Sir David should send it to the following address:

The Secretary,
Review of Press Self-Regulation,
Room 601, 50 Queen Anne's Gate,
LONDON SW1H 9AT.

to arrive by Thursday 1 October 1992.

Thieves seize fairy tale writer's treasure

FROM CHRISTOPHER FOLLETT IN COPENHAGEN



Andersen: the son of a washerwoman, his works have been translated into over 100 languages

THIEVES broke into the Hans Christian Andersen birthplace museum in the centre of the Danish city of Odense early yesterday and stole artefacts and manuscripts by the 19th-century author of fairy tales worth an estimated £380,000.

The museum said the stolen items included priceless original manuscripts of such Andersen classics as *The Little Mermaid* and *The Emperor's New Clothes* and the poem *The Dying Child*. Albums of papercuts, drawings and sketches by the Danish author, who was also a talented artist, were taken from glass showcases as well as two pressed wild flowers from Andersen's journey to Italy in 1833-1834 and some other memorabilia.

Andersen (1805-1875) was born the son of a poor washerwoman in the low-built, cottage-style townhouse

which now contains the author's museum. It is one of Denmark's most popular tourist sights in the medieval quarter of Odense on the Danish island of Funen at the mouth of the Baltic.

The robbery was obviously well planned and carried out by professional thieves, who evidently climbed over the roof of an adjoining building at night, entering the museum by drilling holes in a back door and entering without triggering the alarm system. Police offered a £4,500 reward for help in tracking down the robbers or tracing the stolen items.

Hans Christian Andersen was a prolific author. He wrote 167 fairy tales, as well as 47 plays, 14 novels and 23 travel books. His fairy tales, which are still popular with children all over the world, have been translated into over 100 languages.

The revolution that never was

R.W. Johnson on the ANC's failure to bring South Africa to the brink

For over a month now, South Africa has been bracing itself for attempted insurrection, as ANC spokesmen have grimly detailed the "mass action" to come. But now, as the crucial moment nears, it looks very much as if the ANC's revolutionary dragon has turned into a pussycat.

There is no doubt that the original turn towards mass action and away from continued negotiations with the government represented a considerable victory for radicals within the ANC. The ANC's negotiating team stood accused not only of having failed to bring home the goods from the Convention for a Democratic South Africa (Codessa), but of having almost signed an agreement that might have locked the movement into a power-sharing compromise for years to come.

Claiming inspiration from the "people power" revolutions in Eastern Europe, the organisers of the mass action drew up a four-stage plan: mobilisation starting with a one-day strike on June 16, a national offensive to run for all of July, a general strike to begin on August 3, and finally marches, strikes and factory occupations, which, combined with the sabotage of telecommunications, the occupation of public buildings and the jamming of city centres, would enable the ANC to sweep the government from power. Some imagined mass action culminating with an occupation of the seat of government in Pretoria, and the "symbolic" installation of Mr Mandela as president. Yet others in the South African Communist party see mass action as a way of life, a demonstrator's version of Trotsky's "permanent revolution", with sit-ins, marches and strikes forever.

Even without these surrealistic garnishes, the mass action programme was, from the start, pure fantasy. Attendance at the usual Soweto Day rallies and marches on June 16 was relatively sparse, and even with the stimulus of the post-Boipatong protest few believed there was much popular appetite for marches and strikes. The South African economy is shrinking for the third consecutive year. The gold price is low, the housing market is woe-begone, agriculture has been decimated by drought, and manufacturing — where everyone assumes the country's future lies — has fallen back badly, with a net 4.7 per cent decline in output since 1989. When a general strike of two or three weeks' duration was announced, many simply shook their heads at the impossibility of the thing. Quite clearly, the only way to organise such an event would be by massive intimidation in the townships — which would be bound to trigger large-scale violence, with the ANC and the unions wrongfooted and on the losing side.

But the radicals were in the driving seat, much to the anxiety of ANC moderates. A striking

index of the radicals' ascendancy came with the front-page headline attack on Jacob Zuma by the ANC paper *New Nation*, which in effect accused him of betraying ANC political prisoners still in jail, most notably Robert McBride, who blew up a snack bar, leaving several killed and maimed. McBride's father has resigned from the ANC in disgust at his son's abandonment, and the campaign for his release is now apparently being financed not by the ANC but by the IRA. The attack on Zuma has a double significance: not only is he a moderate, he is also the only Zulu in the ANC high command.

Belatedly realising that the whole mass action campaign might be a disastrous flop, even the Communist leader, Chris Hani, began to back off: mass



Climb down: Mandela backed away from conflict

Suddenly the planned general strike was reduced from two or three weeks to one. The unions then met the employers' organisation, and almost immediately announced — to the employers' visible surprise — that they were close to agreeing to limit the strike to a single day. Meanwhile, at the United Nations, Nelson Mandela failed to win Security Council endorsement for the ANC's claim about the de Klerk government's complicity in the Boipatong massacre — and received an extremely firm push back towards the negotiating table. Accordingly, from Paris, Mandela simply announced that the general strike would last one day, adding that this was "a victory".

The result looks likely to be a repetition on a larger scale of the recent fiasco over the attempted renewal of the sports boycott, when the ANC had to beat a hasty retreat under cover of solemn phrase-making and ritual remarks about peace and democracy. Now it looks as if the ANC will effectively declare August 3 to be an extra public holiday, and the employers and churches will be brought in to consecrate the event with declarations in favour of peace, democracy, motherhood and apple pie. Meanwhile, other mass action plans have taken on a deliberately theatrical air, with the staging of mock-trials of de Klerk, Buthelezi and so on.

The country's relief as it draws back from the brink will be too deep for many to want to laugh out loud at this denouement, but South Africans like a good joke, and as the ANC heads back towards the conference table, there will be the sound of muffled chuckles from many a *braveheart*.

Cant and hypocrisy sour middle-class perception of tabloid revelations, writes Matthew Parris

Why pops are the tops

Here we go again. Another round of tabloid-bashing from politicians, editors, academics and a whole swathe of educated society. They may have received the contents of *The People's* revelations about a minister and his access friend with unconcealed private glee, and they certainly discuss such things — privately — with total absorption, and love to gossip — privately — with an ardour which could never be equalled at *The Rover's* Return; yet they feel that this sort of entertainment should not be the property of the ordinary people and their newspapers.

Time was when in polite English society you could express open hatred or disgust for the working classes. My grandparents' generation did so without apology. When my Nana, whose origins were lower middle class, told me a schoolfriend was common, or that coming down to the bathroom in a vest, or saying "chuck" for throw, or "sters" for pudding was common, she felt no need to explain further why such things should be avoided. That was the explanation. They were common.

When Grandma (who listened to *The Archers* and whose origins were middle middle class) said that the name "Nana" was common, and that my Nana's favour-

ite radio serial *Mrs Dale's Diary* was common, the implication — that the taste was that of the masses — was damning in itself. One needed only to know that something belonged to the ordinary people to conclude that it was somehow disgraceful. One could say so without embarrassment. One was not obliged to invent some additional defect.

That has changed. It was changing even when I was a child. It was not my parents' attitude. But I remember that my mother stopped me from reading an overseas edition of the *Daily Mirror* in a doctor's waiting room in Nicosia in the mid-fifties. She said it was a "dirty" newspaper. She had ceased to use her mother's word "common".

Today many of us move in a society almost as separate from the common people as our grandparents', but it is one in which one does not boast about dislike of the other half. To suggest that they are worthless, or of less worth than our own type of person, or less capable of reasoned judgment, would be considered eccentric or rude. To

catch yourself thinking it would make you a little ashamed. It is not a sentiment you would express. But I wonder whether there does not remain a suppressed reserve of simple disgust for, or even fear of, the common people? And I believe that attacking the tabloid newspapers has become a way — perhaps the only acceptable way — to show these feelings. My thesis is that *Sun*-bashing is the last politically correct manner in which modern liberals may express hatred for the working class.

It is presented very differently: not as a vendetta against the tabloids, still less their readers, but as a reasoned and constructive plea for new rules. Of course it is no such thing. No such proposal has ever advanced beyond the soap course at dinner, for this obvious reason: if telling us about Mr Mellor's life is an invasion of his privacy, why isn't every report on the crimes, delinquencies or peccadillos of ordinary citizens not an invasion of theirs? Why should their names be revealed, their photographs printed? In this morning's *Daily Telegraph*, you

can read a hundred true stories the publication of which will shame, disgrace or humiliate the humble citizens who are involved. Are we to establish some spurious "public interest" in naming them, in every instance? The case falls within 30 seconds of its construction. But dinner table democrats never seriously try to construct it. which in itself is indicative. "Something ought to be done" is as far as they get, for practical reform is not their motive. They want to tell you, and remind their friends and reassure themselves, of the contempt in which they hold the mass of their countrymen. But you can't do that these days, you see — not in so many words. So you do it in code. You attack your countrymen's newspapers. And you make it very clear (perhaps you dimly remember from student days the Marxist theory of the false-consciousness of the masses), but you do not for a moment suppose the people's newspapers to be worthy of the people. Oh no. They do not reflect their readers in anyway; doubtless they demean them. It is just that.

by some quirk so far unexplained, their readers seem to choose them from the news-stand. Let us not dwell on that.

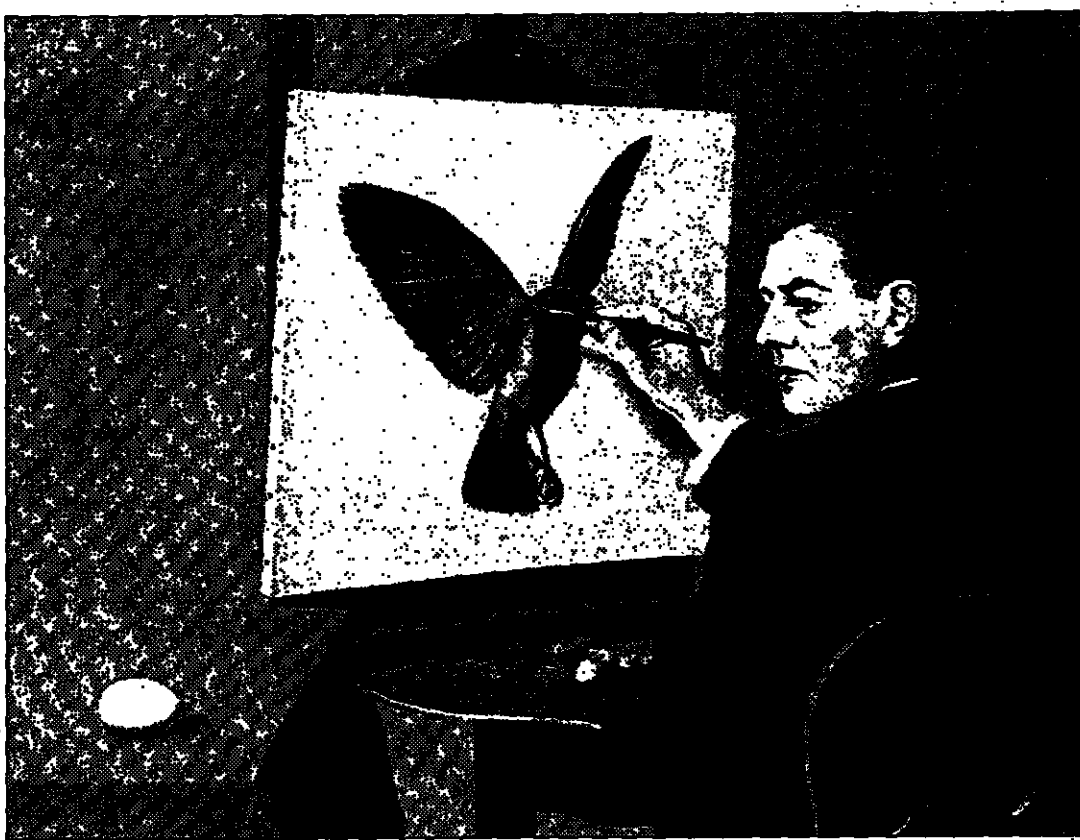
So you see how the attack that we educated and progressive-minded people make on *The Sun*, far from being intended to insult its readers, is really just our way of telling them we think they deserve a whole lot better than the paper they've got.

Yes, pull the other one too. Do you detect, in the latest round of pillorying of the popular press, a slight but unmistakable flavour of ritual? In Ecuador, on New Year's Eve, good people line the streets — and string the lamp posts — with lifelike papier-mâché human dummies of the sins and curses they hold in hatred or shame. At midnight, the crowd sets fire to the dummies, throwing petrol on them, hanging at them with sticks and screaming hysterically at them. Another ritual.

I wonder whether attacking our popular press is the liberal elite's way of setting out its own fear and dislike of the common people? In burning *The Sun*, are we not burning its readers in effigy? And, indirectly, its readers include us, its detractors. Are we not also burning in effigy some part — fiercely denied and carefully suppressed — of ourselves?

Seeing is disbelieving

Bernard Levin hails the magical genius of Magritte



Dazzling double-take: Magritte's *Clairvoyance* (1936) at the Hayward Gallery until August 2

This is not a pipe. I have been to the Magritte exhibition at the Hayward Gallery, and I was both startled and saddened at the number of solemn faces among the visitors: Magritte himself, I am sure, would have been distressed that so many people had missed entirely the huge element of pure fun in his marvellous work. True, the choice of cover for the sumptuous and exhaustive catalogue is a bad one: it signals gloom. But after five minutes inside the Hayward the gloom should vanish; for my part, I wanted to cheer and laugh simultaneously, a dangerous manoeuvre which can induce hiccups or worse.

The trouble, I think, is the word surrealism; it rings a bell of mystery, of ghostliness, of sinister undercurrents. Of course, those are present in surrealism, and certainly in Magritte, but the Hayward ought to give out leaflets saying "Never mind misleading names, if you enjoy Miro or Klee, you will enjoy this". For the walls practically ring with imagination.

Three feet into the place, the boundless imagination of the man swamps you: first with the hilarious three-piece bronze torso; then one of his most familiar and well-loved icons, a sight of a blue sky dotted with cotton-wool clouds which suddenly drops the viewer through an *oulette* of thought-out wit as the picture turns into an impossibility. (Writing this, I just picked up the catalogue again, and a pair of scissors slid out of it. What they were doing there in the first place I cannot imagine, but I dare say that Magritte could.)

The commentary in the catalogue makes much of the way Magritte's symbols have made their way into the consciousness of millions who have never heard of the artist. The advertising industry, for a start, would be very much the poorer if he had not existed, and if you have ever watched television on the American network CBS, you have certainly seen something indebted to Magritte, both at the beginning of the programme and at the end. This is a clue to his universality. It cannot be coinc-

dence that so many cartoonists picked up Magritte themes (significantly, not just comic cartoons but political ones as well) at about the time the exhibition opened.

His imagination is so powerful that it almost swamps the rest of him; you could go round the show, hypnotised, without realising what a supreme draughtsman he is. Look at *Clairvoyance*, reproduced here, and try for a moment to forget the content — the dazzling double-take in the picture — and just look at the workmanship. Self-portraiture is usually better left to the old masters, starting (and finishing, too, come to think of it with Rembrandt), but no one could look at this immaculately dressed and coiffed figure and not realise

at once that it is the artist himself. There are not many self-portraits in his work, and he made two notable comments on the practice. The first is the famous picture (not in the exhibition) of the man standing with his back to the viewer and looking into a mirror: the reflection is also his back. The second (alas, not in view in London either, though it will be in New York when the show gets there) is the enchanting figure of the tall man smartly dressed in overcoat and bowler hat, whose face is entirely obscured by an apple. There is a double joke in it: Magritte had been asked by a collector to paint a self-portrait as a commission, and this is what the Maccenas got for his money.

(Damnation, take it — the scissors are back in the catalogue.) Much of Magritte's work is inescapably mysterious, a good deal even macabre, though almost wholly unobscured by a good deal of whimsy. (His titles are not to be trusted — many must have been deliberate spoofs), in which two figures are kissing, though each of their heads is entirely wrapped in a cloth. Somehow the imagination carries the viewer along, never stopping long enough to be disturbed, which is why I was, and when I saw those unsmiling faces.

I am no great admirer of Dali, by no means only because as a man he was so awful in every way (you would wash your hands of the quarter of the world's greatest

artists if you inspected their morals rather than their works). No one could deny his genius, and certainly as a draughtsman he was superbly plain greater than Magritte. Dali too had his icons, such as the melting pocket-watch, but if you put a Dali canvas and a Magritte side by side in your mind's eye, you will immediately realise that the real comparison is the quality of the two humanities. It is unlikely that Dali ever experienced love, except for himself; however shivery Magritte can be, it is clear that he never lost touch with his soul. If you think that is too elevated a comment, go and look at No 54. It has a room to itself, and I greeted it not just with a smile but with a shout of laughter, alarming the custodians no end. I trust you will do the same.

One of my favourites in the exhibition is No 111; the most splendid of the night/dark scenes. The two sections of the picture are almost exactly the same size, and it has an extraordinary power, making the viewer's eyes swing up and down, each time trying to settle on one half, either the lovely sunny sky or the wonderfully dark buildings with its faint street-lamp. The surreal nature of the painting is obviously the first response we have, but as soon as we have absorbed it, we move on to the 'astounding' bisection, and discover the warmth in what at a glance might be thought cold.

There is an essay by Hermann Hesse in which he implores his readers, next time they go to an art exhibition, not to go round the show but to sit in front of one picture only "I promise you," says Hesse, "you will gain, not lose." Perhaps a counsel of perfection, but if anyone feels tempted to try Hesse's advice I would suggest No 111 for the experiment.

I found the show an uplifting experience, and I would urge anyone thinking of visiting it to approach not with suspicion or foreboding, but with gaiety. I bet he did a lot of laughing. Anyway, this is not a pipe (though it may be a pair of scissors).



...and moreover

PETER BARNARD

Only rarely does the dustman deliver rubbish. The postman, he is another matter. He will deliver rubbish with a cheery wave and a smile, he will traverse the muddy lane and the new-laid gravel path in all the weathers. John Kettleby ever dreamed of it? He will do this even though he can tell from the envelopes, announcing as they do their unique money-off contents and their unrepeatable opportunities to win £2,000 a month for life, do not throw this away... he can tell that such a missive will all too shortly be divided into its component parts and recycled via the four-year-old for purposes of constructing unrecognisable objects and, eventually, via the dustman for land in-fill.

The dustman, though, you do not lightly turn an entrust from him into something described as a car that is either a biplane or a boat. He is a rare communicator in writing is the dustman, being more at home in the verbal field of skirmishing over loose lids and spilled contents. So we are taking notice, having been in receipt of a letter from said dustman.

I say that and at once regret it as giving the impression that the dustman scribbled something on a discarded biscuit packet and shoved it through the door. In fact the hand-delivered letter is from Direct Services, and if that is not too impersonal it is also from M.S.G. Howe, I.E.C. F.S.C.E.T., A.M.I.W.M., Direct Services manager. A

highly qualified man, then, a man of many full stops, a man of Institute, of Association, a Fellow, I shouldn't wonder. If it is a man, I have not myself found that out, which is by way of approaching the postman. The letter says in the most polite terms that the dustman is "experiencing difficulties" in collecting our refuse, due to the overgrown state of the hedges down our lane. Mr Howe would be obliged if we could cut back the hedges, or mention the matter to the owner of same, otherwise he will have to ask us to bring our rubbish down to the main road.

Ohmeod. We cannot do that. We are four families up this lane and we are two dustbin families at that, even in a recession. And we are not as strong as we were, it is a goodly way to the main road, not in literal terms, not if you were to measure the distance with one of those implements which is probably the stock-in-trade of an L.E.C., but with a dustbin atop each shoulder it is, well, an unconscionable journey.

Not that Mr Howe has heard this from me. We the male objects of this request have met, informally, and agreed that something must be done. We have paced. We have rubbed our cheeks, furrowed our brows. We have discussed the growth cycle of bracken and thistle and nettle and grass. We have agreed, with astonishing insight, that it is all the fault of the summer and the recent rains. We can quite see that a man reversing a truck up

a narrow path is going to have trouble with his mirrors (rear view, obscured) and that upon exiting said vehicle, he is going to need something for nettle rash. You cannot, we quite see, expect Direct Services to issue dock leaves along with overalls.

No minutes were taken of these discussions, but in all other respects they had about them the air of a male corporate gathering. It was clear that the owner of the lane, who is not any of us, would have to be approached. But somehow, what with one thing and another, we never quite got around to electing a delegation. We knew, without having to say so, that somehow it would all be sorted out.

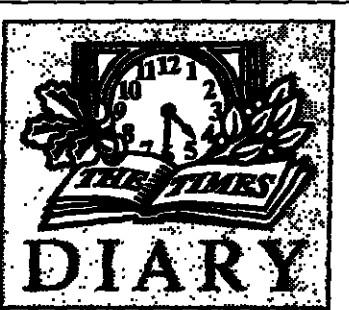
We knew, in short, that one of the women would do it. Two of them, as it turned out. My wife, and the lady at the top of the lane. I discovered this by use of the standard corporate executive approach. Having decided that I was undecided, I waited a day and said to my wife: "Have you seen them about this business of the lane yet?" Note that "yet", with its implication that if she had not seen them, what the devil was the cause of the delay?

Storm forecast over island

AS David Mellor attempts to ride out the storm over allegations about his private life, the BBC has left open the question of whether to cancel the broadcast of the minister's pre-recorded appearance on *Desert Island Discs*. The programme, recorded last week with Sue Lawley, is due to go out at Sunday lunchtime. Should Mellor have resigned, the BBC faces a serious dilemma: much of the programme features the castaway discussing his job and talking enthusiastically about his plans for the new heritage ministry. More embarrassing, however, is a section where Mellor talks about the sanctity of the family.

BBC executives are acutely aware that every word will be dissected to try to hear further vitriol upon the minister. Publicly, the corporation is insisting that it has no plans to drop the programme at the moment. "It is scheduled in the current issue of *Radio Times*," was the stock reply from a spokesman. Privately, however, contingency plans have already been made for an appearance by screenwriter Alan Bleasdale to be brought forward. Circumstances were certainly different last week when Mellor arrived at Broadcasting House flourishing a bottle of Veuve Clicquot champagne, a present for Lawley's birthday. The pair, who are near neighbours in Putney, drank it in the studio after the recording as if the minister had not a care in the world.

As devotes the world over know, the coquettish three little maids in *The Mikado* came from a ladies' seminary in the fictional Japanese village of Titipu. Modern day residents of Chichibu,



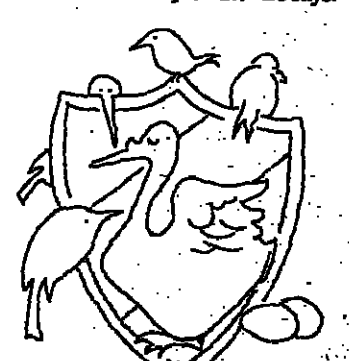
however, are so convinced that their town is the real setting for the Gilbert and Sullivan opera that they have sent two cultural ambassadors to London this week to lay their claims before the D'Oyly Carte company. Professor Shinichi Miyazawa and Yasuaki Tsukagoshi believe the name is an English derivation chosen by Gilbert to hide the town's true identity. "There is no doubt that the 1884 riot by silk farmers in Chichibu would have come to the attention of Victorian England and W.S. Gilbert when he was writing the opera," says Miyazawa. If the claim is accepted, the D'Oyly Carte company may find they are packing their bags for Chichibu in the near future on the express invitation of the mayor.

Swan upped

ONE OF the quainter offices of the British establishment, the Garter Principal King of Arms, is to change hands. Dr Conrad Swan, the York Herald of Arms, is due to take over the top post at the 500-year-old College of Arms from Sir Colin Cole in October. Swan, 68, who has been one of the 13 officers of the college for 29 years, will become the man who approves titles and coats of arms for all new peers of the realm. But that, Swan is eager to stress, is

only part of his work. "As members of the Royal Household we also record genealogies, and have the task of organising state ceremonies," Swan already has some experience in such matters. He organised the seating arrangements for 3,000 guests at the funeral of Winston Churchill. "It took several years to organise. Although we never talked to Sir Winston, he had put forward his views on the choice of hymns."

Unlike Sir Colin, Swan is happy to talk about his work. He will move into the office in Garter House within the college, but will continue rearing ornamental pheasant and waterfowl at his home in Sussex. "I shall still want to find time for my birds," he says.



Homage in Catalonia

AS SPAIN prepares for the Olympics next week, an extraordinary story has come to light about General Franco, on today's 100th anniversary of his birth. An investigation of Franco's life by Jonathan Dimbleby has revealed that his most treasured possession was the mummified arm of Saint Teresa. The relic had been kept by a convent of Carmelite nuns in Ronda, near Malaga. According to evidence gleaned from tonight's BBC

TV programme, *Franco: Behind the Myth*, the arm was stolen from the convent by a general who left it in Malaga when the city was ransacked by Franco's nationalists. Carmen Franco, his daughter, told Dimbleby: "At the start of the war, the general who led the troops into Malaga sent a case to my father. Inside was some jewellery and the relic. My parents carried it everywhere. They even took it with them on summer holiday."

Spy plain

THE prime minister's decision to retain Sir Colin McColl as head of MI6 against his planned retirement date has caused a "certain amount of disappointment" among members of the espionage fraternity who had hoped for promotion with his departure.

McColl was due to step down on his 60th birthday in September, but this week Major announced that he will remain the nation's spy-master for another two years, and gave him specific responsibility for assisting in the legislation that will put the agency on a statutory basis for the first time in its 80-year history. Staff feel that McColl did not do enough in Whitehall to promote the internal candidate mooted as his successor, and so blocked rare opportunities for promotion with his departure. "It is not that Sir Colin wanted to stay on, but he seemed to assume that everyone else in Whitehall was aware of his chosen successor. They were not," says a source. Fearing a vacuum, Whitehall felt the only safe option was to ask McColl to stay on while the Secret Intelligence Service Bill goes through parliament. The successor, of course, remains a secret. Although Major recently named McColl in the Commons, such openness has yet to spread down the ranks.



SADDAM DEFIANT

Throughout the long build-up towards military action to force Iraq out of Kuwait, President Saddam Hussein skilfully exploited the West's preference for a peaceful settlement. Since his defeat in battle, he has repeatedly tested the outside world's readiness to enforce the terms of the ceasefire laid down in UN Security Council Resolution 687. A year ago, he still took the threat of a further military strike seriously enough to give way each time, enabling UN inspectors to start destroying Iraq's capacity to manufacture weapons of mass destruction. Now he believes that he can defy the UN, and the Western members of the alliance, with impunity.

Iraq's violations have become so systematic that they must be understood as a deliberate policy of exposing the impotence of the wartime coalition, and of the UN through which it has operated. Just as he advertised publicly his intention of overrunning Kuwait, so he has had his foreign minister, Ahmed Hussein, notify the security council in writing that Iraq considers that it has completed compliance with its demands. He insists that sanctions be lifted, and will otherwise regard "compliance" and non-compliance with UN resolutions as one and the same. In other words Iraq defies the council to do its worst.

Saddam has, as usual, tested the ground first. Since April, Iraq's airforce has resumed fixed-wing flights in direct breach of Resolution 687. When America, France and Britain complained but failed to take Iraq to the security council, Saddam was emboldened to reject the legal boundary between Iraq and Kuwait charted by a UN commission, withdraw Iraq's participation in its work and resurrect Iraqi territorial claims against the Emirate, which he had bound Iraq to renounce in perpetuity.

He has stepped up military operations against Iraqi refugees in the southern marshes, even poisoning local water supplies, and sent his agents into the "safe havens" in northern Iraq to attack UN guards and relief staff. Last month, Iraq refused to renew its memorandum of understanding with the UN on humanitarian

operations and has stopped issuing visas to UN relief personnel. The UN relief operation throughout Iraq is now in disarray and could soon be compelled to stop.

Now he has forced on UN inspectors a humiliating retreat from the agriculture ministry in Baghdad, which they suspect to be harbouring documents bearing on Iraq's nuclear, biological and chemical weapons programme. For 17 days, while they sat outside the building demanding access, the inspectors were surrounded by organised mobs, abused and spray-painted. Their cars were stoned and Iraqi cars driven straight at them. Iraq's ambassador to the UN mocks the West, claiming that "a bomb or two" will not change the fact that the outside world can do nothing without his government's permission.

Clearly remonstrations by the president of the security council are an insufficient response to these taunts. The three main Western members of the Gulf coalition, Britain, America and France, are consulting together, each insisting that Iraq will this time be made to back down and that force has not been ruled out. Air power is available to knock out installations already marked for destruction by the UN inspectors, and to compel Iraq to ground all aircraft. But to use it would be little more than the continuation of this cat-and-mouse game by other, more terrible means. More important is to demonstrate that the West has a strategy that goes beyond sporadic reaction.

It should begin by tightening the economic blockade which so far has not prevented Iraq from importing the spare parts it needed to rebuild much of its infrastructure. Iraq scoffs at sanctions because they hurt the poorest without affecting Saddam's henchmen in the party and army. Emergency supplies are actually being withdrawn from northern Iraq; this must be reversed, and the "safe havens" made safe again. And the political opposition to Saddam, which has formed a coalition of Kurds, Shi'as and Sunnis and can now claim to be truly national, deserves energetic Western recognition and support.

MERCENARY MINDBOGGLERS

There are management training courses and management training courses. *The Times* recently enrolled one of its reporters, Ray Clancy, on a course run by disciples of Werner Erhard, a pioneer of high-pressure personality manipulation more commonly associated with new religious cults. She emerged intact, as readers will have noted from her spirited reporting of the experience.

But she saw people undergoing humiliation and other kinds of emotional trauma that have no place in respectable management practice or sound psychological counselling. The training sessions were a potent brew of arcane philosophy, smooth salesmanship, amateur psychiatry, psychological brow-beating and New Age mysticism. Such techniques prey upon human suggestibility and are designed to induce dependency, confusion and self-doubt.

There is a growing body of evidence that manipulative pressure like this, without proper checks and safeguards, can lead to long-term stress, nervous breakdown or clinical depression. Even when a course appears to have "succeeded", from the point of view of the course organisers, family and friends are often disturbed by mysterious changes in an individual's personality. Not surprisingly, many psychiatrists are alarmed by the damage such training can do.

Some courses are open at a price to private individuals, who can find them addictive. Once people have been convinced by a plausible line of patter that their personality suffers from some unspecified psychological flaw, they can then be persuaded that a complete cure will require a further course. They also come under pressure to bring friends and relations with them next time (for additional fat fees).

Even reputable companies use such courses. Employees must attend under

compulsion and are thus under pressure to co-operate with their course supervisors. To force employees to expose themselves to a serious risk of psychological harm, perhaps on the understanding that they might lose their jobs if they protest, is an abuse of power by an employer. Sooner or later one of them is going to be liable for an award of heavy damages, just as if employment had resulted in physical rather than mental injury. Until then, there is no obvious legal way of curtailing such abuses. Nonetheless publicity, such as that in *The Times* this week, can be a highly effective remedy.

Yet managers still need training, and British managers are becoming aware they need it more than most. This explains the success of *bona fide* training-course organisers, whether freelance or working for one company, who can genuinely improve the happiness and efficiency of employees while benefiting company profits. Such courses use no coercion and invade no private space, while respecting the individuality and dignity of those who attend. Personnel managers, nowadays often renamed human-resource managers, have a clear professional duty to weed out high-pressure operators. They should insist on inspecting all course literature, satisfying themselves that there are no hidden agendas and that no unusual behaviour is demanded from those taking part. They should require convincing evidence of professional training and proper qualifications from those who run the courses. They should listen carefully for feedback from those who have attended such courses, and attend them themselves where practicable. They should be sceptical of exaggerated claims for what such courses can achieve. Above all employers must consult their employees, and make their participation truly voluntary.

WORKING THE RIVER

Has London neglected the six-lane highway that runs through its centre? This is a route that suffers no parking problems, produces little noise and hardly any air pollution. Traffic moves freely with no rush-hour congestion. The potential of the Thames is enormous, according to a new report from the London Rivers Association. But as a working river, it is sadly under-used.

The report points out that freight moved by water uses just 20 per cent of the fuel guzzled by land-based transport. Boats also emit less pollution into the air. The French government is developing its waterways because it has calculated that water transport is 40 per cent cheaper than rail and a third of the cost of roads. Certainly the river itself is free, though docks and wharves cost money and boats are more expensive to buy than mass-produced lorries or buses.

The LRA also laments the poor use of the RiverBus, which plies its way from Chelsea Harbour to Greenwich. It is currently under a three-month reprieve, supported by the administrators of Canary Wharf and a consortium led by the London Docklands Development Corporation. But like its predecessors, it has found profits elusive.

Every few years, the cry goes up: why don't Londoners use the river more and their cars less? The answer is that for commuters, the sums and the miles rarely add up. Most people do not live or work near the river. To commute by RiverBus, they need to make three journeys: one to the pier, a second along the river, and a third back inland again. The watery part of their journey would not be much faster than other means of transport — though there are no traffic jams

on the Thames, there are wash limits which force the boats to slow down.

Economics dictate that the boats ply their trade only every 20 minutes. And if the weather is cold or wet, the journey is not much fun. A RiverBus trip is also expensive: £2.80 from Chelsea Harbour to the West End. Boats cost eight times more than buses to buy, and they need a crew of two for safety. Maintenance costs are high. Without full boats the service cannot make money.

The RiverBus has managed to double its passenger numbers in the past year. This may be partly due to the increased number of offices and homes near the river. Many wharves in East London in particular have been redeveloped for commercial and residential use. But the London Rivers Association complains about this: "The LRA believes that the value of the Thames goes beyond being simply a honeypot for tourists or a backdrop to luxury development." The LRA wants more functioning wharves to deal with freight rather than the Butler's Wharf type of development that draws tourists, office workers and new residents.

Yet the latter is precisely the sort of change of use that could one day make a RiverBus service viable. True, many of the new offices and flats are still empty. Eventually they will be filled. Once more Londoners start to live and work near the Thames, they will be tempted to use the capital's main artery for their commuter journeys. If London has to choose between more freight or more passenger journeys down the Thames, most residents would choose the latter. Better a beautiful Butler's Wharf on their doorstep than a cement handling pier.

LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN Telephone 071-782 5000

Disappointment and anger over university pay decision

From the Principal of Queen Mary and Westfield College

Sir, I write, more as an erstwhile professor of public law interested in the exercise of government power than as a member of the Committee of Vice-Chancellors and Principals, to draw attention to the government's bizarre intervention in the pay settlement for university teachers and administrators (reports, July 13, 17, 22).

Each year the government holds back a portion of the grant to the funding council to be released if and when the Secretary of State is satisfied that the proposed pay award contains a sufficient element to be distributed on a discretionary basis by university management.

The government has now decided that it will not release the £24 million withheld because the agreement reached between the university employers and the union exceeded the settlements being made elsewhere. Moreover, arbitration, which is provided for under the procedures,

has been rejected by the government.

Yet successive secretaries of state, year after year, have insisted that the overall settlement was entirely a matter for the universities and had nothing to do with the government. Universities were free to decide how much they could afford to pay their staff within the total resources available to them.

The complete reversal of this policy was unparalleled. Presumably, although the agreed settlement would not cost the government a single pound extra, this decision is being used to demonstrate its evenhandedness and its determination to keep pay increases down.

This decision betrays university staff who under this government have fared badly, have seen their working environment decline sharply, and yet have done so much to secure the implementation of the government's policy on higher education. The decision has caused deep disappointment and anger.

The exercise of government power should be measured, restrained and

sensitive. Discretionary powers must as a matter of law be exercised reasonably and for the purposes for which they were intended.

It is difficult to see how this ill-judged and misconceived decision complies with any of these requirements. In fact, it bears all the hallmarks of a misuse of power.

What makes it particularly sad is that there were great hopes that the new much-respected Secretary of State for Education, himself a former university teacher, would establish a more constructive and harmonious relationship with the universities: that the government of the present prime minister would be less arrogant and imperious than that of his immediate predecessor; and that the value of education at all levels was at last being accorded some recognition.

Yours faithfully,
GRAHAM ZELLOCK,
Principal,
Queen Mary and Westfield College,
Mile End Road, E1.

Paying tribute to Haile Selassie

From Professor Emeritus Edward Ullendorff, FBA

Sir, July 23 this year marks the centenary of the birth of the late Emperor Haile Selassie of Ethiopia. Born in 1892 into the quasi-medieval polity of Emperor Menelik, appointed regent in 1916 in the diarchy with Menelik's daughter Zawditu as empress, he was crowned, on the latter's death, in 1930, as emperor and ruler in his own right; thus from 1916 until his deposition in 1974 and death in 1975, he bestrode the land in a manner unmatched by any of his predecessors during the past two millennia.

Throughout the first phase of his rule, from 1916 until the fascist invasion in 1935-6, Haile Selassie was far in advance of even the most enlightened elements in his country, and what resistance there was to his stewardship came from people who considered that his programme of reform was too fast and too radical.

In the second phase, from the restoration in 1941 until the middle or late 1950s, there was a high degree of equilibrium between the ruler and his subjects, while the third and final period ushered in an era of increasing turbulence among the young urban intelligentsia, frequently aided and abetted by elements and ideologies which had grown far from the native soil of Ethiopia.

By the late 1960s and early 1970s the portents of impending and necessary change had for some time been writ large over the twilight horizon of Haile Selassie's long reign; but few had expected that change to be as cataclysmic as it turned out to be.

The undermining of Western confidence prepared the emergence of Mengistu Haile Mariam's murderous regime whose 17-year dictatorship marked the nadir in the long history of the country which he had tortured to fragmentation and famine. When Mengistu was on the verge of defeat he fled the country he had virtually ruled and took his ill-gotten gains into exile — in contrast to Haile Selassie, who had stood his ground and had not (despite all the rumours and innuendoes) "salted away" any funds.

The centenary of Haile Selassie's birth is an appropriate occasion to pay tribute to the truly charismatic personality of the late emperor. There is no doubt that he had made mistakes and errors of judgment in the declining years of his reign, but the time is overdue for a fair and dispassionate assessment of his achievements.

Many in this country and elsewhere who were his friends will remember this great king and their thoughts will also be with his two surviving children, Crown Prince Asfa-Wossen and the courageous Princess Tenagnew Work.

I am, Sir, yours very truly,
EDWARD ULLENDORFF,
4 Bladon Close, Oxford.
July 22.

Trade with Japan

From Mr William Eddis

Sir, It is interesting that all your letters on Japan's place in the trading world (July 18) come from academics. As one who has worked for many years in both Japan and the UK to develop successful business between our industries, it is clear to me that the various cultural advantages that Japanese industry has are balanced by disadvantages.

Where they have excelled is in learning the lessons of our own (and American) business management theory, and putting them into action, not dogmatically but with the necessary attention to detail and effectiveness.

We are now confronted with learning back from them what they have previously learnt from us. Japanese investors in the UK buying successfully from British suppliers tell me that the best we can achieve matches anything available elsewhere — when they can find it. But their suppliers, or British companies exporting successfully to Japan, tell me of the severe demands of the market and of the adaptation required within the company to be successful.

The result is companies better able to compete in all markets with a secure future. The Japanese are giving us a second chance. We cannot afford to fail this time.

Yours faithfully,
WILLIAM EDDIS,
56 Garendon Green,
Loughborough, Leicestershire.
July 20.

all time. He was also an athlete who came close to splitting off Australia from the Empire/Commonwealth because of bodyline bowling in 1932-3 and, without doubt, the only cricketer to cause an emergency meeting of the cabinet.

Of course we refer to the immortal name of Harold Larwood, at present living modestly in Australia and without an honour from his native country. No sporting figure in our time is more deserving of an honour than Mr Larwood.

Yours etc.,
GEOFFREY GOODMAN,
MICHAEL PARKINSON,
Savile Club, 69 Brook Street, W1.
July 17.

Sports letters, page 25

Ayes and noes on increasing office expenses for MPs

From Mr Matthew Ross

Sir, As a former parliamentary research assistant, I take issue with Lady Ripley (letter, July 22). Researchers can be divided into two camps, unpaid and usually American politics students on short-term secondment; and paid researchers, usually young British politics graduates. Both groups work extremely long hours, the latter often being paid less than £10,000 a year.

I do not doubt Lady Ripley's capabilities, but a researcher can take considerable pressure off an over-worked secretary as well as an MP. The volume of telephone calls and letters means that most MPs' secretaries barely have time to leave their desks in the course of a working day.

In addition to ordinary duties, a researcher should be able to draft press releases and replies to the never-ending enquiries from schoolchildren wanting for their projects an opinion on the smallest detail of party policy.

Despite the current economic situation, the rise in MPs' allowances is entirely justified, thereby allowing secretaries and researchers to be properly remunerated. British parliamentary democracy is extraordinarily good value for money.

Yours faithfully,
MATTHEW ROSS,
33/1 Rankellor Street,
Edinburgh 8.
July 22.

From Miss Phyllis Sturtivant

Sir, I warmly endorse Mr Keegan's letter of July 21. It is inconceivable to

me that some of today's members of Parliament feel it is necessary to have an allowance sufficient to enable them to have thousands of pounds worth of equipment with which to carry out their job efficiently, as Mrs Edwina Currie (letter, July 17) believes.

From 1951 to 1972 I worked for a member of Parliament who answered all his constituents' letters promptly (without the use of those horrid printed acknowledgement postcards used by so many members) and had a follow-up system so that no constituents were left without a full reply from ministers where applicable.

All the correspondence was dealt with promptly and efficiently by the MP and one secretary who was able to write and read her shorthand, and one typewriter — at first a manual portable and then an electric machine. Research assistants were scarcely heard of. I cannot believe that an MP's duties are any more onerous today.

Yours faithfully,
PHYLLIS STURTIVANT,
Riverton, Taggs Island,
Hampton, Middlesex.
July 16.

From Mrs Lesley Abdela

Sir, I remember taking an official visitor from Arizona to meet an MP at the Commons when I was a researcher in a whips' office. My visitor watched in amazement as a letter to the then secretary of state for agriculture was typed laboriously by the MP, photocopied on a badly-serviced machine, then tucked away

so the other MPs of a rival party sharing his office would not find it. It was simply not an effective use of a legislator's time.

MPs do not have a collective public relations agency and therefore cannot employ the methods available to corporations to sell themselves and their needs to the public.

Nevertheless, MPs are acutely aware of their image. Voting themselves a considerable advance in percentage terms at a time of deep recession must be put down to urgent need and long-standing frustration in trying to do a good job in near-impossible circumstances.

There is a further point the public should consider: no matter how long MPs serve as backbenchers, and even if they chair/sit on specialist committees of the House, their income remains exactly the same as that of the fledgling backbencher.

Yours faithfully,
LESLEY ABDELA,
The Lodge,
Concock Manor, Wiltshire.
July 21.

From Mr Peter Johnson

Sir, Mrs Edwina Currie, MP, is a national treasure. Who else would have the gall to argue that the monstrous rise in MPs' office expenses is justified on the ground that it will help the re-election of MPs in marginal constituencies?

Yours faithfully,
PETER JOHNSON,
Chandlers Cote, Bolton Road,
Addingham, nr Ilkley, Yorkshire.
July 19.

ment of the Environment.

The apparent lack of understanding of a government department which imagines that a competition (this year, 54 entrants and 20 winners (report, July 17)) is an adequate response to the desperate need of communities like that we serve is, we think, of the deepest concern.

We are reminded of John Major's affirmation, in his speech after re-election, that he is prime minister of the whole country and all its people. If this implies caring there is, believe us, little evidence of that to date in Hartcliffe and the City Challenge losers like it.

Yours very sincerely,
JOY A. MAIN,
PAUL G. N. MAIN,
Hartcliffe Health Centre,
Harelive Road,
Hartcliffe, Bristol, Avon.
July 18.

South African violence

From Mr Maritz Vandenberg

Sir, By using the phrase "pro-democracy demonstrations" to describe the near-insurrectionary uprisings being organised in the black townships of South Africa, the Reuters report from Johannesburg ("De Klerk scraps hated army battalion", July 15) is being careless with words.

Allow me to remind your readers that the far-left thinkers within the ANC planning and fomenting these destructive events use the term "democracy" in the same specialised sense as did the recently deposed leaders of Eastern Europe. Their plans for the new South Africa bear little resemblance to anything most British would recognise as democratic.

Yours faithfully,
MARITZ VANDENBERG,
21a Gwendolen Avenue, SW15,
July 15.

Sports honours

From Mr Geoffrey Goodman and Mr Michael Parkinson

Sir, We noticed with pleasure and admiration the award of an honorary Master of Arts degree to Gary Lineker from the University of Leicester. This is to be applauded. We also noted your rather snippy remarks (leading article, July 17) about these awards of honorary degrees to the lesser lights of our national community.

May we point out that there are sporting heroes who meet the most stringent requirements in terms of national achievement yet who have not been recognised by our country. One such person resides in Australia. He is 87 years old. He was arguably the greatest fast bowler of

Prostitutes' case

From Ms Nina Lopez-Jones

Sir, Your report, "Prostitutes hail their friends in the Lords" (July 15), misunderstands the case against clause 6 of the London Local Authorities Bill which would have made it an offence to put cards in phone boxes advertising sexual or other services. The argument attributed to me — that "it would be illegal to put cards in some boxes but those near by would be exempt" because the legislation was not national — was not part of our petition.

We argued that clause 6 would further criminalise prostitute women and those who work for them; make it harder for women to advertise and therefore force women back on the streets; result in more complaints from non-prostitute residents; and further divert police time and resources from violent crimes to a petty offence.

We also pointed out that clause 6 was not proposed in isolation. British Telecom has been cutting the phones of prostitute women who advertise in phone boxes — an action whose legality the Lords questioned and which we intend to challenge.

Only the abolition of the prostitution laws can disentangle consenting sex from nuisance, get rid of the stigma attached to the prostitution label, and address the complaints of non-prostitute residents while not infringing the rights of prostitute women and men.

Yours sincerely,
NINA LOPEZ-JONES,
English Collective of Prostitutes,
King's Cross Women's Centre,
71 Tonbridge Street, WC1.
July 15.

Women priests

From the Reverend C. Bard

Sir, Canon John Shepherd, director of international affairs of one of the breakaway churches from the Episcopal Church in America (ECUSA) questions the figures given in our advertising material (letter, July 20). I am "chair" of the group responsible for the campaign, and am happy to explain where the figure of 23 per cent growth in congregations in the years following the ordination of women in the USA comes from.

There are several sources of optimism for an upturn in membership, including the presiding bishop's report to the ECUSA synod as quoted in their journal, *The Living Church*, of October 28, 1984. However, we were highlighting church attendance, not membership. A fact sheet, prepared by the ECUSA Office of Women in Mission & Ministry collating various reports in 1988, shows that attendance increased by 28 per cent in the first decade. There

Bristol riots

From Dr Joy A. Main and Dr Paul G. N. Main

Sir, As we write the riots in Hartcliffe, Bristol, are in their third day. We have served the community as family doctors for a combined total of 26 years and have watched the deprivation increase. The match to the powder keg of the first riots this community has experienced was the death of two men during a police chase (report, later editions, July 17), but the powder keg — the deprivation — was there.

The day the riots started we heard the community had, for the second year running, been unsuccessful in its City Challenge bid. City Challenge is the process whereby desperately deprived and needy localities compete for major government resourcing to encourage private investment, to regenerate the areas. It is awarded by the Depart-

Power of the pen

From the Ambassador of Romania

Sir, I wish to compliment Mr Stephen Bayley on his well-informed and enlightening article on the history of fountain pens, "When history passed the ink-blot test" (*Life & Times*, July 15).

Just to set the record straight, I would remind him that the first piston fountain pen was patented in Paris, in 1827, by Petrache Poenaru, a Romanian educator and inventor.

Yours sincerely,
SERGIU CELAC,
Embassy of Romania,
Arundel House,
4 Palace Green, W8.
July 16.

are other sources for this information, and to be fair we used the lowest available figure of 23 per cent.

From Canon Shepherd's own figures it will be seen that since ordaining women, ECUSA's rate of decline of communicant membership was 16 per cent. Figures for the decline in the Church of England of Eastern communions (a direct comparison is not possible) shows a decline of 26 per cent. Would that we had ordained women sooner!

Yours faithfully,
CHRIS BARD,
Movement for the Ordination of Women,
Napier Hall, Hyde Place,
Vincent Street, SW1.
July 20.

Business letters, page 21

Letters to the editor should carry a daytime telephone number. They may be sent to a fax number — 071-782 5046.

OBITUARIES

GERHARD BOHNER

Gerhard Bohner, German dancer and choreographer, died in Berlin on July 13 aged 56. He was born in Karlsruhe on June 19, 1936.

AS A dancer, Gerhard Bohner excelled in roles calling for a strong character and often a rather sinister manner. Not for him the romantic leads of classical ballet. When Kenneth MacMillan mounted *Sleeping Beauty* at the Deutsche Oper, Berlin, he was cast as the bad fairy Carabosse not as Florimund. Similarly, in MacMillan's *Swan Lake* at the same house, Bohner played the evil magician Rothbart rather than Siegfried. He was used so that his shadow cast a chill and sometimes malign influence over the stage.

More often, Bohner was seen in modern ballets. He went to Berlin after studying at a local ballet school in Karlsruhe and beginning his stage career in Mannheim and Frankfurt. During his ten years at the Deutsche Oper — from 1961 to 1971 — all the choreographers used his abilities to add a dark colouration to their ballets.

Tatiana Gsovsky, the company's founder, made roles for him in *Labyrinth of Truth* and *Tristan*. His abilities certainly caught the eye of Kenneth MacMillan during the choreographers' stay in Berlin. MacMillan cast Bohner not only in classical ballets but as Rasputin in his original one-act *Anastasia*, and as a lean, insinuating serpent in *Kain und Abel*. Other British choreographers spotted his potential. John Cranko cast him as Kashchei in *The Firebird* and Peter Darrall put him into *Carmina Burana*.

From 1964, Bohner began making his own small scale works. The first evening devoted fully to his choreography was given in 1967 at the Akademie der Kunst, Berlin, which thereafter provided him with an artistic home for the rest of his life, except during the two periods when he directed companies in other

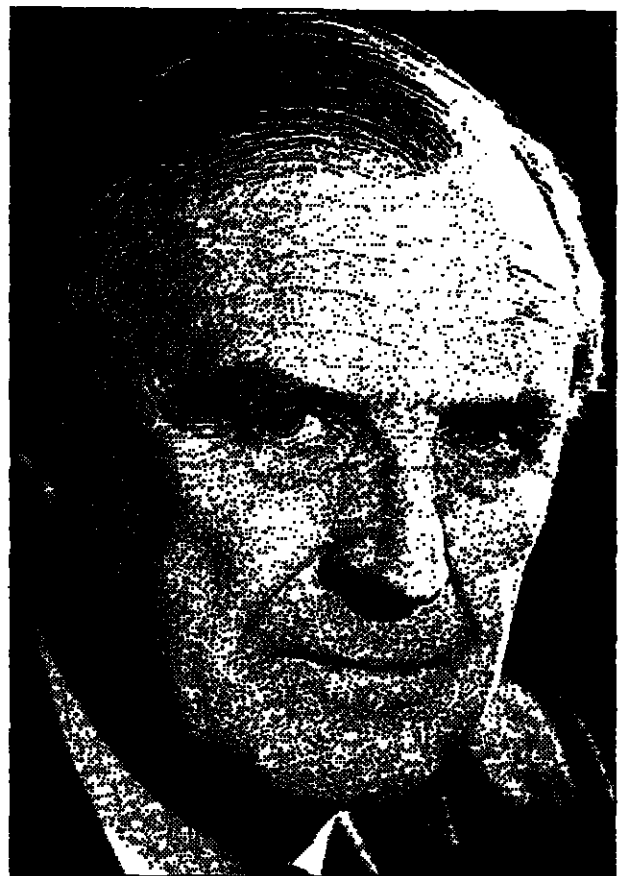
cities. The first of these was in Darmstadt, 1972-75, where the local company under his command quickly built a reputation as one of Germany's leading dance theatre troupes. But after three years he left, unwilling to compromise his own, original vision in the growing demand among the young dancers (as in other sections of the community) for participation in control of policy.

In spite of this disappointment, Bohner three years later accepted another offered post as director, this time jointly with Reinhold Hoffmann in Bremen. Again he withdrew after three years and returned to Berlin.

Bohner's creations were mostly to modern music, by Ligeti, Xenakis and Messiaen among others. His best known work was *The Tortures of Beatrice Cenci*, to a score by Gerald Hurrell, which was regarded in 1971 as introducing the then current ideas of the theatre of cruelty into dance. But, at exactly the opposite emotional extreme he premiered in 1977 a new version of the *Triadic Ballet*, which had been first made, to strict abstract specifications, at the Bauhaus in 1922. A consciousness of two strands within his choreography is epitomised in the title of a work he created in 1990 for the Prague Chamber Ballet: *Angst und Geometrie*.

That was Bohner's first work in a decade for an ensemble. He spent the 1980s mostly on solo choreography for himself, the best piece of that period being perhaps the three versions of *In The Golden Section* which he made in 1989. Unfortunately much of his time during the final years of his life had to be spent in clinics in the vain search for a cure to the illness which had afflicted both his physical balance and his sight. Coming just when he had begun to receive invitations from abroad, this illness also deprived him of the chance of adding an international reputation to the standing in which he was held in his own land.

SIR HUGH WEEKS



Sir Hugh Weeks, economist, financier and former chairman of the Confederation of British Industry, died on July 13 aged 88. He was born on April 27, 1904.

HUGH Weeks' career extended to various spheres due, he claimed, to an inability to refuse an interesting appointment. He helped to develop the concept of market research and progressed from working as a statistician through macro-economic planning to directorships in a number of leading companies.

For six years from 1964 he was chairman of the Economic Development Council for the distributive trades — one of the "Little Neddys" — and in this role spoke out, influentially, about the duplication and overlapping of the multiplicity of trading associations which, at that time, were attempting to deal with government departments on the major problems of the day. Then during 15 years from 1957, as chairman of the economics committee of the Federation of British Industries and its successor the CBI, he started the Industrial Trends Survey which is still regarded as a most valuable indicator of the future of the economy. He was one of the key influences in converting the federation to the idea of forward planning for private industry.

The survey was part of that process. It was launched after the Board of Trade asked for information about industrial performance, and Weeks found there was none to give. Initially, however, the survey only published the current situation reported by companies, for fear that forecasts of expected change would become self-fulfilling.

Hugh (Thomas) Weeks was educated at Hendon Secondary and Kilburn Grammar Schools, and after obtaining an MA at Emmanuel College, Cambridge, he chose to go to Cadbury's. Initially in charge of stocks he moved to the sales

department and became involved in the relatively new techniques of market research. In 1931 he wrote with a colleague and close friend, Paul Redmayne, the first English book on that subject. This interest led later to his appointment as chairman of the successful Little Niddy For the distributive trades.

As for many of his generation, the second world war led to major changes in his life. Soon after the outbreak of war a friend put his name forward to the Ministry of Supply as a candidate for the new position of director of statistics. He later discovered that there were objections to the five other nominees and about himself he felt commented: "Nothing is known about Weeks". He was appointed following a brief interview. Walter Layton was in the

Ministry of Supply as director general of statistics and programmes and, when he moved to the new Ministry of Production, Weeks succeeded him in that post. Later he too went to the new ministry under Bob Sinclair, who like Layton became an admired and loyal friend.

The end of the war meant a return to Cadbury, broken by a secondment as deputy to Edwin Plowden on the newly created Central Economic Planning staff. The proposed six months extended to a year when, for domestic reasons, the Cadbury connection was terminated with mutual regret and Weeks became the joint controller of the Colonial Development Corporation for three years under Lord Trefgarne.

Norman Kipping, a friend and colleague from the Minis-

try of Production days, asked Weeks to be a member of the economic committee of the Federation of British Industries, as it was then known, and later to be the chairman. This responsibility continued when it became the CBI.

Weeks' introduction to banking came in 1956 when he joined the board of the Finance Corporation for Industry and this was extended a few years later when Lord Pley, another wartime colleague, invited him on to the board of the Industrial and Commercial Finance Corporation (ICFC). Weeks served on both boards until he was 70.

The ICFC connection gave rise to two interesting chairmanships. Leopold Joseph was a small merchant bank and the family owners were handing over to four young bankers and an experienced chairman was needed. Many will remember with pleasure the newsletter which he wrote for many years for the bank and in which he explained, with admirable clarity, the complexities of the changing economic scene together with his reflections on the implications. The other case was an export finance company later known as London American Finance Corporation. Both grew tenfold in the ensuing years.

From a former board member of ICFC, Lord Dudley Gordon, came an invitation to join the board of Hadfields and shortly after that of Richard Thomas & Baldwins, where he became deputy chairman until the formation of the Strip Mill Division of British Steel. His criticism of the centralisation of the steel industry meant that his appointment was not renewed. Hugh Weeks was knighted in 1966 but the success of his business life did not preclude him from following his long standing enthusiasm for Mozart, travel and gardening. He married twice and is survived by a daughter from each marriage and by his widow Constance.

PIERRE BILLOTTE

General Pierre Billotte, military chief of staff to Charles de Gaulle in 1942 and former Gaullist minister, died in hospital near Paris on June 29 aged 86. He was born in Paris on March 8, 1906.

BORN the son of a general, Pierre Billotte initially decided to follow in his father's footsteps by embarking on a career in the army. After studies at the elite military academy of St Cyr and the Ecole Supérieure de la Guerre, he found himself at the outbreak of the second world war a major in charge of a tank battalion engaged in trying to stop the advance of the German Panzers in the Ardennes.

Injured and taken prisoner by the Nazis, he managed to escape to Russia early in 1941, but was immediately re-interred, not being released until Hitler's declaration of war against the Soviet Union later that same year. General de Gaulle promptly appointed him France's military representative in Moscow, before calling him back to his side in London to serve first as his military chief of staff and then as secretary to the Free French committee of national defence (1942-44).

Promoted to the rank of general and placed in command of a tank brigade in the famed armoured division of General Leclerc in 1944, he took part in the liberation of Paris and was personally responsible for taking prisoner General von Scholtz, the German governor of the French capital. After the war Pierre Billotte was made head of the French delegation to the military chiefs of staff's committee at the United Nations. But he resigned from the army in 1950 in protest over the alleged excessive "Atlanticist" position of the French administration.



JONATHAN SILVER

Jonathan Silver, American sculptor and teacher, has died of cancer in New York aged 54. He was born on November 19, 1937.

THE sculpture of Jonathan Silver was not the sort of thing to display in one's living room. Nor was it likely to adorn many corporate hallways. Heavily influenced by both Giacometti and Rodin, he specialised in ambitious "installation pieces" in which a whole room would be taken up by various figures and artifacts designed to create an overall impression.

A late starter who did not begin to exhibit his work until 1976 and held his first one-man show only eight years ago, Silver was highly praised

in 1989 for his creation entitled "Lower Room." This was an evocation of the underworld which featured, among other things, crumbling plaster figures, large quantities of black mud, a broken mirror and a rubber cat. "This is one of the most moving sculpture installations in New York in years," wrote New York Times critic Michael Brenson.

Silver capped this piece last autumn with an exhibit entitled "The New Gretchen: Never Again," centred on a roughly-modelled life-size sculpture of an angry, heavy-set woman teetering on the edge of an examination table. It was judged his most affecting work, but apart from an exhibition of drawings earlier this year it was to be his last. He leaves his widow.

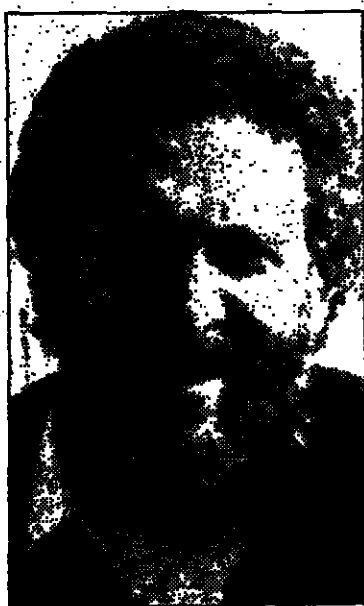
ANTHONY ROTH

Anthony Roth, art historian and dealer in sculpture, died of lung cancer in London on July 15 aged 49. He was born in Los Angeles on January 25, 1943.

FOR someone who made his public reputation as a maker of sensational art discoveries, Anthony Roth had remarkably little about him of the buccaneer. In person he gave much more the impression of being what essentially he was: a dedicated scholar whose fame as an identifier and snapper-up of unconsidered trifles came less from luck than from wide-ranging knowledge, an infallible eye for style and workmanship and an amazingly retentive memory.

But few of his major discoveries could be fairly described as trifles. The auctioneer or the London art world at large may have put them in this category initially, but Roth's perception and tenacious tenacity in holding on to an intuition and proving its correctness, over years of research if necessary, demonstrated frequently that what had lain unregarded was actually an art work of major importance.

The key instance was probably the Verrocchio terracotta model "The Executioner", which Roth came across in the Portobello Road and bought for a song. In the form of long years of research in an unknown collection, the figure was known, but everyone else who had examined it thought it was a worthless nineteenth century copy of part of Verrocchio's relief "The Beheading of John the Baptist" now in the Duomo



Anthony Roth and the Bernini bust "Allegory of Autumn"

Museum in Florence. It took Roth's superior perception to see in Verrocchio's original model for the figure it took nearly three years of his most precise scholarship to prove that it was just that. Last year, in recognition of these researches he received the first Leonardo d'Oro prize for an outstanding discovery in the field of Italian art.

Personally he was quiet, modest and unobtrusive — something which no doubt served him well in his investigations of provincial auctions



and metropolitan antique markets. He was gregarious enough, but remained very much a private, family man, most of his life centred on his wife of 26 years, the psychiatrist Priscilla Brandschaft, and their two sons. Casual acquaintances often wondered how such a person had

come to be a dealer at all, let alone so well known and successful a one.

The answer to that conundrum could be summed up in a single word: gradually. Anthony Roth came of a prosperous emigré background, his father being a diamond merchant in Southern California. He was educated in Los Angeles at the University High School and went on to study art history at Princeton, then at Harvard, where he began work on his doctoral dissertation (never completed) on the obscure sculptor Bambaia, typically challenged by the extreme paucity of published information on the man.

Such a subject naturally required that he spend time in Italy. In 1966 something more urgent brought him to Florence, where he went on a Kress fellowship to assist in cataloguing the flood damage to art. There he worked under the director of the German library, Professor Ulrich Middeldorf, who subsequently said that Roth was the most brilliant pupil he had ever had, a unique combination of intuition and method. After Florence he came to London, working for a while at the Victoria and Albert Museum and teaching at Beaver College, an American institution in South Kensington, where he was chairman of the art history programme.

His interests in sculpture were not confined to the works of major artists. Roth also had an encyclopaedic knowledge of medals, which he collected and began to deal in a small way. The way gradually got bigger, and in 1984 he went into partnership with a dealer in Old

Master drawings, Kats Ganz, to open a gallery in Maddox Street. Five years later they moved to larger premises in South Street, Mayfair. From there he would catalogue items he offered for sale with as much scholarly rigour as any museum or specialised journal could demand, and from there, too, he laid the foundations of his surprising fame with the non-specialist public, as a succession of discoveries was published.

There is nothing that the public likes more than tales of unrecognised masterpieces snapped up in obscure circumstances and then sold, in a blaze of publicity, to museums that ought, it is felt, to have known enough to make the discoveries for themselves. In this regard Roth was a model of what the dealer can and should be, even today in an art world dominated by the auction houses.

The sculptures he brought to light again included a very early Bernini, an "Allegory of Autumn" and "Bust of a Youth" by Bernini's contemporary, Francesco Mochi. These were bought in a Paris auction in 1988, unattributed and bid for by hardly anyone else.

Another Roth discovery was a signed bust of a black man by Melchior Barthel, a seventeenth century German, catalogued in a Bury St Edmunds sale as nineteenth century American because no one else recognised Barthel's monogram.

Roth's tragically early death removes from the scene a scholar-dealer of a now almost extinct breed. His brilliance at his chosen profession will be difficult to rival.

Anniversaries

BIRTHS: Coventry Patmore, poet, Woodford, Essex, 1833; Sir Arthur Whitten Brown, aviator, Glasgow, 1886; Haile Selassie, emperor of Ethiopia 1930-36, 1941-74, 1991.

DEATHS: Domenico Scarlatti, composer and organist, Madrid, 1757; Arthur Wolfe, 1st Viscount Kilwarden, lord chief justice of Ireland 1798-1803, assassinated, Dublin, 1803; Ulysses Grant, general, 18th president of the USA 1869-77, New York, 1885; Sir John Simon, pathologist, sanitary reformer, London, 1904; Sir William Ramsay, chemist, discoverer of "inert" gases, Nobel laureate 1904, High Wycombe, Buckinghamshire, 1916; James Moxon, chairman of the Independent Labour Party 1931, 1934-39, Largs, 1946; D.W. Griffiths, film producer, Hollywood, 1948; Henri-Philippe Pétain, chief of state of the Vichy government 1940-44, lie d'Yeu, 1951.

Robert Flaherty, film producer, Dunsmuir, Vermont, 1951; Conell Hill, American statesman, Nobel peace laureate 1945, Washington, 1955; Sir Henry Dale, physiologist, Nobel laureate 1936, Cambridge, 1968; Eddie Rickenbacker, first world war air ace, Zurich, 1973.

London Mathematical Society

Professor Ya. G. Sinai has been elected an honorary member of the London Mathematical Society for his work in the fields of ergodic theory, dynamical systems and statistical mechanics.

Prizes: De Morgan medal: A. Frohlich, algebraic number theory; senior Berwick prize: J. Ellis (harmonic maps); Junior Whitehead prize: K. M. Ball (finite dimensional convexity theory) and R.E. Borcherds (conformal field theory).

Church news

The Rev Jonathan Goodall, Assistant Minister, Bicester Team Ministry, diocese of Oxford, to be Chaplain and Sacrist at Westminster Abbey, from October.

The Rev Canon Robert Willis, Vicar of Sherborne with Casterton and Lillingdon, in the diocese of Salisbury, and an Honorary Canon and Prebendary of Salisbury Cathedral, has been appointed to the Deanery of Hereford, in succession to the Very Rev Peter Haynes, who resigned on April 30.

Handaxes found at Stone Age site

By NORMAN HAMMOND, ARCHAEOLOGY CORRESPONDENT

ONE of the earliest known archaeological sites in Britain has been found in Warwickshire. Animal bones and stone tools from a gravel quarry near Leamington Spa are believed to be half a million years old.

The most striking finds have been two large handaxes "in absolutely mint condition", according to Mr Philip Wise, of the Warwickshire Museum. These tools, about eight inches long, were the all-purpose cutting and chopping implements — a sort of Stone Age Swiss army knife — of *Homo erectus*, the first hominid to penetrate into the icy margins of Pleistocene Europe. The handaxes are made of andesite tuff, which flakes well to give a sharp edge, other tools from the site are made of quartzite.

Source: *Past* No 13: 9.

University news

Oxford Professor Denis Galligan, who holds chairs at the universities of Sydney and Southampton, is to be Oxford's first professor of socio-legal studies. He will take up his chair and the directorship of the Centre for Socio-Legal Studies at Wolfson College, in August 1993.

Leeds Dr Peter Dowd, reader, has been appointed to the developing chair of mine design and geostatistics in the department of mining and mineral engineering. Dr David Sugden, reader, has been appointed to the development chair of special needs in education.

Memorial service

Sir Reginald Verdon-Smith, The Lord Lieutenant of Avon, attended a service of thanksgiving for the life of Sir Reginald Verdon-Smith held yesterday at the Church of St Mary Redcliffe, Bristol. Canon D. Frayne officiated. Sir Jeremy Morse, Chairman of Lloyds Bank, and Mr Barry Nicholas read the lessons. Lady White, daughter, read words of Admiral Sir William Penn and the Right Rev Richard Cartwright gave an address.

£4,400 for rare cricketing jug

A nine and a half inch high rare Coleport jug showing a colourfully-painted cricket scene in Cambridge and estimated to make between £600 and £800 sold for £4,400 at Bonhams in Chelsea yesterday (John Shaw writes).

It was bought by Anthony Baer, of Melbourne, Australia who has one of the largest private collections of cricket memorabilia in the world. He flew in specially for the sale and handled it out with a telephone bidder.

The jug's illustration shows early curved bats and stumps in front of a tent with the roof of King's College chapel in the background.

The jug was the star lot in a sale of ceramics and glass.

Carpenters' Company

The following have been elected officers of the Carpenters' Company for the ensuing year: Master, Mr D.V.J. Galbraith; Senior Warden, Mr V.F. Browne; Middle Warden, Captain K.G. Huxton, RN; Junior Warden, Mr M.R. Francis.

July 23 ON THIS DAY 1934

To combat the tendency to chronic drought in the American Middle West it was planned to embark on an ambitious reforestation programme. It was estimated that 3.5 million trees would be needed. In Arkansas in July 1934 temperatures had been above 100° for over a month.

The drought menace in U.S. Plans for what is believed to be much the most ambitious reforestation project ever undertaken for the modification of climatic conditions were announced by Mr Wallace, Secretary of Agriculture, yesterday. Designed to combat the growing tendency to chronic drought, which is threatening the existence of many agricultural communities in the Middle West States, the project involves the planting of an immense forest belt running north and south and stretching from the Canadian border to Texas Panhandle.

The forest belt, which is intended to act both as a wind break and as a means of conserving moisture for the soil, will be over 100 miles wide and about 1,000 long. In all, it will embrace approximately 20,000,000 acres, but only 1,820,000 of these will actually be given over to re-forestation. It is intended to plant trees in 100 parallel strips a mile apart, leaving the land between the strips in cultivation, and it is expected that such land will enjoy almost perfect farming conditions.

Forestry officials estimate that the project will require about 3,500,000,000 trees, and that it will take 10 years to complete.

THREAT TO FERTILITY The total cost of the scheme is expected to be approximately \$75,000,000 (£15,000,000), and Mr Wallace announced

yesterday that President Roosevelt signed while at Panama an executive order allotting \$15,000,000 for its inauguration out of the \$525,000,000 drought relief fund set up by Congress last Session.

Mr Wallace went on to say that an immediate start would be made both with acquiring the necessary land — in itself an immense task — and with planning the projected belts of trees. He pointed out that the expenditure involved would bring immediate relief to the farmers affected by the scheme, as the bulk of the money would find its way into their pockets either in payment for land or through the employment of labour needed for ploughing, fencing and planting. Each of the 100 forest belts will be fenced in to protect the trees from being damaged by cattle.

Commenting on the scheme, Mr F.A. Silcox, Chief Forester, said that the rapidly diminishing rainfall in the Middle Western States had made extensive re-forestation essential if extremely serious economic and social consequences were to be avoided. The dust-storm which recently blanketed the entire country from the Dakotas to the Atlantic seaboard was, he declared, an ominous reminder of incipient desert conditions in the great plains.

That the fertility of large areas of the great plains is in danger of being permanently destroyed by disintegration and dissipation of the subsoil through a combination of excessive dryness and high winds which has been realised for some time by discerning observers, and President Roosevelt himself has given repeated warnings of the danger.

Blistering heat continues throughout the Middle West, and the rest of the country is only a little less heavily afflicted. In New York yesterday the temperature stayed above 90° for nine hours, beginning at noon. It reached its maximum at 94° at 4pm and got down to 90° again at 9pm.

By COLIN NARBROUGH, ECONOMICS CORRESPONDENT

BY OUR ECONOMICS CORRESPONDENT

Stock markets, page 20

Comment, page 21

Under pressure: Neil Clarke, chairman, said the company would suffer from the growth of gas-generated power.

By ROSS TIEMAN, INDUSTRIAL CORRESPONDENT

Lord Caithness, the aviation minister, said that within days

Earlier this week, the Belgian commissioner was instru-

ways-USAir link would be necessary.

both of lower rates and a £97 million debt repayment.

BY HARVEY ELLIOTT AND TOM WALKER

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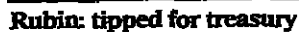
ways-USAir link would be necessary.

both of lower rates and a £97 million debt repayment.

FROM PHILIP ROBINSON IN NEW YORK

Rubin: tipped for treasury

ularly, where pay and perks are on a far more modest scale than in the larger American corporations.



BY MATTHEW BOND

Just as in comedy, the key to successful departures is timing. Get it right and

Sailing off into the sunset is something Robert Brothers, a Hong Kong-based businessman, ought to have been good at. His first deal on buying a 15.9 per cent stake in Quadrant Group, and becoming chairman last year was to have

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Rate pressure eases with slower money growth in Germany

By COLIN NARBROUGH, ECONOMICS CORRESPONDENT

THE key German money supply measure, M3, seen as an early indicator of inflationary pressure, eased slightly to an annualised 8.7 per cent in June from 8.8 per cent in May, according to Bundesbank figures published yesterday.

The closely-watched broad money aggregate, whose above-target growth last week provoked the Bundesbank to raise the discount rate by three-quarters of a point to a record 8.75 per cent, is officially targeted to expand in a 3.5

per cent to 5.5 per cent corridor.

The latest Bundesbank tightening was widely seen to rule out any German or wider European easing in interest rates until next year, and to delay recovery across the region. With no hope of bringing M3 back into its target range this year, the Bundesbank is in no haste to lower its monetary guard.

But yesterday's provisional M3 figure provided some encouragement for the belief that last week's discount rate hike

will be the last tightening this year.

Jane McGill, economist at Schroders Economics, called the numbers "very positive", given that the July figures are expected to show substantial slowdown again in M3 growth.

A 7.5 per cent tax surcharge has been lifted this month, which is expected to reduce consumers' reliance on bank credit, one of the components of M3 that has shown excessive growth.

Although the majority opinion still sees no scope for German interest rates to fall until 1993, Norbert Walter, chief economist at Deutsche Bank, expects German interest rates to be cut this year in response to the economy's weakness.

Herr Walter believes inflation is set to slow and considers that the Bundesbank raised the discount rate unnecessarily.

Horst Köhler, secretary of state at the German finance ministry, said in Canberra, Australia, yesterday that Germany's inflation rate could fall to 2 per cent by the end of 1993 from the present 4.3 per cent.

He suggested short-term rates could come down sooner. Herr Köhler said that if the Bundesbank ran policy appropriately, money market rates would stay below the lombard rate, now 9.75 per cent.

The Bundesbank yesterday added a huge DM7.7 billion to the German money market, helping overnight rates to fall back from the lombard rate. The move further defused market speculation that the Bundesbank would raise the lombard, the internationally more important lending rate.

The Bundesbank said short-term time deposits and cash in circulation had grown strongly in June. Bank credits to companies and individuals also grew strongly, rising by DM37.7 billion, more than DM4 billion on June 1991. In the first six months of this year, bank credit was rising at an annualised 11 per cent after seasonal adjustment.

New rules likely for life offices

By SARA MCCONNELL

LIFE offices will be compelled to tell investors how much of their monthly contributions over the life of the policy will be deducted for charges and expenses and express this figure as a "pence in the pound" deduction from premiums, if new rules published yesterday on expenses disclosure are accepted.

The Securities and Investments Board and the Life Assurance and Unit Trust Regulatory Organisation, which have published corresponding sets of rules, have however been forced to back down on earlier proposals to express the charges and expenses deduction as a proportion of the proceeds of the policy. Since this was proposed in an SIB policy document in May, regulators discovered that a figure presented in this way was not widely understood by consumers.

The regulators have also had to reject the suggestion put forward that documentation should include an average industry wide charges and expenses deduction for each type of policy based on an hypothetical investor. SIB said this could mislead investors into thinking that companies deducted less than they did.

Instead, insurers will have

to provide a "key features" document which will have to be handed over before an investor signs any proposal. This document will explain what the policy is and what risks are involved, then will give the standard "pence per pound" deduction of charges and expenses made by the life office concerned over the full term of the policy. To find out how much will be deducted in their particular circumstances, investors will have to ask the company. If they do not, this information will be given in the cooling off notice when they have the chance to cancel.

Investors will only be able to compare the charges and expenses deductions of life companies by asking individual companies to give them quotations, Lauto said. The expenses and charges deductions assume policies are held to maturity, when in reality a large proportion surrender them in the early years when expenses are higher.

The amount policyholders would get back if they surrendered a policy in the first five years will have to be detailed in the key features document. The document will have to contain the statement "Be careful, you will probably get back less than you paid in if you stop the policy early on."



Light relief: Dr Brian Smith, BAA chairman, with shareholders before the meeting

Stansted set for years of losses

By JONATHAN PRYNN

SIR John Egan, chief executive of BAA, told shareholders at the annual meeting in London that Stansted, the company's third London airport, is unlikely to make a substantial profit before the end of the decade.

In response to a shareholder's question, Sir John said break-even at the operating level would come in 1995 or 1996, when passenger numbers at Stansted, which has cost BAA £400 million to develop, are expected to pass

five million. Last year, there were two million and the figure is set to rise to 2.6 million in the current year. By 2000, it is hoped that ten million to 12 million will pass through, enough to generate an after-interest profit.

Last year, the first since the opening of the new terminal, Stansted made a current-cost operating loss of £28 million. After the meeting, Sir John said that Stansted would come into its own when freedom of the skies in Europe required extra airport capacity at big European

cities. Passenger numbers at Heathrow increased by 2 per cent during the year to March, although Gatwick saw a fall of 7.6 per cent.

BAA is planning a fifth terminal at Heathrow to cope with projected traffic growth. The first phase is scheduled to open in 2002.

Sir John confirmed that BAA is in talks with potential investors about taking stakes in the joint venture company that is to construct an express rail link between central London and Heathrow.

Trading at Pilkington 'down on last year'

SIR Antony Pilkington told shareholders in the Pilkington glass manufacturing group that trading results this year were "below our earlier expectations and below last year". Addressing the annual meeting he said that the experience of three months' trading so far this year gave "no encouragement of any revival in demand".

Sir Antony, who last month unveiled almost halved pre-tax profits for the year ended last March and chopped the dividend from 10p to 6p a share, said building and consumer markets remained extremely competitive. In America, Sir Antony said, there was some sign of an increase in sales, but much uncertainty remained about the duration of the upturn. "In the circumstances, we are taking the prudent view that there will be no significant recovery in world financial markets during this financial year."

Dividend cut by half

RECESSION has forced Associated British Consultants to halve its final dividend to 2.1p, giving a reduced total of 4.3p (6.4p) for the year to April 30. The company saw pre-tax profits slump to £41,000, down from £1.14 million last time. Net turnover, boosted by acquisition, edged up to £11.1 million (£10.8 million). Peter Welch, chairman, said the industry was experiencing its "deepest and longest recession since at least the 1930s".

SW Wood lifts payout

SW WOOD Group, which has refocused on printing and packaging, is raising its single final dividend to 0.25p (0.1p), despite a small loss. The company made a £15,000 pre-tax loss in the year to end-March, against a profit of £55,000 last time. However, the group said this year should show a return to significant profits. Turnover, hit by discontinued activities, fell to £5.03 million (£5.12 million). There is loss of 0.7p a share, against earnings of 0.7p a share last time.

Hemingway cuts loss

HEMINGWAY Properties, formerly Marylebone Estates, cut its pre-tax losses from £2.1 million to £32,000 in the six months to the end of June. Despite the improvement, it is again not paying an interim dividend and says it does not expect a final either. Net rental income during the half year rose from £1.8 million to £2.1 million, but Leonard Phillips, the chairman, said there could be no real satisfaction until the company returned to profitability.

New chief at Betacom

ALAN Sugar, Amstrad chairman, has installed Ken Ashcroft as chairman of Betacom, the portable phones distributor where Amstrad has 71 per cent control. Mr Ashcroft, 57, was group finance director at Amstrad for five years, before becoming corporate finance director in 1990. He replaces Roger Rowland, who took the Betacom chair in January 1991 when Dennis Baylin, the founder, resigned as the extent of the company's trading difficulties became known.

Expamet warning

EXPAMET International, the building products and security group, which suffered a sharp profit setback last year but maintained its 1991 dividend says this year's interim dividend (4.1p) last time will be cut by 30 per cent. The final dividend (6.2p) last time will probably have to be reduced substantially. The group says the company needs to conserve cash and reduce borrowings. John Roberts yesterday replaced Jeremy Beasley as chairman, as intended.

Water post for Pitcher

SIR Desmond Pitcher, who has announced his retirement from the Littlewoods Organisation, is to become non-executive chairman of North West Water next year. He will succeed Dennis Grove, who will retire next spring. Mr Grove was brought in to lead North West Water in 1985 and pilot it through privatisation. NWW, one of the biggest water groups, faced the steepest risk of re-organisation and investment to replace outdated sewers and pipes.

Border profits jump

BORDER Television, one of only three companies unopposed in the franchise tenders, is raising its dividend after bucking the trend with a 40.4 per cent jump in profits. Cost-cutting helped pre-tax profits rise to £1.22 million in the year to end-April (£866,000). Turnover slipped to £11.8 million, against £12.2 million, while advertising sales rose 1.5 per cent. The final dividend is 1.6p (1.22p) a share, for a total 2.7p (2.1p) for the year. Earnings climb to 7.6p (6p) a share.

Quadrant head goes

ROBBIE Brothers, the Hong Kong businessman behind one of last year's less likely diversification strategies, taking Quadrant Group into shipping, has resigned as chairman of the company. Mr Robbie became chairman and chief executive last March when he acquired a 16 per cent stake in Quadrant. At the same time, Quadrant acquired two liquid petroleum gas carriers from Beckwith, a company owned by a trust of which Mr Robbie is a beneficiary, for \$17 million.

BWD profits slip

BWD Securities, the USM financial services group, reports a slip in pre-tax profits to £1.22 million in the six months to end-May, against £1.36 million last time, on turnover ahead 9.6 per cent to £5.7 million. The interim dividend is being maintained at 1.3p. Earnings slipped to 4.5p a share, down from 5.2p a share last time. The Huddersfield company said the results are encouraging, given the significant decline in stock market activity.

AIM pays more as profits rise

By PHILIP PANGALOS

AIM Group, the designer and manufacturer of aircraft interiors, continued to buck the trend with a 36 per cent rise in pre-tax profits to £3.11 million in the year to end-April. A final dividend of 5p (4p) makes 6.5p (5.5p). Earnings per share increased 24.5 per cent to 13.7p.

Turnover climbed 9.6 per cent to £58 million, with exports accounting for 45 per cent. McDonnell Douglas and Boeing are the two biggest customers, but with production of the Saab 2000 civil aircraft only just starting, Saab is expected to become the group's largest customer. AIM has reaped benefits from the gradual trend by aircraft manufacturers to move towards sourcing components from outside contractors.

Jeff Smith, chairman and chief executive, said order books are healthy and further progress is expected. He added: "With the substantial part of our workload for the current year in position and significantly lower finance charges in prospect, I am confident of another successful year."

Rothmans executive resigns

By COLIN CAMPBELL

SHARES of Rothmans International and Rothmans Holdings, its 50 per cent-owned Australian division, came under pressure in London and Sydney yesterday after the resignation of Ray Weekes, RH chief executive.

RH's shares fell 50 cents to a four-and-a-half year low of A\$6.70 (£2.62), and Rothmans International shares in London fell 24p to 1.050.

There was no formal explanation for Mr Weekes's departure. However, analysts believe it is connected with RH's profits slump and its plans to regain market share. The Australian arm made hefty provisions to cover rationalisation and restructuring costs in its last reporting period. It has been suffering from a price war, compounded by dull domestic economic conditions.

Mr Weekes, it is understood, had been with RH for less than two years. Lord Swaythling, chairman of Rothmans International, said: "He [Mr Weekes] has resigned for his own reasons. We shall miss him. We wish him well."

Brittan puts dampener on Perrier deal

FROM TOM WALKER IN BRUSSELS

SIR Leon Brittan yesterday said that unless the Nestlé-Perrier group could sell off eight water brands to a single buyer within a period fixed by the European Commission, the merger would have to be unravelled. Reports that he was going soft on big corporate mergers were denied: "That's the case waffle," said his spokesman.

The decision is one of the most complicated and controversial to have emerged from the competition directorate in Brussels, and has been criticised from several angles. Some analysts argue that Sir Leon, while ensuring there should be three leading players in the French water market, has failed to attack the

quirky rules of the mineral water trade that favour France. Foreign mineral waters hold only 1 per cent of the French market, and there are few signs Brussels is doing anything to change that; French water, however, holds 50 per cent of the British market.

Sir Leon admitted this was a problem he had not addressed, but until there were specific complaints about the industry's structure, nothing was likely to change.

"There have been around 15 attempts from outside France to penetrate the market, and all have been unsuccessful," he said.

He went on to detail the traditions that helped make mineral water production an essentially French occupation: the need for mineral waters to

be bottled at source if they are to be labelled as mineral water; the difficulty of obtaining access to distribution in France and the apparent lack of shelf space for anything but French water. "If anyone has proposals to make I will look at them," Sir Leon said.

The EC is not giving away details of how the FR15.3 billion Nestlé-Perrier merger can clear competition hurdles. It has named four of the waters that will be sold off: Vichy, Thonon, Pléville and Saint-Yorre, but refuses to name the others. Neither will it reveal the time period within which they must be sold, nor if any potential buyers have approached the commission.

Analysts have pointed out that the EC is effectively rigging the French water market with the conditions imposed on Nestlé-Perrier, which will have about 36 per cent of the market. "There will be a competitor for Nestlé and BSN," said Sir Leon.

While the eight waters being sold off will have production capacity of about 3 billion litres a year, or 20 per cent of the total capacity of the French industry, the EC refused to say what market share they represented. "All I can assure you is that this has been very carefully and deliberately fixed," Sir Leon said.

A Nestlé spokesman said the company would not comment on the time it has to sell its water brands. He said the company did not agree with Sir Leon's reasoning in the case, but preferred making a deal now with the EC to a long and costly court case before the European Court of Justice.

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Bond rate cut fails to resolve woes of societies

BY LINDSAY COOK, MONEY EDITOR

THE cut in the National Savings First Option Bond interest rate is unlikely to solve building societies' cashflow problems.

The government said the bond rate was reduced because demand was greater than supply. Investors put £112 million into the bond in the first eight working days. There are other, equally popular products available paying higher rates. The National Savings 37th issue of tax-free savings certificates in May attracted £107 million in the first eight working days. They are still available and are paying 8 per cent tax-free guaranteed for five years.

These products and the desire of families to reduce debts have slowed the cash flow to societies. In the first six months of this year, building society net receipts were at a record low of £343 million against £4.6 billion for the same period last year. The last outflow was in March, when savers withdrew £172 million more than they invested, much of it going to National Savings before the election. Last month alone, building societies suffered a net outflow of £314 million before the new National Savings bond was launched. Other National Savings products had been putting societies under pressure and contributed to the second-worst monthly outflow since records began. The second instalment of £172 shares accounted for some withdrawals.

In addition to the competition from National Savings and privatisation issues, societies are noticing this year that investors are withdrawing money to pay for holidays rather than increase debts.

The publicity surrounding obsolete accounts also means more savers are switching out

of old accounts paying poor rates to obtain more interest. This has eroded the margin between the rate societies pay and the rate of interest received.

Net mortgage commitments in June were £11 million higher than in May, at £3,221 billion. These were still £760 million down on June last year, indicating that the temporary increase of the stamp duty threshold has not helped the housing market.

Gross mortgage lending rose for the second month running, by £400 million to £3.19 billion. This was £500 million down on last June but the highest for this year.

David O'Brien, chief executive of the National & Provincial, said: "Societies have done their utmost this year by providing attractive mortgage offers, which makes it easier for people to afford homes. However, without help from the government to improve confidence and stimulate the housing market, it will be difficult to sustain this very favourable pricing."

Because retail receipts were so poor in June, societies had to return to the wholesale markets for £680 million. Societies are limited to obtaining only 40 per cent of their funding this way under the Building Societies Act. While none is pressing up against this limit yet, several are around the 30 per cent level.

Repayments of principal amounted to £1.8 billion last month. This was capital repaid as part of regular mortgage payments, lump sums to pay off mortgages and mortgages paid off. In addition, interest credited to accounts in June was £856 million. This gives societies an inflow of £3.3 billion, falling to £3 billion when the savings outflow is taken into account.

Granada and LWT join forces

BY OUR CITY STAFF

GRANADA and LWT are to merge their television programme distribution companies. The venture will be called Granada LWT International and will sell programmes for both companies from the beginning of next January.

Andrew Quinn, chief executive of Granada Television, will be the new group's chairman, with Sydney Perry, managing director of LWT International, as chief executive. Granada LWT will be located at LWT's London Television Centre.

Mr Quinn said: "Combining our two catalogues offers a strategic and efficient distribution service." Mr Perry added: "This brings together two of the biggest programme libraries in ITV and creates the largest ITV distributor. Combining the distributors of Agatha Christie's Poirot, Upstairs Downstairs, Sherlock Holmes and Prime Suspect makes the new company very strong."

AWD wins £16m of orders

BY GEORGE SIVELL

ADMINISTRATORS OF AWD, the Bedford trucks group that went into receivership on June 10, say they have won £16 million of new orders and are hopeful that they can sell the business as a going concern within the next couple of months.

KPMG Peat Marwick, the administrative receivers, is also talking to the trade department about an order from Libya, worth about £100 million, for 2,000 trucks. But KPMG may have to apply for an export licence before work can start on the order.

KPMG is also negotiating with Iran over a joint venture to assemble AWD trucks in kit form in Iran. Although the order is variable and long-term, it too is believed to be worth about £100 million.

AWD stopped work in February and called in receivers in June. KPMG Peat Marwick immediately recommenced work on 70 trucks on the production line and sought new work.

EC fears jobless tally could soar

FROM REUTER IN BRUSSELS

A WARNING that unemployment could spiral in the EC was issued by Vasso Papanetou, commissioner for social affairs. "The prospects are not very good," she said, introducing an annual report on joblessness published by the commission.

The rate of EC unemployment is expected to average 9.5 per cent this year, against 8.9 per cent in 1991. There were 226.5 million people of working age in the EC last year but unemployment has hit the under-25s hardest, with a jobless rate of 17.5 per cent compared with the overall 8.9 per cent.

Ms Papanetou said a further rise in unemployment was expected in all EC member states except Luxembourg this year. It is expected to stabilise at about 9.7 per cent in 1993.

That means that unemployment will be 10 per cent or more in Ireland, Spain, Britain, Italy, France and Greece. Even if economic growth does improve, Ms Papanetou said, this would not automatically mean queues for jobs would disappear. Those without work might not be qualified for any new jobs created.

"We could end up with very good indices and a lot of people in a desperate situation," she said. "The rates are already too high. The social consequences would be unbearable."

The EC forecast follows one by the Organisation for Economic Cooperation and Development earlier this week. The OECD says in its annual report that total unemployment in its 24 member nations will average 29.9 million in 1992, up from 27.9 million last year.

It forecasts average economic growth next year of 3 per cent, which would pull the jobless total down by only half a million, to 29.4 million. "It's on the same lines," Ms Papanetou said. "Optimists are not in abundance these days."



Bountiful flow: Doeflex, chaired by Richard Bickerton, defied recession by pushing up first-half sales and profits

Placing will fund Doeflex deal

By PHILIP PANGALOS

DOEFLEX, a plastic materials maker, is raising £1.33 million to help expand its product range through a placing and open offer of 1.5 million ordinary shares. The placing is on a one-for-5.67 basis, at 98p a share.

The proceeds of the placing, which is mainly with institutional investors, will help Doeflex to fund the acquisition for £1.6 million of the business and certain assets of the Iridon technical sheet division of Lawson Mardon Group UK.

Iridon makes polystyrene sheet used for domestic appliances, boats, caravans and the automotive industry.

After completion of the deal, there will be a valuation of Iridon's assets and any difference between that and the initial consideration will be adjusted.

Doeflex will also pay Lawson Mardon £200,000 on account of money owed to Iridon by customers.

Iridon made a £42,000 operating loss in 1991, against profit of more than £500,000 previously. Sales declined to £5 million, compared with £7 million the previous year. However, Doeflex expects to realise substantial cost efficiencies and is confident that the business can be turned around by the end of next year, with the help of export sales.

Richard Bickerton, chairman and chief executive, said: "Our goal is to become a leading supplier of specialist plastic materials. Iridon fills a gap in our product range."

Doeflex also announced a 20 per cent increase in the interim dividend to 1.6p (1.32p) a share, after defying the gloomy trend with a 51 per cent jump in pre-tax profits to £876,000 in the six months to June 30.

Turnover, boosted by acquisition and organic growth, advanced by 39 per cent to £12.9 million. Earnings per share climbed to 7p, against 4.57p last time. The company experienced a strong start to the second half of the year.

Holders of the newly placed shares will be entitled to the interim dividend.

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Coal privatisation reaches deadlock

To Cecil Parkinson the ultimate privatisation was coal. Ministers grappling with the detail can be forgiven for feeling that Mr Parkinson has a talent for masterly understatement. The exercise is developing into a story of mutually exclusive objectives. British Coal's future is bleak without long-term supply contracts at prices which make a profit. The generators are unwilling to provide such contracts and are sticking out for prices close to the cost of imports and way below the levels of existing supply deals which expire in 1993. Most investors, be they individuals or trade investors, would prefer contracts which give guaranteed offtake for ten to 15 years. These are not likely to be on offer. In any case the generators are in no hurry to sign. There are about 40 million tonnes of coal stockpiled — enough to keep the power stations working for the best part of a year.

The obvious market solution is that British Coal presses ahead with rationalisation and closure until it consists of highly efficient low cost producers which can compete openly and without subsidy against imported coal. But this argues strongly against an early privatisation. For British Coal's profits, despite the brightly performance last year, would quickly be swamped with closure and restructuring costs. To privatise in the midst of this upheaval, with profits heavily depressed, would scarcely yield a price satisfactory to the taxpayer. Nor does piecemeal disposal of British Coal's most profitable pits via trade sales look to be without severe problems. Those which remained in public ownership would themselves need subsidies in order to stay alive, otherwise they would make substantial losses for the exchequer.

The irony in this is that British Coal says it can supply the power industry at prices which will give cheaper energy than many of the gas fired stations now in the planning stage. The answer perhaps lies in breaking up the market power of the generators and allowing British Coal to continue cutting costs before privatisation at a later date. That way, more coal might be burnt and consumers might benefit from lower real prices.

Silent optimists

Neither the unhealthy June trade deficit, nor the slight relapse in retail sales were surprising. The combination of the statistics on one day was, however, depressing. These two potential engines of recovery are not pulling demand up. Retail spending is still bumping along the bottom while exports may have switched into reverse, though one month's figures give no certainty. With no movement in the housing market, the traditional harbinger of economic spring, even optimists are reduced to silence.

The Chancellor and the prime minister do not say much about recovery these days, even to dispute the increasingly gloomy City forecasts that the economy will shrink by up to 1 per cent over the whole of 1992. Their pre-occupation is with sterling and inflation. The pound has not been weak because of doubts over the government's policy intentions but because dealers presume the economy needs lower interest rates or a fall in the exchange rate. The prime minister has countered by insisting that Britain would stick with a parity of 2.95 marks even if there were a realignment of the ERM. If that is to be taken seriously, it means, effectively, that the government is quite prepared to revalue the pound. This ignores the message of the trade figures. A resurgent trade deficit, now running at two thirds the rate when Britain was booming, implies that output and jobs are being lost at an alarming rate, principally to other EC countries, even at the present exchange rates. Low inflation will not cure that alone.

Airline link will send US carriers scrambling for European take-off

Harvey Elliott reports
on the likely fall-out
from the British

Airways proposal to
take a 44 per cent
stake in USAir

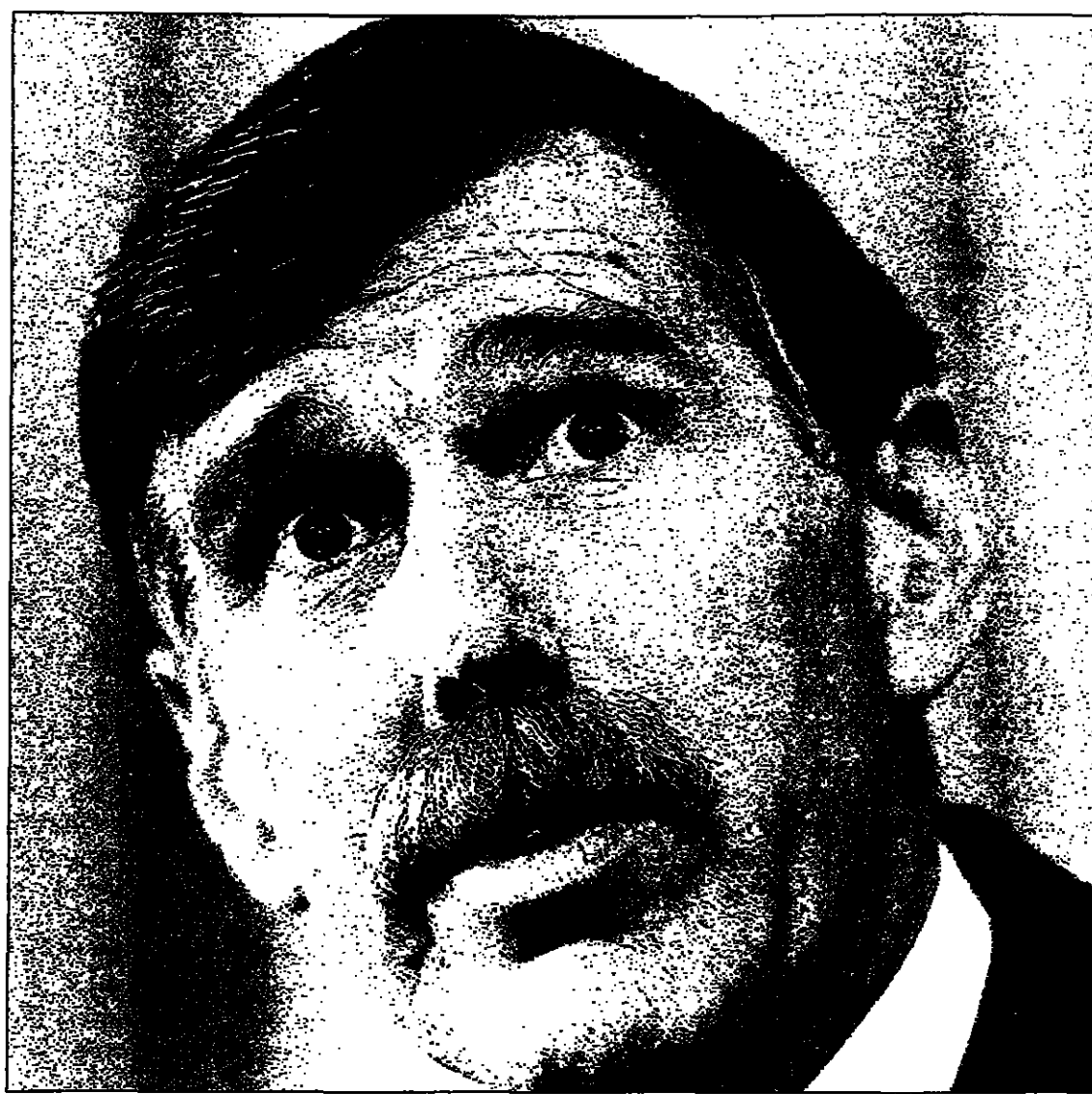
As news of British Airways' proposed tie with USAir spread through the American airline industry yesterday there were audible whoops of delight from behind the doors of senior executives. Suddenly, it seemed, they had the weapon they had been seeking for American government negotiators to blast open what they regard as the British protectionist bunker.

Within hours, Stephen Wolf, chairman and chief executive of United, claimed the proposed deal "provides the vehicle for the long-awaited expansion of US air carriers' access to Great Britain". And Robert Crandall, American Airlines chief, said that he would support the deal provided that "the US government assures the availability of appropriate new competitive opportunities for US carriers".

Not surprisingly, this is not a view shared by BA, which is convinced that the entire deal falls firmly within US laws on inward investment and aviation policy, and the existing bilateral agreements, and that, therefore, nothing should be changed. Sir Colin Marshall, BA chief executive, said: "As far as we are concerned it falls within the scope of the current rules and regulations and therefore doesn't require any changes to the bilateral. The Americans are, however, seizing upon it to try to get something more for themselves. That doesn't surprise me and I would probably do the same if I were in their position."

Even so, the proposal could provide a new impetus to the seemingly endless series of negotiations between British and American civil servants, another round of which ended yesterday, again without agreement. Once America's department of transportation officials have been fully briefed they will, at the next round, seek to impose conditions on accepting the deal — such as providing new rights for US airlines to fly to British regional airports or to increase the frequency of their existing flights. That, Britain will say, cannot be linked to the USAir deal and can only be considered if America relaxes the rule limiting the amount of foreign shareholding in its carriers to 49 per cent, with a maximum of 25 per cent voting rights.

By taking over the operation of USAir's services from Gatwick, BA has also opened the way for another US carrier to be allowed in. This too will have to be raised in the bilateral talks. Even more significant, for America's negotiators, is the effect of the small print of the agreement with USAir, which gives British Airways the right to veto any plans the American carrier may have for future development. The clauses, called governance, make it plain that no



United front: Stephen Wolf will seek expansion on popular routes for his, and other, US airlines

significant decision can be taken without BA approval and this, the Americans will argue, gets around the existing US law by giving BA effective control over the airline without actually having a majority stake or majority voting rights.

The same clauses also enable BA to gain "cabotage" rights — the power to pick up passengers within America and take them to the main international airport hubs. This, the Americans are certain to argue, is against the spirit of the existing legislation. The courts may have to decide if it is also against the letter.

For the US carriers, especially United and American, international services are the one ray of hope for pulling themselves out of the mess that the industry now finds itself. Domestic air services are losing money at an alarming rate, forcing some carriers to the wall and leaving 25 per cent of the rest flying under the protection of the generous US chapter 11 bankruptcy rules. Only on profitable routes, such as the North Atlantic, are they making money, and anything that can bolster these will be pursued almost with desperation.

Given these vital issues and the opportunity they offer for horse trading, the US carriers are certain to put pressure on their government to re-open the negotiations soon, even

though the next round of talks is not due to start until November. Even if such talks are held, however, there is not much time to thrash out the problems involved.

The American presidential election could not have come at a worse time. Washington will be anxious to avoid taking any firm decisions before the new administration is in place in

global airline. The concept has been at the forefront of BA's thinking for many years. It is convinced that the inexorable move towards multinational groups, already in existence throughout many other industries, will lead to there being no more than ten or 12 major airlines in the world by the end of this decade. BA has been determined to be at the centre of the biggest and most powerful of them all.

Until now, however, its efforts have been in vain, partly because of the opposition of governments and regulators who cling to the idea that they must preserve their own national "flag carriers" or because the would-be partners believed that, through their own efforts, they could go it alone and survive. BA was therefore forced into a series of peripheral deals. The creation of Deutsche BA, the German airline in which it took a 49 per cent stake, left it ready to take advantage of the liberalisation promised within Europe. Air Russia, the Moscow-based fledgling, on the other hand could allow it to extend its tentacles into eastern Europe. Both these new ventures could be used to link into its extending global empire.

The main plank of any future strategy always relied, however, on America. More than 40 per cent of all airline passengers originate from that country and until now BA has been

incapable of competing for a share of America's internal market because only US-owned airlines are allowed to fly on domestic routes. The financial problems of the industry have forced the Americans to relax slightly the foreign ownership rules, but this, says BA, is still insufficient to enable it to achieve its long term aim of a truly global company.

The half-way house of taking a 44 per cent stake in USAir is, it hopes, only the first step along a road which could lead to majority ownership. Cleverly, it has not only allowed USAir to maintain its international services to Paris and Frankfurt but hopes to encourage it to seek more trans-Atlantic services into Europe. Next year, when the third European liberalisation package comes into force, BA will be able to fly between cities within Europe, so setting up its own European domestic network which will then be integrated with USAir's international services.

The eventual target is a major international carrier in the Pacific region — perhaps based in Australia — to provide the next plank in the global link. That could take some time, however, while pursuing its worldwide expansion plans British Airways must keep a wary eye on its balance sheet and ensure that it does not spend more in buying into foreign airlines than it can easily afford from its own cash resources.

The next step is to devise a new livery which gives a distinct corporate image to USAir and BA and yet leaves them with their own individual identity. "We will keep the present identity for a long time yet," Sir Colin said. "It would be ridiculous to change unless there is sufficient long term research to show that our customers want it. Their colour scheme is very compatible with ours, however, and there are many ways in which we can market the two airlines jointly."

Compared with the now completely defunct proposals to tie into the Dutch airline KLM, the USAir deal appears to offer BA the perfect vehicle for its long term aims. The company has had lawyers crawl over every clause and sub-clause in the agreement and it is convinced that it breaches no existing regulations and should, therefore, get the go-ahead from all the legislators who could conceivably have an interest.

The American aviation industry is not noted for its willingness to allow foreign competitors to steal a march, however, and it too has lawyers and skilled negotiators who will find ways of challenging the move unless it can extract its pound of flesh in return.

British Airways remains convinced, for once, it has the law, public opinion and even political pressure on its side. First indications from the US transportation department are that it would support the proposed deal because "the world's airline industry is clearly moving in the direction of cross border alliances".

The next few weeks will show whether it is proved right, or whether the US carriers manage either to scupper the deal or to turn it to their own advantage. The battle is by no means over yet.



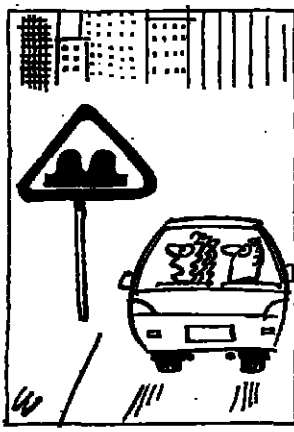
November and yet full official approval for the BA deal with USAir must be obtained by Christmas eve, a timetable that will cause some anxious times for both airlines.

In the meantime, the "integration committee" will begin work under the joint chairmanship of Sir Colin and Seth Schofield, USAir's chairman, to begin to shape the first real

THE TIMES CITY DIARY

The Kroll connection

LOYD'S names have approached a well known private investigative firm to help them search for evidence of corruption at Lloyd's of London. The firm is Kroll Associates, which specialises in financial investigations, and where it emerges that Lord Coleridge, a distant relative of David Coleridge, Lloyd's chairman, is a consultant. Patrick Grayson, managing director of Kroll Associates UK, confirms that he has had "a number of approaches from people representing Lloyd's names" but refuses to be drawn on whether he has undertaken any assignments. Lloyd's sources say, however, that Kroll is likely to be retained by names and a key Lloyd's action group to look into allegations of malpractice and lack of due diligence among underwriters and agents. Grayson also confirms that Lord Coleridge has, for many years, been a consultant for Kroll, mostly on business in the Middle East, where Kroll earned fame tracking down connections of Saddam Hussein for the US government. Grayson and Lord Coleridge first met in the Coldstream Guards and have been friends since. "Yes, Bill Coleridge has been a consultant here for a number of years," Grayson says. "However, this has no particular relevance to any work we may or may not be doing on Lloyd's and his connection with Lloyd's chairman is purely coincidental. He would not be involved in any investigation connected with Lloyd's."



"Oh no — not a double dip."

Cricket coup

THE Allied Bank of Pakistan has scored a coup by signing up four talented new employees, even though their skills lie on the cricket pitch rather than in the accounts office. The newly privatised bank has hired a team of the Pakistan cricket team to beef up the bank's in-house side. Kamiz Raja, the stylish batsman, Aqib Javed, the demonic bowler, Atta Ur-Rehman, and Aamir Sohail, whose double century at Old Trafford earned him the man of the match award, will join the bank at the end of the current series. Company cricket is taken in earnest in Pakistan.

Trust in Ashworth

NORWEB, the north-western electricity company, has steadfastly refused to support the government's new energy-savings trusts — the only one of the 12 electricity companies to

do so — but the trusts may yet have found a way to make Norweb toe the line. Having failed to secure Sir David Trippier, former environment minister, as their chairman — his former constituency was in the Norweb region — the trusts have offered the position to Professor Graham Ashworth. As well as being head of the Tidy Britain campaign, Ashworth was a director of the North Western Electricity Board from 1985 to 1988. He left before privatisation, when the board was renamed Norweb, but his old connections may yet bring Norweb under the trusts' sway.

New day dawning

IF YOUR offices are in the former house of Thomas Gray, the poet famous for his *Elegy Written in a Country Churchyard*, you might be forgiven for reaching for a melancholic line of verse when your results are as bad as they were yesterday at Union Discount. The firm's offices boast a plaque to Gray with the first line of the elegy inscribed on it — the one about the curfew tolling "the knell of parting day". However, George Bhunden, chief executive, clearly does not have a melancholic nature. "Such ghostliness is singularly inappropriate," he responded yesterday as Union's share price rose 6p. "I'm usually striding in with great purpose and don't have time to linger over death knells. It's much more a question of a new day's dawning for the Union around here."

DEBRA ISAAC

BUSINESS LETTERS

Lloyd's open years a life sentence

From R.C. Dutton-Forshaw
Sir, The news that Lloyd's that this most disastrous state of affairs is satisfactorily sorted out with the utmost urgency, if not by December 31, then in the very near future.

Many names now feel they are trapped in Lloyd's by open years that they are now told could continue into the next century.

When we joined Lloyd's, no warning was ever given of the disastrous consequences of these open years.

I, for one, would very much like to trade out of Lloyd's present difficulties and carry on writing, but my great fear, as indeed is that of the remaining names who are on these open years, is that, together with all the proposed levies, increases in stop loss and estate protection premiums etc. we shall just be subjected to a slow torture of erosion of capital over the coming years until we end up in the hands of the hardship committee.

Possibly a life sentence, with no avoidance of execution at the end.

Yours faithfully,
R.C. DUTTON-FORSHAW,
Palladium Lock Farm,
Pulborough,
Sussex.

Taurus offers data security

From Mr John Watson

Sir, With reference to Mr Tyler's letter on Taurus (July 4), I can give her considerable reassurance.

First, investors will not have share certificates when Taurus is operating but they will have statements. Secondly, the Stock Exchange has been using computers for critical aspects of the business for many years and has a number of security measures to prevent the risk of a virus damaging the computer records. Thirdly, if the unthinkable were to happen, all essential computer records are duplicated daily and the records of share ownership could be reconstituted from a number of sources, namely the duplicated records, the company's records of membership, the broker's records in some cases, or the statements.

Security of information has been one of the key factors in our design of Taurus, and we have considered it at every stage.

Yours faithfully,
JOHN WATSON,
Taurus Project Director,
London Stock Exchange,
EC2.

Italian car purchases

From Dr James Cope
Sir, You report (Business News, July 9) that the allowed 11 per cent share of the British car market enjoyed by Japan is under challenge by European consumer organisations who regard it as being restrictive.

If the situation in Florence is as overwhelming of Italian make. My observation is that foreign cars appear to have less than 5 per cent of the market and that Japanese cars are very rarely seen.

Italian motorists are clearly intensely loyal to Fiat, leaving no market for imports from Japan.

Yours faithfully,
DR JAMES COPE,
19 Hillside Gardens,
Barnet, Herts.

Women of letters

From Mrs Kate Stobart

Sir, In the Business Times of July 21, I noticed that there were three letters, two of them from women. It is possible that we are catching up?

Yours faithfully,
KATE STOBART,
Good Consultancy Ltd,
39 Bullingham Mansions,
Kensington Church Street,
W8.

Six ways to a Henley MBA

Henley, in conjunction with Brunel University, can offer you a choice of six routes to an MBA designed to meet your personal objectives.

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Henley Management College, Greenlands,
Henley-on-Thames, Oxfordshire, RG9 3AU, England.



THE TIMES THURSDAY JULY 23 1992

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From your Portfolio Platinum card check your eight share price movements on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches you have won outright or a share of the daily prize money. If you win, follow the claim procedure on the back of your card. Always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Price	Div	Yld	P/E
1	Barrick Gold	Gold	10.00	0.00	0.00	0.00
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4	Vodafone	Telecom	10.00	0.00	0.00	0.00
5	Staveland	Industrial	10.00	0.00	0.00	0.00
6	Carlsberg	Food & Drink	10.00	0.00	0.00	0.00
7	Powergen	Electricity	10.00	0.00	0.00	0.00
8	BT	Telecom	10.00	0.00	0.00	0.00
9	First Leisure	Leisure	10.00	0.00	0.00	0.00
10	Dunhill	Leisure	10.00	0.00	0.00	0.00
11	Headline	Leisure	10.00	0.00	0.00	0.00
12	Wendell	Leisure	10.00	0.00	0.00	0.00
13	BT	Telecom	10.00	0.00	0.00	0.00
14	Broadsheet	Leisure	10.00	0.00	0.00	0.00
15	Anglo	Leisure	10.00	0.00	0.00	0.00
16	Perry Gp	Leisure	10.00	0.00	0.00	0.00
17	Severn Trent	Water	10.00	0.00	0.00	0.00
18	Hyva	Chemicals	10.00	0.00	0.00	0.00
19	Beckman (A)	Chemicals	10.00	0.00	0.00	0.00
20	Providence	Chemicals	10.00	0.00	0.00	0.00
21	Carlson (H)	Transport	10.00	0.00	0.00	0.00
22	Brent Chem	Chemicals	10.00	0.00	0.00	0.00
23	TI	Industrial	10.00	0.00	0.00	0.00
24	Oxford Int	Industrial	10.00	0.00	0.00	0.00
25	Wilton	Property	10.00	0.00	0.00	0.00
26	Hardwood Fds	Food & Drink	10.00	0.00	0.00	0.00
27	Lex Service	Leisure	10.00	0.00	0.00	0.00
28	Coastal Gp	Leisure	10.00	0.00	0.00	0.00
29	Industries	Industrial	10.00	0.00	0.00	0.00
30	Deacons	Property	10.00	0.00	0.00	0.00
31	Morland	Leisure	10.00	0.00	0.00	0.00
32	Shiloh	Industrial	10.00	0.00	0.00	0.00
33	Greenall's	Food & Drink	10.00	0.00	0.00	0.00
34	BET Ord	Industrial	10.00	0.00	0.00	0.00
35	Nitin Foods	Food & Drink	10.00	0.00	0.00	0.00
36	Gold Resources	Leisure	10.00	0.00	0.00	0.00
37	Debenham Twin	Property	10.00	0.00	0.00	0.00
38	Harold Simon	Leisure	10.00	0.00	0.00	0.00
39	Stanley Leisure	Leisure	10.00	0.00	0.00	0.00
40	Walker Greenk	Industrial	10.00	0.00	0.00	0.00
41	Remall	Chemicals	10.00	0.00	0.00	0.00
42	Vardy (Reg)	Leisure	10.00	0.00	0.00	0.00
43	Wimpey G	Building	10.00	0.00	0.00	0.00
44	Lee Merch	Property	10.00	0.00	0.00	0.00

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Please take into account any minus signs

Weekly Dividend

Please make a note of your daily profit for the weekly dividend of £4,000 in Saturday's newspaper.

MON TUE WED THU FRI SAT Total

Two readers shared the Portfolio Platinum prize yesterday. Mrs B Barker Bennett, of Perth, Scotland, and Mr W Harries, of South Crofton, receive £1,000 each.

1992 High Low Company Price Div Yld P/E

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BANKS, DISCOUNT, HP

Misery continues

ACCOUNT DAYS: Dealings begin July 13. Dealings end July 24. Settlement day July 27. Settlement day August 3. Forward margins are permitted on two previous business days. Prices recorded are at market close. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Changes, yields and price/earnings ratios are based on middle prices.

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7	Powergen	Electricity	10.00	0.00	0.00	0.00
8	BT	Telecom	10.00	0.00	0.00	0.00
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ACCOUNTANCY TIMES

Growing numbers add up to a disturbing bottom line

Noel Hepworth says common standards must be achieved voluntarily, or they will be enforced

IN the 1980s the arrangements for the delivery of public services in the United Kingdom changed significantly. The public sector's ownership monopoly has gone. The private sector is increasingly providing public services often leaving the public sector with the role of regulator, or enabler.

The organisation of services still in public ownership has also changed. The provider and purchaser roles are being separated, private-sector type structures (including companies) are being employed and ways are increasingly being sought to secure a mix of private and public capital and revenues to finance publicly owned services.

These changes have led to a curious paradox over the arrangements for the audit of public services. Even though taxpayers' money is frequently the only, or main source, of revenue (outside the utilities), the remit of the public sector audit is constrained. The public sector auditor of even the biggest institution is not able to follow money into even small companies set up and wholly controlled by public sector owners (such as local authorities) unless the public sector auditor employs a person with a Companies Act audit practising certificate.

The origins of this problem lie in the different legislation governing the responsibilities of auditors. Prior to the Companies Act 1989, only members of specified bodies could audit accounts of limited liability companies. The 1989 Act removed the list of named bodies and imposed instead requirements based on the European Community's eighth company law directive.

As a logical response to these changed circumstances, the Chartered Institute of Public Finance and Accountancy (Cipfa) decided to apply for the recognition of its qualification for the purposes of the Com-

panies Act 1989. Cipfa has traditionally trained accountants for work within the public services, including audit.

The accounting profession in this country comprises six accountancy bodies. The auditors of companies have been drawn from the three national institutes of Chartered Accountants and to a more limited extent from the Chartered Association of Certified Accountants.

The 1989 Act prevents even members of such bodies from becoming auditors of companies unless they have the educational and experience requirements laid down in the Act. Thus, those members of the Institutes of Chartered Accountants who qualify under the schemes for training outside public practice (TOPP) will not be entitled to audit outside public practice (TOPP) will not be entitled to audit outside public practice.

These changes have led to a curious paradox over the arrangements for the audit of public services. Even though taxpayers' money is frequently the only, or main source, of revenue (outside the utilities), the remit of the public sector audit is constrained. The public sector auditor of even the biggest institution is not able to follow money into even small companies set up and wholly controlled by public sector owners (such as local authorities) unless the public sector auditor employs a person with a Companies Act audit practising certificate.

No other UK profession has the degree of competition in accountancy

Cipfa's education and experience requirements already follow, in principle, those required under the Act, although some changes will be needed to the coverage of the syllabus and the pattern of experience to meet its specific requirements. The institute plans to do this with the limited intention of facilitating public sector audit.

This decision illustrates a number of issues which ought to trouble the profession. The profession in the United Kingdom is larger and more diversified than in any other European country but has no common standards of education and training. There are also no restrictions on who can call themselves accountants. Ought this situation be

allowed to continue? The EC has so far laid down basic rules about the education and training requirements of auditors. Actual requirements in some member countries, such as the Netherlands and Germany, are much stricter. We may, therefore, have a unique diversity in the profession but whether we have the best trained is a much more open question. Practical training provides a different experience which conventional examinations do not test.

Unless the profession can achieve a greater degree of commonality of standards in education and training voluntarily, it may be forced to do so by the EC or the British government, in order to provide a coherent description of 'an accountant'.

The profession's inability to agree common standards has its roots in competition between the bodies. Cipfa's move could, for instance, be seen as a competitive act. This was not the intention. As has been made clear, it has the limited purpose of responding to changes in the organisation of public services.

There are those who see competition in all its forms as desirable for its own sake, the view being that competition is stimulating and the engine for the delivery of new initiatives. No other profession in the United Kingdom has the same degree of internal competition as accountancy.

In the past, competition may have done the profession some good, leading to strength and diversity. But circumstances have changed. No one could argue that the profession is growing in strength and influence. It is growing in numbers but accountants, above all, should recognise that numbers only tell a part of the story. What about the loss of functions to the Financial Reporting Council? They both represent a real dilution of strength and influence. Again, what about the increasing number of finance directors drawn from business school graduates rather than from the profession and the spawning growth of minor specialist profession-

bodies which ought to be part of the accountancy profession? Internal competition may be one of the principal causes. Each of the bodies chips away at the other, seeks short term gain and in some market places the effect is to drive down standards of education and training. The market may signal that it is not prepared to invest in expensive education and training programmes and therefore, quite naturally, the profession should train in a way and to a standard that the market place wants. But is this right? The market place does not make judgments about professional standards. Above all, the profession should be concerned with making judgments about standards in 'the public interest'. The public interest is different from the



Noel Hepworth: Getting to the root of the problem

member interest or even the individual professional body interest.

The real danger for the profession in the United Kingdom is that someone else will determine what is 'the public interest'. When that happens we will find that the United Kingdom profession is in exactly the same position as the professions in many mainland European countries: that is auditors have become state registered auditors and the State lays down the rules about education and training. The next step would then be to specify who could use the title 'accountant' and at that point the strength and diversity of the United Kingdom profession might be gone for good.

The author is Director of the Chartered Institute of Public Finance and Accountancy

ASB revitalises the great revolution

THE great revolution in the UK's financial reporting methods had seemed in recent months to be faltering. For the first time, for example, the Accounting Standards Board (ASB) had felt it necessary to back down on a point it believed in firmly.

Never mind that it had also found another way of fighting the point in the future. The dropping of proposals for disclosure of advertising and training costs was a setback. For the first time observers could stop giving the ASB the benefit of the doubt and argue that perhaps its mission was too difficult and that, realistically, the task of reforming financial reporting practices from top-to-toe was also going to prove too much.

The ASB is quickly fighting back. We now have the latest two chapters of the statement of principles which, when completed, is intended to provide the philosophical backdrop that financial reporting in this country has always lacked.

Reading them, it is obvious that there is no faltering in the mission. Put simply, it is to bring sense and certainty to proceedings. After a decade of steadily fragmenting rules the idea remains to provide an underlying basis for arguing financial reporting procedures on a logical and common-sense basis. This contrasts somewhat with ten years of emphasis in the market on fostering the 'creative' use of steadily changing rules, much in the manner of lawyers, until everyone can point to them and say, quite correctly by this stage, that they have no coherence left.

The problem is that this lack of coherence is then blamed on the rule-makers rather than the rule-breakers, which is much like politically correct safe-crackers blaming their criminal way on the manufacturers of safes for not making them strong enough to resist explosives.

What the two new chapters from the ASB do is cover the key areas where change is going to occur. These are the 'elements of financial statements', which covers definitions of assets, liabilities and equity, for example, and the 'recognition of items in financial statements', which covers what effectively should or should not find a place in the profit and loss account.

As an example of the clear way in which the ASB is thinking it is worth looking at what is said in the definitions of assets and liabilities and what flows from those definitions. Assets are 'rights or other access to future economic benefits controlled by an entity as a result of past transactions or events'. Liabilities are 'an entity's obligations to transfer economic benefits as a result of past transactions or events'.

In other words, as the ASB points out, strictly speaking an asset 'is not a particular item of property, such as a factory, which may be an asset of a particular entity; rather it is the rights deriving from ownership or the other rights of occupation and use which constitute an asset'.

This effectively means that many areas

where companies have sought to twist the arm of the rules so hard that utterly illogical, but highly beneficial, methods of financial reporting appear to be respectable will now be banned.

In particular, it means that current corporate accounting for, for example, an operating lease of treatment of acquisition costs, has the supposed benefit of being highly fairly-out from underneath it.

To convey the flavour of the board's thinking you have to go to a sketch which the ASB's chief, David Twiss, made to investors' analysts the other week. On acquisition accounting he showed equity have entered the behaviour can be shown to be necessary. The question is 'whether there is any logic whatsoever in the argument that massive reorganisation expenses required on the acquisition of another company should be deducted as a liability of the acquired company; thereby increasing goodwill which is at present written off to reserves and not affect the profit and loss account'.

Twiss, who as a Scot has a way and renowned sense of humour, then blew them argument out of the water. With a heavy sense of irony he concluded that 'our negative view is that the gleam in the auditor's eye is not a liability of the acquired company'.

Once this obvious principle is accepted then reorganisation expenses, in other common cases, have to be charged through the acquirer's profit and loss account. 'Similarly', he said, 'we do not believe that a company should provide for future losses of an acquired company. Such losses are not an obligation of the acquirer's company but are a liability of the acquired company. The ASB's new chapters are going out for preliminary comments draft the end of October.'

After that revisions may be made and then they will be issued for formal and detailed comments. No one can complain that they are not being done through time to debate the issues.

What is really needed now is for the ASB to account to hand together and deliver all the support they can for the ASB's efforts. Companies will not, like the ASB, change for them if not forced to do so. They have less choice to do so than the ASB has of their own.

But then accounts are not prepared for companies. They are prepared for companies' owners, shareholders, lenders, analysts, employees and a host of other people whose decisions-making depends on the integrity of the figures being reported. So far, the ASB has done well to be concerned in their welfare.

In the ASB's new chapters, the ASB is promising to be quite clear, in large numbers and in an open way, about the ASB's aims and objectives. It is about time the ASB had become more open and more visible.

The author is a freelance editor of Accountancy Age.



ROBERT BRUCE

Sea change at institute opens council operations to public scrutiny

Michael Chamberlain explains the new emphasis on openness at the ICAEW

THE Council of the Institute of Chartered Accountants in England and Wales is to meet partly in public from October. Other parts of our operations are to be more open to public scrutiny. To paraphrase Sir Humphrey: 'That is a brave decision, President'. So why are we doing it?

The institute has significant public interest responsibilities. It must not only discharge these responsibilities effectively but, increasingly, what it does so. The guiding principles of the institute's Charter, of the elevation of the profession for the public benefit, hold as good today as when the institute was first founded. Equally, the principle of self-regulation remains a valid, sensible and practical approach to the maintenance of standards and the protection of the public interest. But how do we convince the public?

Opening its operations to public scrutiny is a sea change for the institute. The strongest case for an open approach relates to those public interest issues where the council is taking decisions that are binding upon members and firms or which otherwise have a direct impact on the broader community. In the main, these issues are in the disciplinary, regulatory, ethical and education and training areas. The council, therefore, has taken a very significant decision to throw open the doors of its meetings to the public.

From October, agendas for council meetings — the institute's top strategic policy-making and decision-taking body — will be divided into two sections. One part of the agenda, to be considered in open session, will deal with matters affecting the public interest. The remainder, which will be kept to a minimum, will deal with matters that must remain confidential, such as commercially-

sensitive information. After a three-month trial period, the principle of open meetings will be extended to other committees operating in public interest areas, for example those dealing with practice regulation and education and training matters. Other committees will meet in open session when they choose to do so.

In agreeing radical proposals, the council saw a useful distinction between what it termed the 'primary' and 'secondary' means of openness. The former include both open meetings as described above and independent (ie, non-chartered accountant) representation on committees. 'Secondary means' include making committee papers available, wide public consultation and the publication of periodic reports on operations. These are not mutually exclusive but, henceforth, the institute will take no decisions on public interest issues without one of the primary means of openness being fulfilled.

For certain aspects of the institute's public interest operations, such as disciplinary hearings, it may be difficult, because of the law of privilege and defamation, to have meetings in open session. But even this is under review. It is particularly difficult for committees taking decisions on the affairs of individual members and firms to meet in public. Several of these committees include independent members to ensure public interest considerations are represented and given due weight. This principle will now be extended to other appropriate committees. All these committees, too, will be required to produce annual reports.

All papers concerning issues being dealt with in open meetings will be made publicly available. Equally, where timescales permit, consultation documents will be issued



Open-door policy: the institute's headquarters in London

on public interest issues, not only within the profession, but also to interested parties outside it. There will be wide-spread publicity for any consultation process to permit the airing of views.

All this amounts to significant progress by the institute in redefining that its primary role is to act in the public interest. Some critics will no doubt say the institute has not gone far enough and all meetings and papers should be open to public scrutiny. As we have seen above, however, to do this could well cause legal problems and, equally, could relegate important internal discussions on policy options to smoke-filled rooms. It would be self-defeating. What we have here are the first steps of a professional body keen to do the right thing by the people it purports to serve, namely the public.

'Openness' sounds like a motherhood concept. Nobody could possibly be against it. The institute must not only discharge its obligations according to 'true and fair' principles, but also be seen

quite clearly to be doing so. Through the primary and secondary means of openness the institute can show it has nothing to hide and demonstrate that it is acting, over the long term, in the public interest. At the same time, it can

also benefit from the views of those with a different perspective. Sir Humphrey's brow would be extremely wrinkled. The author is deputy president of the Institute of Chartered Accountants in England and Wales

Badge of courage

REFORMS bringing a new, expanded audit report could take on an entirely changed aspect if accountancy firms heed a recent presentation by Philip Law, professor of marketing at the London Business School, who noted, provocatively, that: 'The only contact you have with the auditor, as a shareholder, is a page in the annual report, a little paragraph at the top of the page which is almost identical every time.' The only difference from one to another is the badge: it may be signed off Touche Ross or Arthur Andersen or whatever. As a shareholder, I've no idea what the difference is.' Participants in

the lunchtime meeting, organised by PR firm Public Dialogue, did not pick up on the possible implications. With a little lateral thinking, they could be fascinating. How about a page in company annual reports sponsored by, according to the badge, Britain's or the world's biggest accounting firm, the firm facing the fewest lawsuits, the firm that hasn't had to change its name, or the firm whose partners never play golf with the finance director? Pictures of the auditors' palatial offices might be counterproductive but could at least be less tedious than the long explanation of the limits of

their responsibilities that are designed to be included to reduce the cost to a big firm of about £50,000 per word of a standard audit report.

Monopoly money

A fast-moving game of Monopoly, organised by the Birmingham office of chartered accountants and charity enthusiasts Neville Russell, raised £5,000 for Television charities in the Century TV series. Teams from Perpetua Group, Royal Bank of Scotland, Tomkins and Tudor Systems Systems battled it out under television lights with the firm's partners and staff acting as bankers and adjudicators. A special

By EDWARD FENNELL

GREATER religiousness and increasing religiosity are, in general, sending professional indemnity scheme contributions rocketing. However, the Mutual Accountants Professional Indemnity Company Limited (Mapic) is bucking the trend by a tough regime of screening out borderline cases and encouraging firms to improve their internal quality controls.

Brian Porter, a Mapic executive, said: 'We have introduced a whole new section into our proposal form, specifically in order to identify firms who might be a risk. In this way, we have not had to increase our rates significantly over the last year.'

Unlike the so-called 'association captive' schemes aimed at the large firms, Mapic is geared towards more medium-sized accountants. It is owned by its members and is non-profit making. For that reason, however, it needs to be a tight-run ship and its stern line reflects the way that the recent increase in claims is attributable to a small and identifiable group of firms.

The majority of our members began to question why

our rates kept going up, even though they themselves had no claims against them,' Mr Porter said. 'The answer was that there was a small minority who were letting the rest of us down.'

Mapic's policy year runs from July to June and the weeding out process implemented last week has resulted in a drop of about 1 per cent in membership. In some cases there was a straightforward rejection of the relevant application by Mapic because the firm's record was so poor. And other firms 'jumped before they were pushed' by deciding to undergo the 'peer review' that was imposed as a pre-condition of renewal.

The result is that Mapic's membership is now smaller, but of higher quality. The risk factor has been reduced.

'We've achieved this by building in a number of questions into the proposal form which will sound alarm bells if the answers aren't right,' Mr Porter said.

Perhaps the most significant concealed of the trip wires that now runs across the proposal relates to BS5750 — the British Standard quality con-

trol system. This is a new question, says Porter, 'because it is a new standard, and that is no reason why we should have it — in fact in some cases it just wouldn't be appropriate.'

Mr Porter said, 'However, the Institute of Chartered Accountants has asked every accountant should be aware of it. BS5750 is a standard that all firms should be aware of, and why we are asking such a dash question, it is likely to be that they may not be as quality conscious as we would want.'

Mr Porter said that the mood in the profession over quality is now starting to change. With massive increases in fraud and the public image of accountants suffering at best the time has come to ask what has gone wrong. 'But if the profession cannot learn from its mistakes and the industry will not take the initiative and do it for itself — Mapic, for one, is not going to be the professional accountant for the time as had passed,' Mr Porter said.

Questionnaire weeds out potential high risk firms

By EDWARD FENNELL

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SPORTS LETTERS

Olympic Games must be free of drug-users

From Mr David Teasdale
Sir, Already, and even before the Olympic Games, it has been another summer illustrating that sport is "more than a game". Yugoslavia has found that sporting boycotts were fully back in governments' weaponry; athletes have spent months in the legal arena, with Krabbe *et al* and Reynolds the European football championships brought a fresh rash of public order problems (and a fresh set of ministerial faces apologising);

cricket announced its amnesty and suffered disagreements about player behaviour; and John Major put money and support behind Manchester's Olympic bid.
What next? The Olympic Games certainly will boost earnings and prestige for Barcelona and Spain (probably sufficient to repay the investment). This is more than a games, a major world event. Regrettably it's of equal certainty that again an Olympic Games will feature a

number of competitors who have used drugs to enhance their performance. The only doubt is whether one of them will be careless enough to get caught.
Surely we need more care and more effort to ensure that that particular sporting game is not worth the candle. Yours sincerely, DAVID TEASDALE, The Old Barn, Woodlands Park, Cobham, Surrey.

Aid package is required

From Mr Joe McCrea
Sir, After the prime minister signalled his full backing of the British bid for the 2000 Olympics (July 20), I was intrigued to read his comments that the best way to assist Olympic achievement by developing countries is to help them overcome "problems in sending teams abroad". Surely this approach risks putting the cart before the horse.

Sportspersons in developing countries are crying out not for visas and tickets, but for qualified coaches and sporting technical expertise — areas in which Britain in many respects leads the world. Unfortunately, although other European countries mount high-profile aid packages to boost the sports infrastructure in developing nations, Britain is yet to provide any significant efforts in this area.

Surely with Manchester making the running in the Olympic stakes, now would be the perfect opportunity for the government to demonstrate its commitment to the development of world sport by announcing a major programme of sport aid. Such a move would enhance not only the efforts of athletes in the poorer nations but also Britain's own bid for gold. Yours faithfully, JOE MCCREA, 21 Chancellors Wharf, Crisp Road, W6.

Larger penalty for no-balls

From Mr Basil Lamb
Sir, Having attended the Old Trafford Test match and seen "the over that lit the fuse" (Sports Letters, July 17), it seems to me that the increasing number of no-balls bowled calls for remedial action.

The impression that came across strongly at Old Trafford, and from time to time elsewhere, is that some "strike" bowlers do not care if they are no-balled and consequently appear to make no effort to correct the fault.

After all, the sacrifice of one run is a small price to pay for retaining a momentum and

rhythm, and anyway an extra ball is granted each time to maintain the assault on the batsman.

If four runs, instead of one, were awarded for each no-ball and an extra ball for each were not granted, I suspect that the number bowled would be sharply reduced. Among several benefits arising would be a positive contribution to the over-rate and much less likelihood of umpire miscounts. Yours faithfully, BASIL LAMB, The Boundary, South Downs Road, Bowdon, Altrincham, Cheshire.

Camera tells too true story

From Mr G.D. Woodman
Sir, The final of the Benson and Hedges Cup at Lord's (report, July 13) exemplified one of the worst aspects of trial by television.

The denied run-out appeal from Glover's short throw, shown at human speed, demonstrated the correctness of the umpire's decision, but the camera, with its horrendous speed and exactness in replay, showed the batsman 2in out when the wicketkeeper swept off the balls.

I am all for televising sporting replays that don't question a referee or umpire's decisions

made, as this was, with absolute fairness but with human limitations.

The hundreds of thousands watching at home — many of whom may never have played the game — but enjoy it — should not be allowed to think the umpire has made a bad decision that could cost a team the match. A little knowledge is a dangerous thing. Yours faithfully, G.D. WOODMAN, Mingary, Three Gates Lane, Haslemere, Surrey.

Worldwide help

From Mr Robert Stinson
Sir, As Honorary Treasurer of the International Amateur Athletic Federation (IAAF), I read with interest the recent letter from Peter Conti (June 11), concerning financial help to rowing from the International Olympic Committee (IOC). Undoubtedly the international rowing federation (Fisa), like the IAAF, is greatly indebted to the IOC.

The IAAF has been fortunate in its marketing campaign conducted by ISL Marketing AG since 1985. We have also benefited from the success of our world championships, which have resulted in a steady increase in television and sponsorship revenue.

I disagree with those who may say that it is bad for individual sports to make

money for their own development. In 1992 to 1995 the IAAF will contribute in the order of \$20-22 million through its worldwide development programme. This is given in specific grants to six continental area groups, the operating costs of our eight regional development centres, as diverse as Dakar, Jakarta, Puerto Rico and Santa Fe (Argentina), coaches' education fund, officials' education fund and a substantial area competition fund.

The IOC is contributing \$150,000 per annum towards the costs of the regional development centres. In addition, Olympic Solidarity has paid the IAAF a further contribution of \$1 million in 1988-91 for joint courses.

Between 1985 and 1991 the IAAF assisted the member federations in providing travel and accommodation subsidies

to teams at IAAF competitions, nearly \$20 million, of which Britain received over \$600,000.

It is a constant battle to make the best possible use of the money that is received. By trying to popularise track and field athletics on a worldwide basis, it is our hope that, as the world comes out of recession, opportunities for sponsorship will increase at all levels of athletics; also that our development programme will create infrastructures in underdeveloped countries for the benefit of all, and that the IOC will find more ways to help its international federation partners, who deliver individual sports to the Olympic Games.

Yours sincerely, ROBERT STINSON, Honorary Treasurer, International Amateur Athletic Federation, 3 Hans Crescent, SW1.

Tactical division

From Mr Mark P. Herbert
Sir, Whilst I agree wholeheartedly with Mr J.L. Wall's observation that reckless play and men of violence should be dealt with severely (Sports Letters, July 9), I take issue with his implication that New Zealand referees and the NZRU fail to act when necessary.

Northern hemisphere rugby nations have always complained about southern hemisphere rucking practices. The ruck is a legitimate tactic to free the ball from a situation where an opposing team is in some way interfering with the release of the ball. The rucking of a man lying on the ball would not occur if his teammates were in attendance to

give support or if that man wasn't where he could not be, ie. lying on the ball.

British players are as frustrated with New Zealand referees' perceived liberal interpretation of the rucking laws as New Zealand players are with British referees who appear to consider that any use of the boot constitutes foul play.

The best preparation that any British Isles touring team to New Zealand can have is to watch the videos of the last Lions tour to Australia which produced the best rugby out of this country for quite some time. During that tour I witnessed the most ferocious (but legal) rucking I have ever seen — and it was from the Lions' loose forward trio. It is inevitable and desirable

that neutral referees will be appointed to officiate over future internationals. Before this can be done, however, it is essential for referees from both hemispheres to reach a medium of consistent ruling which, in the instance of rucking, is not evident.

I fear, however, that, with the new laws, which require the team in possession to release the ball once play goes to ground or comes to a halt, the ruck will become obsolete.

With respect to Mr Wall's comments about Western Samoa, I wholeheartedly agree that any All Black team should be made up entirely of New Zealanders. However, Western Samoa is highly dependent on New Zealand for employment, education, health, etc.

A large number of its population reside in New Zealand for these reasons, whilst other members of their family remain in Samoa. Quite rightly they have dual nationality and, as a result, there is a close tie between the countries.

If it was not for New Zealand domestic rugby, Western Samoa could never have become the impressive force they were during the World Cup. Any regulation that seeks to eliminate dual representation would have to be carefully considered. Yours faithfully, MARK P. HERBERT, 44 Cecil Road, N10.

Sports Letters may be sent by fax to 071-782 5046.

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OLYMPIC GAMES

Facilities in Olympic village win approval

FROM JOHN GOODBODY
IN BARCELONA

BARCELONA has spent £5 billion on facilities, roads and housing for the Olympic Games. The docks have been transformed into an extensive Olympic village, with two skyscrapers dwarfing a new yachting arena.

The Montjuïc complex, including a renovated Olympic stadium and a superbly equipped outdoor swimming pool, will be the athletic focus of the Games and is within walking distance of the city centre.

Pasqual Maragall, the mayor of Barcelona, said: "Never has so much been done in so little time."

As the 10,000 competitors arrive here, they are appreciating the lavish facilities for their fortnight's stay.

Sean Kelly was the leading goalscorer when Britain's hockey team won the 1988 Olympic gold medal and yesterday welcomed the foresight of the British Olympic Association (BOA) in selecting the best block in the village and bringing out cool-air fans for the competitors because the rooms are not air-conditioned.

Kelly said: "It's a good spot. It's certainly hotter than Seoul but it is the same for everyone and you get used to the noise of the fans."

Frank Dick, the director of coaching for the British Athletic Federation, said that the competitors could get a "little bit sweaty" in the rooms, although most of them have still to arrive.

Athletes such as Linford Christie, Roger Black and Kriss Akabusi are acclimatising to the heat and humidity by staying in Monte Carlo and will be joining the British squad later.

The only athletes allowed to stay outside the village are Liz McColgan and Andrea Wallace, the long-distance runners, who have brought their children to Spain. McColgan, the world 10,000 metres



champion, is at a training camp outside Barcelona at present.

If possible, all competitors will have a single bedroom the night before their event — to ensure they have an undisturbed night's sleep.

Athletes who have already competed will move their beds into double rooms, where two competitors are already sharing accommodation.

If a competitor wins a medal, he or she could be rewarded by sharing a room with two other members of the team.

Although there is a lot of noise when the dustbins are collected from the kitchens close to the British headquarters nearly every morning, the flats face the sea and there is frequently a breeze flowing through the rooms.

The BOA booked the accommodation before the village was built to ensure that the team was well away from the disco and close to the 24-hour self-service cafeteria, where 14,000 people can sit at once.

Russell Garcia, another member of Britain's gold medal-winning hockey team four years ago, praised the variety of food.

"The only danger is eating too much so we are weighing ourselves every day," he said.

The village has two cinemas, a gymnasium, special bathing areas on the beach and other restaurants where athletes can eat if they want a change from the main cafeteria.

Security is tight with the British team always escorted by armed motorcyclists on their trips to the training venues.

Old guard is back on song at right time



WHILE defending the Olympic gold medal is inevitably a daunting task, Great Britain's prospects in Barcelona seem brighter now than a few months ago. A 1-0 win over Spain and a 1-1 draw with Germany at Milton Keynes, followed by two drawn games against Spain at Terrassa, the Olympic venue, were encouraging signs.

While shortcomings in attack and defence cannot be dismissed, confidence has been restored in one of the game's vital areas, the short corner. Robert Hill has converted ten in 12 matches since May this year.

Of the squad of 16 in Barcelona, 15 have been selected from England. The odd man out is the Ulsterman, Stephen Martin, making his last appearance. The Irish Hockey Union, which combines north and south, has decided it will no longer make Northern Ireland players available to Great Britain.

Martin, aged 33, is one of the six players remaining from the 1988 gold medal-winning team in Seoul. The others are Jon Potter, Stephen Batchelor, Russell Garcia, Sean Kelly and the captain, Robert Clift. Kelly, at centre forward, the scorer of eight goals in Seoul, has recovered his form and fitness; so has Batchelor at outside right.

Other key positions are held by the burly Sean Rowlands, the successor to Ian Taylor as first-choice goalkeeper, Jason Nicklin at centre half, who has taken over from Richard Dodds, Paul Bolland, joining



Day of glory: Sherwani, who scored twice in the Seoul final, celebrates the gold medal with a flag-waving Grimley

forces with Martin at full back and the reliable Potter, at right half, an expert at penalty strokes with 121 appearances for Great Britain.

Robert Thompson, Don Williams, John Shaw, Garcia and Jason Lee play important parts in a revitalised strike force. Thompson having had considerable success last season at short corners. Simon Nicklin, aged 19, the youngest in the squad, watched the Olympic final on television

four years ago, hardly thinking that he would subsequently find a midfield place in the team.

Britain's main rivals for a place in the semi-finals are Germany and Australia. They have not beaten Germany since the 1988 Olympic final and Australia since the semi-finals, although they have drawn with both in Champions Trophy matches. India, eight times gold medal winners, emerge as challengers,

having secured two 3-1 victories over Britain at Milton Keynes and Reading on successive days in May.

An emphatic victory over Egypt on the first day is essential for Britain but a watchful eye will need to be kept on Argentina.

Pakistan, winners of the Amsterdam tournament last month, are expected to finish on top of the other pool, having beaten two of their main rivals, Holland and

Spain, in the Dutch event. There seems little chance for New Zealand, Malaysia and the Unified Team, although each is capable of a surprise.

In 1988, Olympic hockey supremacy returned to its original power base in Europe with Britain, Germany and Holland filling the first three places. A team from the Asian subcontinent could well change the picture this time.

SYDNEY FRISKEN

Clark in line for ultimate reward



GILL Clark has survived four knee operations, half a dozen operations, and any number of disappointments at failing to pick up the All-England or world titles her talent and dedication probably deserve. But Clark's latest partnership, with Julie Bradbury, should give her a chance to compensate by winning a medal for Great Britain when badminton makes its Olympic debut.

The combination may not be as obviously gifted as that of Clark and Gillian Gowers, who won the European title in 1986, but Clark and Bradbury did win the English national championships this year, and the hard-working Bradbury provides the extra mobility Clark's bandaged limbs are beginning to need.

Curiously, Clark and Gowers split last year after winning the Japan Open, and Gowers has formed with Sara Sanjaya a partnership probably possessing the greater potential. These two are also medal possibilities even though nobody can predict whether Sanjaya's skills are going to dazzle or disappoint.

The Koreans are favourites for gold in women's and men's doubles. China, Indonesia and Korea are rivals for the women's singles title; China, Indonesia and Malaysia for the men's singles.

If Rashid Sidek matches his remarkable conquest of Zhao Jianhua, the world champion, in the Thomas Cup in Kuala Lumpur in May, with further success in Barcelona, he could win Malaysia's first Olympic medal.

RICHARD EATON

Blunder rules out Adelaide as host

FROM DAVID MILLER IN BARCELONA

MUDDLED thinking by the executive board of the Commonwealth Games Federation has squandered an outstanding candidate for hosting future Games.

With a shortage of able hosts and a threatened Games, the executive is seen to have blundered: not with the election of Kuala Lumpur on Tuesday, but in the conduct of the campaign in which Adelaide was defeated by 40 votes to 25.

The Adelaide committee has no complaints against Kuala Lumpur, elected as hosts for 1988, but is angry that members of the executive clandestinely supported and lobbied for the Malaysians.

Kym Mayes, the South Australian sports minister, said yesterday: "We shall not bother again for at least 20 years and nor, in all probability, will any other Australian city. We shall go instead for

other events, like the world cycling championship.

"If the executive had told us six months or a year ago they wanted a developing country host, we would have withdrawn in Kuala Lumpur's favour. Instead, we found out 48 hours beforehand. We feel we wasted time and money on what we thought was a level campaign, when in fact it was not."

It was, historically, important that a developing country succeeded, but the federation can ill-afford to lose a candidate of Adelaide's quality. Its presentation was said by some to have been as comprehensive as any for the Olympic Games and vastly superior to Kuala Lumpur's in sporting content.

The irony is that Kuala Lumpur may need Australian administrative assistance in the staging of a Games morally welcomed by all.

Clothing goliath laid low

Madrid: The giant American sports gear company, Nike Inc, has been thrashed by a Spaniard who bought the Nike name from a Barcelona sock company which registered it in 1932. The Spanish appeal court yesterday rejected US Nike's bid to reverse a decision barring their prod-

ucts from sale or display in Spain. Nike Inc spent millions of dollars to have its name carried by the US and Algerian Olympic athletes. Now, it could lose millions of dollars in sales. However, the company believes that the decision does not apply to the Olympics.

Sixsmith's formula best hope for progress

BRITAIN'S path to Olympic success in Barcelona looks less than clear. The team has been drawn in a tough group, and with only three matches to decide the semi-finalists, there is little room for error.

Dennis Hay's squad opens its campaign against the world champions, Holland, a team it has not beaten since 1989 and last encountered at the BMW tournament in June, losing 1-0. The Dutch have been weakened by the loss of injured Lisanne Lejeune. However, they still

have more than enough big guns to cause Britain trouble. Hay will be hoping Kathy Johnson can repeat her performance in the European championship and subdue Wieske de Ruiter to limit Holland's attacking options.

In the second fixture, Britain take on Korea, silver medal winners in Seoul and another team against which they have a less than impressive record. In eight meetings Britain have managed only three wins, losing in Amstelveen last month and in

the semi-finals in Seoul four years ago. With New Zealand completing pool B and having shown they are an improving side, Britain will have their work cut out to reach the semi-finals.

The other group comprises Australia, Spain, Germany and Canada. Australia are the Olympic champions. Germany were silver medal winners at the European championships and while Spain may have no great international victories to their credit, they are determined to

do well on their home ground. They have been building exclusively towards the Games over the past four years.

Hay has opted for experience in his selection. Seven members of the squad are veterans of the Seoul Olympics. While experience may be vital it is one of the oldest squads in the Games, with an average age of 27.

Britain's worry in the run-up to the Olympics has been a lack of goals; only five of the squad have managed to reach double figures over their long

careers. Of those, only Jane Sixsmith can be relied upon to score in open play, the others scoring from set-pieces.

Sixsmith, aged 24, who has amassed 120 international caps for Britain and England, could be the key to success. Her speed and ability to take on defenders always gives opposing teams cause for concern, and provided she is given enough support, she could help Britain through to the semi-finals.

ALEX RAMSAY

BRITISH WOMEN'S SQUAD	
GILLIAN ATKINS: Born: May 30, 1963, Bradford. Position: Full back. Ht: 5ft 5in. Wt: 10st 11lb. Occupation: Hockey development officer. Club: Bradford. Honours: European Cup gold, 1987, 1991.	VICTORIA DIXON: Born: August 5, 1969, Omskirk. Position: Full back. Ht: 5ft 7in. Wt: 11st 7lb. Occupation: Teacher. Club: Ipswich. Honours: European Cup silver, 1987, and gold, 1991.
LISA BAYLIS: Born: November 27, 1966, Walsall. Position: Full back. Ht: 5ft 6in. Wt: 10st 10lb. Occupation: Civil servant. Club: First Personnel. Honours: European Cup gold, 1991.	WENDY FRASER: Born: April 23, 1963, Bakewell. Position: Midfield. Ht: 5ft 4in. Wt: 9st 11lb. Occupation: PE teacher. Club: Glasgow Western.
KAREN BROWN: Born: January 9, 1961, Rochdale. Position: Midfield. Ht: 5ft 7in. Wt: 10st 3lb. Occupation: Bank official. Club: Slough. Honours: European Cup gold, 1991.	SUSAN FRASER: Born: July 15, 1966, Aberdeen. Position: Midfield. Ht: 5ft 7in. Wt: 9st 9lb. Occupation: Teacher. Club: Glasgow Western.
KATHRYN JOHNSON: Born: January 1, 1967, Kings Lynn. Position: Full back. Ht: 5ft 4in. Wt: 10st 8lb. Occupation: Stock controller. Club: Leicester. Honours: European Cup gold, 1991.	SANDRA LISTER: Born: August 8, 1961, Halifax. Position: Full back. Ht: 5ft 5in. Wt: 9st 11lb. Occupation: Teacher. Club: Ipswich. Honours: European Cup gold, 1991.
JACQUE MCWILLIAMS: Born: February 18, 1964, Ballymoney. Position: Midfield. Ht: 5ft 3in. Wt: 10st 3lb. Occupation: Teacher. Club: Ranelagh.	TAMMY MILLER: Born: June 21, 1967, Stockport. Position: Forward. Ht: 5ft 5in. Wt: 9st 4lb. Occupation: Trainee actress. Club: Clifton. Honours: European Cup gold, 1991.
HELEN MORGAN: Born: July 20, 1960, Portcullis. Position: Goalkeeper. Ht: 5ft 5in. Wt: 10st 10lb. Occupation: Jewellery maker. Club: Swansea.	MARY NEVILL: Born: March 12, 1961, Garsworth. Position: Forward. Ht: 5ft 5in. Wt: 9st 8lb. Occupation: Payroll clerk. Club: First Personnel. Honours: European Cup silver, 1987, and gold, 1991.
JOANNE THOMPSON: Born: May 13, 1965, Darford. Position: Goalkeeper. Ht: 5ft 5in. Wt: 9st 8lb. Club: Slough. Honours: European Cup gold, 1991.	ELING: Honours: European Cup gold, 1991.
ALISON RAMSAY: Born: April 16, 1959, London. Position: Midfield. Ht: 5ft 5in. Wt: 11lb. Club: Glasgow Western.	JANE SIXSMITH: Born: September 5, 1967, Sutton Coldfield. Position: Forward. Ht: 5ft 5in. Wt: 8st 8lb. Occupation: Payroll clerk. Club: First Personnel. Honours: European Cup silver, 1987, and gold, 1991.
JOANNE THOMPSON: Born: May 13, 1965, Darford. Position: Goalkeeper. Ht: 5ft 5in. Wt: 9st 8lb. Club: Slough. Honours: European Cup gold, 1991.	JOANNE THOMPSON: Born: May 13, 1965, Darford. Position: Goalkeeper. Ht: 5ft 5in. Wt: 9st 8lb. Club: Slough. Honours: European Cup gold, 1991.

When teamwork does not get past the interview

SPORT ON TELEVISION THE WEEK IN REVIEW

NOW that the tears have dried on Nick Faldo's cheeks and he has given up his singing career, at least until his next Open triumph, it needs to be said that for all his curmudgeonly and silly attitude towards the press, for all his blinkered vision of the world, and for all that he sometimes looks more like a very troubled, unhappy man, his achievement as seen by millions of television viewers around six o'clock last Sunday was remarkable.

The golf writers have had their say and praised Faldo justifiably. For the duffers watching him over the last few holes as the Championship slipped away from him, now back to him again, it was all nearly too much.

I was amazed to find myself willing him to win. I think I did so because I wanted his sheer determination to be

rewarded as against the American's good fortune. That American, John Cook, will surely have his chance again and next time he'll probably take it.

This Open at Muirfield was Faldo's and he relished taking the daret just and rubbing the noses of the press, radio and television in it. I wonder why? Does he not have a pal somewhere who tells him that if he just took it in his massive stride, he would save himself a lot of bother?

There is an apocryphal story of the golf writer who,

on being told that an Open winner was holding a press conference to tell the press how he had won the championship, told a colleague: "My dear boy, the readers of my newspaper want to know how I think he won the Championship."

After Faldo's victory, there were several interviews on television that demonstrate why we should not bother asking sportsmen about their own achievements.

They are sportsmen, not communicators. Thus Faldo: "I hate to think what they'd have done to me if I'd blown it. I realised I had to play the best four golf holes of my life, and I did."

What did that add to our knowledge? Then he went into a detailed description of almost every hole, telling us what we'd already seen on our screens. The late Henry

Cotton once told my daughter what to do to me after a game of golf. "Always ask your dad to tell you in detail every shot he's played in the round. And ask him to begin at the 18th."

I wondered, as I watched the BBC's coverage, particularly on the opening day of the Open, whether we are being given a bit too much of the sideshow and maybe not concentrating on the actual golf.

I know the whole, tented village routine is important to the sponsors and the spectators who are physically present, but for television viewers, covering the razzmatazz is a pain in the neck. I turn on the golf to see it and to listen to Allis.

I wondered, too, whether as we watched Trevino, Nicklaus, Watson and especially Ballesteros slip quietly away from Muirfield, were

we seeing the end of an era? Even the beginning of the end of Seve?

Seve is in and out of car parks, drains, ditches, bunkers, you name it, he finds it. He used to win. Perhaps he will again, after all he is only 35. But it seems that the ascendant star in golf now is the "team effort".

Ballesteros could never play golf like Nick Faldo, and Faldo seems to have made it work. After Sunday's triumph, the newspapers were full of how Nick Faldo is a team: his coach, his wife, his caddy. Nothing is left to chance. Error is eliminated. So, too, perhaps uncertainty and even luck.

Watching the Tour de France, I heard the same thing. Riders battle in teams, deciding who should make a break, sacrifice themselves for the team leader, and so on.

Are we moving that way in golf?

Will we soon have a junior player in the Open detailed to drop a few shots on purpose so he can be paired the next day with a threat to his team and hope to knock the opponent off his game? Far-fetched, maybe, you cannot be too careful these days.

Finally, might I ask the BBC's Breakfast Time programme what on earth is the point in having a sports slot, especially on the morning after such a great performance by a Briton, and devoting the scarce few minutes not to the previous day's triumph but to a woefully inadequate potted history of Nick Faldo's other Open wins? Over on Sunrise on BskyB, there was a first-class two-and-a-half-minute report that put Breakfast Time to shame.

Matches played 18th July 1992

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Batsmen facing hard time at Leeds

Gooch forecasting another bowlers' Test at Headingley

By ALAN LEE, CRICKET CORRESPONDENT

THE look, feel and sheer reputation of one of the world's most controversial strips of turf has convinced those four Cornhill Test, which starts at Headingley today, will not last the distance.

There have been ten consecutive positive results to Leeds Tests and the sequence looks sure to continue unless the weather takes a hand. The pitch will start remarkably damp but it is this presents batsmen with immediate problems, they are unlikely to diminish as the game proceeds.

Uneven bounce is the plague of Headingley and the cracks already evident on the surface explain why, in sunny, blustery weather, the pitch remained covered yesterday. Keith Boyce, the groundsman, has already had one pitch reported as "unsatisfactory" this season, apparently through the effects of being excessively dry, and he seems determined to avoid a repeat.

There will inevitably be some early life and the groundsman said yesterday: "I would certainly want to bowl first." Graham Gooch may treat this advice with the suspicion he normally reserves

for Boyce's annual proclamation that he has prepared "a better".

The England captain will be conscious that batting will get no easier on subsequent days and that, in each of the last two Tests staged here, the team winning the toss has bowled first and lost.

Another persuader towards batting first is that it would permit England to retain their preferred order, Alec Stewart opening with Gooch. As Stewart is also burdened with the wicketkeeping, he would drop down the order after a long spell in the field, exposing an out of form Mike Atherton to the new ball.

The phrase that kept recurring in Gooch's conversation yesterday was "Runs will be at a premium." His philosophy has always been the batsman's dictum that you cannot win without making enough runs, rather than the bowler's view-point that the opposition must be dismissed twice, and in the rarefied atmosphere of a match that must be won, on a pitch of treacherous possibilities, it is his dominant thought.

So, while it can be argued that to play either Graeme Hick or Mark Ramprakash as

low as No. 7 is a negative tactic, Gooch will maintain that it represents his best chance of obtaining the first-innings total he needs.

Gooch has not played here this season but his Essex side lost to Yorkshire by an innings and everything he has heard, from his colleagues and from local wisdom, convinces him that bowlers will dictate as much as ever.

After a close scrutiny of the pitch yesterday, Gooch remained uncertain about the make-up of his bowling attack, and the inclusion of John Childs, at 40 almost the oldest but presently the most successful of English spin bowlers, cannot be ruled out.

The presence of Childs, who has taken 52 wickets in Essex's spectacular defence of the championship, would reduce the specialist seam bowling strength to three. This, however, would give Gooch the sort of conditions where he might easily excel, and the attack would look better balanced than with the more predictable battery of four seamers.

Neil Malender seems certain to make his Test debut, having been chosen for the accuracy which is such a prerequisite on this ground, and either Newport or Munton, possibly both, will miss out.

Pakistan are toying with the idea of omitting the leg spinner Mushtaq Ahmed and including Rehmann as a fourth seam bowler, but the likelihood is that they will remain faithful to the eleven who have looked markedly superior to anything England have come up with so far.

Only at Headingley, where the game can descend towards Russian roulette, might that position change. And, perhaps, only if Gooch, on his 39th birthday, can reproduce last year's masterful, match-winning century here against West Indies. He is in the form, and I suspect the mood, to do just that.

Poor track record bodes ill for English batsmen

MUCH attention will be focused on England's inexperienced bowling attack in the fourth Test match against Pakistan, which starts in Leeds today, but on recent performances, it is far more likely to be the other end of the horse that does not play its part (Simon Wilde writes).

The following innings totals from the past five Headingley Tests belong not to the visitors but to the hosts: 102, 128, 136, 199, 201, 138, 430, 191, 198 and 252. The first four matches, against India, Pakistan, West Indies and

Australia, were lost, before the sequence ended with the unexpected defeat of the last Caribbean side led by Viv Richards.

Most touring overseas bowlers have already played county cricket and learnt how to bowl in the English conditions that prevail at Headingley. Wasim Akram, Aqib Javed and Waqar Younis are no exceptions.

RESULTS (since 1982, England won 3, Pakistan 1, two draws, Records (England first): Highest totals: 428 (1982), 353 (1987), 352 (1987), 351 (1987), 350 (1987), 349 (1987), 348 (1987), 347 (1987), 346 (1987), 345 (1987), 344 (1987), 343 (1987), 342 (1987), 341 (1987), 340 (1987), 339 (1987), 338 (1987), 337 (1987), 336 (1987), 335 (1987), 334 (1987), 333 (1987), 332 (1987), 331 (1987), 330 (1987), 329 (1987), 328 (1987), 327 (1987), 326 (1987), 325 (1987), 324 (1987), 323 (1987), 322 (1987), 321 (1987), 320 (1987), 319 (1987), 318 (1987), 317 (1987), 316 (1987), 315 (1987), 314 (1987), 313 (1987), 312 (1987), 311 (1987), 310 (1987), 309 (1987), 308 (1987), 307 (1987), 306 (1987), 305 (1987), 304 (1987), 303 (1987), 302 (1987), 301 (1987), 300 (1987), 299 (1987), 298 (1987), 297 (1987), 296 (1987), 295 (1987), 294 (1987), 293 (1987), 292 (1987), 291 (1987), 290 (1987), 289 (1987), 288 (1987), 287 (1987), 286 (1987), 285 (1987), 284 (1987), 283 (1987), 282 (1987), 281 (1987), 280 (1987), 279 (1987), 278 (1987), 277 (1987), 276 (1987), 275 (1987), 274 (1987), 273 (1987), 272 (1987), 271 (1987), 270 (1987), 269 (1987), 268 (1987), 267 (1987), 266 (1987), 265 (1987), 264 (1987), 263 (1987), 262 (1987), 261 (1987), 260 (1987), 259 (1987), 258 (1987), 257 (1987), 256 (1987), 255 (1987), 254 (1987), 253 (1987), 252 (1987), 251 (1987), 250 (1987), 249 (1987), 248 (1987), 247 (1987), 246 (1987), 245 (1987), 244 (1987), 243 (1987), 242 (1987), 241 (1987), 240 (1987), 239 (1987), 238 (1987), 237 (1987), 236 (1987), 235 (1987), 234 (1987), 233 (1987), 232 (1987), 231 (1987), 230 (1987), 229 (1987), 228 (1987), 227 (1987), 226 (1987), 225 (1987), 224 (1987), 223 (1987), 222 (1987), 221 (1987), 220 (1987), 219 (1987), 218 (1987), 217 (1987), 216 (1987), 215 (1987), 214 (1987), 213 (1987), 212 (1987), 211 (1987), 210 (1987), 209 (1987), 208 (1987), 207 (1987), 206 (1987), 205 (1987), 204 (1987), 203 (1987), 202 (1987), 201 (1987), 200 (1987), 199 (1987), 198 (1987), 197 (1987), 196 (1987), 195 (1987), 194 (1987), 193 (1987), 192 (1987), 191 (1987), 190 (1987), 189 (1987), 188 (1987), 187 (1987), 186 (1987), 185 (1987), 184 (1987), 183 (1987), 182 (1987), 181 (1987), 180 (1987), 179 (1987), 178 (1987), 177 (1987), 176 (1987), 175 (1987), 174 (1987), 173 (1987), 172 (1987), 171 (1987), 170 (1987), 169 (1987), 168 (1987), 167 (1987), 166 (1987), 165 (1987), 164 (1987), 163 (1987), 162 (1987), 161 (1987), 160 (1987), 159 (1987), 158 (1987), 157 (1987), 156 (1987), 155 (1987), 154 (1987), 153 (1987), 152 (1987), 151 (1987), 150 (1987), 149 (1987), 148 (1987), 147 (1987), 146 (1987), 145 (1987), 144 (1987), 143 (1987), 142 (1987), 141 (1987), 140 (1987), 139 (1987), 138 (1987), 137 (1987), 136 (1987), 135 (1987), 134 (1987), 133 (1987), 132 (1987), 131 (1987), 130 (1987), 129 (1987), 128 (1987), 127 (1987), 126 (1987), 125 (1987), 124 (1987), 123 (1987), 122 (1987), 121 (1987), 120 (1987), 119 (1987), 118 (1987), 117 (1987), 116 (1987), 115 (1987), 114 (1987), 113 (1987), 112 (1987), 111 (1987), 110 (1987), 109 (1987), 108 (1987), 107 (1987), 106 (1987), 105 (1987), 104 (1987), 103 (1987), 102 (1987), 101 (1987), 100 (1987), 99 (1987), 98 (1987), 97 (1987), 96 (1987), 95 (1987), 94 (1987), 93 (1987), 92 (1987), 91 (1987), 90 (1987), 89 (1987), 88 (1987), 87 (1987), 86 (1987), 85 (1987), 84 (1987), 83 (1987), 82 (1987), 81 (1987), 80 (1987), 79 (1987), 78 (1987), 77 (1987), 76 (1987), 75 (1987), 74 (1987), 73 (1987), 72 (1987), 71 (1987), 70 (1987), 69 (1987), 68 (1987), 67 (1987), 66 (1987), 65 (1987), 64 (1987), 63 (1987), 62 (1987), 61 (1987), 60 (1987), 59 (1987), 58 (1987), 57 (1987), 56 (1987), 55 (1987), 54 (1987), 53 (1987), 52 (1987), 51 (1987), 50 (1987), 49 (1987), 48 (1987), 47 (1987), 46 (1987), 45 (1987), 44 (1987), 43 (1987), 42 (1987), 41 (1987), 40 (1987), 39 (1987), 38 (1987), 37 (1987), 36 (1987), 35 (1987), 34 (1987), 33 (1987), 32 (1987), 31 (1987), 30 (1987), 29 (1987), 28 (1987), 27 (1987), 26 (1987), 25 (1987), 24 (1987), 23 (1987), 22 (1987), 21 (1987), 20 (1987), 19 (1987), 18 (1987), 17 (1987), 16 (1987), 15 (1987), 14 (1987), 13 (1987), 12 (1987), 11 (1987), 10 (1987), 9 (1987), 8 (1987), 7 (1987), 6 (1987), 5 (1987), 4 (1987), 3 (1987), 2 (1987), 1 (1987), 0 (1987).

TEST PLAYERS' FIRST-CLASS AVERAGES									
England batting and fielding					Pakistan batting and fielding				
	GA	GO	NO	Runs	Avg	100	50	Cts	
G A Gooch	10	14	1	282	18.6	78	30	4	13
D R Pinner	9	8	3	282	10.0	54	4	2	12
G A Hick	13	20	3	927	105.5	54	1	1	12
A J Stewart	12	20	3	832	100.0	50	11	2	4
M R Ramprakash	13	21	8	874	23.0	48	0	0	0
C J Lewis	10	14	2	327	13.4	43	1	1	1
M A Atherton	14	25	4	896	14.0	42	14	3	10
R A Smith	11	16	2	576	12.7	41	1	1	1
P R Newport	14	17	5	598	12.2	38	2	1	1
N A Malender	9	11	3	120	26.0	15	0	0	0
T A Munton	14	1	0	78	12.0	11	1	1	1
J H Childs	18	8	4	42	16.0	8	0	0	0
Bowling					Bowling				
	O	M	R	W	Avg	100	50	10m	
N A Malender	240	47	974	30	32.5	0	0	0	0
J H Childs	473	145	1256	33	38.1	0	0	0	0
P J Newport	442	97	1290	53	24.3	0	0	0	0
G A Gooch	73	17	182	6	30.3	0	0	0	0
D R Pinner	218	47	897	30	30.0	0	0	0	0
C J Lewis	323	84	941	31	30.3	0	0	0	0
T A Munton	352	110	983	29	33.9	0	0	0	0
M A Atherton	141	8	343	4	85.8	0	0	0	0
G A Hick	98	32	286	2	134.0	0	0	0	0
ALSO BOWLED: R A Smith 7.5-0-40-0; M R Ramprakash 11-1-44-0.									

McCague bowls Kent into strong position

By GEOFFREY WHEELER

MARTIN McCague, Kent's Western Australian, bowled like a man inspired yesterday as his side seized control of the game at Canterbury. In 17 balls, at the cost of one run, the fast-medium McCague sent back five of the first six in the order as Somerset collapsed from 49 for one to 62 for six.

Burns and Snell saved the follow-on and Caddick hit back strongly with four wickets, as Kent moved to 129 for six in their second innings, but they have a lead of 271.

While 19 wickets tumbled in the day at Canterbury, it was after the tea interval before the first of only two fell at Derby. Adams (112) and O'Connell (68) were both capped after putting on 159 in the morning session for Derbyshire. Haynes and Roseberry, who went on the seventh century of the season, replied for Middlesex with a stand worth 147 before Ad-

ams, who rarely bowls, had Haynes caught behind. Carr was also caught, off Malcolm, before Middlesex declared 118 before tea.

Both captains were in the wars at Cardiff. Hugh Morris, of Glamorgan, had a hand badly bruised by a lifter from Jarvis while Martyn Moxon, of Yorkshire, went off to rest a blistered foot after dropping both openers.

The youthful Lancashire side did well at Hove, scoring 349 for eight against Sussex. Lloyd's 96 being the most sizeable contribution. Paul Atkins, of Surrey, missed his maiden century by one run at the Oval where Johnson raced to a hundred in 142 balls before Nottinghamshire declared 131 all out.

Warham's 145 at Grace Road was their lowest score to date. Bruns, with a solid 93, steered Leicestershire to 256 in reply.

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YESTERDAY'S BRITANNIC ASSURANCE COUNTY CRICKET

Gloucestershire v Hampshire	
CHILTERNHAM COLLEGE (second day of three): Gloucestershire, with two first-innings wickets in hand, are 172 runs ahead of Hampshire.	
GLoucestershire First Innings: 167 (1 C. Middlebrook 84, C. A. West 6 for 30)	
Hampshire First Innings: 140 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Second Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Second Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Third Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Third Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Fourth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Fourth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Fifth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Fifth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Sixth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Sixth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Seventh Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Seventh Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Eighth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Eighth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Ninth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Ninth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Tenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Tenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Eleventh Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Eleventh Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Twelfth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Twelfth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Thirteenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Thirteenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Fourteenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Fourteenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Fifteenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Fifteenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Sixteenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Sixteenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Seventeenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Seventeenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Eighteenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Eighteenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Nineteenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Nineteenth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Twentieth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Twentieth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Twenty-first Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Twenty-first Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Twenty-second Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Twenty-second Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Twenty-third Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Twenty-third Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Twenty-fourth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Twenty-fourth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Twenty-fifth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Twenty-fifth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Twenty-sixth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Twenty-sixth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Twenty-seventh Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Twenty-seventh Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Twenty-eighth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Twenty-eighth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Twenty-ninth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Twenty-ninth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Thirtieth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Thirtieth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Thirty-first Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Thirty-first Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Thirty-second Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Thirty-second Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Thirty-third Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Thirty-third Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Thirty-fourth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Thirty-fourth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Thirty-fifth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Hampshire Thirty-fifth Innings: 145 (C. A. West 56, R. Scudamore 39)	
Gloucestershire Thirty-sixth Innings: 145 (C. A. West 56, R. Scudamore 39)	

England captain protests match referee's Old Trafford statement

Gooch letter keeps pot boiling

BY ALAN LEE
CRICKET CORRESPONDENT

GRAHAM Gooch, the England captain, yesterday created a new episode in a long-running saga when, on the eve of the crucial Headingley Test match, he hand-delivered a letter of protest to Sir Colin Cowdrey, chairman of the International Cricket Council (ICC).

The letter, I understand, reveals his considerable resentment over the statement by Conrad Hunte, the ICC match referee at Old Trafford two weeks ago, in which Gooch, an innocent party, was linked by implication with the shabby events that scarred the third Test match.

Hunte's application of the ICC's Code of Conduct fell dismally short in dealing with the behaviour of the Pakistan captain, Javed Miandad, a culpability he compounded by his beseechingly gratuitous reference to Gooch. After carefully considering his response, Gooch, who was 39 yesterday, handed a letter to Cowdrey at Headingley and he may well be seeking a public retraction.

The statement of July 7, couched in memorably back-slapping phraseology, said that Miandad had been "firmly encouraged" to ensure that his players maintained the spirit of the game. Then, for reasons best known to himself, Hunte added that he had "also addressed this point with England's captain".

At the time of the incidents, involving intimidation, dissent and some shameful confrontation with the umpire, Roy Palmer, Gooch was in the dressing-room. Neither he nor any member of his side was remotely involved, unless one counts Devon Malcolm for being hit on the helmet by Aqib Javed.

Gooch's pride in his team's standards of discipline is justifiable and intense and, whether or not the statement was an awkward attempt at fair-mindedness, he has taken rightful offence, leaving Cowdrey with another ticklish dilemma.



Birthday boy: Gooch celebrates his 39th birthday at Headingley yesterday with Smith, the England batsman, looking on

Gooch can be a stubborn man when personally affronted. While Cowdrey may agree with his sentiments, however, he will not wish to undermine further the fragile confidence in the refereeing system by endorsing the complaint against Hunte.

Sir Colin was in Leeds yesterday in an ambassadorial role. He accompanied Clyde Walcott, who is resuming as referee for today's match, when he had his regulation meeting with captains, managers and umpires. Cowdrey's input to the meeting is not

known, but he intended his presence to be a signal of vigilance and concern over events which, as many ICC delegates acknowledge, were grossly mishandled.

Intikhab Alam, the Pakistan team manager, who was censured for his provocative comments after the Old Trafford fracas, insists that the troubles were isolated and are now forgotten. But the atmosphere between the teams, and between the Pakistan players and today's umpires, Ken Palmer and Mervyn Kitchen, will inevitably be closely scrutinised.

The Yorkshire club, meanwhile, has taken precautions against trouble off the field. On a ground that is no stranger to spectator scuffles, and where racist chanting has been heard too often, there will be a strict limit on the amount of alcohol each spectator can take in, and policing levels have been increased. Receipts are already a ground record, with £570,000 taken up to yesterday, but tickets are available for all days.

Walkout threat denied

BY IVO TENNANT

KHALID Mahmood, the Pakistan manager, denied the suggestion yesterday that he and his touring party would have flown home had the International Cricket Council (ICC) taken strong action against incidents during the third Test at Old Trafford. Told that this was reputedly the prevailing view among players in England, Mahmood said it "had not crossed his mind". He added that it would have cast aspersions on Conrad Hunte, the ICC referee. "I affirm that we accept ICC principles and jurisdiction," he said.

"I see no reason why the tour should not go on in the right spirit or why anyone should be unhappy with us. The relations between the two teams are very friendly." Speaking at a sportswriters' lunch in Leeds, Mahmood said: "We would not like to leave any bad memories behind irrespective of the result of the series. What happened at Old Trafford was very minor compared to some past incidents. In 1954-55, when Pakistan played England, one of the umpires [Doris Beg] was manhandled and put in the shower."

"At Old Trafford, no one swore at the umpire [Roy Palmer]. Once a warning was given to Aqib Javed, there was no dissent. But I believe that to save the spirit of the game, it would be better to have neutral umpires so that only their judgment is questioned and not their integrity," he said.

"Gone are the days when the umpire's decision was regarded as final and the player walked away. Now there is definite suspicion in the minds of players that umpires are going to give an advantage to the home side. "You see individuals from all countries arguing with umpires and some batsmen refusing to walk. There has been a lot more pressure since the Packer revolution. "I would be the happiest person if at the next ICC meeting, England could argue the case against neutral umpires and point to the success of the officials in this series. "We have conducted two series in Pakistan under neutral umpires with success. They have independent judgment as to the difference between a short-pitched ball aimed at the body and one aimed at taking a wicket," he said.

Test preview, page 28

Leeds move for Rocastle with £2 million offer

BY IAN ROSS

ENGLISH football's traditional summer spending spree is likely to begin belatedly, but in earnest, today, with the transfer of David Rocastle from Arsenal to Leeds United for a fee of £2 million.

The England international midfielder flew to Dublin yesterday afternoon and opened formal negotiations with Howard Wilkinson, the Leeds manager, before watching the Football League champions begin their pre-season preparations with a friendly game against a local team, Shelbourne.

Wilkinson contacted George Graham, his counterpart at Arsenal, yesterday morning to enquire about Rocastle's availability after he had decided to abandon his attempts to sign Trevor Steven, the England international, who is anxious to return to Britain after spending the past two years in the French first division with Marseilles. But for a protracted, at times unsavoury, wrangle over unpaid wages and bonuses between Steven and Bernard Tapie, the Marseilles chairman, the player would almost certainly have joined Leeds in a £2.5 million transfer earlier in the week. Ironically, as Rocastle was beginning his journey from London to Dublin, a Marseilles spokesman was announcing that a deal had finally been struck.

Graham indicated last night that Rocastle's career at Highbury was at an end after eight years. "He is a very popular player at the club," he said. "In fact, he is one of the best I have ever worked with. I will be sorry to see him go because he has got a lot of character. However, if he doesn't go I would be happy to

still have him here at Highbury. This is what life is like at this level. Players come and go, but life carries on. Nothing stays the same for too long."

Graham moved swiftly to secure a replacement for Rocastle and he will learn within the next 24 hours whether or not a £2.5 million bid for Geoff Thomas, of Crystal Palace, lodged yesterday lunchtime, has been successful.

"We do not want to lose Geoff," said Ron Noades, the Palace chairman. "He would have to ask for a transfer before we would let him go." With Leeds' interest in Steven now at an end irrespective of whether or not Rocastle decides to move north, it is thought possible, if not highly probable, that Graeme Souness, the manager of Liverpool, may attempt to sign him for the second time in three years. Souness, who is currently in Italy with his first team squad, bought Steven from Everton for £1.5 million in 1989 when he was in charge at Rangers and he has made no secret of his admiration for a player he recently described as "first class".

Money is, at present, in rather short supply at Anfield, but Souness will be given permission to make an official bid for Steven if Ray Houghton agrees to join either Chelsea or Aston Villa. Both clubs have already agreed to meet Liverpool's asking price of £900,000.

However, there is still an outside chance that Steven may be persuaded to return to Everton, a possibility which he acknowledged yesterday: "Everton and Liverpool are both big games and not the sort of club you turn your nose up at. To be honest, I do not really know what is going to happen. Nothing is straightforward at Marseilles. It is all very unsettling."

If Howard Kendall, the Everton manager, was to make a serious attempt to lure Steven back to Goodison Park, he would almost certainly have to sanction the sale of Peter Beardsley, the former England international who is wanted by Newcastle United, one of his former clubs.

Peter Beattie, the Everton winger, yesterday announced that he would be joining Southampton as part of the deal which has taken Barry Horne to Goodison Park just 24 hours after rejecting a move to the south coast club.



Rocastle: on the move

TEAMS AND DETAILS

ENGLAND (from): G.A. Gooch (captain), A.J. Stewart, M.A. Atherton, R.A. Smith, D.I. Gower, G.A. Hick, M.P. Ramprakash, C.C. Lewis, D.R. Pringle, T.A. Murray, N.A. Malender, P.J. Newport, J.H. Childs.

PAKISTAN (from): Javed Miandad (captain), Asim Shahid, Ramiz Raja, Asif Mubeen, Salim Malik, Imran-ul-Haq, Wasim Akram, Moin Khan, Wasim Younis, Aqib Javed, Ata-ur-Rehman, Mushaq Ahmed.

Umpires: K.E. Palmer and M.J. Kitchen. TELEVISION: BBC2 10.50-13.05 and 13.35-18.30. Live coverage. BBC2 23.15-23.55. Highlights.

RADIO: Radio 5: 13.10-19.15. Live commentary. PREVIOUS TESTS: June 4-8: Engage; First Test Match drawn. June 18-22: Lord's; Second Test; Pakistan won by two wickets. July 2-7: Old Trafford; Third Test Match drawn. MATCH TO COME: The Oval; Aug 6-10: Fifth Cornhill Test.

WEATHER: Today: Starting dry and hazy with sunny spells, but clouding over in the afternoon. Rain will spread gradually from the northwest. Tomorrow: Showery, but rain clearing east. Becoming brighter.

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Golf leads race for Olympic inclusion

STAND by, Nick Faldo. An Olympic medal could be yours to add to your other majors — maybe even to be gained at Royal Lytham, should Manchester be elected hosts — if the Olympic Games adds golf to its programme. It may happen.

Philippe Chatrier, the former president of the International Tennis Federation and a member of the International Olympic Committee (IOC), is the new chairman of the programme commission. He revealed yesterday that golf, squash, racquets and water skiing are among the prominent sports which are seeking inclusion in the Olympic programme for the millennium Games of 2000.



Before anyone jumps to the conclusion that the IOC is daffily accelerating towards self-annihilation by feeding its disease of gigantism, Chatrier quickly points out that his brief from Juan Antonio Samaranch, the president, is to produce by the time of the congress of 1994 in Paris, concise plans that limit the programme to 10,000 athletes and 5,000 officials. Maximum.

The Times tomorrow includes a 20-page supplement on the Olympics, with exclusive comments from Roger Black, Britain's 400 metres medal contender, expert analysis of the great events in Barcelona, and a day-by-day television guide.

This means that there has to be some serious pruning. Another addition is trisathlon, though this would presumably be in a straight swap for modern pentathlon, a splendid, but expensive, minority sport, promoted by de Coubertin, that will probably die if removed from the Olympic arena.

Chatrier, whose negotiations over several years achieved the restoration of tennis, is in no position to disclose which sports are vulnerable. In my opinion, with no prompting, these include shooting, as being morally contradictory, and fencing and archery, more because of low numbers of participating nations and limited television potential.

"We clearly have a huge problem," Chatrier says. "My mission from Samaranch is to produce answers by the time of the congress. It is important that our decisions are supported, other than adjustment in detail." The commission was dismayed when overruled this

week by the executive board on the inclusion of curling for the winter games of 2002 (or for 1998, if Nagano accepts). The commission had not recommended this. Women's ice hockey is to be added in 2002, and in the wake of this decision there is bound to be a demand for women's field hockey and football. The Fifa women's World Cup is a substantial competition.

Doctor Jacques Rogge, of Belgium, president of the European Association of NOCs, yesterday called for additional staff for Gilbert Fell, the sports director, whose job includes travelling the world to digest the opinions of the various federations, inside and outside the Games.

Breaking the barriers for an Olgahood

SIMON BARNES IN BARCELONA

IT WAS 20 years ago today — near as dammit, anyway — that modern gymnastics began. Munich Olympic Games, 1972. Memories of horror are tempered with memories of Olga Korbut. Even at 20 years on, I do not need to explain who she is. And now, at every Olympic Games it is the same. Who is the new Olga? And so we have Nadia and Mary Lou and Nelli and Svetlana, and each in her way is remarkable enough. But every four years the same thing happens. Everyone watches women's gymnastics, but no new Olga emerges.

The leading contender this time — not for gold but for Olgahood — is a ludicrously small, broken-toothed North Korean person called Kim Kwang Suk. She stands 4ft 7in, weighs less than five stone, and said: "Being small makes me fly."

She is allegedly 17. Ridiculous! She looks about half that. At this rate, she will reach puberty at 28. She won gold on the asymmetric bars at the world championships last year in Indianapolis. She also appeared on the BBC Sports Personality of the Year show, doing a routine on the beam.

"It wasn't actually a great routine, but she did well with the grinning and waving," said one dispassionate expert. Grinning and waving is, of course, an important part of women's gymnastics. Presentation is crucial in all these odd, arbitrarily-judged sports.

One suspects that not only her chances of show-stealing Olgahood here in Barcelona, but also of a gold medal, depend on that broken tooth. If she has got it fixed, she has no chance. She broke it in a

tumble on the asymmetric bars, and it gave her a charmingly asymmetric smile.

She is the logical conclusion of the smaller, faster and ever more daring movement that began all those years ago with Olga herself. Olga competed against Ludmilla Tourischeva as girl against woman. Kim will compete against Svetlana Boguinskaya. This is also supposed to be girl against woman, but Boguinskaya is built like Olga. Kim is hardly built at all — a few ounces and a grin. That is the way gymnastics has gone.

Standards have risen hugely, inasmuch as the tumbles and tricks have got more and more technically brilliant, and the grinning has got more and more frenetic. Olga wowed the world with her back somersault on the beam, but every-

body does that old thing these days.

The sport has advanced that far, and it continues to do so. Kim's winning routine in Indianapolis was unprecedented. To blind you with science, it involved a Tkachev into a Marinich, two dramatic moves from men's high bar never seen before in women's gymnastics. No man had performed the two in combination.

Kim is among the favourites for gold on the asymmetric bars. But if she has not upgraded her routine since Indianapolis, she will not have a hope here. She missed the world championships this year, so whatever she has — innovation, injury, weakness or, horror of horrors, the onset of puberty — remains in the realms of speculation.

She has little chance on known form — and all arbitrary events tend to run on

known form — of winning the individual overall gold, the blue ribbon of her sport. But that is no problem in terms of Olga potential. Olga never did it either.

But it is Olga's legacy that remains. It was she that lit the torch. There are now more than 1,000 gym clubs in Britain, with more than 70,000 members.

Worldwide, the sport is still inventing itself, as performers like Kim push back the boundaries. Worldwide, the sport continues to fall back on cuteness: grinning and waving.

The sport searches for another Olga, and so we get stage-managed imitations of her spontaneous charm. Why imitate the imitable? We are as likely to get a new Olga as a new Pavlova. Any dancer can do the steps these days — but that is not what it is all about, is it?

Blood tests to start by 1994

FROM JOHN GOODBODY
IN BARCELONA

FRANK Dick, the British Athletic Federation's director of coaching, yesterday said that although there would be foreign competitors taking part in the Olympic Games who had taken drugs to improve their performances, the situation had improved since Ben Johnson was found positive after the infamous 100 metres in 1988.

Dick welcomed the probability that blood samples, and not urine, will be analysed for banned substances from the 1994 Winter Olympics. Dick said that this would mean that drug-taking would get close to "zero level" in this decade.

Dick was reacting to the announcement yesterday by Prince Alexander de Merode, the president of the medical commission of the International Olympic Committee (IOC) that blood testing, which is a more rigorous method of analysis than urine analysis, would be introduced in two years.

Prince Alexander said that the IOC had consulted with representatives of leading religions and had been reassured they would not object to small pinpricks of blood being taken from the ears of competitors.

Dick pointed out that since Seoul, not one women's athletics world record had been broken, outdoors. Dick said: "Our values have been dented because of drugs, and now real values are being reassured."

Games organisers yesterday began "boozing" the Olympic yachting course to clear it of dead rats, condoms and other sewage.

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BOOKS p5

Fact in the

fiction:

Muriel Spark

on herself

APPOINTMENTS

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managerial
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pages



LIFE & TIMES

THURSDAY JULY 23 1992

Lights, camera, Act One

As *Noises Off* transfers to the screen,
Geoff Brown wonders why film-makers
persist in the tricky art of adapting plays

Remember *Noises Off*. Michael Frayn's hilarious play about a farce company in turmoil? The curtain first rose on a fraught rehearsal of "Nothing On", a trouser-dropping epic beginning its trawl through the English provinces at Weston-super-Mare. Ten years after its London debut, Frayn's play has crossed the ocean, crossed media and hit Hollywood. In the film version, Weston-super-Mare is transformed into Des Moines, Iowa. Unlovely Gooke, the location for Act Two, is now, improbably, Miami Beach, while Stockton-on-Tees, the play's final port of call, has metamorphosed into Cleveland.

Most improbable of all in the celluloid *Noises Off*, the dismal farce which entombs Frayn's plays, manages a triumphant first night on Broadway ("London's Smash Sex Farce" an advertisement reads); though one blanches at the prospect of Frank Rich's review in *The New York Times*. The film's acting troupe is American, save for Michael Caine and Deborah Elliott, the director is that well-known connoisseur of British stage farces, Peter Bogdanovich.

"This picture was much more difficult than any other picture I've ever done," he has declared. No wonder. For in trying to film Frayn's intricate play, with its maze of telephones, bedroom doors, nightdresses and the farce's chief prop) plates of sardines, Bogdanovich was attempting the impossible. He made life no easier by rushing this homage to a peculiarly British genre across the Atlantic. (The noises off in this *Noises Off* signal a collision between warring media and cultures, which leaves Frayn's play at best tarnished, and at worst mangled.)

So why do film producers spend their time botching and diluting stage material, when every other person in Los Angeles has a movie concept to pitch, an unproduced script to hawk? It cannot be through any expectation of huge box-office returns. In the past 20 years of stage-to-screen transfers, only a few have raked in sizeable amounts: *One Flew Over the Cuckoo's Nest*, *Amadeus*, *Driving Miss Daisy* and the sickly *On Golden Pond*.

Yet still they come bounding over the footlights. Entering production soon is Ariel Dorfman's *Death and the Maiden* and Christopher Hampton's *Total Eclipse*. Round the corner lurks Robert De Niro directing himself in Chaz Palminteri's *A Bronx Tale*, Craig Lucas's fairytale play about romantic love *Prelude to a Kiss*, and David Mamet's all-talking, all-swearing *Glengarry Glen Ross*, which will close this year's Edinburgh Film Festival.

Although you might not guess it

from this capering, low-budget *Noises Off*, one reason for the theatre's appeal is cinema's need for prestige and dignity. When a producer wants to reach those older audiences unlikely to be wooed by *Friday the Thirteenth Part IX* (currently in production, I regret to say), the theatre, like the serious novel, remains on permanent call. Broadway's worthiest plays come with built-in appeal to discerning spectators; why, they might even have won the Pulitzer prize, like *Glengarry Glen Ross*.

This is part of an old tradition. Right from the nickelodeon days, theatre gave the rude, upstart medium an easy means of acquiring a cultural veneer. France's Société Film d'Art blazed the trail in the 1908, presenting Sarah Bernhardt and other luminaries in pocket editions of their stage successes. Other European countries followed; Britain clipped in with Beerholm Tree in *Henry VIII*, mounted in 1911 with untold ballyhoo.

Over in the United States, Adolph Zukor, buoyed by distribution profits from Bernhardt's *Queen Elizabeth* (1912), paved the way for the creation of Paramount with a company dedicated to "Famous Players in Famous Plays". The American success of *Queen Elizabeth*, four reels long, also helped nudge the fledgling industry towards feature-length films. Exhibitors, previously thought audiences could not sit still for more than ten minutes.

Prestige is only one reason. Sometimes the theatre generates a whopping hit that cannot be ignored: a Neil Simon play, or in times gone by a rabid tearjerker like *Abie's Irish Rose*, or *Room Service*, a popular 1930s farce acquired for the Marx Brothers by RKO for what was then a record sum of \$255,000. Now, film deals are sometimes struck before plays even open. *Noises Off* — successful in London, New York, even in Iceland — looked for almost a decade as a tantalising property, though it is a huge pity that our own film industry could muster neither the finance nor the imagination to attempt its own version.

At other times playwrights and actors forge a dynamic style that hits a public nerve. After his success in the 1930s with *Waiting for Lefty* and *Awake and Sing!*, Hollywood quickly courted the writing skills of Clifford Odets, the Group Theatre's darling. Various movie folk, from Gary Cooper's manager to the director Lewis Milestone, began putting money into the company's plays. Hollywood later supplanted Tennessee Williams' *Madon Branch* and the feeble players of the Actors Studio, though the full force of Williams' hot cats and tin



Glass act: Paul Eddington (left) in the stage version of *Noises Off* in 1982; and Michael Caine as the ironic, world-weary producer in the film released tomorrow



roofs had to be siphoned through Hollywood censorship.

Plays come to celluloid with theatrical advantages over other outside material. Unlike some serious novels, there are no labyrinths of eccentric prose for adapters to scoop away. The dialogue is in place, the characters and conflicts already primed for big screen exposure. It is not as though the scriptwriters were wrestling with a *Naked Lunch* or *Finnegans Wake*. Often the scriptwriters are the playwrights themselves, who engineer script deals along with the sale of the film rights, though their work might stop after the first draft.

Plays also carry actor appeal. An increasing number in America tread the boards between movies, to flex their muscles and gain the respect that is unlikely to follow if they co-star repeatedly with Sylvester Stallone and a dog. Equally, actors can be easily enticed by filmed adaptations of intelligent stage material. Hence, no doubt, the appearance of Rob Lowe, the brat pack heart-throb, six years ago in *About Last Night*... based on Mamet's one-act play *Sexual Perseverance* in Chicago. Some are so keen for cultural elevation, they might even take a salary cut.

The film of *Noises Off* hardly offers its cast cultural prestige, though it does give money players

like Carol Burnett, John Rimer and Christopher Reeve an unusual chance to run the gamut of high-speed British farce. To aid his Herculean task, Bogdanovich drew on Michael Blakemore's original blocking, devised for the London and New York productions. Before shooting began, Blakemore's assistant, Elizabeth Cameron, walked the cast through the pratfalls and piroettes with telephones, door handles and recalcitrant sardines. They learned their lessons well, and pitch in with spirit. Michael Caine is a special pleasure, dripping with world-weary irony as the play's harassed producer.

At the preview screening I attended, Frayn himself sat at the back, laughing decently at his own lines, many of which have indeed been retained by the adaptor Mary Kaplan. Yet ultimately *Noises Off* refuses to sit easily on the screen. Although it sometimes succeeds in spite of itself, there are so many hurdles to total enjoyment, from Carol Burnett's bizarre British accent as Mrs Clackett (the housekeeper character in "Nothing On") to the ugly reddish-brown theatre set, from which there is no escape.

Act Two, where the farce's performance collapses under the actors' vendettas, suffers especially from intrusive cutting and camera movements. With our attention yanked

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here and there, the moves and gestures so carefully blocked out become lost in the scrum. Needless complications also arise through a soundtrack echo, added whenever the dialogue of "Nothing On" is heard from the auditorium. The final score in this media battle must be Theatre 3, Cinema 0.

This should be no surprise. Look at the gulf separating the two. Theatre thrives on intimacy and confined spaces. Cinema liches to dazzle us, to rove and jump beyond studio interiors — in this case clear across the Atlantic. Modern trickery and the camera's eye can make the impossible appear real: this is

cinema's basic power. Theatre uses flesh-and-blood actors, not phantoms of technology, yet perversely glories in artifice: flowery language, farcical plots cut from a basic pattern, sets constructed from a few flats and shadows.

The theatre dramatist is essentially a minimalist, carefully manipulating exits and entrances, squeezing his subject to fit the stage's confines. But the cinema dramatist thinks big. He can tap at the keyboard, "Long shot: The Eiffel Tower, engulfed in flames, collapses on Genghis Khan's army", and if the budget is there, it happens. Cinema relishes hubbub, speed, rapid changes of scene. Theatre likes careful pacing, a spotlight's slow fade to black.

Should the two never meet, then? Of course not. For one thing, we need the cinema to document theatre for posterity. Where else can we now turn to get a glimpse of Sir Johnstone Forbes-Robertson's Hamlet, or other stage triumphs captured on film early in the century? As a mirror of history such films may mislead and distort; they are silent, for one thing. But they beat staring at static photographs.

A halfway house between the theatre and cinema is possible. Olivier built one in his imaginative *Henry V* (1945), propelling the heavily-cut text through a shifting

range of styles and settings that lifted Shakespeare off the shelf into the front line of the second world war. Orson Welles brought his personal touch to bear on *Othello* and the Falstaff chronicle of *Chimes at Midnight*; reinterpretations that fuse the verbal flamboyance of Shakespeare's text with his own visual magic.

During the 1980s, Robert Altman adapted plays with amazing fluidity. The camera in *Come Back to the 5 and Dime, Jimmy Dean, Jimmy Dean* seems right inside the play, curling round the characters like a python circling a neck. As Altman explained at the time: "I wanted to really deal with the film of a play; make it a film."

When the cinematic imagination truly penetrates a theatrical text, the result is hugely satisfying. When it does not, which is frequently, we are left with botched theatre, indifferent cinema and rude noises off.

● *Noises Off* (15) opens in London tomorrow at the Odeon Haymarket. Other films reviewed on page 3.

TOMORROW

Richard Cork contrasts
the Dutch masters De
Hooch and Vermeer

Therapy? It's legalised prostitution

PRIVATE LIFE: John Diamond on men getting it together

Tonight on Channel 4 you can see half a dozen men talking to each other about sex. Like all television, it's an artificial sort of occasion because in truth men never talk about sex. Sure, they talk about the chase and the conquest and the rude mechanics of the event, but tonight you will see them talking about the subject in what the producers obviously believe is its emotional context.

To add that extra touch of artificiality they've herded together what they apparently believe is some sort of cross-section of male sex here is the homosexual, there the exiled who has now settled down, and over there the newish sort of man, the oldish sort of man with some newish affections and a rather sad case who tells the world that getting off with women is all about finding the right chat-up line, as if sexual conquest was one of those Lobby Ludd newspaper competitions where you get the prize only if you can say precisely the right words in precisely the right order.

Seeing a preview of the tape rather reminded me of the time I was persuaded to go along to a men's group. OK, laugh if you will, but I was floundering under the dead weight of a collapsed marriage and, given that there were a couple of weeks when I fully expected the Johnny Walker people to ring up and ask if there wasn't some sort of wholesale arrangement we could come to, it seemed a possible answer.

And so, one Tuesday I found myself in a mushroom-coloured room at the top of a building wherein every other room was hired out to a different sort of therapeutic practitioner: a sort of Woody Allen theme park if you like.

Below me were the Gestalt therapists beating the hell out of cushions with baseball bats while screaming the name of the father who'd never bought them a

Meccano set, and behavioural therapists leaching that it helps a bit if you breathe further down your neck than your larynx, and people whose troubles were being diagnosed and cured by rollers and acupuncturists and naturopaths and all those other sorts who know the secret of life and are willing to pass it on at £30 a session.

In my room were a dozen men of between, I suppose, 25 and 40, and we all had problems.

There was the perfectly pleasant local government officer, for instance, who couldn't get a girlfriend. His problem, I seem to remember, had nothing to do with the fact that he was 5ft 10in and weighed 25 stone but was all down to his inability to express his true manliness.



There was the hairdresser who felt himself unable to bond with his fellow man and who discovered that this was because he had got his body language wrong and certainly not because he spent every night being therapistised in one or other of the rooms below us.

Each week we would swap our problems and look to each other for solutions. But such is the natural dynamic of groups like this that all we got in response to our problems were more problems: therapists, like all other self-regarders, are more interested in talking about themselves than about anyone else.

I made it, I think, to only three sessions, if you include the time we were all asked to bring along our favourite sound as a session.

But thinking about it now, it strikes me that, however effective they may be, most forms of psychotherapy are little more than variously benevolent forms of prostitution.

In the same way that prostitutes do for money what our close friends would do for free, so therapists tell us for money what our friends

would tell us for free if only they were more honest than friendship allows them to be. In fact, this group affair was even closer to prostitution, for just as it is a hooker's job to pretend that every sad trick who walks in off the street is a second Robert Redford, so here we all were not saying to our co-therapists that they should lose some weight or give up therapy as a desperate hobby but that they were fine fellows whose problems were merely cerebral. We were getting friendship and paying hooker's prices for it.

I suppose the justification of the sort of sub-psychiatric therapy I was witnessing here is that friends really aren't honest. A while ago a friend confessed that he and his girlfriend weren't getting along too well. What I should have said was that he was going out with a sour and rather stupid manipulator and that

if the truth be told he'd get rather more invitations to dinner parties if the hosts could be more certain that in buying him they weren't getting her for free.

But last time I tried this sort of honesty I got bombarded with a defensive tirade about my not understanding her true depths, and so this time I nodded wisely and said what a bitch life is. And, of course, when, a month later, the two split up and he told a group of us what a sour, stupid manipulator he'd realised her to be, and we all said yes, actually we knew that, he wanted to know why we hadn't told him months ago.

A therapist would, I guess, have told him the truth immediately (one truth: ding! £35, please) or at the very least have asked him the sort of questions which would have brought the truth blinking into the daylight. Friends can't do that.

Perhaps if they could, then the twerp who appears on Channel 4 tonight would have been saved from himself years before he got anywhere near a TV camera.

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London Cast Recording

Cinema: *Beethoven*, *Universal Soldier* and re-issues of *Peter Pan* and *The Thief of Bagdad*, reviewed by Geoff Brown

Pedigree charmer finds good home

Ludwig van makes no appearance in *Beethoven* (Plaza, U). The titular character is a dog, a St Bernard dog. He begins as a furry bundle who escapes from animal experimentation, finds and walks into Charles Grodin's well-ordered suburban life at seven o'clock one Saturday morning. Then he grows and grows, to 180 pounds.

"I had a schedule, and now it's gone!" Grodin shrieks. In its place come domestic chaos, filthy pawmarks, chewed upholstery, droops, sniffs, and doggy diddums. By the end, though, *Beethoven* has followed in Lassie's footsteps, righting wrongs and spreading joy round the whole community of Valley Vista (clipped lawns, clean streets, piercing blue skies). The villains are seen off, and Beethoven's upright new owner — father, naturally, of three wholesome children — unwinds sufficiently to become a Better Person. The end.

This is standard family fare, neither better nor worse than countless predecessors that used to sweep through cinemas each summer, filling up an hour and a half but leaving no trace in the mind. In the Sixties, many starred Dean Jones, Disney's archetypal young married man. Now this veteran of *That Darn Cat* and *The Ugly Dachshund* returns on the devil's side, beaming through thick glasses as the nasty Dr. Varnick, Valley Vista vet and animal thief. Grodin, filling Jones's old shoes, makes the best of the script's flimsy lines and delivers his usual routine of well-mannered discomfort: an amusing performance, though most youngsters' eyes will probably be fixed on the dog.

The supply of family movies has fallen off sharply recently. Hollywood lusts after adolescents' pennies, and seems badly disoriented in the marketplace. *Beethoven*, briskly directed by Brian Levant, never exerts much imagination in selling its tale and will hardly help forge the film buff of the future, but in a dry season for U-certificate fun, it deserves a few welcoming barks.

Universal Soldier (Odeon, Leicester Square, 18) plunges us back into the dark adolescent swamp. Two Americans, at war with each other in Vietnam, are killed and

resurrected as robotic soldiers under a deadly secret government defence plan. The nicer one rebels and decamps into the arms of a blonde, easy television reporter; the other, Mr. Nasty, stomps off in pursuit, breathing fire. Bodies get punched, punched, hurled into windcreens, and jukeboxes. Ears are sliced and strung on a necklace; vehicles explode in the Grand Canyon. An everyday story of American life.

With computer-programmed corpses as characters, the higher acting skills are not required. This admirably suits Jean-Claude Van Damme and Dolph Lundgren, karate-champions-turned-action-movie-jocks, whose best audiences are the video renters keen to bring

'In a dry season for U-certificate fun, *Beethoven* deserves a few welcoming barks'

slaughter and ripping muscles into their living rooms. The script allows for a little self-parody: Van Damme's foreign accent comes in for a poke, and he strips repeatedly to show his physique ("I have to cool down. I need ice"). But mostly it is the usual mixture of numbingly mundane talk and preposterous situations.

The past films of director Roland Emmerich have occasionally been enlivened by cinematic in-jokes. Here, in his first major American venture, he seems covered by the burden of co-ordinating the hardware, the special effects and the rest of the Hollywood carnival. True, *Universal Soldier* picks up speed after a garbled beginning, a scene where the escaping Van Damme and his lady in tow (Ally Walker) are tracked to a motel erupts with amusing, rip-roaring action. But there is so much slackness and stupidity elsewhere: by the time the corpses reach their final showdown in a Louisiana barn, only the brain-

dead should be left sitting up.

Back to childhood innocence now for Disney's *Peter Pan* (Odeon West End, Odeon Marble Arch, U), always a mixed blessing, first released in 1953. Or is it so innocent, 40 years on? Some sequences may seem a touch perverse. Take Tinker Bell, the fluttering pixie with red lips, blue eyebrows and white pom-poms on her feet, wriggling her burgeoning hips through a keyhole. Take the mermaids, pink from the waist up, turquoise below, breasts highlighted by shells and starfish. Disney's thoughts may have been demure, but lurid kitsch bubbles up through the animators' pictorial style.

These, however, are subsidiary characters in Disney's assault on Barbie. For the most part, we are in the company of plaid-cared Peter, squeaky-clean Wendy and the buxom Captain Hook. Wendy and the other children look as dull as ever, while Wendy's vowels are so refined that she often sounds like Anna Neagle. "John, Michael, take off that warpaint and get ready for bed!" she bleats. This prissy schoolmarm, voiced by Kathryn Beaumont, does not deserve Never Land.

But the good Captain, given Hans Conried's voice, remains a marvelous creation. With his gleaming hook, jutting nose, plumed hat and spidery frame, he is a gift for Disney's animators, far more effective than his flesh-and-blood rival, Dustin Hoffman, in Spielberg's *Hook*. The crocodile, clock ticking inside, is another delight; the final chase between the two inspires by far the film's best animation.

Elsewhere, *Peter Pan* rarely hits the visual heights, though with Hook, the crocodile and the Lost Boys there is always enough to keep youngsters happy. Musically, the film is most notable for two signs of times past. One is a horrid mother song worthy of Al Jolson; the other is a jolly number explaining what makes Red Indians red. Politically Correct adults, be warned.

Another children's favourite, Korda's *The Thief of Bagdad* (U), returns for two weeks at the Barbican Cinema in a print restored by the National Film Archive with help from the National Heritage Memorial Fund. No image scrubbing can



Family: the canine star of *Beethoven* and his adopted humans, including Charles Grodin (right)

obscure the tarnished look of some special effects, which won an Oscar in 1941. The sky has a crease: optical work gives characters a blue edge; you can even see the join in the Djinn's wig.

Yet if there is nothing here technically to worry *Terminator 2*, enough fairy-tale dash remains. The onset of war disrupted production,

but Korda pressed on merrily. "Build it four times as big and paint it all crimson," he told his set designer brother Vincent. George Perina's subtle Technicolor photography makes a tasty meal of the opulent palaces, the shimmering costumes, and June Duprez's red lips.

Conrad Veidt's wicked Jaffir

aside, this is not a film of incisive acting (having six different directors could hardly have helped). But Sabu is always endearing, and John Justin's Prince Amhar runs Duprez's Princess fairly close for prettiness. At the film's best — Sabu scaling the spider's web, for instance — the Korda spell still works, and children's eyes should open wide.

ARTS BRIEF

Frankly off-beat

WHAT a lively meeting of minds there will be in Frankfurt this September, when many rock experimentalists Frank Zappa teams up with the heavyweight German avant-garde musicians of the Ensemble Modern and the wacky Canadian dance group La La La Human Steps. The result will be an extravaganza with the suitably 1960s-ish title of *The Yellow Shark*. After its premiere at the Frankfurt Festival on September 17, the work will be toured to the Berlin Philharmonie and the Vienna Konzerhaus.

Vienna whirl
FIRST prize at the 11th Beethoven International Singing Competition in Vienna has gone to the German baritone, Detlef Roth. The 22-year-old singer is now guaranteed immediate concert and opera house engagements. The runners-up were bass Hee-Joon Yang from South Korea and a Romanian mezzo, Carmen Paula Oprisanu. One British singer, baritone Quentin Hayes, reached the finals.

Reunited
FORMER English National Ballet stars Trinidad Seviliano and Patrick Armand are returning for the first time to the company they left three years ago. They will dance two performances of Ashton's *Romeo and Juliet* on August 11 and 15, as guest artists for ENB's annual summer season at the Festival Hall. Seviliano and Armand, once one of the most successful partnerships in British dance, have been with the Boston Ballet since leaving ENB.

Last chance...
JAZZ singer Irene Reid began her career in an amateur talent contest at Harlem's Apollo Theatre, and later sang with the Count Basie Orchestra. A heavy performer in the Dinah Washington mould, she rarely lets an evening go by without indulging in an epic and sometimes risqué blues medley. She ends her residency at Ronnie Scott's Club in Birmingham (021-643 4525) on Saturday. Jason Rebello is the support act.

COMMENT: THE VENICE BIENNALE

Our (old) man in Venice

At a time when the Turner Prize has ruled anyone over 50 out of the running, senior artists seem to be barred from an increasing range of prestige art events. So Richard Hamilton's selection as Britain's representative at the Venice Biennale next year is a great surprise — and a triumph for opponents of ageism.

At a venerable 71, he will be by far the oldest occupant of the British Pavilion in living memory. His immediate predecessor, Anish Kapoor, was almost half Hamilton's age, and could hardly have been further removed from the Pop Art movement which first established Hamilton's reputation internationally.

Why, then, has the Grand Old Man of British Pop suddenly been given star status at Venice? He ought by right to have exhibited there in 1968, when Pop was at the zenith of its heyday. But Hamilton probably counted himself lucky not to be chosen then. Student agitation during that heady summer was a potent force, bent on demolishing what one Biennale visitor described as "a dear manifestation of international art politics, bourgeois art dealing, and promotion tactics". Since many pavilions closed down, the entire extravaganza lost its meaning.

A quarter of a century later, Pop lies safely embalmed in the history books. What side the history books might offer the 1993 Hamilton Biennale, to persuade visitors of his continuing pertinence? If his current retrospective at the Tate Gallery is any guide, he will present a far darker and more disillusioned vision

already declared that the show's theme will include "human and natural entropy (Aids and ecology), marginalisation, racism and survival".

Far from appearing anomalous in this company, Hamilton may even emerge as a precursor of the young generation's attempt to deal with such polemical matters. His contribution is unlikely to evade controversy.

With any luck, Hamilton's work could provide an ideal corrective to the traditionally nationalistic bias of the Biennale. Hamilton will have nothing to do with rampant patriotism, expressed so shamelessly at the last Biennale by France's declaration that their new pavilion "is an affirmation of the modernity of France vis-à-vis a modernity that it would like to apply in the field of economic endeavour".

He may also end up helping to strike a blow for the idea that older artists can be more invigorating than their younger counterparts. Last time, the Biennale was supposed to celebrate the theme of Youth. The banality and ineptness of so many pavilions seemed more akin to senility, though. Hamilton's position will be reinforced by the irrepressible woman chosen as the United States representative, for Louise Bourgeois is 11 years older than Hamilton, and I guarantee that her contribution, at 82 years old, will be among the most zestful, provocative and unpredictable events in the entire jamboree.

RICHARD CORK

JERUSALEM FILM FESTIVAL

Looking forward and back

David Robinson finds rediscovered archive films as rewarding as the new offerings in Israel's annual cinematic celebration

copy of the film; but one, like the infant Moses hidden in the bulrushes, somehow survived, to resurface now from the Netherlands Film Archive.

Nothing is known about the film's maker Hans Karl Breslauer. The only recognisable name in the cast is that of Hans Moser, who went on to become a major Austro-German comic star of the Thirties, but always managed to eradicate *City Without Jews* from his biography.

The story — from a novel by Hugo Bettauer who was murdered during the year after the film was made — is an eerily accurate prediction of the Holocaust. The city of "Utopia" is in the grip of inflation, unemployment and rioting. "Utopia" is recognisably Vienna, and Breslauer has ingeniously used documentary material of

the civic disorders of the aftermath of the first world war. The populace and opportunist politicians find the scapegoat they need in the Jews, whose expulsion will, they are convinced, solve all the city's ills. The Jews of "Utopia" are consequently rounded up and shipped out of the city.

The portent of things to come is breathtaking. The politicians inveigh against the children of Israel who run the banks, the businesses and the theatres; the crowds demonstrate and howl. The police raid Jewish houses and herd off their occupants to be bundled into trains. The denouement, alas, is very unlike reality: the city discovers its dependence on the Jews and begs them to return.

An even more poignant survival of the last moments of a lost world is *Mamele*, a Yiddish film from 1938. *Mamele* is an enchanting Cinderella story, starring Molly Picon as maid to a lazy and ungrateful family. Picon, who died recently, was a New Yorker who learned Yiddish for the stage and movies, and went on to be an international star. She is best remembered as the Matchmaker in *Fiddler on the Roof*. The charm of *Mamele*, with its vitality, rich characters and inventive musical numbers, remains intact.

Ironically, given the huge contribution of Jews to world cinema — they made Hollywood and the classic Soviet cinema alike — Israel itself has never established a distinctive

film culture. The artistic crisis in feature production is acute. Film-makers and audiences are bored with the old stories about national history. Nor does anyone want to go to the movies to hear about the Palestinian question. The result is a dispiriting crop of low-budget, narcissistic films about bed-hopping middle-class intellectuals, bohemians and media people.

One of the best new Israeli productions in the festival (and subsequently named Best Israeli Film of the Year), Amos Guttman's *Amazing Grace* effectively subverts this Tel Aviv cinema of manners by setting it in gay milieu. Guttman's earlier films (*Drifting*, *Himmo King of Jerusalem*) have already established his distinctive flavour of wit that is both mordant and melancholic. *Amazing Grace* observes the interaction of

young homosexuals and their relationships to their respective Jewish patriarchies.

Israeli documentarists can afford to be bolder in their choice of subjects. Several films, notably David Ben-Zur's *Through the Veil of Exile*, unequivocally plead the cause of the Palestinians. Amos Goren's autobiographical *66 Was a Good Year for Tourism* is a funny, intimate study of traditional family ties unravelled by the processes of immigration, based on his own family's integration into American society.

Many of the films in the international section of the festival have been reviewed from other festivals. One discovery at least announces a major new talent, the 25-year-old Xavier Beauvois. The grimness of his first feature film, *Nord*, is likely to preclude wide distribution, but the talent is dazzling. Set in a cheerless bourgeois quarter of Calais, it is a study (with more than a hint of the bitterness of autobiography) of the disintegration of an alcoholic and his family. The director plays, with perfect conviction, the troubled, rebellious 17-year-old son through whom the tragedy is viewed.

Whatever the doubts about Bitter Harvest, the play shown on BBC 2 last night, at least it offered a sighting of Josette Simon. Back in 1990, she was everybody's actress of the year for her performance of the Marilyn Monroe done in Arthur Miller's *After the Fall*. She played the murderous Victoria in Webster's *White Devil*, also at the National Theatre, but then seemed to move out of range of our binoculars. Had she migrated south, like the elegant bird she somewhat resembles?

In a way, Charles Pattinson and Winsome Pinnock's play found her in the Dominican Republic, an idealistic English

girl who had gone missing in the cane fields and was being sought by anxious parents. The pursuit gave the piece dramatic oomph, as pursuits usually do. Even so, she and the rest of Michael Cellan Jones's cast had to toil hard to cover up the thin spots in pretty sketchy material.

Simon's Viv was in the Caribbean to teach the families of migrant workers to read and, perhaps more importantly, to unravel her own identity. Her mother (Sue

Johnston) was white and a rather dauntingly balanced, sensible person. Her father (Rudolph Walker) was a black lawyer who had, according to his wife, "sold your soul for an English accent".

Viv, too, felt he had forgotten his West Indian roots. Hence the acrimonious words, briefly heard in voice-over, that sent her flying south to the sugar plantations and the rural slums beside them.

Perhaps we should have been shown this confrontation in full. As it was, Viv seemed undermotivated and all her relationships underwritten. We saw her sharing a word or two with the wives of Haitian workers and launching into a cursory affair with an uncertainly characterised fellow teacher and political organiser (Yul Vasquez). There followed a face-off in the cane fields between the military and the exploited migrants. A shot rang out and a man fell dead,

victim of Viv's well-meant but fumbling intrusion.

The point presumably was that it is dangerous to assume that someone else's culture is your own, and destructive to start interfering with it. Dangerous and self-destructive, too, given Viv's apotheosis among the bees. What with unhelpful aid-workers, hostile police, and non-existent British ambassadors or consuls (why?), her disappearance was total. Then, quite suddenly, she was revealed to be substit-

ing beside a Dominican river, from where she blundered into town, there to encounter her parents as they were about to leave for England.

Thanks to strong performances from Simon, Walker and Johnston, it was a touching reconciliation, but it left questions hanging in the Caribbean air. What had happened to the parts of Viv above her ragged body? What was the state of her mind, her feelings, her identity crisis, her future? To tantalise your viewers is fine, but to leave them frustrated is not — and that is what this skimpy piece finally did.

BENEDICT NIGHTINGALE

TELEVISION REVIEW

Thinly dressed, even for the Caribbean



Subversive? Riva Michaely (centre) and Ada Valery-Tal in *Amazing Grace*, judged Best Israeli Film of the Year

92

Edinburgh

INTERNATIONAL festival

OPERA AT THE FESTIVAL

Elizabeth Söderström and Claudio Desderi star in Il Maestro di Cappella/La Voix Humaine. King's Theatre, 23rd & 24th Aug.

Opera North presents Tchaikovsky's Volanda in a double bill with The Nutcracker King's Theatre, 26th, 28th & 29th Aug.

PLUS concert performances of Schoenberg's monumental Moses and Aaron - Usher Hall 16th Aug, and Tchaikovsky's gloriously melodic opera The Oprichnik, performed by Scottish Opera at the Usher Hall, 20th Aug.

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Over the water to the office

Does the fun of commuting from France outweigh the drawbacks? Leonie Jameson meets families who have taken the plunge



NEXT year should see the establishment of a single European market, in which there will be free movement of goods and people. For Britons this opens up the blissful possibility of escaping from work on our crowded little island to a home in the open spaces and large holdings of France, where property is cheap and life is one long *baguette*.

However, many of those who have already taken the plunge warn would-be commuters that they must be prepared to become serious transport buffs, familiar with every permutation of car-ferry-car, foot passenger-coach, aircraft-train, high season and off-peak travel. Others complain, not always with justification, of obstructive French bureaucracy. One couple whose home is in France are opting to have their second baby delivered in England because they believe that in France children's names have to be approved by the authorities, and that if you want an unapproved name, "you practically have to write to President Mitterrand". A spokeswoman for the French embassy in London says, however, that approval is needed only if parents choose an unusual name such as "Donkey".

Simon Crutchley, a producer at the BBC's World Service Television, who lives in Boulogne, says: "I had never realised before how liberal Britain is, but you have got to remember we have a very different history from France, which 50 years ago was an occupied country. To my mind France is a police state."

His views are coloured largely by his experiences with the French customs. Mr Crutchley preferred to buy his house paint in England because he thought it was of better quality. He says: "I was pounced on for not having a separate written VAT receipt and if I did not pay up the *douane* [customs] threatened to confiscate my car — not a very attractive option on a Friday night. I have had them going through every sheet of paper in my luggage."

Other people have not had similar problems, but Mr Crutchley thinks that officials are taking advantage of their last opportunity to be officious before 1993.

Mr Crutchley's shifts of three days on and three days off suit commuting, and as he hates flying he always goes by boat.

His great regret is the demise of the Sealink ferry from Folkestone to Boulogne, which used to run at all hours of the day and night. "It obviously was not economic as I was often one of two passengers," he says. "Everybody knew me. Now I am confined to holidaymakers' schedules and often I reserve three different

passages and take the one that is most convenient."

Mr Crutchley, who is 32, bought his nine-bedroom town house, a former cafe, for £28,000 18 months ago, although he spent at least £7,000 in repairs and £3,000 in fees for the *notaire* and "endless bits of paper".

He felt that some of the locals did not want to encourage an English influx. "The first French bank I tried would not give me a mortgage," he says. "There was no good reason to turn down somebody who was applying for a mortgage for less than his salary and I had a strong suspicion, subsequently confirmed, that they just did not want to lend money to an Englishman who was earning more

than most people in Boulogne." Other local people have been more welcoming. Mr Crutchley's two best friends are his neighbours Gérard Belby and Michel le Frère, both in their seventies, who belong to the generation that is residually well disposed to the British. During the war, Monsieur le Frère was a *résistant* and Monsieur Belby fought with the Free French alongside the British. Mr Crutchley feels that modern Britons do a great deal to undermine the goodwill of the French.

He explains: "I tend to avoid Boulogne town centre during the summer as I find the sight of Englishmen coming out of the pub and urinating against the wall beside people sitting out in cafes acutely embarrassing."

In gloomy moments he sometimes feels that French small-town life has not changed much since it drove Flaubert's Madame Bovary to despair and suicide in the mid 19th century. "Boulogne can be oppressively parochial," he says.

However, he enjoys the food and wine and the countryside, and his investment. "I paid much less for this house than the equivalent in England and my mortgage is only for 15 years." He can see why people are tempted to do what he has done, "unless they encounter the French bureaucracy".

Bob Collard, on the other hand, thinks that moving with his wife, Anita, and their two children, Stacey, aged eight, and Daniel, aged three, to St Omer in northern France is the best thing he ever did.

Mr Collard works on a shift system as a carpenter on P&O ferries and has cut down his commuting time from a 4½-hour drive from Dover to a one-hour ferry crossing and a half-hour drive home. The Collards moved from a two-up-two-down council house near Taunton, Somerset, to a converted farmhouse with three and three-quarter acres of land.

Mrs Collard says: "When we first moved in I used to lose myself with all the doors, but now I wonder how we ever managed in such a claustropho-



When in France: Simon Crutchley joins the locals in Boulogne for the traditional game of boules

bic house. Here we keep ducks and chickens and a cat, which is going to have kittens. We could never have done that in England." And all for £49,000.

The Collards looked at houses in Kent but found them too expensive. Before last October, Mrs Collard had never lived anywhere but Taunton, but she finds the isolation no worse than that experienced by any mother at home with young children. "Friends told my mother that they thought I was really brave to come out here," she says. "But I was used to Bob being away and I find it is a challenge."

Mrs Collard admits her French is terrible. "The French keep themselves to themselves, but they are quite friendly and say, 'Bonjour', and I have had offers of help from people down the road." She knows a number of English people in the village who are married to French partners.

Mr Collard would never go back and live in England. He has adopted a laid-back Gallic outlook. "If we do have hassles, we just shrug our shoulders," he says.

While the Collards slip into easy

country living, a woman at the vanguard of Britain's commercial commuters declares: "French bureaucracy is horrendous. You learn to live with it. End of story."

Sarah Lawson should know. She started her business Eurobureaux a year ago to help small English companies to set up in France. Her clients range from exporters of men's trousers to makers of concrete blocks.

She had the idea after she had tried to buy some land in France for her previous employer and failed because there was no back-up. "There was nowhere where I could send a fax or receive telephone calls," she says. "Calais is the beginning of Europe and I could not believe there was not somewhere English business people could feel at home, make a cup of tea and find an English person answering the telephone."

Mrs Lawson lives in a rented apartment in Calais and stays with her father in Wiltshire when she is in the UK. Her main travel grouse is that she has not found a ferry company that offers special deals specifically for business people.

"Calais is very provincial and I know that as an English 45-year-old divorced woman on my own I am regarded as an extraordinary phenomenon," Ms Lawson says. "Everybody is very pleasant and with my schoolgirl French I have got to the stage of going out to restaurants with French people but it is a long time before they invite you to their home."

Perhaps the most intriguing comment on the pros and cons of commuting to France are the reasons people gave for not wanting to be interviewed about it. Either they did not want the French authorities to know about their circumstances or they did not want any more British people to follow their lead.

A member of the latter group, commenting on the former, says: "Sounds like they have something to hide. If you play it by the rules, the French bureaucracy is no worse than anywhere else. And if you come to live in France hoping to replicate the way things are done in England, you're missing the point of the whole thing. But I'm all for anything that discourages people from moving here." You can't get more positive than that.

Memoirs of the au pairs



FIRST IMPRESSIONS

The experiences of young men romantically adrift in Paris have long been a staple cliché of fiction and memoir. Not so the au pair experience, which for 50 years has been marking so many of their sisters.

Even purveyors of feminist "henstory" seem not particularly interested, au pairing being too middle-class to count. But the au pairs have a story to tell.

Take Penny Roper Evans, who in the sweltering July days of 1949, at the age of 19, with a velvet collar, a brown beret and gloves painstakingly bought on coupons, was denied at Dieppe to find that her French teacher's accent had been so English that she could understand nothing.

Standing at the Gare du Nord with *The Times* under her arm, she was met by Madame and ushered into the unheard-of grandeur on the Avenue Foch. "I met the two little girls aged four and ten who were to be my charges. Alone and homesick, I retired to my room and wondered what time they went to bed and, worse, how would I make them obey me?" It transpired that *les petites* stayed up until after 8pm. Ms Roper Evans was happy with her family. Others tell darker tales of long hours, skivvying and incomprehensible shibboleths that they broke by accident. Unlike exchange children, who are, at least theoretically, guests, the au pair inhabits an uneasy niche halfway between servant and elder daughter.

The words "ce n'est pas convenable" met most of my innocent requests, says one. "I had been a senior Guide and a prefect, and thought myself responsible, but to them I was a dangerous

ally describing your life, she does tend to come over and get you." Most stories, however, are affectionate. Henri Pichet, who cared for the youngest half dozen of 13 children in Châteaudun, valued the tranquil old-fashioned atmosphere of a large family circle in which Madame's Dowry's syndrome sister often stayed as an honoured family member. Now her own daughter has stayed with the same family 40 years on.

Mary Shorten remembers Philippe Hubert, aged six, whose bedtime was 10pm, who was not allowed to bathe and who "knew, at his tender age, what foods were 'heavy for the stomach', and sat formally with his parents for exquisite meals. Every two weeks we were all on tenterhooks when there were the school tests. Had he done well enough to keep his place in the class? He also had to go to catechism classes, where all the children had to recite parrot-fashion the various tenets of the faith. Learning with him, I can still recall certain phrases, especially *aimez-vous les uns les autres?* (do you love one another?)."

Philippe Hubert and Ms Shorten kept in contact for years: she is 58 and he is 43, with three children of his own. And an English au pair, of course.

English reading from *Woman's Own*, sent weekly by her mother, and fended off the postman's demands for kisses before he handed it over. Monsieur and Madame then took an Italian holiday, leaving four unruly children and an Afghan hound to her care.

She had only the cook for support, and remote grandparents up the drive, whose only contact was to require the children to be dressed all in white and brought for Sunday tea.

The worst bit was when the dog died. Being English, she was frantic. However, when M le Comte and his lady returned "it was only a matter of passing comment". There is interest being reserved for the children's bad school reports, "which led to a beating with a leather belt on wet bodies at bath-time, while their insolence to their mother and the girl went unpunished". More recent stories echo Ms Nepean's bewilderment at the French willingness to leave young children to baffled foreign 16-year-olds; but as one observed (having been sprung herself from slavery in the Seine-et-Maine), "International Subscriber Trunk Dialling has revolutionised the lot of the au pair. When your mother hears you actually describing your life, she does tend to come over and get you." Most stories, however, are affectionate. Henri Pichet, who cared for the youngest half dozen of 13 children in Châteaudun, valued the tranquil old-fashioned atmosphere of a large family circle in which Madame's Dowry's syndrome sister often stayed as an honoured family member. Now her own daughter has stayed with the same family 40 years on.

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Philippe Hubert and Ms Shorten kept in contact for years: she is 58 and he is 43, with three children of his own. And an English au pair, of course.

LIBBY PURVES

Corner of a foreign field

An English gardener's handiwork is arousing local curiosity in Brittany

From a French garden in England to an English garden in France: Alan Mason has made it his business to prove the virtues of cross-Channel propagation. The eight-and-a-half-acre garden he has created in Brittany, the subject of two Channel 4 documentaries starting tomorrow, is a showpiece for what has sometimes been called the most English of arts.

Mr Mason used to work as a garden manager at Bramham Park, Wetherby, a long-established embodiment on Yorkshire soil of the formal French style of landscape design perfected by André Le Nôtre at Versailles — perspectives defined by symmetrical blocks of woodland, geometrical parterres, and elaborate fountains and statuary.

His garden in Brittany is in the contrasting English tradition of sweeping greenward and flowing forms based on nature, with a rich variety of flowers and shrubs clustered in calculated informality. The story of how he brought it into being, virtually in a single

season, has lessons for British settlers planning a new home in France, and for gardeners everywhere.

"Compared with Yorkshire, Brittany has a climate where plants really do seem to want to grow," Mr Mason says. "I had been asked to design an English garden there, and while it was in progress I couldn't help noticing how many local people were coming along to look at it. It was obvious that they liked the English style. I thought that if I bought a place and created a show garden, I could build up a garden design business in France. Apparently the French don't like living in old houses, so there were beautiful places everywhere for buyers to take their pick of."

In 1988 he went looking for a property with a modest house and big garden. One day the house agent persuaded him to visit the Manoir de la Chaussée, between Rennes and Nantes. The manor was a rambling old place dating back to the 14th century in parts, with 30 rooms and two witch's hat turrets. It was far



Fine line in restoration: Alan Mason at his Manoir de la Chaussée, bought for three times what he intended to spend

bigger than he was looking for, and badly neglected.

"I was thinking in terms of £30,000, while this would cost £100,000 for purchase and tax," Mr Mason says. "It was quite ridiculous. But as soon as I looked out down the garden I knew there was no way I could let it go. There was a south-facing slope, half grass and half woodland, with two streams. Water supply can be a major panic, but I noticed that

this was in the bottom of a fairly sheltered valley, and it was quite green and verdant."

The apparently ridiculous project was made feasible with the help of British companies seeking to do business in France, and looking for a showcase for their own products. Mr Mason had also discerned the idea's potential for the small screen — he had already been a presenter for several television gardening

programmes. He is an external assessor at a Yorkshire agricultural college and recruited eight horticultural students to work at the manor for a month.

In April last year, Mr Mason and his team of students ripped away the undergrowth, prepared the ground for planting and laid 1,000 yards of turf. A regimented plantation of prim French poplars was cut back to represent a natural

woodland background, and a half-acre lake was excavated on the marshy ground where the felled trees had stood. Then the replanting began.

"Nurseries in France don't appear to have the array of plants that we take for granted here," Mr Mason says. "The 25,000 plants and shrubs came from Britain, and most were donated by friends and colleagues. Many of them are quite rare in Britain, and most

be just about unknown in France. I spent months making regular journeys across on the ferry, with heavy trailers loaded with the finest plants."

French regulations meant that all these plants had to be planted out first, for three months at Mr Mason's headquarters near Harrogate, where they could be regularly checked by agriculture ministry inspectors to ensure that there was no risk of pests and diseases being imported into France. Individuals importing a handful of plants would not be required to obtain the "phytosanitary certificates" necessary for a commercial gardener importing thousands of plants at a time.

Many shrubs were transported fully grown, and fast growing species such as *Verbascum*, tree mallow (*Lavatera hirsuta*) and day lily (*Hemerocallis*) were planted to create the effect of a fully-fledged garden within months. By last August, when Mr Mason held a garden party to celebrate its opening for business, the show garden was in luxuriant flower.

With time and resources so limited, the plan had been to concentrate on the garden, and leave the house for ten or 15 years. But with help from sponsoring companies, the restoration of the house has gone much faster than expected, and by now much of it is habitable. Dry rot had made serious inroads into the timber joists but the original builders had made such a

generous allowance for "decay factor" that it proved possible to cut the original beams back to sound timber without discarding them.

Among the neighbours invited to the garden party were a number who were British. Mr Mason's own family home base is still in Yorkshire, but the television series depicts as a sub-theme the fortunes of several British families who have made their homes nearby. Some bought property intending only to use it as a holiday home, or as parking space for the caravan, and then found themselves so much at home there that they have moved south altogether. Like the English perennials flourishing at le Manoir de la Chaussée, they find that Breton soil suits them very well.

GEORGE HILL

● Le Manoir is on Channel 4 at 9.30pm on Fridays July 24 and 31.

SATURDAY

Four-page pullout: a driver's guide to France. Plus the best of British and French holiday reading. Weekend Times

Rich pickings, slender means

Victoria Glendinning enjoys the relish with which Muriel Spark translated the events of her early life into fiction

Muriel Spark says that as a girl she was "inclined to be fat". Her autobiography begins with descriptions of the delicious breads, the fresh butter, the perfectly brewed tea, which are her most vivid memories of childhood. As an adult, she claims to have become a hoarder. She loves piled-up details, she loves names. She has, she says, a massive personal archive dating from the 1940s, when she began keeping all notes, accounts, appointment books, address books, cheque-book stubs and correspondence.

This would lead one to expect a fat, dense and detailed autobiography. The reverse is true. The book is short and spare. There is perhaps a tension in Muriel Spark between feast and famine. In the early 1950s she became ill from undernourishment; at the same time, she was taking dexamethasone as an appetite suppressant. *Curriculum Vitae* is characteristically waspish, witty and wise. It is also markedly selective.

What concerns her above all, in this account of her life up to the publication of her first novel in 1957, is accuracy. She has relied on her archive — "the silent, objective evidence of truth" — supplemented for the early years by information from family and schoolfriends. "Truth by itself is neutral and has its own dear beauty." Yet Muriel Spark the poetic fabulist must know better than most that there is more than one kind of truth.

The emphasis on factual accuracy is fiercely defensive. She is angry about "absurd and false" statements about her published by people who should have known better. Chief among these is Derek Stanford, her companion of the early 1950s. He gets a terrible going-over in these pages.

Here, then, are some facts. She was born Muriel Camberg in 1918 in the Morningside district of Edinburgh, where cleanliness and

godliness were paramount and everyone was in bed by ten. Her father was a Scottish-Jewish engineer, her mother was English with some Jewish blood. "We often laughed at other people in our house", though not in their presence. Lively, red-haired Muriel was from her earliest childhood a "person-watcher" and an avid listener. For 12 years, "the most formative years of my life", she attended James Gillespie's High School for Girls. She was taught by Miss Christina Kay, whose inspiring enthusiasm, pet phrases and "dazzling non sequiturs" were to be made immortal in the fictional person of Miss Jean Brodie. One of the many fascinating features of

CURRICULUM VITAE
By Muriel Spark
Constable, £14.95

this memoir is the relish with which the author connects people and events with her later fictions. Nothing was wasted. Caring for her incapacitated grandmother at the age of 12, for example, gave her the insights into old age that were to inform *Memento Mori*.

As a girl she thought of herself as a poet, as she still does. A good novel is "essentially an extension of poetry". Early influences were John Masefield, T.S. Eliot, and the Border ballads "for their steel and bite". There was no money for her to go to university, and it was to find a wider world that she married, at 19, Sydney Oswald Spark who had taken a job in what was then Southern Rhodesia. He was a "disastrous choice", and mentally unbalanced.

After a few years she left him, taking their baby son, who was brought up chiefly by her parents in Edinburgh. Muriel lived in London at the Helena Club in Lancaster Gate — which became the "May of Teck Club" in *The*

Girls of Slender Means — and got a job in the political intelligence department of MI6. After the war, magazine work led in 1947 to the editorship of *Poetry Review*, the journal of the troubled and faction-ridden Poetry Society.

She is extremely funny about the Poetry Society. "In no other job have I ever had to deal with such utterly abnormal people." She moved into a bed-sitter in Camberwell, where she remained for many years and which featured, along with her experiences at the Poetry Society, in *Loitering With Intent*.

The early 1950s were tough. She lived on "part-time survival jobs" while collaborating with the inaccurate Derek Stanford on non-fiction projects and publishing her own study of Mary Shelley and her first book of poems. She won an *Observer* short story competition. Weakness from undernourishment combined with the dexamethasone gave her bizarre hallucinations. This mental state was the starting point for her first novel, *The Comforters*, and brought her the support of Evelyn Waugh, whose *Pinfold* was an account of a similarly weird experience with the wrong sort of pills. Graham Greene, hearing of her poverty from Derek Stanford, sent her £20 a month.

She became a Roman Catholic in 1954. About this she says very little, quoting Newman to the effect that it is not something one can talk about between the soup and the fish at a dinner party. It is not only religion that comes into this category, for her. One cannot tell from this book which people, if any, she loved with passion.

The Comforters caused "an agreeable stir" in America as well as England. Her editor Alan Maclean took her to lunch at the Caprice to celebrate. She does not say what they ate but I hope it was lots. *Curriculum Vitae* is as brilliantly anorexic as any of her novels, and leaves the reader hungry for the next instalment.



From her earliest childhood in Edinburgh Muriel was a "person watcher" and avid listener

Cape of good intentions

Sebastian Mallaby

FRONTIERS
The evolution of South African society and its central tragedy, the agony of the Xhosa people
By Noel Mostert
Cape, £25

The British arrived in the Cape at the close of the 18th century, full of that period's enlightened ideas. They were censorious of the Afrikaners' slave-keeping, their habit of hunting on the sabbath, their practice of sleeping communally in single-roomed huts. Yet they also had much to learn from the Afrikaners, who had arrived in the

Cape more than a century earlier and were better at surviving. The first party of British settlers knew next to nothing about farming. They tied sheep's legs together to prevent them from straying; vultures ate the beasts alive. At the same time, however, their liberalism was roughened by contact with the Afrikaners, and with Africa's hard ways.

The colonial authorities took to attacking native kraals on the merest suspicion of cattle rustling: on one occasion Henry Somerset, son of the Cape governor, ordered his men to fire upon three villages before getting the right one. There were honourable people. Dr John Philip, an influential missionary, had views on race that still seem reasonable today. Influenced by Adam Smith, he preached

the unity between black advancement and white self-interest: educated blacks would mean a more sophisticated economy, to the enrichment of all. He and other liberals enjoyed the support of reformists back in London. When George Greig, an independent-minded editor, had his newspaper censored in the Cape, he carried on his battle in the pages of *The Times*. Liberalism and authoritarianism could burn within one man. Sir George Grey, a governor famous for his supposed humanism, condemned hundreds of chiefs to hard labour on Robben Island, so shattering the traditional Xhosa order. Yet at the same time, he endowed schools to educate the chiefs' children. One of his projects, a missionary school at Lovedale, later developed into the university of

Fort Hare, where most of today's older black leaders were educated. At times such as the present, when radicals have the upper hand in South Africa's black politics, it may be reassuring to remember that their mentors are sophisticated. Chris Hani, secretary-general of the South African Communist Party, read classics at Fort Hare. Mostert's rich narrative of 1400 pages is full of echoes of the present. The moral ambiguity of empire recalls the National Party's heyday, when abhorrent repression was accompanied by a surprisingly independent judiciary, outspoken opposition and cheeky press. The British manipulation of tribal chiefs likewise anticipates this century's Afrikaner government. For much of the 19th century, the Cape's liberals held their own. In

1828 they secured civil rights for all free blacks. In the 1870s, when the Cape won from London new power for its own elected assembly, black voters wielded considerable power. In America the black franchise was still a century away; in Britain much of the working class was still denied the vote.

In the end the Cape liberals were outmanoeuvred by a man who mimicked their own manners to devastating effect. Jan Smuts was a brilliant lawyer, a founder of the UN system and a confident of statesmen all over the world. But he did his utmost to ensure that blacks would be trampled in the unified South Africa formed in 1910. Whites' hypocritical high-mindedness can seem endless. Small wonder that President de Klerk finds it so difficult to command his black countrymen's trust.

Sebastian Mallaby works for *The Economist*. His book, *After Apartheid*, is published by Faber.

Indian dynasty eclipsed

Karan Thapar

TWO ALONE, TWO TOGETHER
Letters between Indira Gandhi and Jawaharlal Nehru 1940-1964
Edited by Sonia Gandhi
Hodder & Stoughton, £30

In 1940, just seven years before he became prime minister, Nehru wrote to his daughter of the Punjab crowds as if he were a foreigner, observing the Indian masses. He calls them "astonishingly overwhelming... and full of affection and enthusiasm but [they] will not observe any discipline, which is surprising". In calmer moments he can be engagingly introspective, questioning himself and his motives with a winning candour.

For her part Indira, though sick in a Swiss sanatorium, is gleeful about the new nylon material that is catching on in Europe. A child of her times, when she writes of British attitudes to Stalin her defence of the Soviet Union may today sound strange, but it conveyed a conviction and commitment that the future prime minister never lost and which perhaps became a part of her later political prejudice.

But such moments are few. For the most part these letters are ordinary, pedestrian even, for they concern the fine detail of the lives of two people with much in common and who stayed in frequent touch. And where they should be eloquent the letters are silent. When her husband, Feroze, died in September 1960 the correspondence is stifled or missing. Yet in her letters to her friend Dorothy Norman, Indira wrote movingly of her failed marriage, guilt and memories. In her letters to her father she holds herself back. Instead we learn that she ate too much for breakfast in Mexico City, that the sophomore Rajiv felt homesick on leaving his mother in New York, or that when Nehru visited Nasik it was so cold he needed a blanket at night.

For historians and devotees of the Nehru-Gandhi family the 697 pages of these letters will be of absorbing interest, but for the rest of us the result would undoubtedly have been better had the editor, Sonia Gandhi, been more selective. The first volume of this correspondence has already shown that the private relationship between father and daughter was intimate, informal, deep and enduring. The second volume, however, adds little except details either to our understanding of their politics and beliefs or to our curiosity about their personal relationship.

When volume one was published Rajiv was in power and the Nehru-Gandhi dynasty seemed set to continue for decades. Volume two appears not just after his assassination and the sudden eclipse of the family, but also in the wake of momentous changes in India.

Horrors on the home front

Adelheid von der Schulenburg

THE HOUR OF THE WOMEN
By Christian von Krockow
Faber, £25

A notable thing about German war memoirs is how late they are appearing. In the years after 1945 war was blacked out; no one talked about it. People "used their memory to forget", as Clara von Trotz put it most poignantly. For 20 years or so she herself was incapable of talking about the day the Gestapo took away her children: she came home to an empty flat after visiting her husband in prison. Soon he was tortured and executed for his part in the July 1944 plot against Hitler. Nor was it just a matter of the pain of recollection. There was respect for other people's grief and a desire to protect them.

The heroine of *The Hour of the Women*, Libussa von Krockow, felt ambivalent in the same way. Her brother Christian drew the story from her "bit by bit on long winter evenings". It is good that he did so, because her account is the most open and harrowing so far of the horrors endured by civilians in the east of Germany at the end of the war. The book tells the fate of one particular family, the aristocratic von Krockows of East Pomerania, during the years 1944-47. Like everyone else, they were fighting for survival, but there is a kind of terrible humour, a grand guignol, in the way the arrogant assumptions of their caste keep breaking through.

Even as the Russians were at the gates, for instance, Libussa's stepfather got the giggles over news that the least attractive member of their retinue had at last been raped. He and her mother tried to



Showing resilience in the face of catastrophe: Libussa von Krockow and her daughter

persuade her to join them in a suicide pact. He insisted on dressing up in full military rig for the occasion. Libussa talked him out of it and made him hide his uniform and pistols. Then there was her husband, Baron Jobst von Oldershausen, and his obsessive concern to obey Nazi regulations to the letter. The marriage was never easy. Libussa appears high-spirited and independent, a Prussian Scarlett O'Hara.

The book opens with her wedding in June 1944. It was held at the von Krockow estate of Rumbaska, where we get a last pastoral glimpse of the life of Prussia's landed gentry. Rural tranquility outlasted the rumble of war, at least until Russian tanks broke through. Agricultural rhythms were interrupted only by the need to dig traps "for Ivan". But then came column after column of dilapidated wagons, as refugees from further east poured in with their desperate stories. By March

1945 Libussa and her family were themselves fleeing. She was 23 now, widowed already and about to give birth to a child.

The escape to the west was foiled and the family came back to live in a derelict cottage on the edge of Rumbaska. The Russians took over and then the Poles. With the war ended, Libussa's nerve and ingenuity are aimed at getting enough to eat for her child, her mother and herself. She steals, lies, invents roles — telling fortunes, even, for a slice of bread. She makes a secret and dangerous visit to the west to prepare a future there; against the odds she makes it back through Russian and Polish lines to collect her family. She even manages to free her stepfather from a Russian camp.

Libussa has been fortunate in her brother, one of Germany's most skilful and elegant writers. Unfortunately, he has not been well translated here. Her story is more than just a

memoir of war. It is a cunning demonstration of the collapse of the male dominated Prussian world. Her stepfather and her husband are its emblems. They cannot cope with the make-do values of survival, the hour of the women. Even by the time the book ends, in Hamburg in 1947, her stepfather, the absurd von Puckommer, reverts to type. He is all Pomeranian baron and Prussian officer, regaling other good old boys with tales of the first world war. Libussa can survive everything except this kind of nonsense and does a bolt. It is right for her story to be told. It says something about the resilience of women in times of catastrophe, their ability to dispense with theatre and attach themselves to life.

The reviewer is the youngest daughter of Count Fritz von der Schulenburg, who was involved in the July 1944 plot against Hitler.

A prisoner in his grey, everyday self, Alan Swift is in a mess. His beard is developing a bald patch. Work in a dowdy insurance office on the Holloway Road, is stifling. Home is a claustrophobic matrix of mechanical sex, irritable TV dinners, and dispiriting battles against the moths which have been gorging themselves on his best M & S v-neck pullover. But Alan is not quite alone. Two alter-egos are competing for his personal space.

Across the Atlantic, his fantasy self is living it up. Creator of the celebrated science fiction character, Discman, the other Alan Swift spends his days driving fast cars, and his nights engaged in intergalactic intercourse with sleek, six-foot Arienne.

Lurking somewhere at the bottom of his unconscious mind, Alan's second doppelgänger is less benign. This unnamed, trembling, phobic self reveals the darker, psycho-analytic side of fantasy. Its nightmare soliloquies break in on the narrative at regular intervals.

One day the Holloway-Road Alan decides he's had enough. Without telling Judy, his fretful wife, or Colin, their tyrannical six-year-old son, he buys a ticket to New York. Stretching out his "holiday" indefinitely, he eventually finds a job in a photocopy shop — where his colleagues indulge their reproductive urges on top of the machinery, xeroxing their genitals in the process. Alan's own libido finds its outlet in Lisa who sets about transforming his body in the gym and expanding his mind with the help of LSD.

As Alan fits more and more comfortably into his new identity, his fast-living fantasy self becomes superfluous and slides into a terminal coma. But when the police discover he's been working without a permit, Alan is deported, and the boundaries of his world are abruptly redrawn.

On one level, Colin McGinn's plot is a conven-

Muscling in on his mind

Lucasta Miller

THE SPACE TRAP
By Colin McGinn
Duckworth, £14.99

tional *Bildungsroman* — the story of a man finding his place in the world. But he interprets the notion of "a place" — or space — in the world "as more than an empty cliché. A laconic author's note introduces the novel, asserting that "space is the dominating figure on the scene". The word-play — "figure" could mean "physical shape" or "metaphor" — is symptomatic. Through a series of tropes and equivocations, the central theme, space, becomes prote-

an. Most significant is the fraught relationship between the physical space occupied by the body and the mind's interior space.

In his professional life, McGinn specialises in the philosophy of mind (a short popular work, *Moral Literacy* or *How to Do the Right Thing*, has also just been published by Duckworth at £6.99). In his novel, he collapses the opposition between mind and body into an explosive coalescence. Alan's spiritual constipation is represented physically. His private fears are mixed up with his private parts. Like his hero's namesake, Jonathan Swift, McGinn reveals a Gulliver-like obsession with bodily functions, which he describes with surgical accuracy.

As mind merges with body, literal and figural language converge. The effect is electrifying. Tame metaphors like "the fabric of one's life" are made disconcertingly concrete. Words become sinewy, flexing their muscles like well-honed athletes.

If McGinn's prose hints at a hidden philosophical agenda, it does so without heavy-handed gestulation or pretentious gurnimickery. As a simple exercise in story-telling, it never fails. It is no small achievement to make compulsive reading out of an unprepossessing insurance man with embarrassing anatomical hang-ups.

The mixture of gritty realism, unexpected imaginative leaps, and precision-tool wit has something of Martin Amis. But McGinn has more intellectual force than Amis. Unlike most contemporary fiction, *The Space Trap* can withstand rigorous critical analysis. The deeper you dig, the more you find.

"Wittgenstein, the most famous philosopher of the century, said 'The sole remaining task for philosophy is the analysis of language.' What a comedown from the great tradition of philosophy from Aristotle to Kant."

Stephen Hawking, *A Brief History of Time*

What Wittgenstein noticed was how popular language can be:

- A. "It is true that Rudolf is a reindeer with a red nose";
- B. "It is true that Superman is a hero who is exceedingly strong";
- C. "It is true that Gabriel is an archangel who can fly";
- D. "It is true that Hawking writes books about science".

So the same word that makes science true, truly enables Father Christmas to come down chimneys.

My children and I have read Wittgenstein and are convinced of A, B, C and Father Christmas. We are totally unconvinced by a single word contained in D.

Coming soon

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Aids meeting loses edge as advances tail off



Salk scope of Aids vaccine will be limited

The International Aids Conference in Amsterdam this week has been a low-key affair, at least for anybody who might have been hoping for dramatic breakthroughs. In spite of the 10,000 participants, the countless presentations and the many simultaneous sessions, not very much exciting new science was on offer.

Perhaps, some participants wondered aloud, it is time to abandon the annual format of the conference. As basic knowledge about the disease has accumulated, the easier work has been done. What remains is more difficult and will be slow. It is doubtful whether the results presented this year justified so large and expensive a meeting.

One area where some progress was reported, however, was in the development of vaccines, designed either to prevent the disease or to treat it once it has become established. A team from John Hopkins University in Baltimore reported preliminary results of a pilot study

of a candidate vaccine on healthy human volunteers, who showed encouraging increases in antibody levels.

Another study, from the Walter Reed Army Institute of Research in Rockville, Maryland, and New York University, showed that another candidate vaccine, constructed from the envelope protein of HIV, can also stimulate the immune response, this time in people infected with the virus but still reasonably healthy.

Both of these are designed as therapeutic vaccines, and the results suggest that in principle at least such a vaccine may be possible, though the enhancement of circulating antibodies is a necessary but not a sufficient condition for a successful vaccine.

A different approach, also well-ventilated this week, is to look for a prophylactic vaccine, similar to those which have come close to banishing diseases such as polio from the Earth. Appropriately enough, Jonas Salk, the originator

of the polio vaccine, was in Amsterdam to participate in the discussion.

What he and others made quite clear is that a preventive Aids vaccine will never be a smashing success like the polio vaccine. Daniel Hoth, of the US National Institutes of Health, said: "An HIV vaccine is very unlikely to make the world safe for sex."

Samuel Katz of Duke University Medical Centre said that an HIV vaccine would probably be something like the one used against flu, which offers a worthwhile measure of protection while falling well short of the success of the measles and polio vaccines.

Dr Hoth produced figures that demonstrated, however, that even a vaccine of limited efficiency would be much better than nothing at all,

and also — less obviously — better than waiting longer for a more efficient vaccine. His prescription was that we should start to use a practical vaccine as soon as we had one, even if its efficiency was no more than 40 per cent. (The flu vaccine is reckoned 80 per cent effective.)

Among the dozen or so prophylactic vaccines so far developed, Dr Hoth saw reasons for hope. "Nothing we have so far is a home run, but we do have a number of candidates for a clinical trial of efficiency in perhaps three years' time," he said.

When that time comes, a number of difficult ethical decisions will have to be taken. Aids is an unusual disease, the symptoms of which some scientists believe are caused by an auto-immune process in

which the body attacks itself. Vaccines function by enhancing the immune response, so there is a potential danger that a vaccine may accelerate rather than slow down the disease. The rules for the trials will therefore require some very careful drafting. Who will be responsible if things go wrong?

Stephen Lwanga, of the Uganda Aids Commission Secretariat, in whose country these trials are expected to take place, said that the companies developing the vaccine would have to bear the responsibility. He added that a condition of agreeing to the trials was that if any vaccine was found to be effective, it would be made available to the people of the country at affordable prices.

Unfortunately, according to Michael De Wilde of the drug company SmithKline Beecham, that aim remains a long way out of reach. "It is very clear that the vaccines we are talking about will in no way be available at the sort of cost levels developing countries are

talking about," he said. "Oral polio vaccine is sold at about \$3-4 a dose, but there is no way that an HIV vaccine will come within two orders of magnitude of that price."

All this makes it clear that even if the scientific problems are solved, an HIV vaccine will be no panacea. If it raises hopes too high, June Osborn of the US National Commission on Aids warned, it could even do more harm than good, encouraging people to abandon the safe sexual practices that are the only effective way of avoiding the disease.

An HIV vaccine would be wonderful, she said, adding a layer of protection for people in high-risk occupations such as doctors and nurses, perhaps interrupting the transmission of HIV from mothers to babies. But it would not in her view ever replace the need for counselling and education, and she gave a warning against encouraging an excess of false hopes.

NIGEL HAWKES

Animals tamed by time

Nigel Hawkes considers the possibility that sheep have settled for a quiet life

Around the world there are six billion domestic chickens, one billion cows, one billion sheep and countless cats and dogs. Together with man himself, the domesticated animals are among the most numerous on earth.

But are they a group exploited to within an inch of their lives, as animal rights activists believe, or an interesting example of how a species can evolve to fill a cosy niche and live a quiet life? Stephen Budiansky, the presenter of next week's edition of *Antenna*, on BBC2 has no doubt of the answer.

It came to him, he says, while he was working on the small farm where he lives outside Washington. "Working with animals, I found that the slogans about 'enslavement' and 'exploitation' just don't seem to fit. Staying up half the night during lambing season or going out in a snowstorm to feed the horses, I've often found myself wondering 'Who's in charge here?' You can't spend much time on a farm and continue to

look at nature as a sort of theme park with nice landscaping," Mr Budiansky is not a full-time farmer. His real role is as a science writer, so he set out to investigate whether conventional attitudes towards the domestication of animals could really be justified. Are our pets and other domestic creatures the victims of a ruthless campaign of training and subjugation? Or are they more like Garfield, the fat cat in the cartoon strip, laughing behind his paws at the absurd lengths humans go to in order to satisfy him?

One curious thing is that the number of species successfully domesticated has been fixed for perhaps 9,000 years. Throughout human history we have added nothing to the original list, despite attempts at different times to tame

the gazelle and the hyena, among others. There seems to be a special natural characteristic that leads to successful domestication, one that not all animals share.

There is also archaeological evidence, from Tel Abu Hureyra in northern Syria, that suggests that domestication was far from an easy ride. Anthony Legge, an archaeologist from the University of London, has shown by examining the bones on the site that the switch from hunting gazelles to farming and eating domestic animals took at least a thousand years. Other evidence from the same site shows that the farmers led a much less healthy and leisured life than the hunters had done. They ate a duller diet, spent hours bent double, getting arthritis, grinding the coarse grains to make a flour which then wore out their teeth. They paid a heavy price for settling down.

If the simple theory of domestication-by-force does not fit, what alternatives are there? Stephen Budiansky believes that the key is a process called neoteny, an evolutionary change that has been observed in many species, in which juvenile traits are retained into adulthood. The process is shown most clearly in different breeds of dog, all derived ultimately from the wolf.

Wolf puppies are playful creatures, rolling around endearingly and offering no threats. As they grow, they begin to carry objects around, demonstrating the retrieving instinct. Later, they learn to herd fleeing animals by running around them in broad sweeps. Finally, as full-grown wolves, they learn to hunt, not only rounding up other creatures but cutting them down as well.

Modern dog species can all be seen as examples of this development, arrested at different stages. The Pyrenean mountain dog, origi-



Domesticated bliss: sheep are kept by man, ultimately for man's benefit, but some maintain the care shown is kindness itself

nally bred to mingle with flocks of sheep in the mountains and discourage wolves, are great puppy-like creatures that do not herd, chase, or hunt. Retrievers reached the second stage of development before stopping, border collies the third. The dogs which are closest to the wild type are the Royal fawnie, corgis, which are quite prepared to go the whole hog and administer a sharp nip to the heels.

For wild animals, neoteny provides a method by which a species can adapt rapidly to changing circumstances. There is a far wider range of variation in juveniles of a species than there is in adults, so if juvenile characters can be retained into adulthood they give a species more evolutionary options. The very characteristics of juvenile animals — their curiosity, openness, and playfulness — are an advantage when the environment is undergoing rapid change, as it was at the end of the last glaciation, shortly before animals were first

domesticated. Mr Budiansky's thesis is that newly neotomised species were perfectly adapted to fit into the new pattern created when settled farming first began. "A rich new niche opened up for them. The fact that they reached sexual maturity early was a big advantage, because it enabled them to expand rapidly and fill the niches created around the new settlements," he says.

Based on this theory, then, domesticated creatures were already more than halfway to domestication before man even took a hand. Left to their own devices, they might have found survival in the wild impossible. "Wild sheep today teeter on the brink of extinction, wild cattle are extinct and horses would very likely be extinct had it not been for domestication," he says. By the time man came along to save the horse, it survived only on the plains in Ukraine. Now, thanks to domestication, it inhabits every continent.

Who, then, is the exploiter and who the exploited? Modern evolutionary theory holds that the purpose of an organism is to preserve its genes and to spread them as widely as it can through succeeding generations. By that token, few animals have done as well as the domesticated creatures, supported and protected by man.

Mr Budiansky has a lot of innocent fun at the expense of the animal rights lobby. He quotes the example of the "humane mouse trap" which catches mice alive so that they can be released in the wild, "where they have absolutely no desire to be," he says. House mice are a domestic species; they live with us, not in the woods. Freeing them to die in the wild is not humane, he says, but cruel.

"The extreme animal rightists have enormous naivety about what nature is like," he says. "Nature is not freedom, but an endless, constant struggle. Studies of baboons

in the wild show that they have very high levels of stress hormones, and chronic heart problems."

He is not heartless, however; no farmer can be. "I like and care for animals, but it's vital to respect their true natures. Animal rights — with all its emotional conviction, and simplicity — was born in the city. It's an entirely artificial world, nothing to do with nature as it really is."

Naturally, these views have not endeared him to the more committed supporters of animal rights in the US, but he hopes, at least, that he has forced them to think. Domesticated animals, he concludes, "have gained an unbeatable competitive edge by adapting to live with us. And now their natural place is not in the wild, their natural place is with us, living in a relationship which is to both their and our advantage."

● *Antenna* "The Beastly Truth" will be shown on BBC2 next Monday, July 27, at 8pm.

Salt house yields its secrets

A SIXTEENTH century salt factory, the Salt House, at Port Eirion, near Swansea, was built using German technology, archaeologists say. German engineers were employed by the Earl of Pembroke to design the plant, on the Gower coast, to extract salt from the Bristol Channel.

Gareth Dowdell, director of the Glamorgan-Gwent Archaeological Trust which is working with the Welsh Development Agency to preserve the ruins, said: "Three large reservoirs were built into the rocky beach. The seaward wall contained gaps to allow sea water in at high tide." The factory was on top of the reservoirs. A wooden pump believed to have been German-made, parts of which still survive, took the water to the top of the building. There the water was evaporated and the crystallized salt dried before being shipped around Britain.

"The techniques were unknown elsewhere in Britain before the late seventeenth century," Mr Dowdell said.

IOLA SMITH

Bronze Age people transform their image



Ancient treasure: Francis Pryor with a sword, one of many finds

ABOUT four million pieces of waterlogged wood hold the key to understanding technology, economics and ritual in the Bronze Age fenland of eastern England 3,500 years ago. Tools, houses and fortifications have been identified over the past decade at Flag Fen by Francis Pryor and his team.

Lying on the edge of an industrial zone just outside Peterborough, Flag Fen is an unprepossessing location, and an unexpected one for a project that has revolutionised ideas about prehistory and won prizes for its public-oriented presentation of the human past.

Francis Pryor found the site on a foggy day in November 1982: for most of the 1970s he had directed a big excavation at the Fens site, which was fast being taken over by light industry. He was recording one of the Roman roads when he tripped over an oak log and nearly fell into a fen drain. He then noticed that the log had been split deliberately the wrong way, across the grain. It was human handiwork, not nature, and was well below the Roman levels.

At first he assumed that it was part of a causeway, similar to the tracks found on the Somerset Levels from neolithic times onwards, but when further investigation showed that oak timbers occurred for 120ft along the banks of the drainage channel, Pryor realised he had stumbled on something

An excavation in Fenland has turned archaeological wisdom on its head

much bigger. That something was a defended island community living on an artificial platform in the Fens. Until then, as the latest issue of *Archaeology* says, "conventional archaeological wisdom held that the few ancient farmers who lived in these wetlands were unsophisticated peasants."

A decade of ambitious excavation and conservation by Mr Pryor and his wife, Maizie Taylor, has disclosed "a Bronze Age community whose members were skilled carpenters and metal workers. In 1800BC farmers raised cattle and sheep here, grew wheat and barley on its well-drained soils, and harvested fish and fowl even in winter," Mr Pryor said.

Numerous upright posts were found in four irregular rows, evidence of an important timber building raised on an artificial platform of gravel padded up with brushwood, and dating to half a millennium later. Criss-crossed timbers formed a foundation for a boardwalk eleven feet wide.

The degree of technical expertise is impressive: lacking saws and

relying on axes, adzes, mauls and wedges, prehistoric carpenters turned huge oaks into well-shaped posts and planks and assembled them with well-cut mortice-and-tenon joints. Some of their tools have been recovered, including an axe with a handle made from an oak stem and branch joining at just the right angle. The axe blade would have been of bronze: numerous tools and weapons have been found, including "a pair of shears in a fitted wooden box". The box had a slot in its base for the whetstone kept to sharpen the shears. A group of chisels, awls and punches were probably a craftsman's personal toolkit.

Pins, brooches and rings have also been found. Most had been deliberately damaged, but their fragments were often found together. Francis Pryor believes that they were dropped into the waters of the fen as offerings to local gods.

Although they lived in a remote place, the people of Flag Fen were anything but simple-minded: their control of the environment and its resources is a testimony to the emergence of an economically complex society in Britain long before the first written records.

NORMAN HAMMOND
Flag Fen, by Francis Pryor (English Heritage/Batford £12.95). *Archaeology* 45 No 4:38-43. *Antiquity* 66, pp 439-531.

Horn gene traced

SCIENTISTS have found the gene that determines whether cattle will grow horns making it possible to breed more hornless cattle, prized because they do not damage each other in transit and so fetch higher prices.

Australian scientists announced the breakthrough in identifying the gene in European cattle after years of joint research with colleagues in the United States. Hornless breeds already exist but discovering the gene will enable farmers with cross-bred cattle to identify bulls that will produce hornless offspring.

It is expected to take one or two more years of research to produce a simple kit, using blood, hair or semen samples, to test European cattle, which are bred worldwide, including in the United States and Australia, for the horn gene.

Nuclear advance
JAPAN is designing a plutonium-fueled reactor that may be built in Russia to help the former Soviet republics to dispose of tonnes of fissile material from nuclear weapons. However, Tokyo is not deviating from its position of withholding substantial aid to the former Soviet Union until a territorial dispute is resolved. Other industrialised nations will be asked to provide funds to build the plant.

A spokesman for the Science and Technology Agency said that the agency and a government-run nuclear fuel company had begun designing what will be the world's largest plutonium-driven reactor. Unlike conventional fast-breeder reactors which produce some plutonium along with energy, the proposed fast-neutron plant is designed to consume plutonium and produce material unsuitable for use in nuclear weapons.

Hunger setback
FINDING a biotechnological solution to world hunger is proving harder than expected, researchers say. Demand for food is expected to at least double by the middle of the next century, and the hope remains



that molecular biologists will identify genes and perfect transplant techniques for developing more nutritional plant varieties that will use increasingly scarce resources, such as water, more efficiently.

"Several kinds of genetically engineered crop plants are close to the point of commercial release but none are yet on sale to farmers," said Peter Day, a professor of genetics at Rutgers University and an authority on agricultural gene manipulation, at the First International Crop Science Congress in Iowa. "This is in large part because some of our ideas were naive and simplistic and our expectations too great," he said.

Mercury mystery
MERCURY levels in the Florida Everglades are increasing substantially but scientists are not sure where the element is coming from, a University of Florida study says. The team conducted their soil tests in remote areas of the wetlands, far from any possible industrial sources of mercury.

They conclude that the mercury must have been airborne. Airborne mercury settles in soil and is transferred to water, where it is ingested by fish and passed along the food chain.

The scientists are not sure how the mercury gets transferred from the soil to the water and vice versa, although bacteria most certainly are involved.

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These three positions are to drive the success of Microsoft's operating system products into corporate accounts. You will become a strategic evangelist for your specialisation, implementing marketing programmes to communicate the key benefits of Microsoft products to our customers. With three years technical marketing, sales, support or consulting experience in one of these disciplines, you will have a degree or significant relevant experience, excellent presentation skills to large audiences, and be an outgoing self-starter aged between 26-40. Ref: ST19792M/PB

Channel Programmes Manager - System Integrators / VARs
You will play a key role in developing the channel distribution strategy, using both internal and external resources, as well as defining the long term strategy in the changing software market. Ideally aged 26-35 with a marketing degree and 4 years experience, you will have a thorough understanding of both channel marketing through distribution channels and classical marketing skills (possibly gained outside the IT sector). Ref: ST19792M/AD

Large Account Marketing Specialist
Reporting to the Market Development Manager, you will be responsible for the effective implementation of marketing programmes targeted at UK Large Accounts. Your role will be to focus the programmes and messages of the other marketing groups, and to ensure that these messages are communicated efficiently, within budget and on time to the Large Account sector. Ideally you will have a good understanding of implementing marketing programmes and some event management experience. You will be a tactful negotiator, self motivated with excellent communication skills, and the ability to handle a large workload within tight time scales. Ref: ST19792M/GN

Product Manager - Desktop Operating System
Reporting to the Product Marketing Manager, you will educate customers on the benefits they can realise from the successful application of Graphical Computing. With the continued high growth of Microsoft's operating systems, your responsibility will be to manage current and future releases of MS-DOS and Windows ensuring maximum market share. Ideally you will have an excellent knowledge of the PC Software industry, with at least 3 years experience in Sales or Marketing, with strong business acumen. Ref: ST19792M/ME

Telemarketing Manager
Responsible for managing and planning the use of the telephone (both in-house and external) for sales and marketing purposes. In conjunction with the direct marketing and telemarketing manager, plan the use of outbound calling, to ensure exploitation of sales opportunities. With a team of 15 staff you must demonstrate team management skills with a proven ability to train and develop staff using new techniques and systems. You will be ideally educated to degree standard and aged between 26-35. Ref: ST19792M/MK

Market Analyst
Reporting to the Market Research Manager you will be responsible for ensuring that Microsoft use and analyse the most accurate market data and information available to develop the right strategies to take the business forward. This role requires someone who has had previous experience of market analysis, preferably in a research or planning department within the IT industry. You must have knowledge of both hardware and software markets, and be PC literate, particularly in spreadsheets and databases. Ideally aged 24-29 you will have strong interpersonal skills, be hardworking and have drive and initiative to identify and develop opportunities. Educated to degree standard is essential. Ref: ST19792M/BB

Senior Marketing Events Specialist
You will be directly responsible for the planning, co-ordination, management and measurement of a wide range of Microsoft events. Ensuring at all levels internally and externally you will ensure that all projects are carried out within Corporate guidelines. You will have 4-5 years event management experience, with a wide range of experience encompassing seminars, road shows, conferences, exhibitions, launches etc. Educated to at least A Level standard you will also have experience of hi-tech environments. Ideally aged 26-35. Ref: ST19792M/JIS

Product Manager - Macintosh Applications
You will play a key role in developing the Marketing strategy for Microsoft's applications in the rapidly changing Macintosh market place. An important area of this role will be the strategic management of the Apple/Microsoft relationship and the development of new areas of opportunity. You will have the ability to champion Apple products within Microsoft and understand key trends and competitive positioning within the software industry. Aged between 26-35, of graduate calibre and 4 years marketing experience, ideally in product management, you will have excellent communication skills, be outgoing and self motivated. Ref: ST19792M/A11

Senior Promotions Specialist
You will be responsible for supervising a small promotions team and the planning and implementation of direct marketing projects and other promotional activities as part of the overall promotional programme. You will have 5 years relevant promotional experience, in direct marketing/sales promotion and at least 2 years team management experience. Copy proofreading skills and a flair for design/layout are also essential. Ideally aged between 26-35 with a degree or marketing qualification. Ref: ST19792M/AC

Licensing Marketing Specialist
Reporting to the Market Development Manager, your role will be to ensure that customers understand Microsoft's licensing policies and the advantages of obtaining them. You will also support the channel with information about licensing policies. You will act as the main contact point between Microsoft and industry bodies such as FAS1 and have input into the policy making process to ensure we continue to meet evolving customer needs. Ideally you will have a good understanding of business, licensing practice and software agreements, with two years marketing experience in the computer industry. You will be self motivated with excellent communication skills and possibly have a legal background. Ref: ST19792M/GN

Product Manager - Developer Tools
Microsoft Basic is the most popular development tool on the personal computer and Visual Basic is setting the standard for Windows. Due to the importance of Basic as the strategic general purpose language for Windows, Microsoft have created a new Marketing position dedicated to educating developers at all levels on the benefits of using Microsoft Basic Development Tools to produce superior graphical applications. Ideally you will be a 'champion' on such products as Visual Basic, with good marketing and presentation skills. Ref: ST19792M/AK

Product Manager - Corporate Networking
Reporting to the Product Marketing Manager, you will develop and implement a marketing strategy for Microsoft's networking products, with a view to maximising significant market share. You will also drive the acceptance of LAN Manager on all platforms (including Windows NT) as the foundation for client-server solutions. Ideally you will have experience of product management, two years in marketing, with a strong understanding of Microsoft's networking products (i.e. LAN Manager, LAN Manager and Windows NT). Ref: ST19792M/IF

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General Manager

Complex strategic challenges involving sophisticated new products, changes in European legislation and joint-venture priorities will face the General Manager of this profitable £10m+ subsidiary, part of a major international group. Strong marketing skills and entrepreneurial flair are required for the management of this customer-focused service, sales and training business supplying a range of monitoring systems to the UK market. Excellent opportunity to chart the future of the company in the coming years.

THE ROLE

- Reporting to the Divisional Managing Director with full responsibility for the profitable management and direction of the business.
- Manage a matrix of relationships with European partners, UK dealerships and other Group companies. Ensure that new opportunities to add value and develop existing products further are taken.
- Establish clear business and marketing plans and instigate further cost-control initiatives and productivity improvements whilst maintaining excellence in customer service.

THE QUALIFICATIONS

- Graduate calibre, probably 35 - 45. Proven General Manager with previous profit/loss responsibility within an industrial environment that offers a range of different services.
- Strong negotiator with well-developed diplomatic and communication skills. Ideally with experience of the automotive after-market.
- Confident and mature with a disciplined commercial approach.

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Director of Policy & Practice

The Engineering Employers' Federation is the representative voice of the UK engineering industry, further developing existing close links with Government and the EC. Supported by some 5,000 companies and forming the largest engineering employers' organisation in the country, it plays a role crucial to the future of the industry. This is a unique opportunity to influence domestic and international policies affecting the competitiveness and status of the UK engineering industry and taking a lead in the growing dialogue with Government.

THE ROLE

- Reporting to the new Director General with responsibility for the EEF's strategy, policy and services in the fields of employment, training, education, legal, health, safety and environmental issues.
- Building close relationships - at the highest levels - with EEF members and regional associations to develop policies and strategies and implement new and practical services for members.
- Represent the interests of the engineering industry to Government, the Civil Service and the EC as well as maintaining contact with other institutions to forward the aims of the EEF.

THE QUALIFICATIONS

- A commercially-minded director or, possibly, a senior civil servant who has gained broad experience in an engineering or manufacturing environment.
- A leader and progressive thinker with good communication skills who can guide a committed team of experts. European experience and language skills are highly desirable.
- An enthusiastic supporter of the importance of the engineering industry to UK plc and with the energy, experience, skills and personal stature to represent the EEF.

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EXECUTIVE OPPORTUNITIES

FAX 071-782 7826

Macintosh™ Sales Manager & Executives

Excellent salary plus car and benefits, Berkshire

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The UK operation, based in Berkshire is a dynamic, fast moving environment which acts as a focus for all our sales and marketing activities. These appointments offer rapid personal development and career progression. All carry a competitive salary and enjoy a high base element together with an excellent benefits package. Microsoft are looking, above all, for well educated individuals with an outstanding track record, high levels of initiative, adaptability and excellent interpersonal skills.

Please contact Lauren Stidworthy or Claudia Nelson today between 4.30pm & 7.00pm on (0494) 472424 or weekdays during normal working hours, or write with a full CV indicating current salary details, quoting the appropriate reference to: **The Mac Recruitment Company, Wardswick Group plc**, 6 Cliveden Office Village, Lancaster Road, High Wycombe, Bucks HP12 3YZ

Macintosh Sales Manager

Your task will be to manage a team of dedicated Mac sales people whose goal will be to develop third party channels of supply to Apple Mac users for all Microsoft products.

You will have highly developed management skills and be able to motivate the sales force to reach unit and revenue targets. Your excellent communication skills will enable you to utilise resources to the full.

You will be of graduate calibre, technically competent in Macintosh applications with good exposure to all aspects of the channel sales environment. Ref. ST19792M/IK1

Dealer Account Managers

Your task will be to recruit, retain and motivate a selection of Apple Macintosh dealers with the goal of increasing sales of Microsoft products in this market place.

Ideally of graduate calibre, you will be technically competent, particularly in Macintosh applications, and will understand the issues facing the Apple dealers and their end users in today's business market.

Your sales track record will show consistent over achievement and you will be identified within your current organisation as a key player. Ref. ST19792M/IK2

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If you've learned all these lessons yourself, you could now apply that knowledge for the benefit of Britain's road haulage industry. Your first task as Chief Executive of the Industry Training Organisation (after you've recruited your small support team and found suitable premises in the M4-M1 sector) will be to complete the delivery of the required suite of NVQ's. But at the same time, you'd need to start building and exploiting your own network of contacts within and around the road haulage industry, training organisations, awarding bodies and government, to gain maximum support for your proposals. You'd define precise standards of training, and start to monitor the performance of operators and training providers.

What really matters is an effective blend of experience of funding and organising training in the real world and industry-specific knowledge at a senior level. You'll also have an exceptional ability to get through to and on with a wide range of people, and the diplomacy to take on board a wide range of views, but without letting your own plans degenerate.

Please write with a copy of your C.V. to: Karina Sevenoaks, Consultant, Austin Knight Recruitment, Knightway House, 20 Soho Square, London W1A 1DS, quoting reference A233. Alternatively call her on 071 439 5781 (office hours) or 081 677 2409 (evenings 7.30 p.m. - 9.30 p.m.). Fax 071 439 5744.

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Rewards for a suitable candidate will include substantial performance related remuneration and appropriate local allowances.

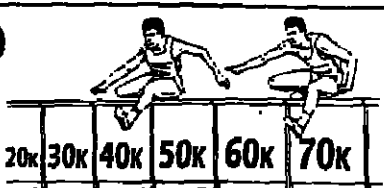
Please send your letter of application and Curriculum Vitae to:

Gerry O'Keefe, International Director
ACT Financial Systems Ltd.
Finagata, 5-7 Cranwood Street
London EC1V 9LH

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CONSUMER LAW MANAGER Up to £30,000 + CAR

This is a challenging and rewarding role for a talented Trading Standards or legal professional with at least 5 years' practical experience in a Consumer Law capacity. Working in our Cheshunt Head Office, you will be controlling labelling, packaging and legal representation, as well as regulating compliance with Consumer Law. Candidates should have commercial flair and a logical, proactive approach to sourcing business solutions.

The position offers excellent benefits and relocation assistance will be provided where appropriate.

If you are interested in this position, please send your CV to, or request an application form from:

Michelle Toft, Tesco Stores Ltd, Tesco House, Delamare Road, Cheshunt, Hertfordshire EN8 9SL. Telephone (0992) 32222.

TESCO

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DATA COMMUNICATIONS OPERATIONS MANAGER - WIDE AREA AND LOCAL AREA NETWORKS

DunsNet, a worldwide division of the Dun & Bradstreet Corporation, manages a global Wide Area Network and associated Local Area Networks. We require an Operations Manager for our London office.

With a minimum of five years in a data communications environment, you will need both WAN and PC LAN experience, being technically competent in the following areas: X.25, IBM SNA, digital multiplexors, PC and LAN hardware and software, including the control of software releases.

Reporting to the Paris based Director of European Operations, and requiring a "hands on" attitude to problem solving, this is a managerial position, responsible for the installation and maintenance of the networks, preparation of monthly reports and the management of four technicians, including their work at remote locations.

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Reply in writing to:
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You will need to be a talented IS professional whose interest and expertise lies in your ability to understand the overall nature of the business and the ways in which IS can create real competitive advantage. Proven success gained in a high quality, marketing led sales and distributive orientated company together with experience of IBM mid-range systems are core requirements. Ref: 245J.

INFORMATION SYSTEMS MANAGER

To £35,000 + Car

This is the senior report to the European Business Systems Manager and whilst you will be expected to contribute to strategic thinking the role will have a stronger operational emphasis upon systems development and implementation.

Your experience should include a record of successful project management of major systems introduction characterised by close working relationships with business users. Ref: 246J.

For both roles we are seeking to identify individuals offering the potential to develop their careers into more senior roles within a three year period and which could be within other group companies either in the U.K. or elsewhere in Europe. Previous European experience would be an advantage as would fluency in another European language.

A very competitive range of employment conditions includes relocation assistance to the company's headquarters in the South Midlands.

Applicants of either sex should apply in confidence, to Mike Johnson on (0962) 844242 (24-hour service) Fax No. (0962) 841998 or write to Johnson Wilson Recruitment Ltd, Clarendon House, Hyde Street, Winchester, Hampshire SO23 7DX quoting the appropriate reference No.



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The breadth of the role creates a requirement for a well rounded Sales & Marketing professional with a solid record of business achievement ideally encompassing both Sales & Marketing and both UK and overseas responsibility. Most importantly my client is looking for someone with well developed strategic thinking abilities, who can form part of a small senior management group, and who can develop a Sales & Marketing team of high potential. In other respects the specification is drawn quite widely in terms of sector experience and an age profile between 35 and 50. An affinity with design aesthetics is an important additional personal quality we seek.

My client offers a full range of attractive employment conditions including relocation assistance to the North East of England if required.

Applicants of either sex should apply in confidence, to Mike Johnson on (0962) 844242 (24-hour service) Fax No. (0962) 841998 or write to Johnson Wilson Recruitment Ltd, Clarendon House, Hyde Street, Winchester, Hampshire SO23 7DX quoting ref: 242J.



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To lead dynamic team selling proprietary application products on Open Systems to mainly blue chip organisations. Excellent career prospects and potential. Candidates must have a degree or professional qualification, eight years satisfactory performance in the IT industry selling and managing sales teams and experience with advanced sales and marketing techniques including direct marketing. Please send your CV to:

The Personnel Officer, ROCC Computers Ltd, Kelvin Way, Crawley, West Sussex RH10 2LY. NO AGENCIES PLEASE

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THE ROLE

- Reporting to a main board Director, responsible for a fully integrated design and manufacturing facility and the marketing of UK and US sourced machines for European, African and Middle East markets.
- To co-ordinate the activities of an experienced and talented management team, directing and prioritising their focus on profitable opportunities and quality of performance in every respect.
- To ensure total understanding of the company's markets, developing structured and practical plans to support the strategic objectives of controlled expansion and global leadership.

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THE QUALIFICATIONS

- Probably late 30's/early 40's, graduate level intellect, trained in a practical discipline, already proven in general management. First class business skills, preferably in an international arena.
- Experience of leading a market oriented operation involved in the supply of capital goods to consumer sectors. Accustomed to adding personal support to key sales initiatives.
- Stature and maturity to provide leadership and guidance to an experienced management team. Participative and attentive to detail, driven by the need to provide outstanding customer service and generate profits to future growth.

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THE ROLE

- Reporting to the Managing Director with full accountability for the creation and staffing of a new sales operation in the UK and overseas, together with its leadership, performance and control.
- Establish sales infrastructure and implement strategy to exploit market opportunities whilst instilling the highest standards of sales professionalism.
- As Main Board member working closely with the Chairman and Managing Director on future strategy including acquisitions and joint ventures.

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THE QUALIFICATIONS

- Graduate calibre, likely to be early 30's to mid 40's with a professional sales training in a progressive consumer goods environment. Successful track record in developing innovative sales strategies.
- Experience of establishing a sales function from scratch, implementing effective sales management disciplines and systems to new business areas, thereby winning substantial market share.
- An achiever with proven commercial instincts, initiative and a genuine appetite for challenge. Able to make an impact at Board level within a dynamic, fast growing environment.

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THE ROLE

- Reporting to the company's Strategic Advisor. Working closely with the Chief Executive and main Board Directors to develop the future strategic direction of the business.
- Provide detailed analysis of the company's business options by utilising the widest possible range of analytical tools and techniques. Produce practical solutions and assist in the implementation of them.
- Assess the strategic implications of changes in the company's external environment and develop timely responses to them.

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THE QUALIFICATIONS

- Bright graduate, probably early to mid 30's, ideally with an additional business qualification. Recent experience in a corporate planning role within a major organisation that has undergone substantial strategic change.
- Strong strategic analysis and evaluation skills. Practical orientation with the vision and tenacity to achieve sustainable results.
- Persuasive, articulate self-starter with excellent presentation and communication skills. Stature and credibility to lead Board level presentations and assist decision making.

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West End

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THE ROLE

- Reporting to the Chief Executive of Business in the Community. Lead the development and implementation of strategy, working closely with advisors.
- Market the achievements and products of the Group to Chief Executives and senior management.
- Work with the regional network of Business in the Community throughout the UK, liaise with partner organisations in the environment field, and maintain close links with national and local government.

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THE QUALIFICATIONS

- High calibre individual, likely to be 30 to 40, with a first class business background and experience in marketing or running own business. Commitment to environmental issues vital and direct experience is helpful.
- Outstanding interpersonal skills with the stature and charisma to build rapport with the highest levels of senior management.
- Demonstrable hands-on project management skills with evidence of initiative, tenacity and flair. Energetic and assertive.

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Marketing Manager - IT Services

Thames Valley

This prestigious blue chip IT company has an enviable reputation for its products and services. Demonstrative of its market led philosophy and willingness to challenge the status quo are its plans to introduce across Europe a highly innovative portfolio of new services aimed at the IT end user community.

To spearhead this pioneering initiative in the UK, a progressive and ambitious Marketing Manager is required to devise and implement portfolio marketing plans in pursuit of aggressive market share goals. Autonomous and accountable, this revenue and profit responsible role will fully challenge the experienced marketer who is classically trained and entrepreneurial. Whilst this is a UK position, some European involvement is anticipated.

The ideal candidate will preferably be a graduate in their early to mid 30s, and one who is already operating with significant marketing responsibilities in a blue chip

£30-35,000 + Car + Benefits

environment. Familiarity with the marketing of value added services is considered important, as is an appreciation of the target market. An understanding of direct marketing techniques would be a distinct advantage. Your personal qualities will leave you well disposed in a team environment, whilst thriving off individual achievement. Direct experience of the IT sector is not a pre-requisite.

The salary and benefits package attached to this appointment are in line with those expected of a large company and relocation assistance will be provided where appropriate. To express confidential interest in this exciting new position, please write with career details to Martin Noakes or Tony De Bacci, Executive Division, Michael Page Marketing, Windsor Bridge House, 1 Brocas Street, Eton, Berkshire SL4 6BW.



MICHAEL PAGE MARKETING

Specialist Recruitment Consultants
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HEAD OF MARKETING Software and Services

Manchester

Excellent Package + Car

Your brief is to develop and implement NCC Software's marketing strategy; setting business objectives, identifying and analysing target markets and new business opportunities, and monitoring competitor strategies.

Reporting to the Director of Software you will hold specific responsibility for the development of the product portfolio, pricing and distribution policies, in addition to standard press, PR, market research and promotional activities.

We seek a motivated and determined senior marketing professional with a proven track record to complete a strong group management team committed to the success of NCC.

Aged 35-45 years, you will already be familiar with the IT industry, probably with a knowledge of mainframe and UNIX markets. Well developed interpersonal skills and business acumen are essential for this key appointment.

In return, you can expect an excellent salary and benefits package, including index-linked pension and life assurance plans, personal bonus scheme, private health cover, generous leave allowance and relocation assistance where appropriate.

Please send full career details to: Mrs Trish Boag, Personnel Manager, The National Computing Centre Limited, Oxford House, Oxford Road, Manchester M1 7ED, quoting reference ST7792 and indicating most recent salary and benefits package.



NCC
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FOR INFORMATION
TECHNOLOGY

Save the Children UK Director

London

The Save the Children Fund is one of the leading international children's organisations, with operations in over 50 countries. Last year £12m of its income was spent in the UK.

The Fund now seeks a UK Director to succeed Oriole Goldsmith, who retires at the end of the year.

THE APPOINTMENT

- reports to the Director General
- heads the development of the Fund's UK based programmes
- represents the Fund to UK agencies and Government
- contributes to corporate strategy

THE REQUIREMENTS

- proven senior management experience in a complex people orientated organisation. This will include budgetary responsibility
- wide knowledge and experience of social policy issues, ideally child-related
- strong intellectual and communication skills

Write for further details to Ms Jane Pollard, K/F Associates, 12 Buckingham Street, London WC2N 6DF.

The closing date for the receipt of applications is Monday 17th August 1992.

SCF aims to be an equal opportunities employer.

K/F ASSOCIATES
Selection & Search

A DIVISION OF KORN FERRY INTERNATIONAL

CONTRACT HIRE MANAGER

Marlow

up to £30,000 + Car

Our successful in-house contract hire business, part of Volvo Car UK Limited, has a current fleet of some 2,000 vehicles. The range that we offer the business user has been further enhanced by the 850 Series, and presents an excellent career opportunity for a versatile individual to manage and develop our contract hire business through a period of growth. Your prime focus will be to increase business through sales and marketing initiatives in support of our Business Centres and Dealer Network. You will also be responsible for all the administrative and operational elements of the business.

Probably in your late 20's, early 30's, you will have had a progressive career in vehicle contract hire. Your sales success will be evidence of excellent influencing

skills, supported by a thorough knowledge of the financial aspects of contract hire. Both sales and profit orientated, you will have the ability to manage an efficient administration team committed to service excellence, and to the highest quality standards.

Success in this role will lead to increased seniority and responsibility. Our benefits package includes non-contributory pension scheme, 28 days holiday, an additional subsidised lease car, and bonus scheme. To apply, please write with full career details and current salary, to our retained consultant, D. Cubberley, Ref: 1477, at Regent Consulting, Prince Regent House, St. Giles Close, Reading, RG1 2SA. Tel: (0734) 560522, Fax: (0734) 560434.

VOLVO

071-481 4481

EXECUTIVE OPPORTUNITIES

FAX 071-782 7826

Start at the top and work your way up.

When major corporations seek strategic direction, it's OC&C to whom they turn. And because our Associate Consultants are part of an elite team consulting exclusively at senior executive level, their contribution is sought and welcomed from the very beginning.

Only a handful of organisations can offer this influence, responsibility and exposure and, naturally enough, only a

handful of recent graduates have the intellect and ambition to succeed in strategy consulting.

You will, for example, need an excellent degree from a leading university. You'll need an outstanding record of achievement to date. You'll have anticipated the European dimension and most likely have strong communication skills in more

than one language. In short, you'll need to prove to us that you're already qualified for what is, in effect, a top-level role.

If you can - and you'd be the exception rather than the rule - the rewards are unbeatable. As well as continuous on-the-job and formal training, rapid career progression and an attractive financial package, you'll

find yourself working at board level on some of the most significant projects in modern industry and commerce.

If you believe that you have the qualities required to succeed with OC&C, send a full CV plus accompanying letter to Michael Jary at OC&C Strategy Consultants, King's Buildings, Smith Square, London SW1P 3JG.



STRATEGY CONSULTANTS
London · Paris · Amsterdam

MARKETING SERVICES
MANAGER

West Yorkshire package c £30,000, car

This appointment requires a combination of financial awareness and linguistic ability, in addition to a high level of marketing expertise. The client is a major supplier to the printing industry and the specialist division of a substantial international group. It is both sizeable and autonomous, operating in a complex, very competitive, worldwide, multi-product marketplace. Reporting to the Marketing Director, and forming part of a highly charged multi-discipline marketing executive group, responsibility - through a staff of 10 - is wide ranging. The primary focus is on the provision of detailed marketplace information for both the group and the sales operations, marketing communications, and the management of export administration. A high calibre individual is required. Candidates, aged 30 - 40, should be graduates, and possibly also MBA, and have been classically trained in marketing by an international blue chip industrial group. Marketing experience in industrial consumables is desirable, and an ability to speak French and German is considered important. Candidates will also need to demonstrate a high level of understanding of the financial implications of marketing for a large group operating in a changing marketplace. The benefits package is attractive and contains bonus potential, and the prospects are excellent within this forward thinking group. Please forward in absolute confidence a full curriculum vitae to Adderley Featherstone plc, 6 Lisbon Square, Leeds LS1 4LY. Tel: 0532 444074. Fax: 0532 451578.

ADDERLEY-FEATHERSTONE plc

Executive Search • Management Selection • Human Resource Consultancy

LONDON · GLASGOW · LEEDS · NEWCASTLE

EXPORT SALES
MANAGER

West Yorkshire package c£30,000, car

This plc client is a forward thinking manufacturer and distributor of fashion-oriented consumer products with a strong market leading position in the UK. It has an existing base of retail and wholesale customers in Australia, South Africa, Germany, Scandinavia and more recently it has started trading in the North American market. It now wishes to consolidate and extend its export business through this appointment. Reporting to the Board, responsibility is for the appointment and ongoing development of Agents or Distributors in existing and new regions and the successful achievement of personal export sales targets. The planned growth is substantial and the opportunities are many and varied. An input into Group Marketing and Product Development is also expected. Candidates, aged 26 - 40, should be graduates, trained by a blue chip company and experienced in the export sale and marketing of consumer products to retail, wholesale and mail order markets. Experience in jewellery, watches, giftware, accessories, perfumes or fashion items would be considered advantageous. A European language, either German or Spanish, would be useful. The client is primarily interested in developing its market penetration in North America, Canada, Germany, Spain and, eventually, Japan. Experience in some of these regions is preferred. The benefits package is inclusive of a personal, performance-related sales bonus, and the prospects are excellent in this young, fast moving, entrepreneurial business. Please forward in absolute confidence a full curriculum vitae to Adderley Featherstone plc, 6 Lisbon Square, Leeds LS1 4LY. Tel: 0532 444074. Fax: 0532 451578.

ADDERLEY-FEATHERSTONE plc

Executive Search • Management Selection • Human Resource Consultancy

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COMPANY SECRETARY

MAJOR RETAIL GROUP

South West England Substantial Package

The Company, one of the largest retail groups in the country with sales circa £3 billion, is entering a further phase of development and expansion.

The challenge for the Company Secretary will be to integrate quickly into the top team at a time of considerable change and to contribute across a wide range of secretarial and legal issues.

Candidates, 35-48, should be chartered secretaries or qualified lawyers and must demonstrate an outstanding track record in the secretariat of a substantial enterprise. They should be highly commercial as well as administratively efficient and be able to act as advisor and confidant to the Chief Executive.

Please write with your cv, quoting reference 125210 to:

The Corporate Consulting Group, 24 Buckingham Gate, London SW1E 6LB



Corporate Consulting Group

OPERATIONS DIRECTOR

CONSUMER PRODUCTS

West Yorkshire
c.£40,000 + bonus
+ excellent benefits

The achievement of substantial improvements in efficiency and customer responsiveness is the principal initial objective of this key new appointment which will appeal to energetic and determined achievers. Reporting to the Managing Director of a well-established and leading British manufacturer of leisure products, part of a plc, you will implement professional planning systems and be responsible for over 200 personnel in the planning, purchasing and production functions.

It is a demanding role requiring someone of graduate calibre who has a

sound track record in manufacturing and logistics management, and a thorough understanding of modern production control systems, including MRPII. Strategic vision and the ability to effect change are as important as strong leadership and communication skills, and a high level of personal stature and credibility.

The outstanding benefits package includes a substantial performance-related bonus and, where appropriate, relocation assistance.

To apply, please send full career details, indicating current salary, to Bethan Keir, Ref: 5528/BK/ST, PA Consulting Group, Fountain Court, 68 Fountain Street, Manchester M2 2FE. Tel: 061-236 4531.

PA Consulting Group

Creating Business Advantage

Executive Recruitment • Human Resource Consultancy • Advertising and Communications

Outstanding Development Opportunity to Handle
Top Grocery Multiples

SENIOR NATIONAL
ACCOUNT MANAGER

Ideal Base Midlands/South - c£35,000 + Bonus + Car

Our Client is one of the UK's most respected food companies with fully supported brand leaders and strategic own label business. They are part of an acquisitive and dynamic international food group with worldwide manufacturing and marketing operations and now seek to further strengthen this established UK National Account team by the appointment of a National Account Manager who wants to develop into general management.

Reporting to the UK Sales Director with full profit responsibility, you will control a significant proportion of the company's National Account business through top grocery multiples and other development accounts.

Probably in your late twenties or early thirties, of graduate calibre and commercially rounded, you will have successfully progressed through a classic FMCG sales career - experience of consumer/trade marketing would be an advantage. The excellent benefits package includes a negotiable base salary, bonus, choice of car, pension and medical schemes and relocation where appropriate.

Telephone or send your CV with remuneration details to DAVID ENGLISH, EY EXECUTIVE SELECTION, The Coach House, The Grove, Pipers Lane, Harpenden, Herts AL5 1AJ. Tel: 0862 462929/461961. Fax: 0862 461801.

ey
EXECUTIVE
SELECTION

HILL
ASSOCIATES
RECRUITMENT DIVISION

SALES MANAGER/
DIRECTOR DESIGNATE
VAX and MicroVax Computers
£65k OTE Leicester/London

If you have established a reputation as a dynamic and successful sales manager, developing a team which achieves sales of high value computer equipment, preferably in the Digital market, then our client would like to meet you.

Established in 1987 and one of Digital's most successful resellers of computers, utility and application products, our client has offices near Leicester and will be establishing a London office shortly.

The successful candidate will have the necessary leadership, management and communication skills and will be responsible for expanding the sales team. The position has considerable prospects for advancement to Director Status, which is available now for the candidate with the right skills and experience.

The package includes a generous and unlimited level of remuneration linked to performance, as well as a luxury car allowance.

SALES/SENIOR SALES
EXECUTIVES
£42k/62k OTE London
& Leicester

If you have experience in selling Digital VAX & MicroVax Products, a record of achievement and would like to join a young and highly successful sales team, then our client based near Leicester would like to meet you.

Contact Dermot Hill or Malcolm Wickham on 081-941 5245 between 6.00pm and 10.00pm today, OR send a CV to: Dermot Hill, Hill Associates (Recruitment Division), 127 Hollybush Lane, Hampton, Middlesex TW12 2QY.

Sales Development • Marketing • Recruitment

LABORATORY MANAGER
Toys & Textiles

Far East - c£35k net + benefits

Our Client, a major international company with worldwide operations in the field of testing and quality control services, have a requirement for a Manager to take full technical and commercial responsibility for a toy and textile testing laboratory.

Qualified to degree level, you will have at least five years experience in managing a commercial laboratory, and be fully conversant with international standards and modern testing methods. In addition to management skills, you will have some experience of marketing and selling and be a proponent of Quality Assurance in a service environment.

Full expatriate benefits with married status are on offer plus the opportunity to build a career with the market leader.

Please write in strictest confidence to Tony Stevens, Christopher Little Consultants, 49 Queen Victoria Street, London EC4N 4SA. Tel: 071-236 5881. Fax: 071-236 7626.

Christopher Little Consultants

Technologists/Consultants

Pera International is one of Europe's largest and most successful business and technology organisations, providing help and advice to companies in all sectors of industry.

The last five years have seen a substantial growth in the size and scope of our business, and to continue this trend we now require people at our East Midlands based Technology Centre who have specialist skills in the following areas:

EMC
Process Control and Instrumentation
Special Purpose Mechanical Design
Surface Engineering
Industrial Design
Advanced Manufacturing Technology
Training and Management Development

We are looking for exceptional individuals, educated to degree level, who can demonstrate the highest levels of achievement in both industry and in a consultancy environment. In return we offer an excellent remuneration and benefits package.

Please write to Mike Thompson at our Head Office at 54 Pall Mall, London SW1Y 5JH. We will then ask you to complete an application form, so there is no need for you to submit a full CV with your original letter.

Please note: To be considered, your application form must reach us no later than Friday 31st July 1992.

East Midlands

pera
International

Personnel & Training Manager

circa £30,000 + car

Middlesex

Our client is the subsidiary of one of the fastest moving retail groups in Europe. There is already a strong commitment to develop and implement sound personnel policy and practice at a time of dramatic cultural change within the business. This appointment will join a recently-formed, high-powered team of professional managers and will provide a quality HR service to the operating subsidiary business which is in scattered UK locations and also to the Head Office.

The position will appeal to a person with a minimum of 5 years' generalist personnel and training experience, who has operated effectively in an environment of rapid change. The task will be to review existing practice and policy and provide a strong hands-on support role to ensure that professional personnel standards are achieved and maintained throughout the business. Responsibility will cover management and staff recruitment, compensation and benefits, management succession, training provision and the development of a meaningful central personnel database.

Candidates, aged around 27-35, will be well-qualified, both academically and through experience, and must be able to lead and influence change in a highly commercialised environment. Location is just west of London, although some UK travel will be involved.



New Appointments Group

Brief but comprehensive CV, in confidence, to Gerry Cassell, New Appointments Group, Personnel & Recruitment Consultants, Chesham Executive Centre, Chesham House, 150 Regent Street, London, W1R 5PA. Tel: 071-439 6288.

DIRECTOR OF INTERNATIONAL CONTRACT OPERATIONS

Midlands

c. £45,000 + car

This is a key position reporting to the Managing Director with a group of companies manufacturing unique, high quality interior furnishing products which are sold in Europe, North America, Australia and the Far East. They are the subsidiary of a successful international group that has a global turnover in excess of £300 million.

Internal promotion has created a senior level opportunity for an international sales & marketing Director. Working closely with the Managing Director, you will take responsibility for reappraising the group's international sales and marketing strategies and managing growth into the nineties.

With at least 10 years' commercial experience with specified products and high level export negotiating, it is unlikely that you will be aged under 35. You will need to be fluent in either French or German, and you should have the potential for further promotion within a fairly short period of time.

This is a genuine opportunity to join an enthusiastic team who are determined to turn an already respected group of companies into the success story of the nineties.

Please reply to: Robert Le Roy, ORI Selection, 44 St James's Place, London SW1A 1NS.

Mail Order Manager

HOME ELECTRONICS DIVISION
Attractive Salary + Car + Benefits

The name Pioneer is synonymous with the creation, provision and development of high quality entertainment and industrial systems based on advanced technologies.

We require an innovative person to manage all aspects of the Mail Order business.

The successful applicant will either have experience of the "brown goods" industry or national account management. A confident communicator with strengths in creative problem solving and development of new initiatives, would find the role challenging.

In addition to this, the Company offers excellent career prospects and the ability to develop within a proactive, professional team. A competitive salary and benefits package is available, including private health care, pension scheme and generous staff discount on all Pioneer products.



PIONEER
The Art of Entertainment

If you feel you have the necessary skills to make a positive contribution to the Pioneer team, please send a full CV to Sharon O'Rourke, Personnel Manager, Pioneer High Fidelity (GB) Ltd, Field Way, Greenford, Middlesex, UB6 8UZ.

Sales Executives Recruitment Services

OTE: £30K - £40K

London : Bristol : Germany

We are the leading Recruitment Services consultancy in Information Technology, offering a range of recruitment solutions to clients, which enables them to secure quality IT professionals.

To achieve our ambitious growth plans in this area we need to expand our team of talented, committed sales people in both our Permanent and Contract Divisions.

Ideally, candidates will be in their 20's, of graduate calibre and with a proven track record of successful, business to business sales. An understanding of IT Recruitment would be advantageous.

however more important will be your enthusiasm, excellent communication skills and ability to work within a highly motivated team. These are very demanding roles where success will bring high rewards and a real opportunity to develop your career within a professional organisation.

To apply, please write to Nick Fallon, Manager Permanent Division, or Bob Kent, Manager Contracts Division, at Harvey Nash, enclosing your CV and quoting Ref: HN619.

HARVEY NASH

DRAGON COURT, 27-29 MACKLIN STREET, LONDON WC2B 5LX TEL: 071-333 0033

Fixed Income Sales and Listed Options Trading

Salary & banking benefits c.£50k + City

A major international investment bank, operating worldwide, is currently seeking to strengthen still further its City team with the appointment of two key individuals.

International Fixed Income Bond Sales

The brief is to cover a portfolio of Japanese clients in Tokyo and Europe. To qualify, you will need at least five years' experience in a quality investment banking environment and have gained a Japanese, European and UK perspective. Specifically, we are looking for a solid track record in the international bond and derivatives market, a sound understanding of Japanese investing patterns and a relevant client list. Fluency in oral and written Japanese, coupled with a good numerate degree, are essential qualifications.

Listed Options Trading

This role is concerned with trading listed options on both the US and European markets as well as identifying arbitrage opportunities in individual US/European equities and options. You will also be trading listed options against OTC options. At least four years' spent trading listed equity options will have given you significant experience of managing very large positions on the European or US markets, as well as trading on an exchange floor. In addition to risk management experience, you will also have the ability to price options without the aid of models.

Both positions demand a flexible approach, coupled with good communication skills and the ability to build effective relationships at all levels. People with a business qualification in addition to their first degree will have an obvious advantage. The negotiable salary is supported by a range of benefits including a mortgage subsidy and performance related bonus.

Please write, with full CV, to Alan D. Spillman, Director, Ref: E501. In a covering letter please state any company to which your application should not be sent.

VERSUTUS

ADVERTISING

Versutus Advertising, 1 Hurst Court, High Street, Ripley, Surrey, GU23 6AY.

SALES & MARKETING MANAGER CONSUMER COMPUTER MARKET

Acorn Computers Cambridge
OTE iro £45k High Basic + Car + Benefits

An outstanding opportunity for a successful Sales & Marketing Manager to operate in a growth market for an established computer manufacturer which has a turnover of approx £15 million and is part of a multi national electronics group. The Company has a reputation for providing leading edge computing and connectivity solutions to government, consumer and institutional markets.

The main objective of the role is to manage the Consumer and Personal Productivity computer markets. Acorn is seeking to significantly increase its share in these markets and this is an opportunity to make a large impact upon the Company's success. The Sales & Marketing Manager will be responsible for Home/Hobby, Home Learning, Home Entertainment and Personal Productivity requirements.

Candidates should be able to demonstrate a solid record of sales and marketing achievement including the proven ability to motivate sales teams. Experience should include at least 2-5 years in a sales and marketing management role within the consumer computer industry.

HARLEY-WEST
RECRUITMENT
MANAGED BY SELECTION

To take the next step forward in your career fax your cv on 071-434 1171 or send your cv to: Ian West at Harley-West Associates Ltd, 266-270 Regent Street, London, W1R 5DA.

Acorn

An Outstanding Opportunity In INTERNATIONAL TRADING

Oxford

To £40K plus Car

Well-established in the food trading market, E.E. & Brian Smith have enjoyed an impressive growth rate over the last eight years. This has created the need to appoint an executive of the highest calibre, capable of working with the Directors to serve existing clients and to develop new relationships nationally and internationally.

Candidates will probably but not necessarily come from a trading or broking background and will have an acute intellect, demonstrated by a good university degree. A sound commercial instinct and an attractive and mature personality are other attributes required. The age range envisaged is 25 to 32.

Prospects for promotion are excellent. The position carries a wide range of executive benefits.

Applications, please, quoting Ref: 311/8 to AGC Consultants Ltd, 26-28 Bedford Row, London WC1R 4HF

AGC
CONSULTANTS LTD

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AT BARCLAYS LIFE YOU WON'T BE STUCK IN A CORNER.

You don't need previous experience to sell pensions, savings and investment products for Barclays Life. With the comprehensive training we give you, success could be just around the corner.

We have vacancies in most areas, but particularly need sales people in London and the Home Counties.

So if you can drive and have the use of a car call 0800 585 388 and quote reference number: J15U237.

All Barclays employees must comply with the high standards set in our ethical and caring Code of Practice.

EXECUTIVE OPPORTUNITIES

Analyst Programmers to Team Leaders

CAPITAL MARKETS... RELATIONAL DATABASE... STRUCTURED SYSTEMS DEVELOPMENT...

If you're skilled in one or more of these areas,
an investment bank has an exceptional proposition...

To £35K + benefits - London

Our client is the Capital Markets Division of a major international investment bank - a consistently profitable player in a number of niche markets. In their strategy of ongoing investment in progressive systems architecture, they have embarked on the bespoke development of Capital Markets Trading and Settlements systems. This planned addition of further applications will cover treasury derivatives, bonds, equities and equity derivatives for both the front and back office environments.

Now is the time when further strength must be added to the development group. This is split into small teams and demands individuals prepared to take early responsibility for a sizeable and visible part of the overall project and take it from analysis and user agreement through specification and coding to final implementation using "state of the art" technology.

From Analyst Programmer to Team Leader level, the need is for graduates with at least a two-year track record of systems delivery and specific skills in one or more of these areas:

- Development in a structured methodology environment

- Capital Markets Systems
- Relational Database, 'C'

Ideally, but not necessarily, from an investment banking or management consultancy/software house environment, you will need a pragmatic approach and the ability to work shoulder to shoulder with the business. Your leadership qualities will be tested at every level through rapidly added responsibility, and there are real options for a move into the business/trading side. Salaries offered will be dependent on track record but our client is prepared to invest in the best. They come with a bonus package based on merit and profit, together with a range of other non-contributory insurance schemes.

If you're certain you have what it takes to capitalise on these outstanding opportunities, please call our consultant Steve Greenall on 071-253 7172 during office hours or on 0831 145022 evenings and weekends. Alternatively, send your cv, quoting ref: 544, to him at JM Management Services Limited, Chandos House, 12-14 Berry Street, London EC1V 0AQ. Fax 071-253 0420.

jm 1982
1992

Price Waterhouse

EXECUTIVE SELECTION

Management Services Manager

To £50,000 + Car + Excellent Benefits Central London

Land Securities is the largest quoted British property investment and development group, with a portfolio extending to all parts of the UK. As the sector leader it is also the only member of the property sector in the FTSE 100.

The retirement of the current post-holder means that a new Management Services Manager is required to be responsible for providing vital management information and performance monitoring data, key to the decision making process, as well as support for engineering applications, such as CAD and building energy management.

With a sizeable department of systems development and

operations staff, you will devise and lead the implementation of a new information systems strategy, which should address amongst other issues, those relating to the potential progression to an 'open systems' policy. Current systems are based around a Bull mainframe, with a growing number of networked PCs.

As a graduate with an extensive background in systems project development, you will have had responsibility for budgeting and cost-control and have successfully managed a department.

A knowledge of the property industry would be valuable but not essential. Of more importance are the personal qualities of drive and

commitment, together with the ability to relate to colleagues with varying levels of IT knowledge.

If you feel stifled in your current post or are ready to accept the demands of running your own department within a blue chip organisation then we would be interested in hearing from you.

Please write in confidence, enclosing a full CV and quoting the reference number M/1279 to Michael Phillips Executive Selection Price Waterhouse Management Consultants Milton Gate 1 Moor Lane London EC2Y 9PB Fax: 071-638 1358

RESERVOIR ENGINEERING

North Sea & International Ventures

Hamilton Oil Company's impressive record of achievement - including producing the first oil from the North Sea - has brought a deserved reputation for innovative engineering. The ability to consistently find creative and practical solutions has been a key factor in the organisation's success and has helped maintain its competitive advantage.

The Company has a major work programme ahead with six operated projects under development and participation in five others. In addition, the Company is actively pursuing ventures in Africa, the Middle East and the CIS. To help meet these challenges, Hamilton Oil now has an opportunity for a young engineer to join its highly respected Petroleum Engineering team based in central London.

To be considered you will have 5-12 years' experience, mostly gained with a North Sea operating oil company. Technically excellent, your reservoir engineering experience is wide-ranging, preferably including well testing and analysis, reservoir simulation modelling and reservoir development planning.

Although there is flexibility concerning the level of your experience, what cannot be compromised is your ability to work effectively as a team member. Good communication skills, commitment and the desire to excel are essential to play a full role in the department's activities.

With the range of projects and increasing international involvement, you are assured of first-class career development. In line with its policy of rewarding high achievers the Company offers excellent financial rewards as well as non-contributory benefits, including a quality company car.

To discuss this opportunity contact David Jones or Barbara Digby during office hours on 0734 566114. At other times contact David Jones on 0734 482370.

Alternatively, write to them with career and salary details to:
Digby Jay Jones • Oil & Gas • Search • Selection •
The Atrium Court, Apex Plaza, Reading, Berkshire
RG1 1AX. Fax 0734 560350.

Hamilton Oil Company Ltd



A subsidiary of
BHP
Petroleum

Price Waterhouse

EXECUTIVE SELECTION

General Manager - Operations

£50,000 Package + Car + Benefits West Midlands

Our client is a successful market leading retailer with a reputation for design, manufacturing quality and customer service excellence in a highly competitive market place.

Due to retirement, a General Manager - Operations is required to fill an unusually broad and autonomous role with responsibility for initial design, manufacturing, materials management and distribution through to after sales service. Reporting directly to the Managing Director, the General Manager - Operations will be responsible for 500 staff and a budget of £15 million and will be

expected to contribute to overall business strategy in addition to managing the up-grading of manufacturing facilities.

Candidates are likely to be aged 35 to 45 and educated to degree level. They will be commercially and financially aware and will currently be operating at Director level, ideally in a fast moving, high specification, consumer oriented environment. Team management skills and the ability to work alongside Board colleagues are as important as a track record of managing manufacturing change. Knowledge of modern techniques

including JIT and TQM is taken for granted, as is significant experience in managing sizeable manufacturing operations, materials management, distribution and the control of multi-site and field-based staff.

Please telephone Mark Hantsworth on 021 300 3000 or write to him, enclosing full career details, present salary and quoting Reference MCS 8943, at: Executive Selection Division Price Waterhouse Management Consultants Cornwall Street Birmingham B3 2DT

BUSINESS STRATEGY CONSULTANTS

WHERE ACTIONS SPEAK AS LOUDLY AS WORDS

London
Top-level package + car
+ benefits

This is an opportunity to use your business strategy skills in a consultancy environment where equal emphasis is given to development and implementation. PA's strength has always been in managing strategic change, and in directing business strategy projects you will be able to draw on the multidisciplinary skills-base of our international management and technology consultancy. This will enable you to put together teams whose direct business experience embraces a range of functional specialisms such as technology, IT, HR and manufacturing and whose backgrounds may cover a variety of sectors.

PA's project portfolio encompasses many challenges for those with the credibility and capability to develop business within leading organisations at the

highest levels. As one of our most senior consultants you can expect to be involved in corporate and business strategies, business development, and acquisitions and mergers. Our aim is always to create lasting business advantage for our clients.

To join us, you will need a good first degree, and a further business qualification would be an advantage. You are likely to have a successful track record in industry, particularly in the food and drink or financial services sector and your experience of selling and directing large-scale projects has probably been gained in a consultancy environment. The ability to operate effectively in presentations and negotiations up to Board level is essential.

We offer a salary and benefits package which clearly reflects the seniority of these challenging roles.

If you feel you have the level of expertise necessary to succeed, please send your cv to Christine Jackson, PA Consulting Group, 123 Buckingham Palace Road, London SW1W 9SR.

PA is an equal opportunity employer.

PA Consulting
Group

Creating Business Advantage

Delivering the real benefits of Open Systems to major organisations

MAJOR ACCOUNT MANAGERS

Basic Salary to £36k, OTE £60k, quality car and benefits package.

Part of a large international group, this respected UK computer services company has played a leading role in the Open Systems arena for more than ten years and has built an impressive range of expertise and services. Working with the foremost hardware vendors and major users our client has developed key architectures and enabling technologies for the transition to Open Systems, and has designed and delivered major projects which are internationally recognised. Recent developments for leading industry players will dramatically accelerate the pace and widen the scope of "rightsizing" and, as developer, our client is in a unique position to win the contracts which will inevitably follow in this area. Major Account Managers will play a key role in

identifying, developing and closing major sales opportunities directly with blue-chip accounts, and in partnership with leading hardware and software suppliers. We seek sales professionals who have a successful track record in selling services and are accustomed to managing bids for projects in the £500k to £3 million range. Ideally, candidates should have expertise in one of the following major account sectors: Commercial, Finance and Banking, Telecommunications or Defence. These are high-profile senior roles calling for a good knowledge of, and interest in, Open Systems Technologies and their future potential. Naturally, excellent interpersonal skills; team playing ability and considerable personal drive are vital requirements.

Candidates should write to, or telephone, Terry Toms at Executive Network Consultants Ltd., 125 High Holborn, London WC1V 6QA. Tel: 071-242 2010. Fax: 071-430 2587. Weekends (4pm to 9pm) or evenings on 0831 139906.

Executive
Network

QUALITY MANAGER

PC MANUFACTURER

to £35,000 + car & benefits

A key role in the management of product and service quality and the gaining of ISO 9000 approval

M4 Corridor

THE COMPANY

■ The PC manufacturing subsidiary of a dedicated worldwide IT supplier.

■ A complete PC product range extending from notebooks to powerful file servers.

■ Excellent reputation for the quality of its service, training, logistics and support functions.

THE ROLE

■ Develop the Quality Management System and take responsibility for the company's product and service quality.

■ Responsible for the quality assurance plans for third party suppliers to the company's major customers.

■ Move towards establishing a Quality programme for the company's extensive reseller network.

THE QUALIFICATIONS

■ At least five years experience in Quality Management in the IT industry.

■ In-depth understanding of Quality Systems and supplier assurance.

■ A strong personality with a mature diplomatic style.

■ Degree in engineering, computer science or business related discipline.

Please reply enclosing full CV quoting ref: ZD704 to: Ben Dixey, Dixey Robb Associates, 22 City Business Centre, Hyde Street, Winchester, Hampshire SO23 7TA. Tel: 0962 877822 Fax: 0962 849628

Dixey Robb Associates
Search & selection Consultants

071-481 4481

EXECUTIVE OPPORTUNITIES

FAX 071-782 7826



Creative and Competitive Marketing Manager Conquer the Americas

Nokia Mobile Phones, Europe's largest manufacturer of cellular phones, markets its products in over 40 countries worldwide. Hitherto, competitive advantage has depended on technical innovation as manufacturers have leapfrogged each other in producing smaller, cheaper and more reliable portable phones. The phones are now rapidly becoming commodity products and spectacular worldwide growth is anticipated as the 'person in the street' is educated to the concept of mobile communications and a diverse range of value-added services.

Nokia is strengthening its worldwide marketing group and bringing into the company vital consumer and brand marketing expertise in order to support current sales growth. One of the new opportunities is for a Marketing Manager, based in the UK, with responsibility for the Americas where Nokia already has a strong presence.

Future success in this competitive market will depend heavily on new product development. The role involves maintaining a full understanding of the Americas' mobile phone markets to recommend a product strategy to meet the company's profit objectives. Working closely with sales companies and key customers, you will be responsible for a team of product managers to help develop and launch products which will improve Nokia's competitive advantage in the market-place.

Ideally a graduate under 40, you have a strong record in product/brand marketing or purchasing, and you may have had experience working with hi-tech products in a fast moving and highly competitive environment. Classic blue-chip FMCG/retail marketing is preferred. Excellent rewards include salary from £35,000 to £45,000, fully expensed car and generous benefits.

Have you the commercial vision to match this unique challenge? Please write with full CV, to our consultant, Patrick Hill, of Aston Zoraster Limited, Westminster House, 58 London Street, Reading, Berkshire RG1 4SQ. Telephone 0734 566123.



INTERNATIONAL SEARCH & SELECTION

Project Manager

Investment Operations Systems Development

Package to £50K including banking benefits - Central London

J.P. Morgan Investment Management Inc specialises in international investment of both equities and fixed income securities, with some \$21 billion worth of client assets under our expert control worldwide.

The Settlements, Accounting and MIS systems, so critical to the success of this operation, are developed by a small but highly talented team based at our Pall Mall offices.

The Project Manager we are now seeking will be very much a part of this team. They will have hands-on involvement in design and analysis, whilst building close working relationships with the business users.

A constant stream of projects will continue to build on the strength of our existing VAX based systems while introducing new levels of flexibility for future needs. In this respect, familiarity with the techniques, capabilities and potential pitfalls of the emerging workstation technologies will be an

advantage as we review the ability of Open Systems to provide rapid, high quality applications to our users.

A graduate (with at least a 2:1 degree) in your mid 20's to early 30's, you will have a highly numerate mind, a real gift for communication and a four to eight year track record in building financial back office systems. You will currently be working within a similar environment.

The package quoted includes a mortgage subsidy, profit sharing bonus, non-contributory pension scheme and BUPA.

To apply, please call our consultant Simon Given on 071-253 7172 during office hours. Alternatively, send your cv, quoting ref:542, to him at JM Management Services Limited, Chandos House, 12-14 Berry Street, London EC1V 0AQ. Fax 071- 253 0430.

**J.P.Morgan
Investment**

Advertising and Creative Services Manager

West London

c.£40,000 + car

Apple Computer is an outstanding success story in the computer industry. Renowned for its easy to use personal computers, the Company is now branching out into new technology products for many markets. The recent formation of pan-European business units has highlighted the need for consistent and effective communication with both prospective customers and the marketplace in general and we now wish to appoint an Advertising and Creative Services Manager for the U.K.

Based near Heathrow and reporting to two European functional heads, the successful applicant will contribute to the development of European advertising and media strategies and will lead a small team accountable for their implementation locally. In addition, this individual will take responsibility for merchandising, trade shows, direct mail campaigns and the design and production of marketing collateral. The role will also involve the management of outside agencies and control of the U.K. budget.



Apple Computer

The Apple logo is a registered trademark, and Apple is a trademark, of Apple Computer, Inc.

Applications are invited from individuals with management experience in both advertising and creative services and a proven ability to translate market needs into communications strategies. The ability to function effectively as part of a multinational team is critical, as are budget and people management skills. A high level of commercial acumen is also essential as the jobholder will be required to initiate and deliver creative programmes in conjunction with regional Business Managers.

In return we offer a salary of around £40,000, company car and the range of benefits to be expected from a major multinational corporation.

Applicants are invited to submit a c.v. to our advising consultant, David Abbott at David Abbott and Partners, 65, High Street, Marlow, Bucks, SL7 1AB, quoting reference HSVW. Alternatively, fax it to him on 0628 486221 or telephone 0628 481888 if you require further information.

Group Security & Audit Manager

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To £50,000 + Bonus + Benefits

London

New role at the heart of a major International plc.

THE COMPANY

- Multi £billion turnover, c 45,000 employees.
- Major operations in food manufacturing, also other non-food interests.
- Operating companies in UK, North America, Europe.

THE ROLE

- Corporate responsibility for protection of physical and intellectual property, internal audit and crisis management planning. Report to Group FD.
- Develop, implement and test security and incident response strategy. Liaise with external consultants. Investigate theft and losses.

- Recruit and lead internal audit team.

QUALIFICATIONS

- Senior security and audit experience. Well developed business acumen.
- Personal authority, intellectual capability and leadership skills essential.
- Persuasive, energetic, aged 35-45. Possibly ex-military.

Please reply in writing, enclosing full cv, Reference ML3949
Courtchill House
Water Lane, Wilmslow
Cheshire, SK9 5AP



NBS SELECTION LTD - a Norman Broadbent International associated company
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Management Consultants

- Highly successful, independent, expanding UK Management Consultancy
- Key challenging roles - develop/implement improvement programmes for a prestigious client portfolio
- Manufacturing/Processing emphasis with significant presence in other industries including utilities and health
- Salary at £17,000 + benefits including performance bonus

Sustained growth and future UK/European expansion has led this well respected management consultancy to an exciting phase of its development.

Your new role as a Management Consultant will involve working on site developing initiatives and programmes to grow clients' businesses. You will work as part of an experienced team supported by a range of sophisticated systems. Ongoing training will be a feature of your career.

Aged from around 25 years, you are degree-qualified (or equivalent) and can demonstrate success in a supervisory/management role in a "shop-floor" environment. Experience in modern manufacturing/planning techniques would be advantageous (eg TQ, JIT, MRPII). You are adept at developing people, relate well at all levels and you thrive in an environment where delivering practical solutions and influencing change are the prime factors for success.

Considerable ongoing travel is required throughout the UK; however, relocation will not be necessary. Planned growth, both here and internationally, will facilitate several long term career options.

Please write, enclosing full cv, Ref L2955
NBS Selection, 54 Jernyn Street, London, SW1Y 6LX



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Sales Director

Consistent sales and profit growth, major long term financial backing and a track record of delivering added value quality IT products and services to major corporates are the keynotes of our client's success story.

The role of the Sales Director will be crucial in ensuring achievement of the Workstation Divisions' strategic goals. For the successful individual, it provides an opportunity to take Board responsibility for swiftly growing this relatively small Division into a substantial business within the Group. The scope to dramatically influence the future of the business is second to none. The individual will have a rare mix of entrepreneurial, management and sales skills.

You must have a consistently successful track record in setting and achieving demanding growth targets in IT solutions sales, to major blue chip organisations. Board-level credibility, pragmatism and the determination to deliver are essential.

To attract the calibre of individual our client seeks, this appointment carries a substantial basic salary and a range of excellent benefits including equity participation, private health and executive company car.

In the first instance write to Hugh McVicker, enclosing a full CV together with recent salary progression, at Macmillan Davies, Salisbury House, Bluecoats, Hertford, Herts SG14 1PU. Fax. No. 0992 589434. Tel: 0992 552552.

Board Appointment

UNIX Workstations

Hertfordshire

c.£100,000 Package



Macmillan Davies

SEARCH & SELECTION

SOUTH HANTS

OTE c £40,000 + CAR

Sales Manager Voice Processing

For this rapidly expanding and very successful high technology group operating at the leading edge of the voice processing industry. The organisation designs, manufactures and sells advanced interactive voice processing equipment for the telecommunications market worldwide and is committed to the further development of its emerging European operations.

As a member of a dynamic sales team you will be required to identify, develop and exploit sales opportunities in various territories in Europe and around the world. You will be expected to make a major contribution in driving forward business performance and be instrumental in planning and determining sales direct to end-users.

This demanding position calls for an innovative, technically capable, business-orientated sales

professional with strong interpersonal and negotiation skills and the resilience to absorb the pressures of extensive travel. Ideally, the successful candidate will be bilingual but must be degree qualified. Probably in the age range 30-35, you should have obtained five years' experience of selling sophisticated electronic telecomms/databanks systems, some of which should have been gained in continental Europe.

Please send full personal and career details, including current remuneration level and daytime telephone number, in confidence to Adrian Edgell, Coopers & Lybrand Executive Resourcing Limited, 9 Greyfriars Road, Reading RG1 1JB, quoting reference AEB53 on both envelope and letter.

Coopers & Lybrand Executive Resourcing

071-481 4481

EXECUTIVE OPPORTUNITIES

FAX 071-782 7826

A Great Development Deserves a Great Developer



MANAGEMENT DEVELOPMENT CONSULTANT

£33 - 36K + CAR, BONUS & BUPA

The completion of our prestigious purpose built headquarters at Kingswood, Surrey was a landmark in Legal & General's long history at the forefront of the financial services profession, heralding a dynamic new phase of growth and a radical change of culture.

A renewed sense of commercial awareness permeates the organisation, bringing with it enormous potential for business development. The aim of this pioneering new role is to ensure that we meet our overall business objectives through the development of new and existing managers. That means wielding considerable influence throughout the organisation, working at the highest corporate levels and closely with branch managers throughout the UK to assess business needs,

set objectives and formulate effective training and development solutions.

Reporting to the Training Director (Financial Consultancy), you will also be involved in the "classroom" where sound management training experience and a good deal of personal credibility come to the fore, probably acquired either in a blue chip environment or a consultancy/finance business.

Blending comfortably with this essentially rather youthful environment with its commitment to equal opportunity, you're a true pioneer, educated to degree level, who relishes a challenge and strives for personal and commercial advancement. Central to our long term development, your involvement in every aspect of the

entire business will equip you for virtually unlimited career possibilities. The package is all you would expect, including annual performance bonus, BUPA, non-contributory pension, PHI and 6 weeks holiday.

If you're the development pioneer we're hoping to find, write with full CV to Rebecca Watson, Recruitment & Administration Manager, Legal & General Assurance Society Limited, Legal & General House, Kingswood, Tadworth, Surrey KT20 6EU. Tel: 0737 370370 Ext. 4165.

We would also encourage applications from candidates with a relevant background who have not quite achieved this level of experience.

Legal & General

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HIGH QUALITY, HIGH VALUE DURABLES

Home Counties South

To £40,000 + Car

Our client is a highly successful subsidiary of a major British corporation. It has exclusive responsibility for the sales, marketing and distribution of a wide range of durable goods through different specialist dealer networks. Succession planning has highlighted the need for an assertive General Sales Manager who will be groomed for an even more senior role within two years.

The ideal candidate will be aged 30-40 with an excellent track record in people and dealer development management. You will be numerate, highly organised and used to leading from the front. Already at a medium sized management level, you are ready for the responsibility of a medium sized sales force and a team of product specialists. As indicated, success in this strategic role will lead to wider responsibilities involving overseas travel. An interest in motor sport in its widest context will complete the picture.

You are invited to call Jim Morris today between 7-9pm on 081 567 9277 or during office hours on 071 724 0211. Alternatively, please send or fax your CV with current salary details and a daytime contact number to Spectrum, Capital House, 20-22 Craven Road, London W2 3PX. Our fax number is 071 724 9332. Please quote ref JN3778.

SPECTRUM
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A central role in Organisation Design, Development and Implementation

INTEGRATION PLANNER

West Yorkshire
£32,000 + car scheme + benefits

National & Provincial is widely recognised to be at the leading edge of organisation design and development. Moving from hierarchical structures to a process-based architecture, our success has been based on consistent, integrated teamwork and quality enhancement through people. Competitive advantage has been achieved by quality products, services and building long-term customer relationships.

By ensuring consistency in the development and integration of process plans, you will facilitate the management processes to develop implementation plans for the processes they manage. You will also be involved in business plan modelling, rolling plan methodologies and the measurement of process effectiveness.

As Integration Planner, your position will be at the interface of the proposal, planning, implementation and measurement matrix. Consequently, you must have an approach which continually challenges accepted practices, seeking improvements in an environment where there are no 'right' or 'wrong' answers.

A pro-active and conceptual thinker, you will have highly developed business skills, ideally with a business school qualification, and possess substantial organisation design, development and implementation experience. Creative and fluid in your thinking, excellent communication skills will enable you to drive forward the process of understanding.

And achievement will bring recognition and reward. An attractive salary is complemented by wide-ranging career opportunities, excellent financial sector benefits such as a car scheme, immediate concessionary rate mortgage and, where appropriate, relocation assistance.

Please write in confidence, enclosing a full CV and quoting reference AJ/AN, to: Alysoun Ireson, Manager of Human Resource Operations, National & Provincial Building Society, Provincial House, Bradford, West Yorkshire BD1 1NL.

The Society is an Equal Opportunities Employer



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GENERAL APPOINTMENTS

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We are an automotive parts manufacturer supplying most of the European and Scandinavian heavy duty truck industry with our products. Due to a large increase in our market share, we now have a vacancy for a first-class Manufacturing Director.

The successful applicant must regard BS 5780 Part 1 and ISO 9001 as a base from which to expand in total quality management.

Please supply full C.V. with current salary to Mrs J Bushy, Raydoy Limited, Waterfall Lane, Cradley Heath, Walsley, West Midlands, B64 6QB.

An International Financial Services Organisation, expanding throughout Yorkshire are interested in speaking to experienced and successful sales consultants who have ambition, integrity and the desire to develop a long term career.

For further information contact:
Graham Parker on
0924 420433

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Experienced CEO/General Manager
wishes to move to Gulf region
interested in operational management
or corporate strategy. Must have excellent
communication skills. Please send
CV to: P.O. Box 53128
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MANAGING DIRECTORS

£24,000 to £30,000 per annum
own consultancy. 12 months
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For full information see:
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SALES & MARKETING

EXECUTIVE RECRUITMENT CONSULTANCY

Managers Change Associates, established 1990, specialise in the placement of senior executives within a variety of sectors including Engineering, Finance and IT. Consultancy.

To continue our growth, we now seek additional consultants and to the following sectors: Engineering, Finance and IT. Consultancy.

The successful candidate for Senior Consultants must have a minimum of 10 years experience in recruitment and client selling skills. This is a fantastic opportunity for you to join a successful and well established organisation.

The rewards are above the norm with excellent career prospects.

To find out more call Alison Phipps on 071 840 0006 (London) 071 840 0006 (London) 071 840 0006 (London) 071 840 0006 (London)

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SENIOR PROFESSIONALS IN DATA AND VOICE COMMUNICATIONS

Our client is one of Europe's fastest-growing companies, a name synonymous with quality and performance in the communications sector. The company is highly successful and continuing to increase its market share. As a result, they now wish to appoint two key professionals.

TECHNICAL CONSULTANT - MAJOR BIDS
£35K + CAR

Working with product and sector specialists, you will analyse the network requirements of potential major customers, then devise the optimum technical solutions and document your proposals in a persuasive and professional manner. Your responsibilities will also include producing project plans and leading the technical presentation on major bid submissions.

The need is for an experienced Project Manager or Technical Consultant with a detailed knowledge of both data and voice network solutions, gained in the large systems or services sector. Experience of Major Bid submissions is essential. You must be an effective communicator, both verbally and in writing and should be up-to-date with the latest developments in communications technology.

PRODUCT MARKETING MANAGER
£35K + CAR

Your challenge will be to develop a network product line, revenue and customer base to achieve maximum business success. This will include competitor analysis, researching the market, managing the product development programme and liaising with equipment suppliers to provide an input to their development plans. You will work closely with colleagues in Market Planning and Market Communications to target specific market segments and produce high quality documentation.

You should be a graduate with a degree in a technical or business subject and, ideally, an MBA. You must have at least five years Marketing experience in the IT/communications sector with proven product and people management skills. A dynamic leader with a high degree of motivation, you must have strategic vision and first-class presentation skills.

In addition to competitive salaries, our client offers comprehensive benefits and excellent career prospects in a profitable and thriving business based in the Home Counties.

In the first instance, please post or fax your c.v. to: Simon Poole, Stafford Long & Partners Recruitment Limited, 12-14 Whitefield Street, London W1P 5RD. Fax: 071-436 9306. Please quote reference 5505.



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M & E Design Services

This M & E division forms part of a multi-national, multi-skilled architectural practice. Due to their size, geographical spread, and emphasis on quality they have successfully serviced contracts from £5m - £80m in value incorporating architecture, planning, M & E, design/structural engineering and landscape architecture. The appointee will be an electrical or mechanical services engineer, qualified by experience and examination and will have a well rounded background probably from within consulting and contracting environments. The company is now seeking to expand its market share within the services sector through this appointment, thus winning/attracting new business is essential. Thereafter you will be responsible for the client "brief" and co-ordination and management of your team of engineers ensuring all the separate functions integrate to produce a completed project. You will always maintain a "hands on" profile, working closely with your colleagues and team members. You will require a dominating, influencing personality able to drive and motivate your team and at the same time work with other disciplines within the practice. Operating mainly on the "high level" projects the company maintains sophisticated computer aided systems. With high remuneration and excellent career prospects this is an exciting opportunity for an individual looking to manage their own department. Candidates should in the first instance write with full career details to Clive Roberts at the address below or for specific enquiries you may telephone him on 0838-225881 evenings or weekends.

Ducheyne Executive, International Management Recruitment,
Runnymede Malthouse, Runnymede Road, Egham, Surrey, TW20 9BO

DUCHEYNE C EXECUTIVE

W.London Founder Member Search & Selection Assoc. Paris

WORKS DIRECTOR

£38,000 + Shares

This is an outstanding career development opportunity with the industry leader in a £25 million business within a £130 million U.K. Group. The Company keeps its position through the calibre of its management and its use of the latest technology. 280 people are employed and investment has averaged £2 million per annum.

We seek an outstanding fine manager, probably originally a chemist, engineer or other scientist now aged 35-40. A record of reducing cost and managing change in fast-moving batch production using technically sophisticated machinery operated by an organised multi-union craft workforce is essential. Experience in the particular industry is not critical; the person could come from packaging, printing, textiles, automotive components and other similar industries where large customers are served regularly.

Salary will not be a bar to the right appointment. Other benefits including a car are in line with good U.K. practice. There is an unusual opportunity to acquire shares advantageously. Help with removal, including bridging finance will be available if appropriate. There are real promotion prospects particularly for people from a production background.

Please reply in strict confidence giving details of experience, age, qualifications and present salary quoting Ref: 1165. No information will be divulged to our clients without your permission.

CB-Linnell Limited

7 College Street, Nottingham NG1 5AQ
SEARCH & SELECTION CONSULTANTS
NOTTINGHAM : LONDON

Are you at the
crossroads of your career?

If redundancy looms, or you are disillusioned or unemployed and unsure of which way to turn, contact our specialist career consultants.

We have been providing personally tailored career management programmes for executives earning £20K plus for over 40 years.

We help you recognise and act on the wealth of opportunities that exist - even in these times.

CHUSID LANDER
35/37 Ebury Street, London W1P 5AF

Workstation Product Manager

Kingston Technology, based in California, is the world's largest producer of computer memory products.

Kingston workstation products include solutions for IBM, DEC, SUN, Data General and Silicon Graphics machines.

To take responsibility for memory enhancements, memory expansion and sub system products, we wish to recruit a highly motivated individual with experience of selling in the workstation market.

The successful recruit, from either an OEM or reseller background, will be working within an established sales channel to maximise sales in both the UK and Europe. The level of remuneration will be commensurate with experience and includes a car and other large company benefits.

Apply in confidence to Kingston's UK managing agents: Steve King, Managing Director, Debonch House, Debonch House, 31-33 Grosvenor Road, Aldershot, Hants GU11 3DP. Tel: 0252 313155 Fax: 0252 341939

Kingston

071-481 4481

GENERAL APPOINTMENTS

FAX 071-782 7826

JOINT NATURE CONSERVATION COMMITTEE

The Joint Nature Conservation Committee (JNCC) was established under the Environmental Protection Act 1990 to deal with nature conservation issues relating to Great Britain, the United Kingdom and International aspects.

Applications are invited for the following post based in Peterborough.

HEAD OF PUBLICATIONS

As Head of Publications you will be responsible for the development, planning and management of the JNCC publications programme. This will involve identifying publishing needs and targeting audiences in respect of the full range of JNCC work. You will develop and implement house styles for series publications in specialist areas; advise on design and print on other publications; liaise with contractors and publishers and undertake some editorial work. You will also be involved in organising promotional, publicity and public relations events and will prepare press releases. In addition, you will be responsible for the effective and efficient management of the section and the publications budget.

A broad knowledge of nature conservation activities and background in natural history publications is required. You should also have proven editorial skills, experience in editing specifications, an innovative approach and an eye for design. An ability to communicate well, good presentation skills and a readiness to work with others are all essential prerequisites for this post.

Applicants should ideally have held a full clean driving licence for not less than two years. You should note that the introduction of a no smoking policy within the JNCC Headquarters has been proposed. Salary will be dependent upon relevant qualifications and experience, and will range between £15,316 - £21,797. Additionally there are performance related increments.

Applications forms and further particulars are available from Mrs. C.A. Vickers (tel 01571 70000, 3rd Floor Morborne House, City Road, Peterborough, PE1 1JY, Tel. No. (0733) 02626 ext. 4221. The closing date for applications is 7 August 1992.

JNCC is an equal opportunities organisation.

GIANNI VERSACE

Experienced Sales Persons required. Please send curriculum vitae with current photograph to:

GIANNI VERSACE
PERSONNEL DEPARTMENT
34/36 OLD BOND ST
LONDON
W1X 3AE

THE COMMISSION OF THE EUROPEAN COMMUNITIES

is looking for (m/f)

ADMINISTRATORS ON TEMPORARY CONTRACT FOR THE DIRECTORATE GENERAL EXTERNAL RELATIONS

ASSISTANCE IN SUPPORT OF ECONOMIC REFORM IN THE FORMER SOVIET UNION

- HIGHLY QUALIFIED ADMINISTRATOR ON TEMPORARY CONTRACT (A5/A4)

ref. 9/7/92/1

Job description: work in the operational departments responsible for implementing Community programmes to assist the countries of the former Soviet Union: analysis, preparation, implementation, monitoring and evaluation of aid projects and programmes in the field of transport.

Qualifications: applicants must: □ be nationals of one of the Member States of the Community; □ have a university degree; □ have at least twelve years graduate-level experience since obtaining the above degree, of which at least five years must be relevant to the duties described at job description.

Specific job profile: □ have practical experience of transport in the countries of the former Soviet Union; □ have a knowledge of Community policy towards the former Soviet Union; □ have a thorough knowledge of transport in general and privatisation in particular; □ have a knowledge of questions relating to the changes under way in this sector would be an advantage; □ have a thorough knowledge of one of the official Community languages and a satisfactory knowledge of a second; □ have been born after 30.06.1941.

- QUALIFIED ADMINISTRATOR ON TEMPORARY CONTRACT (A7/A6)

ref. 9/7/92/1

Job description: this post will involve analysis and study tasks linked with the negotiation and management of new Community partnership agreements with the independent states of the former Soviet Union.

Specific job profile: □ experience of relations between the Community and the former USSR, especially the non-Soviet republics; □ specific historical, political and economic knowledge of the region of the former USSR; □ practical experience of commercial negotiations on industrial infrastructure modernisation projects.

General qualifications applying to the post: □ national of one of the Member States of the European Community; □ the completion of a university degree in a relevant subject; □ at least 2 years post university professional experience; □ knowledge of the European Community's policy with respect to the former Soviet Union; □ fluency in one of the official languages of the European Community, a good command of a second language. Fluency in English and French highly desirable; Russian language required; □ born after 30.06.1956.

- QUALIFIED ADMINISTRATOR ON TEMPORARY CONTRACT (A7/A6)

ref. 9/7/92/1

Job description: these posts will be within the operational services implementing the EC programmes of assistance to the former Soviet Union. The tasks will include the identification, preparation, implementation, monitoring and evaluation of projects and programmes of assistance in the following fields:

ref. 10/7/92/1 - Nuclear Safety: specific requirements: □ knowledge of and practical experience in EC energy policies, generation and distribution. In particular where these relate to nuclear power generation; □ a thorough knowledge of and planning experience in the safety aspects of nuclear power generation, including legislative, regulatory, safety and monitoring aspects; □ a thorough understanding of functioning and organisation of public and private sector operators, and how these operational experiences

could be applied in the CEE project and programme experience in the former Soviet Union would be an advantage.

ref. 11/7/92/1 - Human Resource Development: specific requirements: □ experience in human resource development in general and management training in particular; □ good knowledge of principal management and related training institutions in the EC; the scope and modalities of their work; □ sound knowledge of similar training institutions in the former Soviet Union; □ experience in restructuring of training institution an advantage.

ref. 12/7/92/1 - Financial Services: specific requirements: □ experience in formulation and implementation of projects in the financial services sector (full project cycle); □ experience in countries with economies in transition; □ practical experience in general management issues and organisational matters; □ experience in training programmes applicable to financial services sector in the former Soviet Union would be an advantage.

General qualifications applying to all posts: □ national of one of the Member States of the European Community; □ the completion of a university degree in a relevant subject; □ at least two years post university professional experience; □ knowledge of the European Community's policy with respect to the former Soviet Union; □ practical experience of the relevant domain in the former Soviet Union, in particular the process of reform and privatisation; □ knowledge of the European Community's policy with respect to the former Soviet Union would be an advantage; □ fluency in one of the official languages of the European Community, a good command of a second language. Fluency in English is required, French and/or German highly desirable; □ born after 30.06.1956.

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ref. 13/7/92/1 - Management of agricultural projects: specific requirements: extensive professional experience in the management of agricultural projects.

ref. 14/7/92/1 - ref. 15/7/92/1 - Enterprise privatisation and restructuring (methodology and operations) and regional industrial conversion: specific requirements: extensive in-depth professional experience, proven track record and detailed knowledge of the methodology techniques and operational aspects of privatisation, restructuring, and/or regional industrial reconversion, including implementation of programmes.

ref. 16/7/92/1 - Investment and export promotion: specific requirements: extensive practical experience and detailed knowledge in the promotion of foreign investment and of exports.

□ The Commission is an equal opportunities employer; applications from women are therefore particularly welcome. □ Officials of the Institutions of the European Communities are not eligible. □ The contract will be awarded for a minimum of three years and a maximum of five. □ The candidates considered best qualified for the post will be called for an interview. □ If you are interested, please send a detailed curriculum vitae (typed and not more than four pages long) and photocopies of supporting documents such as diplomas and certificates from employers to the following address:

COMMISSION OF THE EUROPEAN COMMUNITIES, Recruitment Unit - SC41, rue de la Loi 200, B-1049 Brussels.

Please quote the appropriate reference, to be postmarked not later than 04.08.1992.

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Jim
1982
1992

MAGISTRATES COURTS SERVICE INSPECTORATE
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The Government is establishing a new Inspectorate, within the Lord Chancellor's Department, which will monitor the management and operation of all magistrates' courts in England and Wales, to ensure the maintenance of the highest standards of service and the provision of value for money uniformly across the service.

The Inspectorate will be organised on a regional basis with its headquarters in London and will have a staff of about 25 under a Chief Inspector. It will carry out a programme of local and thematic inspections and reviews to identify and promote best practice, as well as identifying ways of improving the interface between magistrates' courts and other parts of the criminal and civil justice systems.

The Chief Inspector, supported in the first place by one of the Inspectors, will be responsible for establishing the initial organisation of the Inspectorate to achieve its aims within a prescribed timescale and thereafter for its line management and performance. Working in close liaison with the Lord Chancellor's Department, the postholder will act as the Lord Chancellor's chief professional adviser on the operation of the magistrates' courts and will have the opportunity to make an important contribution to the development of the new management and organisation structure for the magistrates' court service set out in the White Paper 'A New Framework for Local Justice' (Cm 1829).

Applicants should have a high degree of energy, enthusiasm and personal commitment to raising standards in an important public service. They should be able to demonstrate a successful track record in senior management roles in an interdependent environment. They should be capable of demonstrating sound independent judgment of organisational performance and identifying and implementing any necessary strategies for change.

Considerable communication and interpersonal skills are essential to establish close links with the service and quickly to gain the confidence of magistrates and court staff.

Both posts are for an initial fixed term of four years with the possibility of being extended upon completion. Salaries will be to £47,921 (Chief Inspector) and £34,667 (Inspector) (including performance supplements). (More may be available for applicants with exceptional qualifications.) Both positions are based in London and eligible for £1,750 London weighting allowance, but travel outside London will be required for which travel and subsistence expenses will be met.

For further details and an application form (to be returned by 28th August 1992) write to Recruitment & Assessment Services, Alencon Link, Basingstoke, Hants RG21 1JB or telephone Basingstoke (0256) 468551. Please quote ref: B11653.



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Looking east for exports

A course in Japan
for businessmen
could lead to more
trade links, writes
Widget Finn

When Japanese businessmen gave Martin Wadsworth a standing ovation for his karaoke version of a Beatles hit, he knew he had graduated from the European Commission's executive training programme (ETP) with honours. As the export sales manager for Guardmaster, a Manchester manufacturer of safety interlock systems, Mr Wadsworth knew Japan was a growth market for his company's products. The barriers of language and business culture, however, made progress difficult.

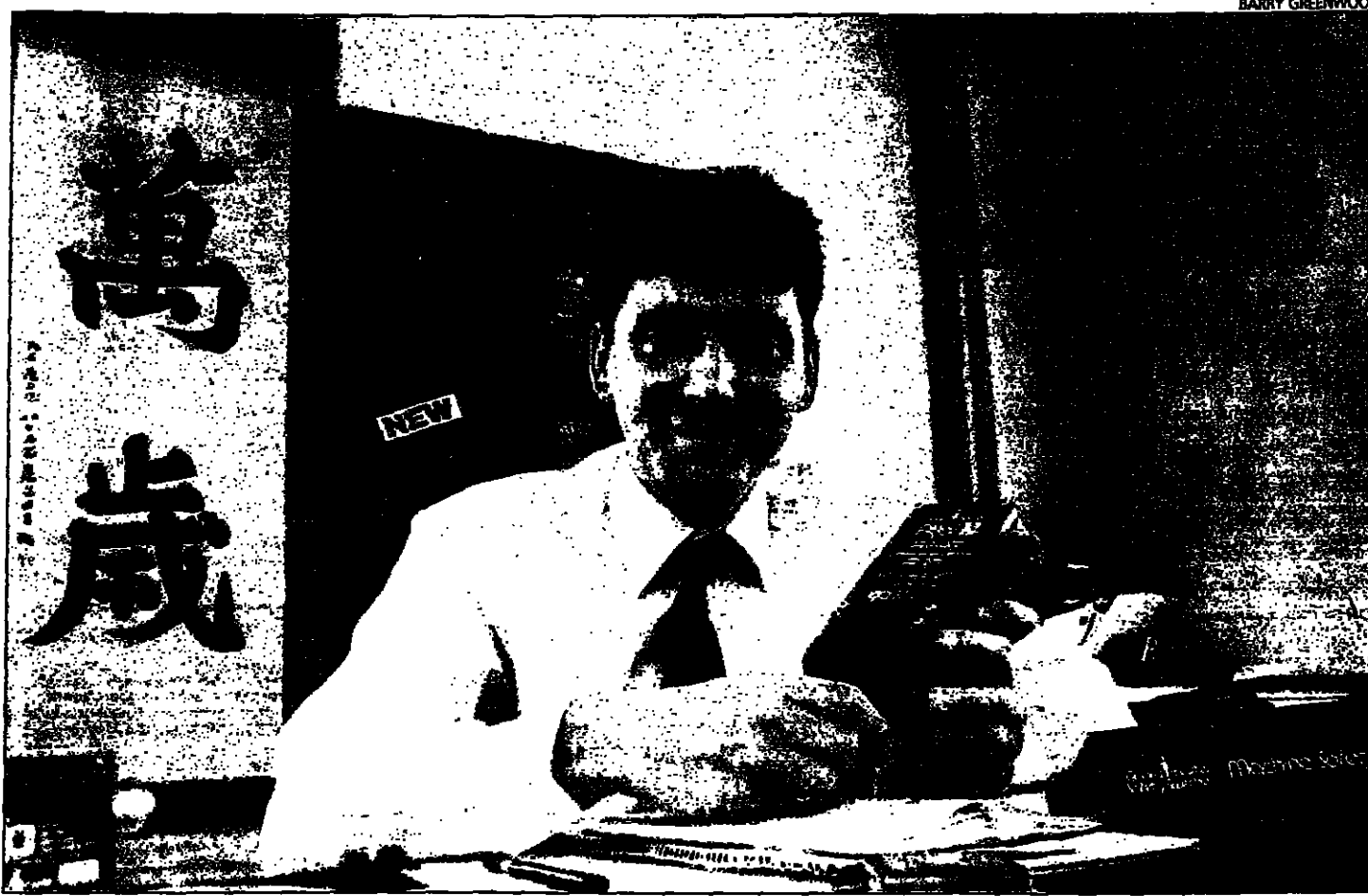
"I have done presentations all over the world," Mr Wadsworth says, "and Japan was the only place where I needed an interpreter. I was convinced that the only way to break into the Japanese market was to learn the language."

In 1989 Mr Wadsworth secured a place on the European Commission's executive training programme. He spent a year studying Japanese in Tokyo, followed by a six-month work placement with the Japanese government.

The commission programme was set up in 1980 as part of its Japan Export campaign to create a pool of young European business people who are informed about Japan, its language and business practices. Every year 50 executives are recruited from organisations in community countries. This year they include seven from the UK.

The right company is as important as the right candidate, explains Gil Warnock, the director of European Community services for PA Consulting Group, which is handling the preselection process for the commission. Mr Warnock says: "Our criterion is whether the European Community balance of trade with Japan will be improved by offering a place to a particular executive. So we are looking for companies that are already exporting to Japan or plan to do so. They also have to back their candidate by covering travel expenses, continuing to pay a salary during the course and guaranteeing a job afterwards."

The total bill is heavy. The com-



Training for trade: Martin Wadsworth went to Japan with business in mind, and even gave a karaoke version of a Beatles number

mission pays for the programme, 90,000 euros (about £65,000), for the first employee from any company. Some large companies, including Unilever, are so convinced of the benefits that they have sent executives at their own expense.

Candidates must be proficient in English, but a language degree is not essential. Nick Collins, the London sales manager for Pringle of Scotland, whose knitwear is a status symbol in Japan, found only 10 per cent of the participants on his ETP course were gifted linguists. He, like the remainder, had to work hard.

Japanese, described by an early Dutch traveller as "the devil's language", is made up of characters of which knowledge of 2,000 is needed to read the equivalent of *The Sun* newspaper, and 4,000 for *The Times*. At the end of a year's study ETP graduates have learnt 2,000 characters. This knowledge may limit their reading matter but is apparently sufficient for conducting business.

After a few months, Mr Collins

says, "you think you are getting the hang of the language and expressing yourself quite well. Then you realise that you are not putting the meaning across because the culture is so different." Executives experience Japanese business culture at first hand during what Mr

The business language is different. You cannot learn it unless you live there

Wadsworth describes as "the crucial part of the course": the placement in companies. Candidates have to arrange their placements, which is fine, he says, for people who already have contact with Japanese companies, but difficult for those who do not.

Mr Wadsworth, whose speciality is industrial safety, spent six months in the Japanese labour

ministry's health and safety section. Both sides benefited. Health and safety regulations in Japan are virtually non-existent — more than 4,000 people had serious accidents on press machines in Japan last year, compared with 20 in the UK. Mr Wadsworth educated the Japanese government in European safety standards, many of which it intends to adopt.

Japan is now Guardmaster's biggest export market, doubling its share of the company's turnover to 5 per cent since Mr Wadsworth completed the ETP programme. During his stay, he also advised Toyota on UK safety regulations, which resulted in Guardmaster being included in the building specification for the new UK-based Toyota factory, bringing £100,000 worth of business.

There are also personal gains. Mr Wadsworth has been promoted to the post of sales director, and finds that after Japanese virtually anything else seems easy. There are drawbacks, however. "You reap-pear after 18 months," Mr

Wadsworth says, "and colleagues think that it was just a holiday. They do not appreciate that you have bridged an enormous cultural gulf."

The bridges would not even be spotted by somebody unversed in Japanese business culture: invitations to senior managers' homes, a rare event even for nationals; Mrs Wadsworth's inclusion in the company's annual holiday, unheard-of in a culture where only employees participate; and, of course, the karaoke accolade.

Are not the 400 business people who have gone through the ETP programme to date just a drop in the ocean? "It is a small number," Mr Wadsworth agrees, "but it is a beginning, and gives an insight into the subtleties of a totally different business language, which you cannot learn unless you live and work in the country."

Information on the European Commission's executive training programme in Japan: PA Consulting Group, 123 Buckingham Palace Road, London SW1 9SR (071-730-9000)

COPING WITH REDUNDANCY

From the army to the firing line

Redundancy is commonplace throughout society, but in the army its pace is remarkable. Three thousand will leave this year and 7,000 a year during the next three years, which is over and above the annual 30,000 who leave as part of an accepted career plan.

Many of those taking redundancy will not be the typical ambitious officers in their late twenties, aiming at a sick City job, but senior officers in the 40 to 50 age bracket.

Not only can their age and seniority be a handicap, but an army background can also lead to difficulties, mostly in adapting to the culture of civilian life.

Tony Bennett, for example, left the army as a full colonel at 55. "I did not prepare very seriously," he says. "Early on, I had a good job interview — although I didn't get the job — which gave me a false sense of security. With hindsight, I wish I had spent more time taking advantage of the courses offered by the services, and talking to friends outside."

Col Bennett went on a six-week business management appreciation course (BMAC) sponsored by the army at the Polytechnic of Central London. Last month the forces launched an initiative to ease the transition to civilian life. The training opportunities now available are worth exploring.

The job hunting process for Col Bennett "was awful". Between September and February he sent 60 or 70 letters. However, help was at hand. "There are lots of sources of information," he says. "I spent a lot of time researching in Wadsworth's public library and Companies House. I got six interviews, and two offers, both unsuitable. In the end I got a job through meeting a chum at a party."

Col Bennett now works for Mercury. The telecommunications company needed a "fixer" man to sell to chairman and

chief executives. The work is hard and he has to cope with colleagues who are curious about his background. "Some would not know the difference between a colonel and a corporal," he says. "They have no idea about the army."

Mike Seymour, a 42-year-old lieutenant-colonel, had similar experiences, although being younger he had education fees to worry about. He also attended the BMAC, which he describes as a "very helpful information course about the outside world". He wrote to "contacts of all shapes and sizes", as well as sending cold-call letters.

Like Col Bennett, he found a job in the end through personal contacts. A friend suggested he look at public relations.

Two interviews were arranged. At the first, he was told he was not suited to the field, and what was more, his CV was "not up to scratch". The other was successful, and Lt-Col Seymour is now a director of Burns-McMaster, one of Britain's largest public relations consultancies.

He recommends others embarking on a job hunt to "analyse carefully what they have done and try to translate it into terms acceptable to civilian employers". Battalion FMO, for example, will mean nothing to recruiters in public relations. You need to describe what you have done in civilian terms.

Both men found their jobs in the end through contacts, in areas that Lt-Col Seymour says army officers are particularly good at. "They seem to find the initial approach particularly difficult," he says.

He is also convinced that many officers make the mistake of assuming they will find you are able to transfer your full potential to a new job.

Both men found their jobs in the end through contacts, in areas that Lt-Col Seymour says army officers are particularly good at.

He is also convinced that many officers make the mistake of assuming they will find you are able to transfer your full potential to a new job.

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Leases must be of certain duration

Prudential Assurance Co Ltd v London Residuary Body and Others

Before Lord Templeman, Lord Griffiths, Lord Goff of Chieveley, Lord Browne-Wilkinson and Lord Mustill [Speeches July 16]

It was a requirement of all leases and tenancy agreements that the term created was of certain duration. Accordingly an agreement purporting to "continue until the ... land is required by the council for road widening" did not create a lease and the tenancy that resulted from the tenant entering into possession and paying a yearly rent could be determined by six months' notice by either landlord or tenant.

The House of Lords so held in allowing an appeal by the second to fourth defendants, Barron Investments Ltd, Alan Moss Bayes and Joan Estelle Bayes, from the order of the Court of Appeal (Lord Justice Parker, Lord Justice McCowan and Lord Justice Scott) (The Times November 7, 1991) allowing an appeal by the plaintiffs, the Prudential Assurance Co Ltd, tenants of part of the site of 263-5 Walworth Road, Southwark, from the decision of Mr Justice Millett upholding a common law notice to quit by the defendants, the London Residuary Body, who had sold the reversion after the issue of the plaintiffs' writ seeking a declaration that the notice was void.

Mr Alan Steinfield, QC and Mr Stephen Lloyd for the second to fourth defendants; Mr David Neuberger, QC and Mr Paul de la Piquerie for the plaintiffs.

LORD TEMPLEMAN said that by a 1930 memorandum of agreement London County Council let a strip of land fronting a thoroughfare in Southwark at a rent of £30 per annum "until the tenancy shall be determined as hereinafter provided".

The only relevant proviso for determination was contained in a clause reading "the tenancy shall continue until the ... land is required by the council for the purposes of the widening of Walworth Road ...".

By the agreement, the tenant was authorised to erect temporary shops until the land was required for road widening and he was then bound to remove the temporary structures and clear the land.

Over 60 years later, Walworth Road had not been widened, the freehold was now vested in landlords which had no road making powers and it did not appear that the road would ever be widened. The benefit of the agreement was now vested in the Prudential Assurance Co Ltd.

The agreement purported to grant a term of uncertain duration which, if valid, now entitled the tenant to stay there for ever and a day at the 1930 rent of £30. Values rising for both parties had agreed that the annual current commercial rent exceeded £10,000.

A demise for years was a contract for the exclusive possession and profit of land for some determinate period. Such an estate was called a "term". In *Lace v Chantler* [1944] KB 368, 370 Lord Green, Master of the Rolls, in applying ancient authority, recognised by the Law of Property Act 1925, in hold that a tenancy for the duration of the war did not create a good leasehold interest, said:

"A term created by a leasehold tenancy agreement must be expressed with certainty and specifically or by reference to something which can, at the time when the lease takes effect, be looked to as a certain ascertained period of what the term is meant to be ... the duration, as well as the commencement of the term, must be stated."

The agreement in the present case lacked a fixed and certain term and failed to grant an estate in land. The tenant, however, had entered into possession and paid the yearly rent of £30 reserved by the agreement. The term entered under a void lease became by virtue of possession and the payment of yearly rent, a yearly tenancy holding on the terms of the agreement so far as those terms were consistent with the yearly tenancy.

A yearly tenancy was determinable at the end of the first or any subsequent year of the tenancy by six months notice unless the agreement between the parties provided otherwise.

It was said in the present case that the tenant had become a tenant from year to year on the terms of the agreement including the clause which prevented the landlord from giving notice to quit unless the land was required for road widening.

That submission would make a

nonsense of the rule that a grant for an uncertain term did not create a lease and would make nonsense of the concept of a tenancy from year to year because it was of the essence of a tenancy from year to year that both the landlord and the tenant should be entitled to give notice determining the tenancy.

Doe v. Warner Bros. (1807) 8 East 105 and *Cheshire Lines Committee v. Lewis & Co. (1880) 50 LJ QB 121* indicated plainly enough that the agreement in the present case did not create a lease and that the tenancy from year to year enjoyed by the tenant as a result of entering into possession and paying a yearly rent could be determined by six months notice by either landlord or tenant.

In *re Midland Railway Co's Agreement* [1971] Ch 725 the Court of Appeal held that *Lace v Chantler* did not apply to a tenancy for the duration of the war and declined to follow the *Warner* and *Cheshire Lines Committee* decisions.

His Lordship considered that the principle in *Lace v Chantler* regarding the requirement that a term must be certain applied to all leases and tenancy agreements.

A tenancy from year to year was saved from being uncertain because each party had power by notice to determine at the end of any year. The term continued until determined as if both parties made a new agreement at the end of each year. A power for nobody to determine or for one party only to be able to determine was inconsistent with the concept of a term from year to year.

The *Midland Railway* decision was taken a little further in *Ashburn Ansell v Arnold* [1989] Ch 1. The cumulative result of these two Court of Appeal authorities was in fact any good reason for maintaining a rule which operated to defeat contractually agreed arrangements between the parties, of which all successors in title were aware, and which was capable of producing such an extraordinary result as that in the present case.

Lord Griffiths and Lord Mustill agreed with Lord Templeman and Lord Browne-Wilkinson. Solicitors: Clifford Watts Compston, Stoke Newington; Berwin Leighton.

LORD BROWNE-WIL-

KINSON, agreeing that the appeal should be allowed for the reasons given by Lord Templeman, added that he reached that conclusion with no satisfaction.

Before 1930, a Mr Nathan had owned shop premises, 263-5 Walworth Road, with a frontage to the street. By the 1930 agreement a strip of the land was sold to the council for road widening and leased back to Mr Nathan for continued use with the rest of No 263-5 until required for road widening.

Up until today, the remainder of No 263-5 together with the strip had all been let and occupied as one single set of retail shop premises with a frontage to Walworth Road.

As a result of their Lordships' decision, Mr Nathan's successor in title would be left with the freehold of the remainder of No 263-5 which, although retail premises, would have no frontage to a shopping street.

The council's successors in title would have the freehold to a strip of land with a road frontage but probably incapable of being used save in conjunction with the land from which it was severed in 1930. It was difficult to think of a more unsatisfactory outcome or one further away from what the parties in the 1930 agreement could ever have contemplated.

That bizarre outcome resulted from the application of an ancient and technical rule of law which required the maximum duration of a term of years to be ascertainable from the outset.

No one had produced any satisfactory rationale for the genesis of the rule. No one had been able to point to any useful purpose that it served at the present day.

His Lordship expressed the hope that the Law Commission might look at the subject to see whether there was in fact any good reason for maintaining a rule which operated to defeat contractually agreed arrangements between the parties, of which all successors in title were aware, and which was capable of producing such an extraordinary result as that in the present case.

Lord Griffiths and Lord Mustill agreed with Lord Templeman and Lord Browne-Wilkinson. Solicitors: Clifford Watts Compston, Stoke Newington; Berwin Leighton.

LORD BROWNE-WIL-

EDC Group Ltd and Others v Clark A.V.C. Asley (a Firm) and Another, third parties

Before Lord Justice Nourse, Lord Justice Stocker and Lord Justice Beldam

[Judgment July 2]

A deed purporting to grant a licence to use adjoining premises as a fire escape route was not to be construed as creating a legal easement that bound successors in title and assigns of the grantors. It granted merely personal rights not binding on successors who were not a party to the deed.

The Court of Appeal so held dismissing an appeal by the plaintiffs, the EDC Group Ltd and other owners or occupiers of premises adjoining 22 St James's Square, London, from the judgment on June 25, 1991 of Sir Nicolas Browne-Wilkinson, Vice-Chancellor, on a preliminary issue that a deed purporting to grant a licence to use adjoining premises as a fire escape route was not to be construed as creating a legal easement that bound successors in title and assigns of the grantors.

Before 1987 someone had blocked up the escape doorway and the defendant refused to reopen it claiming that the 1989 deed did not create any rights capable in law of binding her.

Minister cannot create urgency

Regina v Secretary of State for Social Security, Ex parte Association of Metropolitan Authorities and Another

Before Mr Justice Tucker

[Judgment July 3]

When making regulations relating to housing benefit the Secretary of State for Social Security could not invoke the emergency provisions of section 61(8)(a) of the Social Security Act 1986 by leaving a decision until the last moment and thus himself creating the emergency.

Mr Justice Tucker so held in granting a declaration to the Association of Metropolitan Authorities in its application for judicial review of the decision of the secretary of state to make the Housing Benefit (General) Amendment Regulations (SI 1992 No 201) on the ground that there had been a failure to consult.

The regulations were introduced following the introduction by Hackney London Borough Council of a scheme whereby council house tenants in arrears with rent would be liable to a higher rent rate than those who were not and were aimed at ensuring that housing benefit would not be paid with regard to the rent arrears supplement.

His Lordship rejected a submission that the secretary of state had not had power to make the regulations. Section 61 of the 1986 Act provides:

"(7) Subject to subsection (8) below, before making ... (a) regulations relating to housing benefit ... the secretary of state shall consult with organisations appearing to him to be representative of the authorities concerned."

"(8) Nothing in subsection (7) above shall require the secretary of state to undertake consultations if - (a) it appears to him that by reason of the urgency of the matter it is inexpedient to do so ..."

Mr Andrew Arden, QC and Mr Richard Drabble for the association; Mr Andrew Arden, QC and Mr Jonathan Manning for Hackney; Mr John Howell for the secretary of state.

MR JUSTICE TUCKER said that the question whether or not it appeared inexpedient to consult by reason of the urgency of the matter was for him and not for the court to determine, in that the section was subjectively worded.

Mr Arden submitted that the evidence showed that consultation was being left until the secretary of state had decided what to do, which then created urgency for action.

In other words, if there was urgency, it was self-induced, and the purpose of the urgency exemption was defeated.

His Lordship found that there was force in that argument. There was a mandatory requirement for the secretary of state to consult with organisations such as the applicants.

It should have been apparent to him and his advisers from an early stage that they might wish to consider amending the regulations in force in the light of the Hackney scheme.

They must at that stage have appreciated that it would be necessary to undertake consultation, and they could not, by ignoring the statutory requirement for consultation until the last moment, invoke the exemption given for situations of urgency.

There was no urgency at the time at which consultation should have taken place.

Solicitors: Mr Russell Campbell, Croydon; Mr Christopher Hinde, Hackney; Treasury Solicitor.

action were A.V.C. Asley, a firm of solicitors, and Bissell Corporation NV, assignors of an underlease.

Mr John Lindsay, QC and Mr John Randall for the plaintiffs; Mr John Boggis for the defendant; Mr Peter Crampin for the third parties.

LORD JUSTICE NOURSE said that the question was whether a professionally drafted deed between the parties to the deed, which was a licence to use adjoining premises as a fire escape route, was to be construed as creating a legal easement that bound successors in title and assigns of the grantors.

It granted merely personal rights not binding on successors who were not a party to the deed.

The Court of Appeal so held dismissing an appeal by the plaintiffs, the EDC Group Ltd and other owners or occupiers of premises adjoining 22 St James's Square, London, from the judgment on June 25, 1991 of Sir Nicolas Browne-Wilkinson, Vice-Chancellor, on a preliminary issue that a deed purporting to grant a licence to use adjoining premises as a fire escape route was not to be construed as creating a legal easement that bound successors in title and assigns of the grantors.

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Mr Andrew Arden, QC and Mr Richard Drabble for the association; Mr Andrew Arden, QC and Mr Jonathan Manning for Hackney; Mr John Howell for the secretary of state.

MR JUSTICE TUCKER said that the question whether or not it appeared inexpedient to consult by reason of the urgency of the matter was for him and not for the court to determine, in that the section was subjectively worded.

Mr Arden submitted that the evidence showed that consultation was being left until the secretary of state had decided what to do, which then created urgency for action.

In other words, if there was urgency, it was self-induced, and the purpose of the urgency exemption was defeated.

His Lordship found that there was force in that argument. There was a mandatory requirement for the secretary of state to consult with organisations such as the applicants.

It should have been apparent to him and his advisers from an early stage that they might wish to consider amending the regulations in force in the light of the Hackney scheme.

They must at that stage have appreciated that it would be necessary to undertake consultation, and they could not, by ignoring the statutory requirement for consultation until the last moment, invoke the exemption given for situations of urgency.

There was no urgency at the time at which consultation should have taken place.

Solicitors: Mr Russell Campbell, Croydon; Mr Christopher Hinde, Hackney; Treasury Solicitor.

It was common ground that the right, granted by the deed, was capable of being the subject matter of an easement. But for 300 years or more it had been well known to lawyers that a licence properly so called was a permission to do something on or over land which created no interest in it.

Further, the proper legal meaning of "license" could not in the present context be taken to have been extended to cases such as *Adams v. Lindsell* [1958] 1 QB 513 and *Street v. Mountford* [1985] AC 809.

Had the draftsman of the deed intended to create an easement he would not have used the simple expression "license". He would have used the expression "license" to the owners and occupiers of the time being, or to the other in case of fire only operated as the grant of an easement or merely a licence.

Since the deed was drafted in 1969 there had been alterations to the title to both properties. The defendant since 1985 had a leasehold interest in a flat at No 22 through which the escape route passed.

Before 1987 someone had blocked up the escape doorway and the defendant refused to reopen it claiming that the 1989 deed did not create any rights capable in law of binding her.

Minister cannot create urgency

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It should have been apparent to him and his advisers from an early stage that they might wish to consider amending the regulations in force in the light of the Hackney scheme.

They must at that stage have appreciated that it would be necessary to undertake consultation, and they could not, by ignoring the statutory requirement for consultation until the last moment, invoke the exemption given for situations of urgency.

There was no urgency at the time at which consultation should have taken place.

Solicitors: Mr Russell Campbell, Croydon; Mr Christopher Hinde, Hackney; Treasury Solicitor.

tended would be a benefit flowing with the plaintiffs' premises.

But his stronger arguments were those based on the importance of the right to the parties, the lawful occupation of valuable London properties depending on the fire certificate, and the contention in the deed of any express power to determine the right on reasonable notice.

However, his Lordship concluded that his view of the case was perfectly expressed in the judgment of the court in the case of "one has to take this as being a professionally drawn deed in which the draftsman had deliberately chosen to use the word 'license' and not the ordinary words associated with the grant of an easement."

Therefore, since there is nothing sufficiently clearly pointing in any other direction, I reach the conclusion that the deed did only create a personal licence."

Lord Justice Stocker and Lord Justice Beldam agreed.

Solicitors: Needham & James; Jacques & Lewis; Reynolds Porter Chamberlain.

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[Judgment July 3]

When making regulations relating to housing benefit the Secretary of State for Social Security could not invoke the emergency provisions of section 61(8)(a) of the Social Security Act 1986 by leaving a decision until the last moment and thus himself creating the emergency.

Mr Justice Tucker so held in granting a declaration to the Association of Metropolitan Authorities in its application for judicial review of the decision of the secretary of state to make the Housing Benefit (General) Amendment Regulations (SI 1992 No 201) on the ground that there had been a failure to consult.

The regulations were introduced following the introduction by Hackney London Borough Council of a scheme whereby council house tenants in arrears with rent would be liable to a higher rent rate than those who were not and were aimed at ensuring that housing benefit would not be paid with regard to the rent arrears supplement.

His Lordship rejected a submission that the secretary of state had not had power to make the regulations. Section 61 of the 1986 Act provides:

"(7) Subject to subsection (8) below, before making ... (a) regulations relating to housing benefit ... the secretary of state shall consult with organisations appearing to him to be representative of the authorities concerned."

"(8) Nothing in subsection (7) above shall require the secretary of state to undertake consultations if - (a) it appears to him that by reason of the urgency of the matter it is inexpedient to do so ..."

Mr Andrew Arden, QC and Mr Richard Drabble for the association; Mr Andrew Arden, QC and Mr Jonathan Manning for Hackney; Mr John Howell for the secretary of state.

MR JUSTICE TUCKER said that the question whether or not it appeared inexpedient to consult by reason of the urgency of the matter was for him and not for the court to determine, in that the section was subjectively worded.

Mr Arden submitted that the evidence showed that consultation was being left until the secretary of state had decided what to do, which then created urgency for action.

In other words, if there was urgency, it was self-induced, and the purpose of the urgency exemption was defeated.

His Lordship found that there was force in that argument. There was a mandatory requirement for the secretary of state to consult with organisations such as the applicants.

It should have been apparent to him and his advisers from an early stage that they might wish to consider amending the regulations in force in the light of the Hackney scheme.

They must at that stage have appreciated that it would be necessary to undertake consultation, and they could not, by ignoring the statutory requirement for consultation until the last moment, invoke the exemption given for situations of urgency.

There was no urgency at the time at which consultation should have taken place.

Solicitors: Mr Russell Campbell, Croydon; Mr Christopher Hinde, Hackney; Treasury Solicitor.

Challenge to warrant of imprisonment

Regina v Lewes Crown Court, Ex parte Sinclair

Before Lord Justice Watkins and Mr Justice Tucker

[Judgment July 6]

A defendant who sought to argue that a warrant of imprisonment had not been correctly drawn up so as to reflect the sentence passed was challenging a matter relating to trial on indictment over which the Court of Appeal, Criminal Division, rather than the Queen's Bench Divisional Court, had jurisdiction.

The Divisional Court so held, dismissing Alastair Lowrie Sinclair's application for an order of certiorari to quash the decision of

Lewes Crown Court to draw up a warrant of imprisonment ordering his imprisonment for 3½ years, to be served consecutively rather than concurrently to the sentence he was already serving.

Mr Francis Moraes for the applicant; Mr Mark Shaw, who did not appear below, for Lewes Crown Court.

LORD JUSTICE WATKINS said that he had understood that the sentence of 3½ years would run concurrently with the sentence he was already serving.

Indisputably, unless an order was made in open court that the judge was ordering a sentence to

run consecutively to an existing sentence, it had to be taken that that sentence was to take effect forthwith.

However, the respondent had argued that the Divisional Court was without jurisdiction to hear the matter and that the proper forum to hear it was the Court of Appeal, Criminal Division.

In *re Smalley* [1985] AC 622 it was held that the sentence process following a trial or plea of guilty was essentially part of the trial on indictment, therefore if the applicant's challenge was essentially to the sentence of the court then the Divisional Court was dealing with a matter relating to trial on indictment and had no

jurisdiction. The applicant had argued that his was not an attack against the sentence but against the warrant, which was founded on a clerical error by the clerk of the court.

In his Lordship's view, the issue was what the sentence of the court had been.

It could be inferred from what the judge had said that he had been passing a consecutive term but that the clerk of the court had not had power to make the regulations.

Section 61 of the 1986 Act provides: "(7) Subject to subsection (8) below, before making ... (a) regulations relating to housing benefit ... the secretary of state shall consult with organisations appearing to him to be representative of the authorities concerned."

"(8) Nothing in subsection (7) above shall require the secretary of state to undertake consultations if - (a) it appears to him that by reason of the urgency of the matter it is inexpedient to do so ..."

Mr Andrew Arden, QC and Mr Richard Drabble for the association; Mr Andrew Arden, QC and Mr Jonathan Manning for Hackney; Mr John Howell for the secretary of state.

MR JUSTICE TUCKER said that the question whether or not it appeared inexpedient to consult by reason of the urgency of the matter was for him and not for the court to determine, in that the section was subjectively worded.

Mr Arden submitted that the evidence showed that consultation was being left until the secretary of state had decided what to do, which then created urgency for action.

In other words, if there was urgency, it was self-induced, and the purpose of the urgency exemption was defeated.

His Lordship found that there was force in that argument. There was a mandatory requirement for the secretary of state to consult with organisations such as the applicants.

It should have been apparent to him and his advisers from an early stage that they might wish to consider amending the regulations in force in the light of the Hackney scheme.

They must at that stage have appreciated that it would be necessary to undertake consultation, and they could not, by ignoring the statutory requirement for consultation until the last moment, invoke the exemption given for situations of urgency.

There was no urgency at the time at which consultation should have taken place.

Solicitors: Mr Russell Campbell, Croydon; Mr Christopher Hinde, Hackney; Treasury Solicitor.

MR JUSTICE TUCKER said that the question whether or not it appeared inexpedient to consult by reason of the urgency of the matter was for him and not for the court to determine, in that the section was subjectively worded.

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LIFE & TIMES THURSDAY JULY 23 1992

CHANNEL 4

9.00 Channel 4 Daily (3365149)
9.25 Little Rascal. Two animated adventures (I) (s) (1060217)
9.50 The Henderson Kids. Australian family drama serial (I) (8484025)
10.20 Star Trek. Robert Palmer faces questioning by the inquisitive computer (I) (5124323) 10.50 Dancezone. More energetic prancing around at the Britton Academy (I) (s) (3437694)
11.50 Mr Rossi Goes Skiing. Animation (6820261)
12.00 The Mousturs (Hw). Classic comic about a family of ghouls (762717) 12.30 The Big Game Show. Game show (I) (s) (28168)
1.00 The Big Street. Entertaining pre-school learning series (I) (16323)
2.00 Secrets of the Moor. The first of a new seven-part series in which Chris Chapman, an award-winning photographer and keen rambler, explores Exmoor (5930)
2.30 Fillic Son of Fury (1942, b/w). Starring Tyrone Power as an 18th-century gentleman who swears to avenge the death of his fiancée. Directed by John Cromwell (95046507)
4.30 Pete Smith Specialities (b/w). Sporting clips (5267120)
4.30 Countdown. Words and numbers quiz game (588)
5.00 The Oprah Winfrey Show. The mysteries of the menopause (C) (2117453) 5.55 Laurel and Hardy. Cartoon (699136)
6.30 My Two Dads. American cartoon series (C) (51742) (s) (781)
6.30 Tour de France. Stage 18 — Mountjoie to Tours, a distance of 230km (753)
7.00 Channel 4 News. (Teletext) Weather (176507)
7.50 Comment. John Bowers, a former convict, blames parents for a lot of delinquent crime (350101)
8.00 Free For All. The first of two programmes featuring subjects the last seen on the free TV about to expose. This evening the medical establishment and the two largest cancer charities are accused of conducting flawed research. (Teletext) (s) (5174)



Extracts from a Victorian journal: Peter Capaldi (10.10pm)

Extracts from a Victorian journal: Peter Capaldi (10.10pm)

10.10 Early Travellers in North America.
 ● CHOICE: In the first of six elegantly mounted programmes aired extracts from the sniping journals of British writers who travelled to North America in Victorian times. The overwhelming difficulty for all of them appeared to have been the proximity of "other people". Peter Capaldi is particularly effective as Robert Louis Stevenson complaining about the voyage: "the scarce human noises of the sick joined together in a sort of faraway chorus." Once on dry land the ferocity of the complaints gives way to an anthropological fascination with the American species. Charles Dickens (a sneering Adrian Rawlins) dismisses the Yankee as humourless, while, incredible as it now seems, Trollope finds the Western American "not a talking man". (Ceefax) (407410)


0.30 Newswight with Sue Cameron (478287)

1.15 Cricket, Highlights of the first day's play in the fourth Test between England and Pakistan at Haseley (752240) 11.55 Weather (857168) 12.00 Weekend Outlook: Preview of the Open University's weekend programmes (936118)

2.05am Open University: Ethical Principles (1849234) Ends at 12.30am

Missing person: Trudie Goodwin, left, investigates (8.00pm)

- 8.00 The Bill:** Talk Out. A quiet couple arrive at the front desk and report that their neighbour is missing. Their odd demeanour leads WPC Randell (Trudie Goodman) to think that they are more involved in the disappearance than they are letting on. (Oracle) (4120)
- 8.30 The Comedians.** Last in the series showcasing Britain's brightest new stand-up comedians (8859)
- 9.00 Favorite Son.** Continuing the political intrigue mini-series starring Harry Hamlin and Linda Kozlowski, FBI agent David Ross and press aide Sally Craig are in Miami to investigate the theory that the black millionaire president has been assassinated by the son of a Cuban leader. (Oracle) (continues after the news) (1655)
- 10.00 News at Ten** with Trevor McDonald and Fiona Armstrong. (Oracle) Weather (79304) 10.30 **Thames News** (636217)
- 10.40 Favorite Son continued.** (Oracle) (973697)
- 11.25 O1.** A guide to the capital's entertainment scene (c) (849304)
- 12.00 Duels of the Mind.** Raymond Keene, grandmaster and chess correspondent of *The Times*, analyses the Pillsbury v Lasker game held in St Petersburg in 1896 (72892)
- 12.30 The World's Worst Presents:** If the Shoe Fits. Ted Shackleford stars as out-of-control actor who expends vast tastes similar to his identical twin brother (r) (98892)
- 1.00 Film: Long Live Life (1984)** starring Charlotte Rampling and Jean-Louis Trintignant. A French-made science fiction thriller about two unconnected people who disappear at the same time. Directed by Claude Lelouch. English subtitles (c) (46076).
- 3.00 Handball.** American police drama series (r) (c) (62908)
- 4.00 New Sessions.** Suede recorded at Manchester's Boardwalk Club (c) (Video release) (c) (5000)
- 5.00 Videofest** (r) (97724)
- 5.30 TMN Afternoon News** with Phil Brown (D8521). Ends at 6.00



Sued for malpractice: Joe Penny with Lisa Hartman (8:30pm)

8.30 Film: The Operation (1990) starring Joe Penny and Lisa Hartman. A made-for-television drama about a successful surgeon, in the midst of divorce proceedings, who is sued for malpractice. Directed by Thomas J. Wright. (Teletext) (c) (99083526)

10.10 Men Talk: The Casanova Complex.
 • CHOICE: After *Low Talk* and *Sex Talk* comes this latest series in which assorted males bare their souls in an attempt to show that men don't always talk about cars and football. In tonight's first programme, presented by Richard Jobson, we are introduced to Will (aged 23), Warren (the token gay, 26), Robert (27), Howard (27), and Duncan (22), who centres on the notion of seduction, eliciting such odious comments as "When I wake up in the morning I usually know which girl I'm going to target". But there's a deeper balance of viewpoints, so that while the Casanovas are slapped down as "pathetic", the "new men" are interrupted by Women's scathing outcry: "This is fantasy stuff; this is Woman's Realm." (c) (412217)

10.50 Riders of the Dawn. Episode two of the five-part drama set at the time of the Spanish civil war. In Spanish with English subtitles (23-32)

11.55 1867. An McMillen's short examining the meaning of Manet's *The Execution of Emperor Maximilian* (c) (954410)

12.10am Film: Ghost of Bathornon Hall (1949, b/w) starring Valérie Dyal as a psychologist asked to find out why a house is haunted. Directed by Denis Kavanagh (6696279)

12.55 Film: Meet Simon Cherry (1949, b/w) starring Hugh Moseley. Whodunnit about a deryman investigating a death at a country house. Directed by Godfrey Grayson (9464958). Ends at 2.15

VideoCodes...and the Video PlusCodes

The numbers now appearing next to such TV-programme listings and Video PlusCode numbers will allow you to place your video recorder on the programme with a VideoPlus handset. VideoCodes can be used with most video sets. Tap in the Video PlusCode for the programme you want to record. For more details call VideoPlus on 0639 121204 (calls charged at 40p per minute peak, 35p off-peak) or write to VideoPlus, VTM Ltd, 77 Ruislip Parkside, London W5 8SA. VideoPlus...PlusCode (TM) and Video Programme are trademarks of German Marketing Ltd.

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25 As London east
Magic Mirror (6.1

ing Time (5:54-6:00) 1:35-3:40 Home and
Away (5:47-5:54) 6:00 Northern Live (6:00)
7:30-7:40: Earthworm (4:01) 7:30-8:00
Nature Watch (8:75) 11:25-11:55
Broadway (8:75) (8:79-1:74) The Boyles
Marched With Children (8:25-1:25)
Pier: Chamber of Horrors (8:09-2:14)
America's Top Ten (28:09-2:40)

RADIO 4

(c) **5:55am on FM:**
9.55am Shipping Forecast 6.00
News Briefing and 6.03
Weather 6.10 Farming Today 6.20
6.25 Prayer for the Day 6.30
Today, and 6.30, 7.00, 7.30,
8.00, 8.30 News 6.35, 7.35,
8.00, 8.30 News 7.45 Thought for the
Day 8.43 William at War:
William and the Brains Trust
by Richard Crompton (4 of 5)
8.50 Weather

9.00 News
9.05 **The Moral Maze:** Michael
Buerst chairs an investigation:
into the moral question of
whether it is wrong to
re-bait the beaver's news (c)

9.45 **Table Talk:** In Barnard's
Beard celebrates the Month
with sausage (c)

10.00-10.30 **News:** Scotland

Heno (5:55-5:54) 7:30-7:40 News (5:54-6:00)
Buckley's Wale (5:54-6:00) 8:00-8:05
8.05 Graffius (8:00-8:05) 8.25-8.30
(19:03-2:10) 11.00. Molo Working (8:05)
11:30 Men Talk (4:51-4:59) 12.00. True Stories
(8:51-9:10) 1.00. The Menagerie of Mr
Sarris (8:52-1:15) 1.10. Film: Meet Simon
Chen (8:55-2:11) 2.25. Close

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James Bolam and Lynda Bellingham (2)

10.00 **Art of the Listening** (LW only)

10.15 **The Letters** (LW only) The Letters of Paul: Galatians to Thessalonians (2 of 3)

10.30 **News** Peter Hilliard talks to former p.m. and 11.00 **News**

11.30 **Our Own Correspondent**

12.00 **You and Yours**, with Peter White

12.25 **The Litmus Test: Howie Arn** charts the light-hearted quiz. With Susan Jones, Aubrey Manning, John Davies and Euan Squires (3) 12.55 **Weather**

1.00 **The World at One**, with James Naughtie

1.40 **The Archers** (3) 1.55 **Shipping Forecast**

2.00 **News: The Assumptions**

detect traces of the hoarse and bluffed of adolescence in the persistence and persistence of schoolhood, even though they may use more sophisticated methods than forcing victims to walk through hedges of knives sharp on their knees, or striped of bark or polished brass the minutiae of their sexual misadventures in

6.00 **Analysis: Out of the Midday Sun** Peter Hain asks the question: Whether Britain's desire for a special world role is realistic or affordable for a medium-sized nation

8.45 **On the Take** Stuart Tuckwell with Ted Harrison.

9.15 **Kaleidoscope** (3) (1)

9.45 **The Animals' World Tonight** (3) 9.59 **Weather**

10.50 **Be World Thinking**, with Peter Lush (3)

10.45 **A Bird's Eye View** Stuart Tuckwell

Joseph D.
play tells

Joseph Derby: the spring jump champion of the world. Also James plays Young Joe and Gene Harris is Old Joe. (4)

3.00 Down Your Way: Frankie Hennessy explores Grangeville, Cardiff (4)

4.00 Poetry Please! Simon Rae introduces your poetry readers (4)

4.05 News

4.05 Koleschowski reviews the BBC's production of Richard

fourth of ten parts (4)

11.00 The Glorious: The fourth of a six-part time-varying thriller by Joyce Kilmer, written by and starring John G. Roth (4)

11.30 Les Liaisons dangereuses: Fourth of an eight-part adaptation of Choderlos de Laclos's novel (4)

12.00 News and 12.25 Weather 12.35 Sunday Forecast 12.45 Sports Forecast 12.55 News (LW only)

FREQUENCIES: Radio 1: 1053kHz/265mHz (1063kHz/270mHz on 100% modulation)
Radio 2: FM-88.90, Radio 3: FM-92.5-92.55mHz (modulation 100% on 92.55mHz)